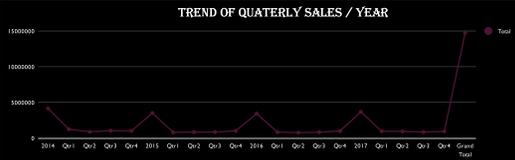
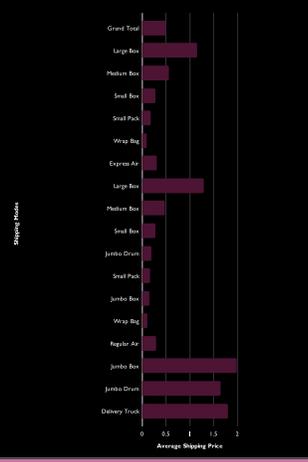


# "DYNAMIC SALES AND SHIPPING DASHBOARD"

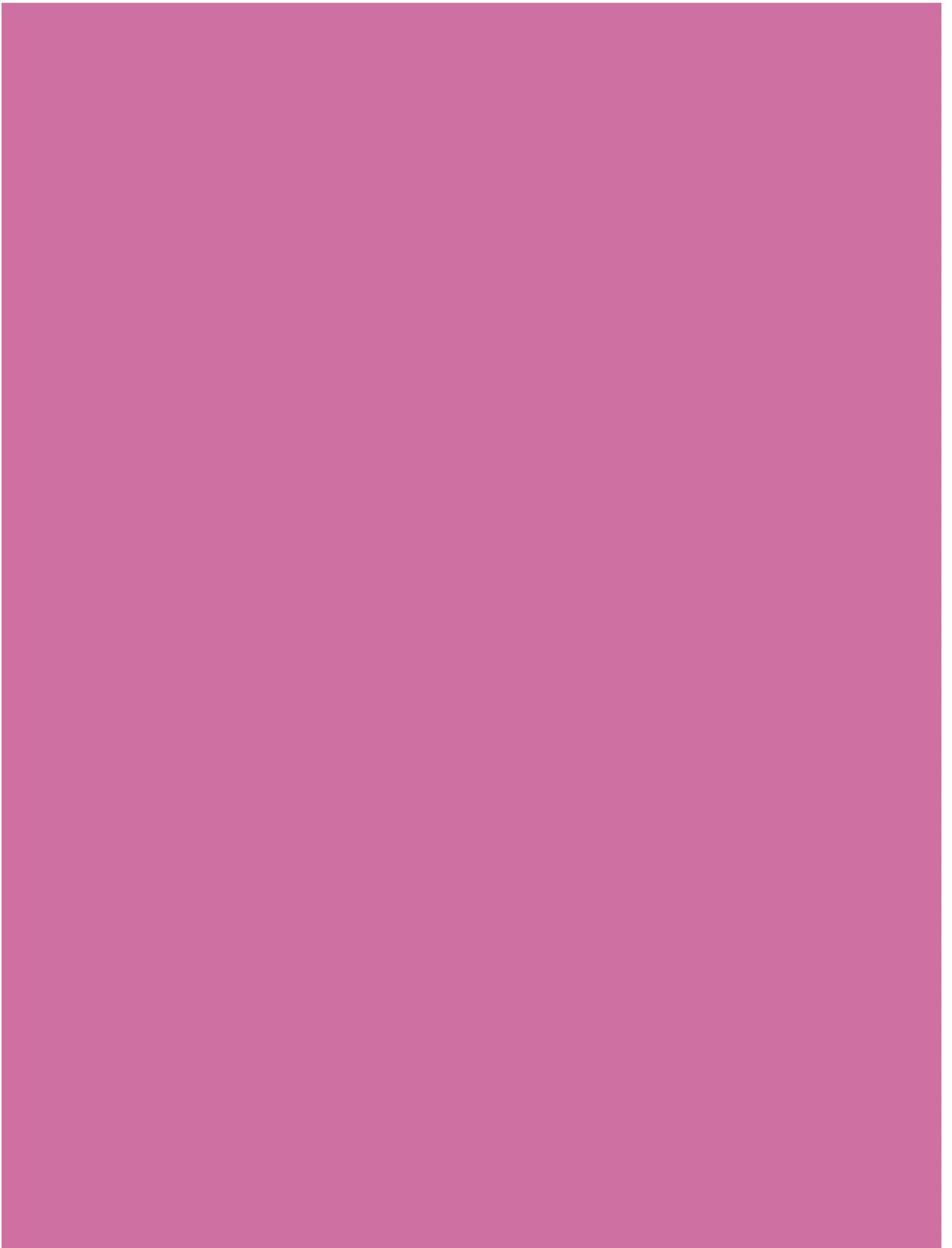


