






SUMATOSOFT														References and Social Recognition (With Links)			Notes		
Company Info														Expertise					
Agency Name	Logo	Website	Foundation year	Headquarters	Price, \$ / hour	Employees	Links to Social Media	Contact Email	Services	Industry Focus	Service Focus	Famous Clients	Clutch	Goodfirms	Techniker	Final Impressions, expertise, communication skills, portfolio, cultural fit, willingness to sign NDA, etc.	What do you like about them?	What do you not like? What concerns do you have?	
SumatoSoft		https://www.sumatosoft.com/	2012	Boston, USA	\$50 - \$99	50-249	Facebook LinkedIn Instagram	info	<ul style="list-style-type: none"> Web development IoT development Custom software development Complementary services (Business analysis, UI/UX, QA) IT Staff augmentation Cloud consulting Blockchain development Machine learning Big data AI services 	<ul style="list-style-type: none"> FinTech EdTech eCommerce Logistics 	<ul style="list-style-type: none"> 1) Custom software development 2) IoT development 	<ul style="list-style-type: none"> 1) Toyota 2) World Bank 3) Beiersdorf 	4.8	5.0	5.0				
Binnle		https://www.binnle.com/	2017	Clayton, USA	\$25 - \$49	250 - 999	Facebook LinkedIn Instagram	No info	<ul style="list-style-type: none"> Custom software development Quality engineering IoT, AI, ML development Cloud consulting DevOps 	<ul style="list-style-type: none"> FinTech Insurance Retail Education Healthcare Logistics 	<ul style="list-style-type: none"> 1) Custom software development 2) Cloud & DevOps 	<ul style="list-style-type: none"> 1) Reliance 2) Adani 3) Siemens 	4.2	4.3	5.0				
Glarium Technologies		https://www.glariumtech.com/	2010	Paphos, Cyprus	\$50 - \$99	50-249	Facebook LinkedIn YouTube	No info	<ul style="list-style-type: none"> Custom software development Custom web app development Mobile app development Growth as a Service 	<ul style="list-style-type: none"> Healthcare Retail Real Estate 	<ul style="list-style-type: none"> 1) Custom software development 	No info	4.8	5.0	5.0				
Geniusee		https://www.geniusee.com/	2017	Warszawa, Poland	\$25 - \$49	50-249	Facebook LinkedIn	info@geniusee.com	<ul style="list-style-type: none"> AI-powered app development Consulting Software engineering services Cybersecurity services Outstaffing 	<ul style="list-style-type: none"> EdTech FinTech Retail Real estate 	<ul style="list-style-type: none"> 1) Consulting 2) Software engineering 3) Outstaffing 	<ul style="list-style-type: none"> 1) Dell 2) Bloomberg 3) Chegg 	5.0	5.0	5.0				
Simform		https://www.simform.com/	2010	Orlando, USA	\$25 - \$49	1000+	Facebook LinkedIn	No info	<ul style="list-style-type: none"> Custom software development Mobile app development Cloud consulting & S/P 	No info	<ul style="list-style-type: none"> 1) Product engineering 2) Cloud and DevOps engineering 	<ul style="list-style-type: none"> 1) PepsiCo 2) Bank of America 3) Mitsubishi 	4.8	4.3	4.9				
Merixstudio		https://www.merixstudio.com/	1999	Poznan, Poland	\$50 - \$99	50-249	Facebook LinkedIn Instagram	contact@merixstudio.com	<ul style="list-style-type: none"> Web app development Mobile app development Product design Blockchain development consulting 	No info	<ul style="list-style-type: none"> 1) Web app development 2) Mobile app development 3) Product design 4) Software development 	<ul style="list-style-type: none"> 1) Volkswagen 2) Toshiba 3) Fox 	4.8	4.8	4.2				
ELEKS		https://www.eleks.com/	1991	Tallinn, Estonia	\$50 - \$99	1000+	Facebook LinkedIn	No info	<ul style="list-style-type: none"> Custom software development Advisory services (design, data science, security, etc) Enterprise applications Optimization 	<ul style="list-style-type: none"> Logistics FinTech Medical Retail 	<ul style="list-style-type: none"> 1) DevOps 2) IoT 3) Advisory services 4) Custom software development 	<ul style="list-style-type: none"> 1) Asana 2) FRTGaz 3) Pace 	4.8	5.0	5.0				
Boldare		https://www.boldare.com/	2004	Gliwice, Poland	\$50 - \$99	50-249	Facebook LinkedIn	business@boldare.com	<ul style="list-style-type: none"> Product design and development CTO as a service UI/UX design Product strategists Prototyping MVP development Product-market fit Full cycle software development 	<ul style="list-style-type: none"> 1) Education 2) Energy 	<ul style="list-style-type: none"> 1) Custom software development 2) UI/UX design 3) Web development 	<ul style="list-style-type: none"> 1) SubaruCar 2) sonnan 3) POLCOUS 	4.8	no reviews	4.8				
