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BLUE OCEAN COOPERATIVE - MONTHLY P&L REPORT

REVENUE	AltaSea Aqua Center	Aqua Farm 1	Aqua Farm 2	Aqua Farm 3	Aqua Mini Farm 1	Sea Ranch 1	Sea Ranch 2
Seaweed (Out from Facilities)	18,788	3,300	3,080	3,565	1,891	3,400	6,300
Product Price	650.00	650.00	650.00	650.00	650.00	650.00	650.00
Sales Markup %	10.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Seaweed Sales	**$13,433,420**	**$2,145,000**	**$2,002,000**	**$2,317,250**	**$1,229,150**	**$2,210,000**	**$4,095,000**
Mussels & Clams (Out from Facilities)	3,283	720	560	552	372	952	1,200
Product Price	140.00	140.00	140.00	140.00	140.00	140.00	140.00
Sales Markup %	10.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Mussels & Clams Sales	**$505,582**	**$100,800**	**$78,400**	**$77,280**	**$52,080**	**$133,280**	**$168,000**
Fish & Scallops (Out from Facilities)	3,216	540	504	460	248	680	900
Product Price	500.00	500.00	500.00	500.00	500.00	500.00	500.00
Sales Markup %	10.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Fish & Scallops Sales	**$1,768,800**	**$270,000**	**$252,000**	**$230,000**	**$124,000**	**$340,000**	**$450,000**
TOTAL REVENUE	**$15,707,802**	**$2,515,800**	**$2,332,400**	**$2,624,530**	**$1,405,230**	**$2,683,280**	**$4,713,000**

* Note: Revenue for aqua farms and ranches is assumed to be generated by sales to AltaSea Aqua Ctr. Revenue for AltaSea Aqua Ctr is assumed to be generated by sales to wholesale distributors

EXPENSE							
Cost of Products Sold	14,279,820.00	2,515,800.00	2,332,400.00	2,624,530.00	1,405,230.00	2,683,280.00	4,713,000.00
Price of Operating Supplies	600	600	600	600	600	600	600
Cost of Operating Supplies	1,302,000	72,000	84,000	110,400	74,400	224,400	216,000
Facility Storage & Operating Cost	267,000	22,200	22,500	22,800	11,250	38,400	39,900
Transportation Cost	12,870	1,086	2,388	2,646	966	1,650	3,142
TOTAL EXPENSES	**15,861,690**	**2,611,086**	**2,441,288**	**2,760,376**	**1,491,846**	**2,947,730**	**4,972,042**

MONTHLY PROFIT & LOSS							
Operating Profit	-$153,888	-$95,286	-$108,888	-$135,846	-$86,616	-$264,450	-$259,042
Operating Profit %	-0.98%	-3.79%	-4.67%	-5.18%	-6.16%	-9.86%	-5.50%

Vehicle Carbon Footprint (kg)	9,558

Key Performance Indicators (KPIs)	AltaSea Aqua Center	Aqua Farm 1	Aqua Farm 2	Aqua Farm 3	Aqua Mini Farm 1	Sea Ranch 1	Sea Ranch 2	Totals
Seaweed: Product Price	$650.00	$650.00	$650.00	$650.00	$650.00	$650.00	$650.00	
Beginning Inventory On-Hand	802	219	231	230	6	72	54	1,614
Ending Inventory On-Hand	3,274	1,277	347	230	6	72	54	5,260
Percent Change	308.23%	483.11%	50.22%	0.00%	0.00%	0.00%	0.00%	225.90%
Avg On-Hand Inventory Amount	2,056	788	307	230	6	72	54	3,514
Avg On-Hand Inventory Value	$1,336,589	$512,352	$199,637	$149,500	$3,900	$46,800	$35,100	$2,283,877
Product Daily Demand	630	0	0	0	0	0	0	630
Inventory Days of Supply	3.26							5.58
Operating Supplies: Product Price	$600.00	$600.00	$600.00	$600.00	$600.00	$600.00	$600.00	
Beginning Inventory On-Hand	80	6	5	7	4	20	12	134
Ending Inventory On-Hand	184	6	55	41	68	94	12	460
Percent Change	130.00%	0.00%	1000.00%	485.71%	1600.00%	370.00%	0.00%	243.28%
Avg On-Hand Inventory Amount	155	6	31	25	37	58	12	324
Avg On-Hand Inventory Value	$93,077	$3,600	$18,484	$14,787	$22,490	$34,839	$7,200	$194,477
Product Daily Demand	26	4	3	5	2	10	12	62
Inventory Days of Supply	5.97	1.50	10.27	4.93	18.74	5.81	1.00	5.23
Mussels & Clams: Product Price	$140.00	$140.00	$140.00	$140.00	$140.00	$140.00	$140.00	
Beginning Inventory On-Hand	219	72	60	68	47	100	112	678
Ending Inventory On-Hand	1,277	72	340	476	125	498	472	3,260
Percent Change	483.11%	0.00%	466.67%	600.00%	165.96%	398.00%	321.43%	380.83%
Avg On-Hand Inventory Amount	1,439	559	179	119	5	37	28	2,367
Avg On-Hand Inventory Value	$201,434	$78,276	$25,076	$16,696	$705	$5,227	$3,920	$331,333
Product Daily Demand	100	0	0	0	0	0	0	100
Inventory Days of Supply	14.39							23.67
Fish & Scallops: Product Price	$500	$500	$500	$500	$500	$500	$500	
Beginning Inventory On-Hand	231	54	54	58	34	92	72	595
Ending Inventory On-Hand	347	54	150	378	56	372	132	1,489
Percent Change	50.22%	0.00%	177.78%	551.72%	64.71%	304.35%	83.33%	150.25%
Avg On-Hand Inventory Amount	305	267	77	51	4	16	12	732
Avg On-Hand Inventory Value	$152,339	$133,481	$38,630	$25,556	$2,222	$8,000	$6,000	$366,228
Product Daily Demand	100	0	0	0	0	0	0	100
Inventory Days of Supply	3.05							7.32

