		INITIAL APPROVED (150 cap)			With approved adjustments (200 projected)			PROJECTED (200 scenario) - for discussion			PROJECTED (250 scenario) - for discussion			ACTUAL			
Group	Item	Unit cost	#	Amount	Unit cost	#	Amount	Unit cost	#	Amount	Unit cost	#	Amount	Unit cost	#	Amount	Comments
Venue	Venue hire			\$1,000	-		\$1,000	-	-	\$1,000	-	-	\$1,000	-		\$357	cleaning (357)
Catering	Workshop food	\$40	110	\$4,400	\$40	113	\$4,533	\$48	129	\$6,176	\$48	153	\$7,360	\$39	157	\$6,123	
Catering	Workshop coffee/tea/water	-	-	-	-	-	-	-	-	-	-	-	-	-	-	\$1,832	
Catering	Pre-conf social event	\$30	100	\$3,000	\$30	133	\$3,996	\$30	125	\$3,750	\$30	150	\$4,500	-	-	\$4,112	
Catering	Conference food	\$80	150	\$12,000	\$80	212	\$16,960	\$80	213	\$17,000	\$80	260	\$20,800	\$78	261	\$20,358	
Catering	Conference coffee/tea/juice	-	-	-	-	-	-	\$12	213	\$2,550	\$12	260	\$3,120	-	-	\$4,280	
Catering	Community day food	\$40	100	\$4,000	\$40	100	\$4,000	\$20	100	\$2,000	\$20	150	\$3,000	-	-	\$3,820	
Catering	Dinner food & drinks (bar tab)	\$80	140	\$11,700	\$80	125	\$10,500	\$80	106	\$8,980	\$80	133	\$11,140	\$82	129	\$11,114	
Admin	Printing	-	-	\$1,200	-	-	\$1,200	-	-	\$1,075	-	-	\$1,075	-	-	\$930	program, badges, banner stand, dinner tix
Admin	Office supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	\$687	printer, ink, paper, pens, power cords, etc
Admin	Staff costs	-	-	\$2,000	-	-	\$4,000	-	-	\$4,000	-	-	\$4,000	-	-	\$0	Fee was donated to Good Mojo (4000)
Admin	Services	-	-	-	-	-	-	-	-	-	-	-	-	-	-	\$167	Google Apps (83), Zoom (*4 months = 84)
Marketing	Web hosting & domain	-	-	\$200	-	-	\$200	-	-	\$20	-	-	\$20	-	-	\$33	
Marketing	T shirts	\$30	75	\$2,250	\$30	80	\$2,400	\$33	62	\$2,046	\$33	80	\$2,640	\$25	66	\$1,669	Final amount, including t-shirts ordered and shipped after the event.
Marketing	Other swag	-	-	-	-	-	\$5,000	-	-	\$5,000	-	-	\$5,000	-	-	\$3,052	mugs (2107), stickers (505), program design (440)
Speaker Costs	International invited keynote travel	\$3,000	2	\$6,000	-	-	\$6,000	-	-	\$6,036	-	-	\$6,036		-	\$6,137	
Speaker Costs	Regional invited keynote travel	\$700	3	\$2,100	-	-	\$2,100	-	-	\$1,760	-	-	\$1,760	-	-	\$1,754	
Speaker Costs	Speaker gifts	\$25	50	\$1,250	\$25	50	\$1,250	-	-	\$1,289	-	-	\$1,289	-	-	\$1,289	tea towels (1289)
On site	Volunteer appreciation			\$2,000			\$2,000			\$2,000			\$2,000			\$1,040	committee dinner (361) & breakfast(127); vouchers (350); chocs (49); book (153)
On site	Volunteer appreciation Registration badges	\$5	- 150	\$2,000	- \$5	- 250	\$2,000			\$2,000 \$568			\$2,000			\$1,040	book (153) lanyards & sleeves
On site	Display services for exhibition	22	150	\$1,000	\$5	250			-	\$568	-		\$568		-	\$568	lanyards & sleeves pinboard & whiteboard rental
On site							\$1,000								-	\$808	video recording (6600), uni A/V staff (1416)
On site	Audio visual equipment & labour Miscellaneous	-	-	\$1,000			\$7,600			\$7,166			\$7,166		-	\$269	drink tix (65), airtasker (68), rubbish bags (11), parking (13); PollEV (112
On site	Signage			\$500			\$500			- \$500			\$500			\$269	unink tix (05), an casker (06), rubbish bags (11), parking (13); POIEV (112
Miscellaneous	Miscellaneous expenses			\$2,000			\$2,000			\$2,000			\$2,000			\$255	shipping (95), USB drives & shipping (109), ship maps to keynotes (51)
Miscellaneous	Good Mojo expenses	-	-	\$2,000	-		\$8,125	-	-	\$8,125	-	-	\$8,125	-	-	\$5,346	Women's breakfast (519), TGP (4650), TGP breakfast (177)
Miscellaneous	Outgoing sponsorship						\$750	-		\$750			\$750			\$750	Sponsor Georabble
wiscenarieous	Total expenses	-	-	\$58,350	-		\$86,364	-	-	\$84,790	-		\$94,848	-		\$84,766	
	iotal expenses			\$30,550			\$00,504			Ş04,750			\$34,040			\$04,700	
Registration co	sts Paypal/credit card costs/registration		-	-\$1,737			-\$2,067	-		-\$2,339		-	-\$3,021		-	-\$2,872	Stripe + Tito fees
Registration	Complimentary - keynote speakers	\$0	5	\$0	\$0	5	\$0	\$0	4	\$0	\$0	4	\$0	\$0	4	\$0	
	Complimentary - Travel Grant				1.												