Transition		https://www.transition.com/	1998	Denver, USA	\$25 - \$49	1000+	Facebook LinkedIn	info@transition.com	<ul style="list-style-type: none"> IT consulting Software development Managed IT services DevOps QA and testing Maintenance 	<ul style="list-style-type: none"> 1) Healthcare 2) Finance 3) Automotive 4) Telecommunications 5) Software & Hi-tech 	<ul style="list-style-type: none"> 1) Machine learning 2) Natural Language Processing 3) Chatbots & Conversational AI 	<ul style="list-style-type: none"> 1) Ebay 2) Toyota 3) TradeSmith 	4.5	4.6	4.2				
Cogniteq		https://www.cogniteq.com/	2005	Warszawa, Poland	\$25 - \$49	50-249	Facebook LinkedIn	info@cogniteq.com	<ul style="list-style-type: none"> Mobile app development Web development Enterprise app development UI/UX design Quality assurance Dedicated development center IoT consulting 	<ul style="list-style-type: none"> 1) Learning 2) Healthcare 3) FinTech 4) Sports 5) Social networking 	<ul style="list-style-type: none"> 1) Low code development 2) Mobile development 3) Internet of Things 4) AR/VR 5) Machine learning 6) Live streaming 7) Cybersecurity 	<ul style="list-style-type: none"> 1) Bosch 2) American Express 3) DHL 	4.5	4.3	4.9				
A3logics		https://www.a3logics.com/	2003	Carlsbad, USA	\$25 - \$49	250 - 999	Facebook LinkedIn Instagram	info@a3logics.com	<ul style="list-style-type: none"> Custom software development QA and testing Maintenance Re-engineering Data analytics Mobile app development Platform-as-a-service 	<ul style="list-style-type: none"> 1) Education and Learning 2) InsurTech 3) Logistics 4) Retail 	<ul style="list-style-type: none"> 1) Machine learning 2) IT strategy consulting 3) Generative AI 4) Robotic automation 5) AI prompt engineering 6) Conversational AI 7) Enterprise development 8) AR/VR 	<ul style="list-style-type: none"> 1) Rosetta Stone 2) LeadMax 3) Locus technology 	5.0	4.3	4.6				
Light IT Global		https://light-it.net/	2006	Kyiv, Ukraine	\$25 - \$49	50-249	Facebook LinkedIn Instagram	sales@light-it.net	<ul style="list-style-type: none"> Web Development Mobile Development IT Consulting Business Analysis Quality Assurance Design Solutions 	<ul style="list-style-type: none"> 1) Healthcare 2) Finance & Banking 3) Education 4) Media & Advertising 5) Retail 6) Travel & Transportation 	<ul style="list-style-type: none"> 1) Custom development 2) SaaS solutions 3) Data mining 4) AI & Chatbots 5) Web development 	No info	4.5	4.8	4.9				
Hubert		https://www.hubert.com/	2019	Kyiv, Ukraine	\$25 - \$49	10-49	LinkedIn	sales@hubert.com	<ul style="list-style-type: none"> Development for startups Web development SaaS UI/UX design DevOps AI 	<ul style="list-style-type: none"> 1) MarkTech 2) Other 	<ul style="list-style-type: none"> 1) Custom software development 2) Web development 3) UI/UX design 4) Development for startups 	No info	4.8	no reviews	4.8				
Vention		https://www.vention.com/	2002	New York, USA	\$50 - \$99	1000+	LinkedIn Instagram	hello@vention.com	<ul style="list-style-type: none"> Software development Web development Mobile development Startup services Cloud services Blockchain development AR/VR development AI development IoT development 	<ul style="list-style-type: none"> 1) FinTech 2) Healthcare 3) EdTech 4) eCommerce 5) Real estate 6) AdTech 	<ul style="list-style-type: none"> 1) Custom software development 2) Mobile development 3) Web development 4) AR/VR development 	<ul style="list-style-type: none"> 1) Thryv 2) Madison 3) Coca-Cola 3) IBM 	4.5	5.0	5.0				
Digis		https://digisgroup.com/	2015	L'viv, Ukraine	\$25 - \$49	50-249	Facebook LinkedIn	sales@digisgroup.com	<ul style="list-style-type: none"> Custom Software Development Custom Application Development Web Development Mobile Development Product UI/UX Design 	<ul style="list-style-type: none"> 1) Automotive 2) E-Commerce 3) Education 4) FinTech 5) GIS 	<ul style="list-style-type: none"> 1) Custom development 2) IT consulting 3) Custom software development 	<ul style="list-style-type: none"> 1) Blabkar 2) Hubspot 	4.8	5.0	no info				

Stuck in the comparison process? Here are some questions to ask each company.

Client Relationships

What is your longest client relationship?

How long is your average client relationship?

What qualities do your best clients have?

What qualities would a bad client have?

When you've lost clients, why have you lost them?

What does a typical week in communicating with your clients look like?

Financials

How do you invoice?

What is your rate structure?

Development

What contributions have you made to the open source community?

What automated testing tools and processes do you use?

How do you monitor app performance?

How do you release code?

What methodologies do your developers follow, if any? (Scrum, Agile, etc.)

Project

What will the first 90 days of work entail?

How often will the work be demoed?

How are change requests and new ideas handled?