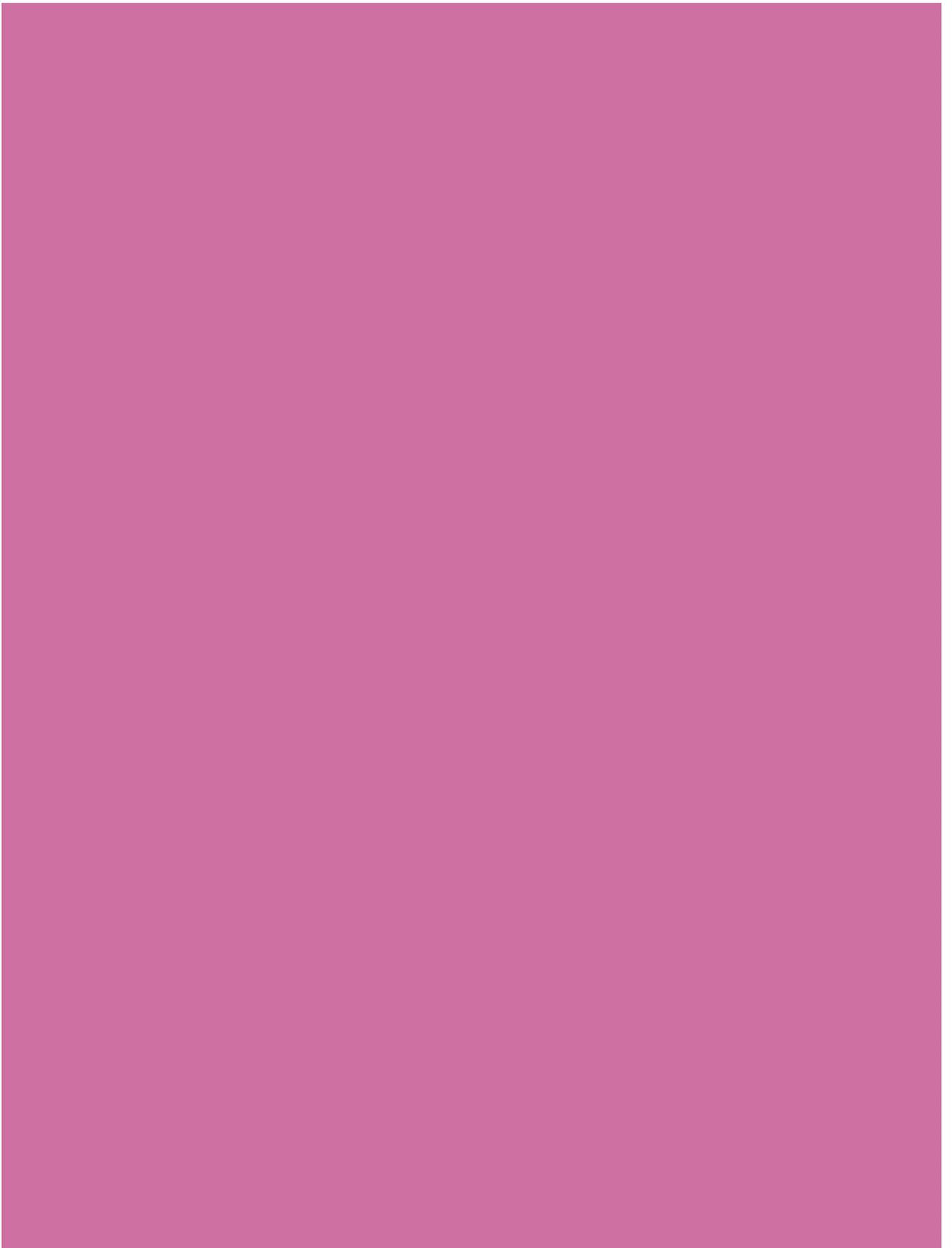
## AVERAGE SHIPPING COST / SHIPPING MODE

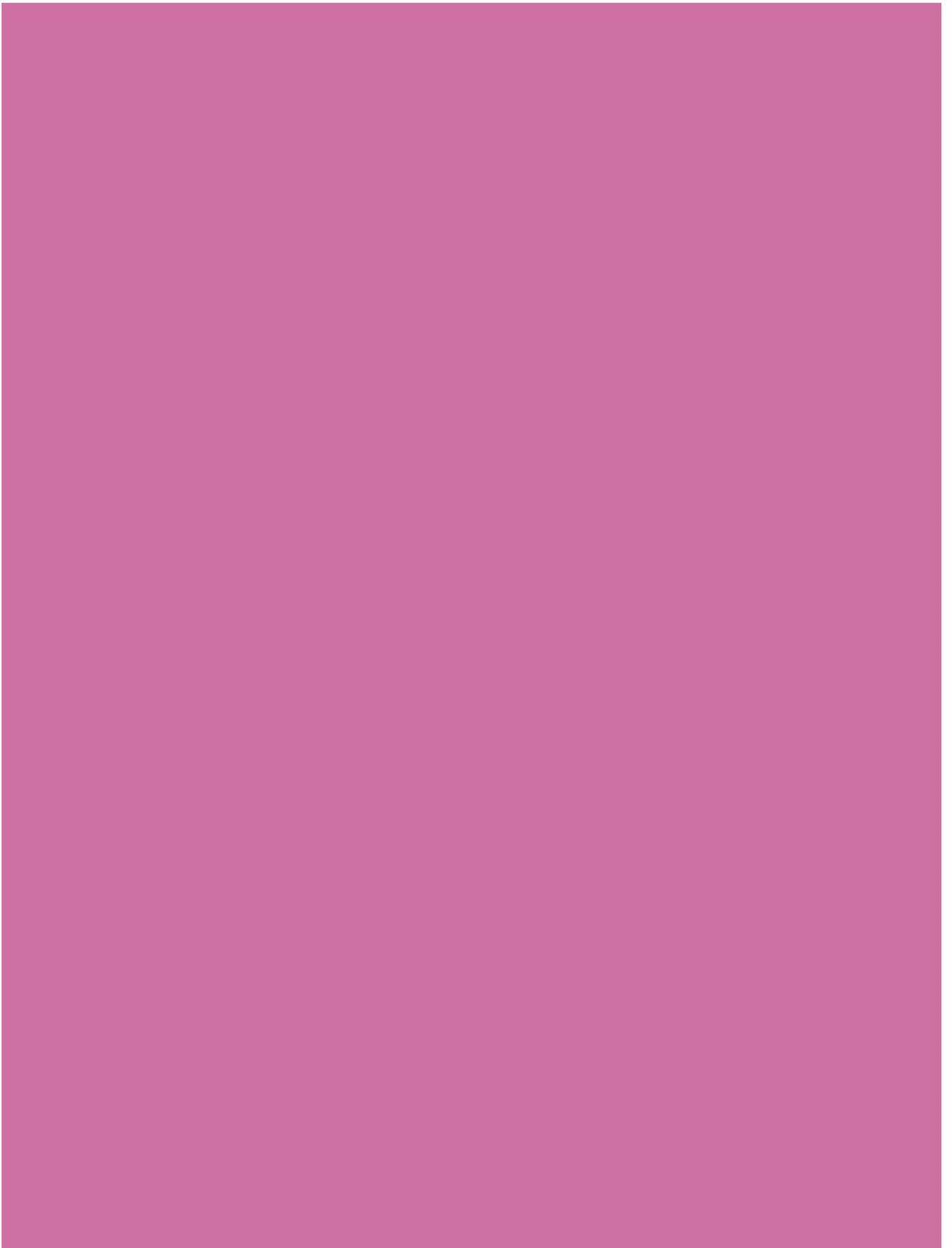


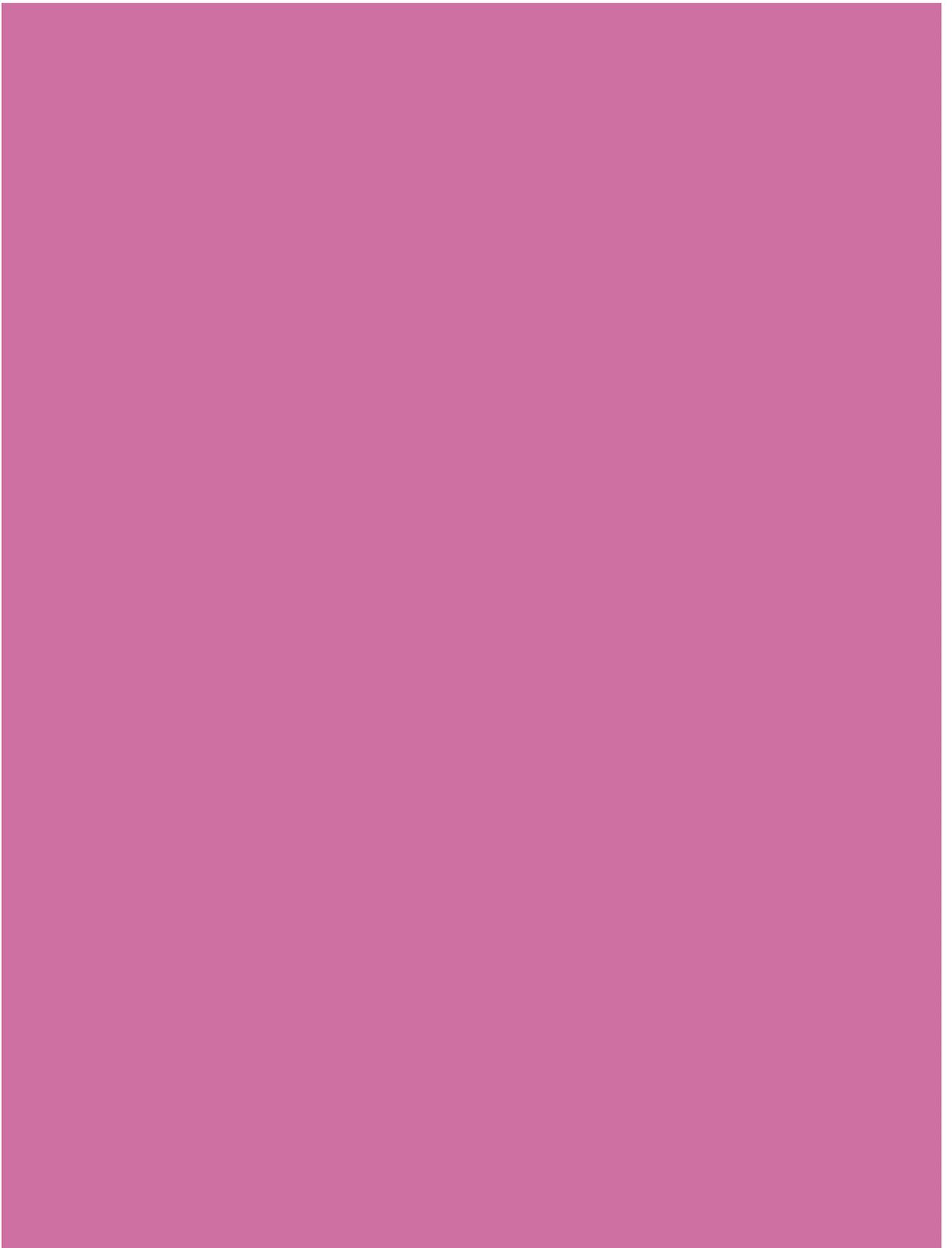