Registration	Program		-	-	\$0	8	\$0	\$0	7	\$0	\$0	7	\$0	\$0	7	\$0	
Registration	Complimentary - sponsors	\$0	15	\$0	\$0	27	\$0	\$0	24	\$0	\$0	26	\$0	\$0	24	\$0	
Registration	Complimentary - staff	-	-	-	-	-	-	\$0	1	\$0	\$0	1	\$0	\$0	1	\$0	
Registration	Discounted - Community Contributor	\$150	30	\$4,500	\$150	45	\$6,750	\$150	24	\$3,600	\$150	29	\$4,350	\$150	29	\$4,350	
Registration	Discounted - Volunteer	\$200	15	\$3,000	-	-	-	-	-	-	-	-	-	-	-	-	
Registration	Discounted - Student	-	-	-	\$250	10	\$2,500	\$250	4	\$1,000	\$250	7	\$1,750	\$250	7	\$1,750	
Registration	Discounted - Early Bird	\$300	30	\$9,000	\$300	30	\$9,000	\$300	29	\$8,700	\$300	29	\$8,700	\$300	29	\$8,700	
Registration	Discounted - Workshop presenter	\$300	10	\$3,000	\$300	3	\$900	\$300	0	\$0	\$300	0	\$0	\$300	0	\$0	
Registration	One day	-	-	-	-	-	-	\$200	1	\$200	\$200	2	\$400	\$200	4	\$800	
Registration	Full price	\$400	45	\$18,000	\$400	72	\$28,800	\$400	107	\$42,800	\$400	144	\$57,600	\$400	147	\$58,800	
	Total # of conf registrations		150			200			201			248			250		
	Complimentary - Travel Grant																
Registration	Program	•	-	-	\$0	16	\$0	\$0	11	\$0	\$0	11	\$0	\$0	12	\$0	
Registration	Complimentary - sponsors	-	-	-	\$0	12	\$0	\$0	7	\$0	\$0	7	\$0	\$0	7	\$0	
Registration	Discounted - Student	-	-	-	\$50	20	\$1,000	\$50	2	\$100	\$50	3	\$150	\$50	3	\$150	
Registration	Full price	\$100	90	\$9,000	\$100	112	\$11,200	\$100	145	\$14,500	\$100	182	\$18,200	\$100	184	\$18,400	
De state alt	Total # of workshop registrations	67	90	A	67	160	4-	¢.c.	165	<i>t</i>	¢r.	203	6-	60	206	67	
Registration	Complimentary - keynote speakers	\$0	5	\$0	\$0	5	\$0	\$0	4	\$0	\$0	4	\$0	\$0	4	\$0	
Registration	Complimentary - Travel Grant Program				\$0	8	\$0	\$0	7	\$0	\$0	7	\$0	\$0	7	\$0	
Registration	Complimentary - sponsors	\$0	- 15	\$0	\$0 \$0	27	\$0	\$0 \$0	24	\$0	\$0 \$0	27	\$0	\$0 \$0	24	\$0	
Registration	Full price	\$80	120	\$9,600	\$80	85	\$6,800	\$80	71	\$5,680	\$80	95	\$7,600	\$80	94	\$7,520	
	Total # of dinner tickets	200	140	\$5,000	200	125	20,000	<i>400</i>	106	\$5,000	<i>400</i>	133	\$7,000	200	129	\$1,520	
Registration	Good Moio - ticket sales		-			-	\$440	-	-	\$440		-	\$440		-	\$465	
Registration	T shirts	\$30	60	\$1.800	\$30	50	\$1.500	\$30	32	\$960	\$30	50	\$1.500	\$30	42	\$1.360	
Sponsorship	Platinum	\$5,000	2	\$10,000		-	\$19,844	-		\$19,844	-		\$19,844	-	-	\$19,844	
Sponsorship	Gold	\$2,500	2	\$5,000			\$9,975	-	-	\$9,975			\$9,975		-	\$9,975	
Sponsorship	Silver	\$1,500	3	\$4,500			\$9,000	-		\$9,000		-	\$9,000		-	\$9.000	
Sponsorship	Bronze	\$750	3	\$2,250		-	\$1,500	-		\$1,500			\$1,500		-	\$1,500	
Sponsorship	Good Mojo - direct sponsor funding	-		-			\$0	-		\$0			\$0		-	\$0	
Sponsorship	OSGeo Travel Grant funding			-			\$2,688	-	-	\$2,688	-		\$2,688	-	-	\$2,688	
Sponsorship	OSGeo Community Day funding		-	\$2,500		-	\$2,000	-	-	\$2,000	-		\$2,000	-	-	\$2,000	
	Total income			\$80,413			\$111,830			\$120,648			\$142,676			\$144,430	
	Surplus/deficit			\$22,063			\$25,466			\$35,858			\$47,828			\$59,664	
		cost	pp														