

	Sales Day	Calls Goal	Appt Goal
WEEK 1	1		
	2		
	3		
	4		
	5		
WEEK 2	6		
	7		
	8		
	9		
	10		
WEEK 3	11		
	12		
	13		
	14		
	15		
WEEK 4	16		
	17		
	18		
	19		
	20		
WEEK 5	21		
	22		
	23		
	24		
	25		
WEEK 6	26		
	27		
	28		
	29		
	30		

			WEEK	BEGIN	NNING					
	MON	IDAY	TUES	SDAY	WED	NESDAY	THU	IRSDAY	FRI	DAY
Call Number		Appt	Call	Appt	Call	Appt	Call	Appt	Call	Appt
1	140	4	40	2						
2	40	2	40	3						
3	50	2	50	2						
4	80	3	60	1						
5										
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24										
25										
Daily Totals	0	0	0	0		0 0		0 0	0	
Daily Success	0		0			0		0	0	
	ACTUAL		U			U .			U	
NO. CALLS	AOTOAL	0	[1]							
NO. APPTS		0								
SUCCES %		0.00%								

			WEEK	K BEGIN	INING			#VA	LUE!	
	MON	DAY	TUE	SDAY	WEDN	NESDAY	THU	RSDAY	FR	IDAY
Call Number		Appt	Call	Appt	Call	Appt	Call	Appt	Call	Appt
1								- ''		
2										
3										
4 5										
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25										
aily Totals	0	0	(	0		0 0		0 0	(	)
aily Success										
ate	0		(		(	)		0	(	)
/EEKLY	ACTUAL									
O. CALLS		0	[2]							
O. APPTS		0								
SUCCES %		0.00%								

Daily Success         0         0         0         0           Rate         0         0         0         0           WEEKLY         ACTUAL         ACTUAL         NO. CALLS         0         [3]           NO. APPTS         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></td<>											
Call Number Call				WEEK	BEGIN	NING			#VA	LUE!	
Call Number Call		MON	DAY	TUE	SDAY	WEDN	IESDAY	THU	RSDAY	FR	IDAY
1	Call Number										
3	1								1.		1.
4	2										
6	3										
6	4										
7	5										
8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	6										
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Daily Totals											
Daily Totals         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>											
Daily Success         0         0         0         0         0           Rate         0         0         0         0         0           WEEKLY         ACTUAL         0         [3]         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0		0	0	C	0	0	0		0 0	C	)
Rate         0         0         0         0           WEEKLY         ACTUAL         0         [3]           NO. APPTS         0         [3]	Daily Success										
NO. CALLS 0 [3] NO. APPTS 0	Rate			C		C	)		0	C	)
NO. APPTS 0	WEEKLY	ACTUAL									
NO. APPTS 0	NO. CALLS		0	[3]							
101/11/10			0								
	SUCCES %		0.00%								

			WEE	K BEGIN	INING			#VA	LUE!	
	MON	DAY	TUE	SDAY	WEDN	NESDAY	THU	RSDAY	FR	IDAY
Call Number		Appt	Call	Appt	Call	Appt	Call	Appt	Call	Appt
1										
2										
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25 Daily Totals	0	0	(	0 0		0 0		0 0	(	)
Daily Totals Daily Success	0	U		0		0		0 0		,
Rate	0			)		0		0	(	)
	ACTUAL									
NO. CALLS		0	[4]							
NO. APPTS		0								
SUCCES %		0.00%								

			WEEK	DECIN	MINIC			47./A		
			WEEN	BEGIN	NING			#VA	LUE!	
	MOND	ΑΥ	TUE	SDAY	WEDN	IESDAY	THU	RSDAY	FR	IDAY
Call Number		ppt	Call	Appt	Call	Appt	Call	Appt	Call	Appt
1										
2										
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7 8										
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11					_					
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19										
20										
21 22										
22										
24										
25										
Daily Totals	0	0	0	0	C	0	(	0	(	)
Daily Success										
Rate	0		0		C	)	(	)	(	)
WEEKLY	ACTUAL									
NO. CALLS		0	[5]							
NO. APPTS		0								
SUCCES %	0	0.00%								

SS										
			WEEK	<b>SEGIN</b>	INING			#VA	LUE!	
		IDAY		SDAY		NESDAY		RSDAY		IDAY
Call Number	Call	Appt	Call	Appt	Call	Appt	Call	Appt	Call	Appt
1										
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24										
25		^		`		0		0 0		
Daily Totals  Daily Success	0	0	C	0		0 0		0 0	С	0
Rate	0		C	)		0		0	C	
WEEKLY	ACTUAL									
NO. CALLS	, to TO/TE	0	[6]							
NO. APPTS		0								
SUCCES %		0.00%								
3000E3 %		0.0076								

