

<b>Balance Sheet</b>	<b>FY20</b>	<b>FY19</b>
Inventory	\$4,061	\$4,106
Accounts Receivable	\$16,120	\$22,926
Accounts Payable	\$42,296	\$46,236

<b>Income Statement</b>	<b>FY20</b>	<b>FY19</b>
Net Sales - Product	\$220,747	\$213,883
COGS - Product	\$151,286	\$144,996

<b>Cash Conversion Cycle</b>	<b>FY20</b>
Inventory Days	10
Accounts Receivable Days	32
Accounts Payable Days	107
<b>Cash Conversion Cycle</b>	<b>(65)</b>