

DIRECTIONS FOR THE PRICING SPREADSHEET:

Please fill in the following spreadsheets with Description of Products, Part Numbers (if applicable), Quantity, and Price for the items proposed by your company. If the spreadsheet cell is grayed out - no pricing is required for that service speed.

Installation: The district requires that configuration include the physical installation of equipment as well as the configuration of the installed equipment so that it functions as part of the existing network. This includes loading the current network configuration so that the district can fully utilize the new equipment once installed without further configuration from district staff.

Additional line items or parts may be added if needed to reflect a complete proposal.

Formulas included in the spreadsheet are for convenience only - each bidder is required to confirm that the pricing and formulas are correct.

Please include this pricing workbook with the RFP response.

LOWEST CORRESPONDING PRICE (LCP):

Lowest corresponding price is defined as the lowest price that a service provider charges to nonresidential customers who are similarly situated to a particular applicant (school, library, or consortium) for similar services. See 47 C.F.R. § 54.500.

Service providers cannot charge applicants a price above the LCP for E-rate Program services. See 47 C.F.R. § 54.511(b).

This ensures that: 1) service providers do not charge applicants more than they would charge their other customers for the same services. See First Report and Order, 12 FCC Rcd 8776, 9031-32, para. 484; and 2) any lack of experience in negotiating in a service market does not prevent applicants from receiving competitive prices. See First Report and Order, 12 FCC Rcd 8776, 9031, para. 484.

A service provider – regardless of the size of the company or the category of service provided – must ensure that the LCP is provided to applicants. The applicant is not obligated to ask for it, but must receive it. See 1996 Universal Service Order, 12 FCC Rcd 87, 383, para. 540.

Henry Wilson Memorial School

Category	Qty.	Manufacturer Part #	Description	Unit Price	Extended Price
Access Points	1	Aruba IAP-330 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	36	Aruba IAP-305 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	1	Aruba IAP-345 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	2	Aruba Outdoor IAP-365 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	1	AP License	Wireless Access Point License		\$0.00
Access Points	36	AP License	Wireless Access Point License		\$0.00
Access Points	1	AP License	Wireless Access Point License		\$0.00
Access Points	2	AP License	Wireless Access Point License		\$0.00
	1	Labor	Installation and Configuration of APs and Components		\$0.00
Cabling	40	No Preference	Data Cable Drops for APs - Cat6 Plenum		\$0.00
Cabling	42	Patch Cables	Must be in excess of 1 foot		\$0.00
	1	Labor	Installation and Termination of all Cabling		\$0.00
Switches	1	Aruba 2540 (or equivalent)	Aruba 2540 24G PoE+ 4SFP+ Switch		\$0.00
	1	Labor	Installation and Configuration of Switch and Components		
UPS	1	APC SMT2200RM2U (or equivalent)	UPS with at least current load of 1000 watts - Switches will be attached		\$0.00
	1	Labor	Installation and Configuration of UPS		\$0.00
Misc	1	Other Fees	Taxes, Shipping, etc. (must be included to be considered for E-Rate)		\$0.00
Core Network Components					
Server	1	Cache Server	Currently, the Internet Access connection is 100Mbps for the District. The Cache server should be capable of a minimum of 2000 devices for concurrent connections with growth up to 4200 devices and 1Gbps Internet access within 3 years.		\$0.00
Server	1	License	3 Year Licensing and Support		\$0.00
	1	Labor	Installation and Configuration of Caching Server and Components		\$0.00
Rack	1	Full Rack	Networking rack for data center capable of housing 2 network switches, patch panel, 3 rack mountable servers, firewall and 2 UPSs		\$0.00
	1	Labor	Installation of Full Rack		\$0.00
Misc	1	Other Fees	Taxes, Shipping, etc. (must be included to be considered for E-Rate)		\$0.00
			Total:		\$0.00

Valley View Community School					
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Category	Qty.	Manufacturer Part #	Description	Unit Price	Extended Price
Access Points	2	Aruba IAP-315 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	36	Aruba IAP-305 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	1	Aruba IAP-335 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	2	AP License	Wireless Access Point License		\$0.00
Access Points	36	AP License	Wireless Access Point License		\$0.00
Access Points	1	AP License	Wireless Access Point License		\$0.00
	1	Labor	Installation and Configuration of APs and Components		\$0.00
Cabling	40	No Preference	Data Cable Drops for APs - Cat6 Plenum		\$0.00
Cabling	42	Patch Cables	Must be in excess of 1 foot		\$0.00
Cabling	1	Labor	Installation and Termination of all Cabling		\$0.00
Switches	2	Aruba 2540 (or equivalent)	Aruba 2540 48G PoE+ 4SFP+ Switch		\$0.00
Switches	1	No Preference	10Gb Stacking Cables		\$0.00
	1	Labor	Installation and Configuration of Switch and Components		\$0.00
UPS	2	APC SMT2200RM2U (or equivalent)	UPS with at least current load of 1000 watts - Switches and servers will be attached		\$0.00
	1	Labor	Installation and Configuration of UPS		\$0.00
Misc	1	Other Fees	Taxes, Shipping, etc. (must be included to be considered for E-Rate)		\$0.00
			Total:		\$0.00

Farmington High School					
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Category	Qty.	Manufacturer Part #	Description	Unit Price	Extended Price
Access Points	2	Aruba IAP-315 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	27	Aruba IAP-305 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	1	Aruba IAP-345 (or equivalent)	Wireless Access Point -Must be dual band and 802.11AC		\$0.00
Access Points	2	AP License	Wireless Access Point License		\$0.00
Access Points	27	AP License	Wireless Access Point License		\$0.00
Access Points	1	AP License	Wireless Access Point License		\$0.00
	1	Labor	Installation and Configuration of APs and Components		\$0.00

Cabling	30	No Preference	Data Cable Drops for APs - Cat6		\$0.00
Cabling	32	Patch Cables	Must be in excess of 1 foot		\$0.00
	1	Labor	Installation and Termination of all Cabling		\$0.00
Switches	1	Aruba 2540 (or equivalent)	Aruba 2540 48G PoE+ 4SFP+ Switch		\$0.00
	1	Labor	Installation and Configuration of Switch and Components		\$0.00
UPS	2	APC SMT2200RM2U (or equivalent)	UPS with at least current load of 1000 watts - Switches and servers will be attached		\$0.00
	1	Labor	Installation and Configuration of UPS		\$0.00
Misc	1	Other Fees	Taxes, Shipping, etc. (must be included to be considered for E-Rate)		\$0.00
			Total:		\$0.00