Actual			Targets																		
Actual I	nete:	Target Calls	Actual Acets	Target Appts	No Calls ( App )	No Amely (Ame)	Success Rate	Success Rate (Aggr)	Sales Day	Success Rate (Avg)	Target Success (Auri)	Target Success Rate	Target Success (Agor)	Call Goal Actived	Appt Goal Arbinosd						
1				0		0	0 #DMGI	#DIVIDE		1 #DIVIDE	#DN(0)	#DN/01	#DIVIDI		0	0				_	
2				0		0	0 #06/01	#DIVIDI		2 #D(V/0)	#D1/(0)	#D(//01	#DIVIDI		0	0					$\overline{}$
3				0		0	0 #06/01	#DIVIDI		3 #D(V/0)	#D1/(0)	#D0/03	#DIVIDI			0					
4				0		0	0 #DMG!	#DIVIDE		4 #DIVIDE	#DMG!	101/101	#CIVIO!		0	0					
5				0		0	0 #DMG!	#DIVIDI		5 #DIVIDE	#DM01	#DM/01	#CIVIO!		0	0					
6				0		0	0 #DMG!	#DIVIDI		6 MOLVIOL	#DM01		#CIVIO!	-	0	0					
7				0		0	0 #DMID!	#DIVIDI		7 #D(V/0)	#DM(0)	#DMON	#CIVIO!	_	0	0					
8				0		0	0 #06/01	#C(V/D)		8 #D(V/0)	#DM0!	#DM01	#CIVIOI		0	0					
9				0		0	0 #DMID!	#DIV/01		9 #D(V/0)	#DM(0)	#DN/01	#CIVIO!		0	0					
10				0		0	0 #06/01	#DIVIDI		10 #D(V/0)	#DN(0)	#D0/01	#DIVIDI		0	0					
11				0		0	0 #DMG!	#DIVIDI		11 #DEVIOR	#DN/01	#DN/01	#DIVIDE		0	0					
12				0		0	0 #DMID!	#DIVIDI		12 #D(V/0)	#DM(0)	#DN(0)	#DIVID!		0	0					
13				0		0	0 #DMID!	#DIVIDI		13 #D(V/0)	#DM(0)	#D(V)(0)	#DIVID!		0	0					
14				0		0	0 #DMID!	#DIVIDE		14 #DIV/01	#DM(0)	#DM/IDI	#DIVID!		0	0					
15				0		0	0 #DMID!	#DIVIDE		15 #D(V/0)	#DM(0)	#DMG!	#CIVIO!	_		0					
16				0		0	0 #DMID!	#DIVIDI		16 #D(V/0)	#DM(0)	#DM/01	#CIVIO!	_	0	0					
17				0		0	0 #DMID!	#DIVIDI		17 #DIV/01	#DM(0)	#DM/01	#CIVIO!	_	0	0					
10				0		0	0 #DMID!	#C(V/0)		18 #D(V/0)	#DM(0)	#DM(0)	#CIVIO!	_	0	0					
19				0		0	0 #DMID!	#DIV/01		19 #D(V/0)	#DM(0)	#DN/01	#CIVIO!		0	0					
20				0		0	0 #06/01	#DIVIDI		20 #DIV/01	#DN(0)	#DN/01	#DIVIDI		0	0					
21	0			0		0	0 #DMG!	#DIVIDI		21 #DIVIDE	#DN/01	#DN/01	#DIVIDE		0	0					
22	0			0		0	0 #DMG!	#DIVIDI		22 #DIV/01	#DN/01	#DN/01	#DIVIDE		0	0					
23	0			0		0	0 #DMG!	#DIVIDI		23 #DIV/01	#DN/01	#DN/01	#DIVIDE		0	0					
24				0		0	0 #DMG!	#DIVIDI		24 #DIV/01	#DN/01	#DM(0)	#CIVIDI			0					
25				0		0	0 #DMG!	#DIVIDE		25 #DIVIDE	#DM01	#D(V)01	#CIVIO!		0	0					
26				0		0	0 #DMG!	#DIVIDI		26 #DIV/01	#DM01	#DMG!	#CIVIO!		0	0					
27				0		0	0 #DMG!	#DIVIDI		27 #DIV/01	#DM01	101/101	#CIVIO!	-	0	0					
28				0		0	0 #DMG!	#DIVIDI		28 #DIV/01	#DM01	101/101	#CIVIO!	-	0	0					
29				0		0	0 #DMG!	#DIVIDI		29 #DIV/01	#DM0!	#DN/01	#CKV/DI		0	0					
30				0		0	0 #DMG!	#C(V/0)		30 #D(V/0)	#DN/01	#DN/01	#CKV/DI		0	0					

[1] Add your goal for this week here. Make sure it is achievable, but make it bigger than last week -- robertjamesclayton Mon

Apr 26 2010 15:18:13 GMT-0700 (PDT)

[2] Add your goal for this week here. Make sure it is achievable, but make it bigger than last week -- robertjamesclayton Mon

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[3] Add your goal for this week here. Make sure it is achievable, but make it bigger than last week -- robertjamesclayton Mon

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[4] Add your goal for this week here. Make sure it is achievable, but make it bigger than last week -- robertjamesclayton Mon

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[5] Add your goal for this week here. Make sure it is achievable, but make it bigger than last week -- robertjamesclayton Mon

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[6] Add your goal for this week here. Make sure it is achievable, but make it bigger than last week -- robertjamesclayton Mon

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