

	REQUIRED		OPTIONAL					
Header	Account Domain	Account Name	External Account ID	Owner	Phone Number	Employees	Annual Revenue	Industry
				Text - Email only (no NA, N/A etc.) - Blanks allowed - No underscore - All lower case - You can add multiple owner fields (e.g. Success Manager, SDR, Account Executive)			Numeric only - No currency symbol - No comma or period	
Data Format	Text - Root Domain only	Any Text	Numeric only		Any Text	Any Text		Any Text
	abc.com	ABC	10000001	john@test.com	14155559999	500+	50000	Human Resources
	cba.com	AbCDe	010001	john@test-1.com	415-555-9999	>500	5000000	IT - Test
	efg123.org	Ab-CD	1		(415) 555-9999	100-300	50000000	Finance (test)
Example	abc-def.edu	AB (c)	001	john-example@test.edu	415*555*9999	500,000	5000	Test/IT

Header	REQUIRED								OPTIONAL					
	Opportunity ID	Opportunity Name	Account Name	Account Domain	Owner	Type	Created Date	External Account ID	Stage	Probability	Close Date	is Closed	is Won	Amount
				Text - Email only (no NA, N/A etc.) - Blanks allowed - No underscore - All lower case - You can add multiple owner fields (e.g. Success Manager, SDB, Account Executive)		Date - US format (day/month/year)				Numeric - No % symbol	Date - US format	Text - T/F or True/False	Text - T/F or True/False	Numeric - No currency symbol
Data Format	Any Text	Any Text	Any Text	Text - Root domain only	Success Manager, SDB, Account Executive	Any Text	Date - US format (day/month/year)	Numeric only	Any Text	- No % symbol	- US format	- T/F or True/False	- T/F or True/False	- No comma
	1001	Test - New	ABC	abc.com	john@test.com	Renewal	01/01/24	1000001	1 (won)	90.5	01/01/24	TRUE	TRUE	5000.00
	ABCD - TEST 123	Test Oppty - 1	AbCDe	cba.com	john@test-1.com	Upsell (123)	1/1/2024	010001	5 - lost	99.55	1/1/2024	TRUE	TRUE	1000.25
	Test (ABCD)	Test 12345	Ab-CD	efg.com		NEW	01/01/2024	1	1: Won	90	01/01/2024	T	F	50000
	TEST - ABC 100000	Test - 010001	AB (c)	hij123.org	john123@test.org	renewal	1/05/2024	001	Prospecting - A	5.00	1/05/2024	T	T	5000.50
Example	1z5a555aaabbbb	Test - AAAAbbb	ABCD12	abc-def.edu	john-example@test.edu	NEW - 123	01/01/2024	101	1	50.50	01/01/2024	TRUE	TRUE	5000