Variable	Mean (SD) or Count (Prop)
Age (years)	
Sex, male	1,234
Race	
White	1,234
Black	1,234
Asian	1,234
Other	1,234
Unknown	1,234
Ethnicity, Hispanic	1,234
Height (cm)	1,234
Weight (kg)	1,234
BMI (kg/m²)	1,234
Smoking status	
Never	1,234
Former	1,234
Current	1,234
Unknown	1,234
Alcohol use	1,234
Drug use	1,234
Hypertension	1,234
Diabetes mellitus	1,234
Hyperlipidemia	1,234
Coronary artery disease	1,234
Heart failure	1,234
Atrial fibrillation	1,234
Stroke / TIA	1,234
Chronic kidney disease	1,234
Chronic liver disease	1,234
Chronic lung disease	1,234
Cancer	1,234
Prior MI	1,234
Prior PCI	1,234
Prior CABG	1,234
Prior pacemaker	1,234
Prior ICD	1,234
Prior CRT	1,234
Prior ablation	1,234
Prior cardiac surgery	1,234
Prior valve surgery	1,234
Prior heart transplant	1,234
Prior LVAD	1,234
Prior dialysis	1,234
Prior stroke	1,234
Prior TIA	1,234
Prior MI	1,234
Prior PCI	1,234
Prior CABG	1,234
Prior pacemaker	1,234
Prior ICD	1,234
Prior CRT	1,234
Prior ablation	1,234
Prior cardiac surgery	1,234
Prior valve surgery	1,234
Prior heart transplant	1,234
Prior LVAD	1,234
Prior dialysis	1,234
Prior stroke	1,234
Prior TIA	1,234

Variable	Mean (SD) or Count (Prop)
Prior medication use	
Prior ACE inhibitor	1,234
Prior ARB	1,234
Prior ARNI	1,234
Prior beta-blocker	1,234
Prior MRA	1,234
Prior SGLT2 inhibitor	1,234
Prior GLP-1 RA	1,234
Prior DPP-4 inhibitor	1,234
Prior insulin	1,234
Prior metformin	1,234
Prior sulfonylurea	1,234
Prior thiazolidinedione	1,234
Prior statin	1,234
Prior ezetimibe	1,234
Prior PCSK9 inhibitor	1,234
Prior fibrate	1,234
Prior niacin	1,234
Prior omega-3 fatty acids	1,234
Prior aspirin	1,234
Prior P2Y12 inhibitor	1,234
Prior DAPT	1,234
Prior OAC	1,234
Prior warfarin	1,234
Prior DOAC	1,234
Prior amiodarone	1,234
Prior sotalol	1,234
Prior other antiarrhythmic	1,234
Prior loop diuretic	1,234
Prior thiazide diuretic	1,234
Prior potassium-sparing diuretic	1,234
Prior nitrate	1,234
Prior hydralazine	1,234
Prior calcium channel blocker	1,234
Prior dihydropyridine CCB	1,234
Prior non-dihydropyridine CCB	1,234
Prior digoxin	1,234
Prior ivabradine	1,234
Prior vasodilator	1,234
Prior PDE5 inhibitor	1,234
Prior riociguat	1,234
Prior other medication	1,234
Prior medication use	1,234
Prior ACE inhibitor	1,234
Prior ARB	1,234
Prior ARNI	1,234
Prior beta-blocker	1,234
Prior MRA	1,234
Prior SGLT2 inhibitor	1,234
Prior GLP-1 RA	1,234
Prior DPP-4 inhibitor	1,234
Prior insulin	1,234
Prior metformin	1,234
Prior sulfonylurea	1,234
Prior thiazolidinedione	1,234
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