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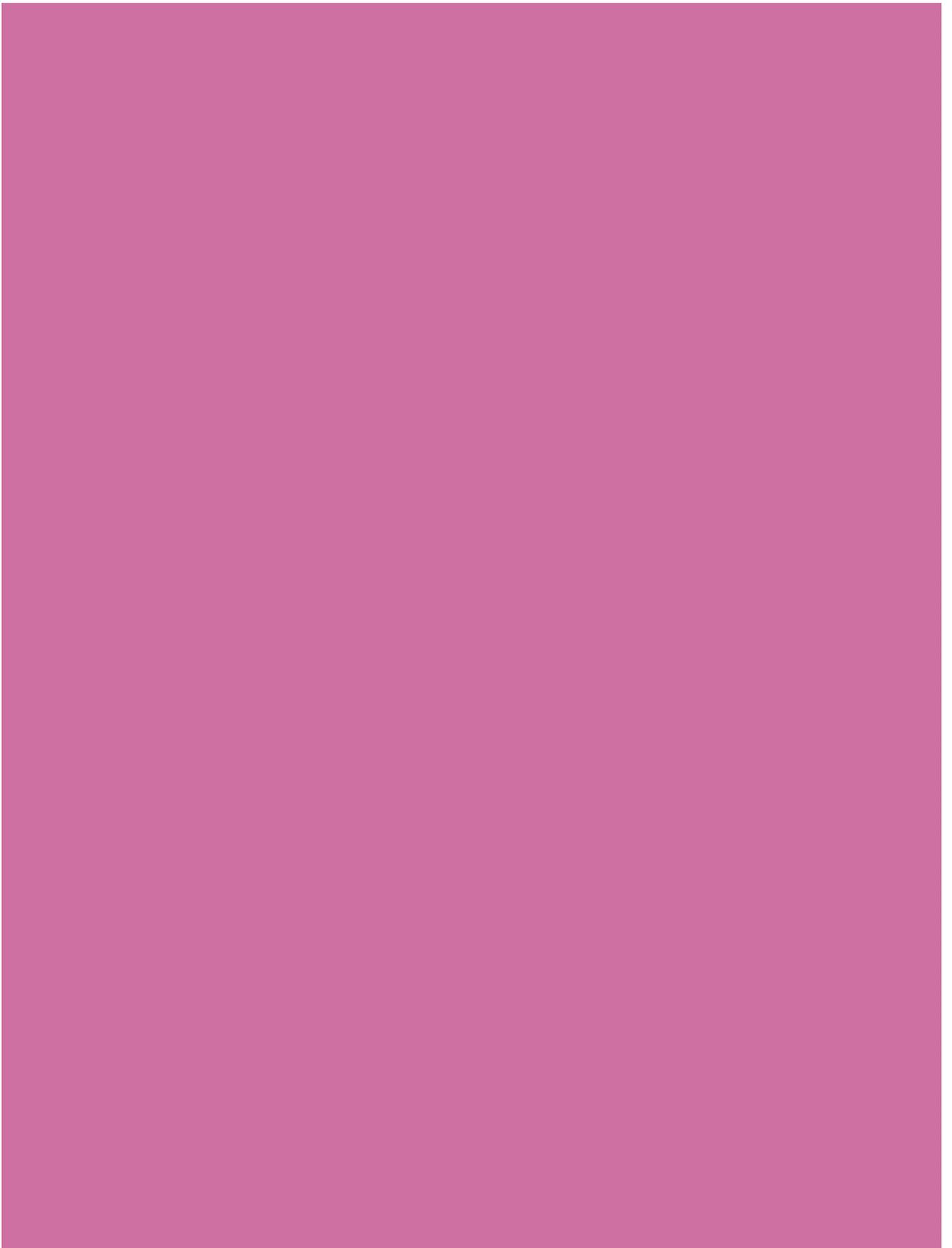


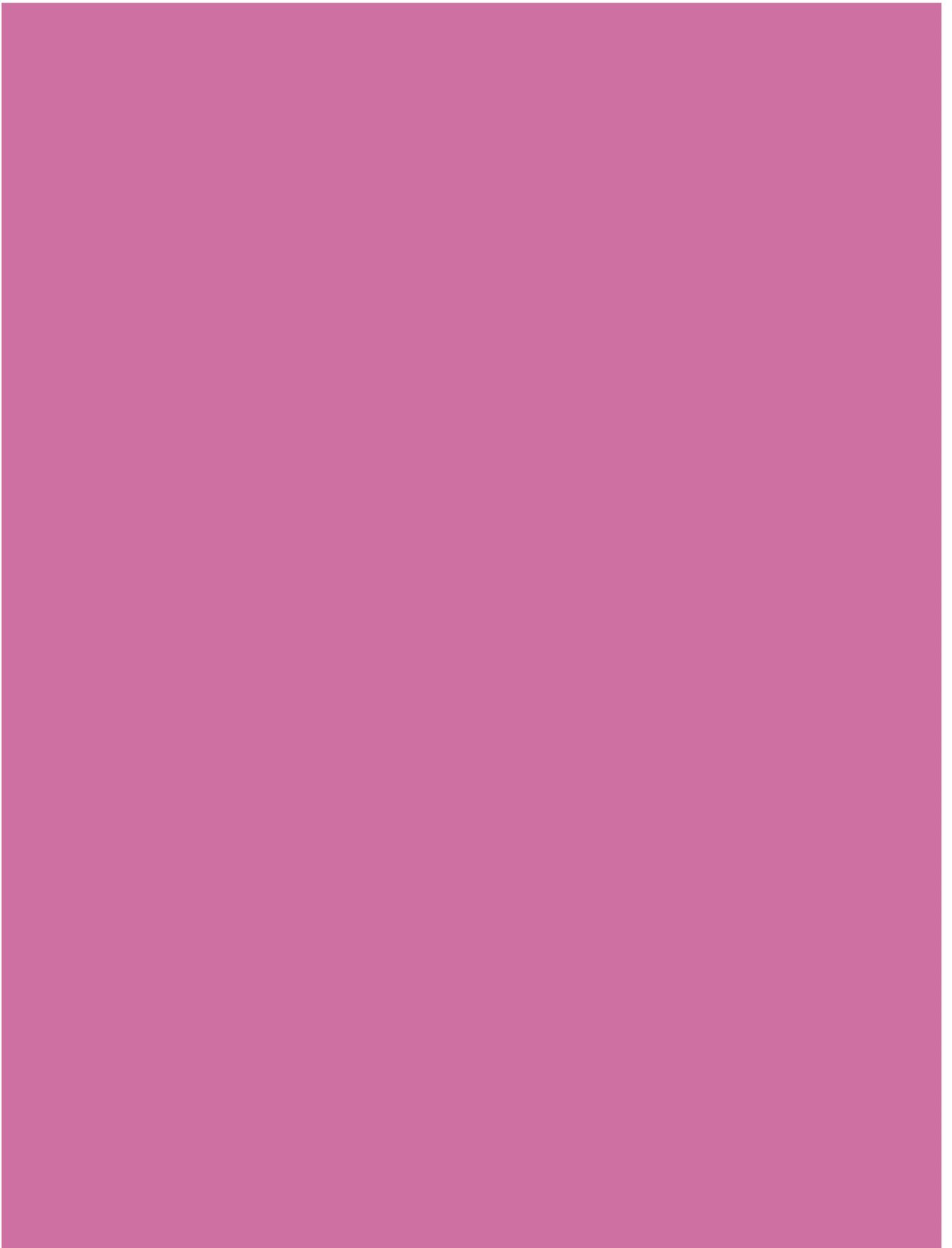


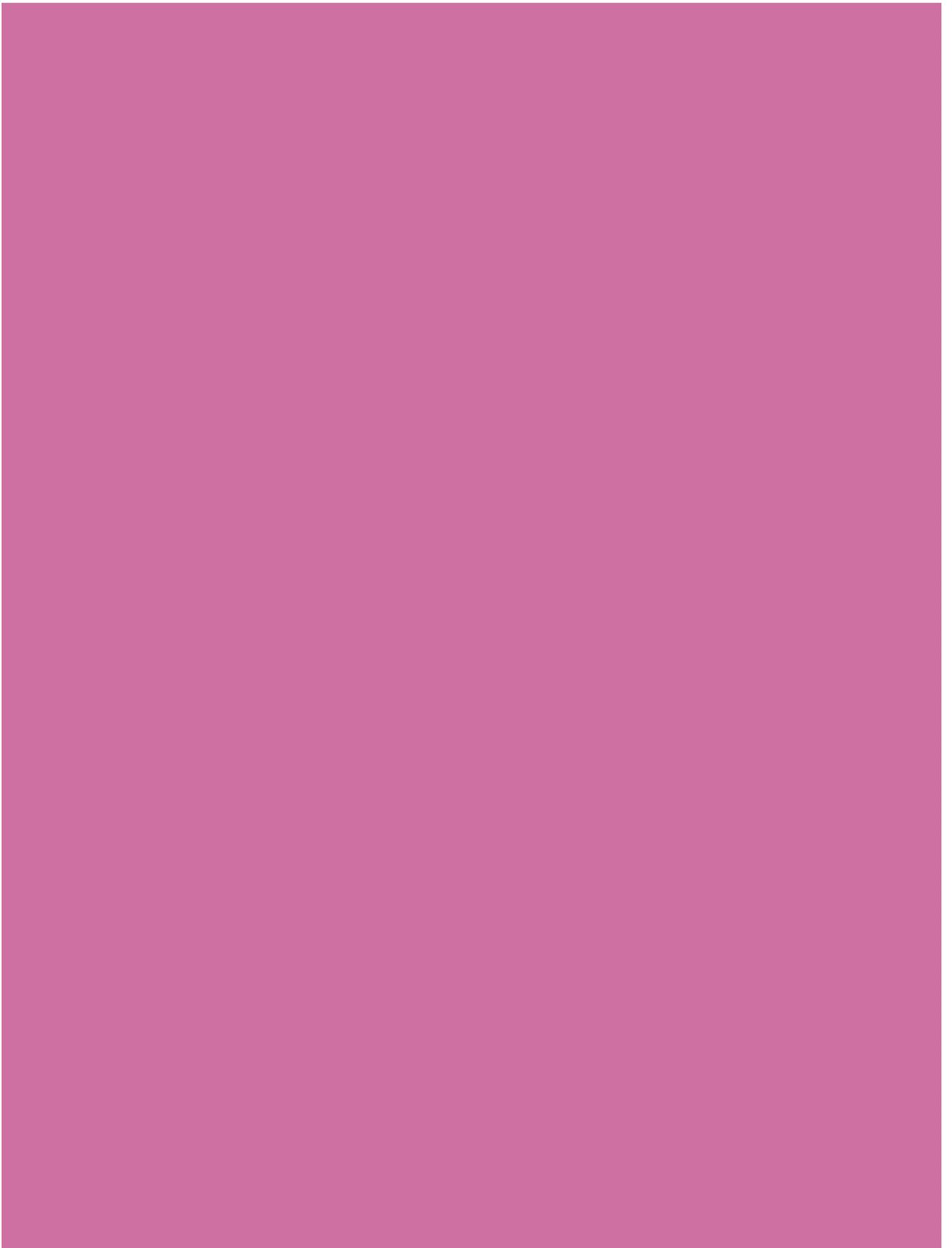














SKU	Category	Customer ID	State Code	State	Order Priority	Sort Order	Ship Mode	Sort Order
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SKU003	Bikes	C003	NY	New York	Low	4	Express Air	3
SKU004	Bikes	C004	IA	Iowa	Medium	3		
SKU005	Components	C005	LA	Louisiana	Not Specified	5		
SKU006	Bikes	C006	MI	Michigan				
SKU007	Components	C007	IL	Illinois				
SKU008	Bikes	C008	NM	New Mexico				
SKU009	Bikes	C009	IA	Iowa				
SKU010	Components	C010	LA	Louisiana				
SKU011	Bikes	C011	OK	Oklahoma				
SKU012	Components	C012	NC	North Carolina				
SKU013	Components	C013	OK	Oklahoma				
SKU014	Components	C014	UT	Utah				
SKU015	Components	C015	OK	Oklahoma				
SKU016	Components	C016	MD	Maryland				
SKU017	Components	C017	AL	Alabama				
SKU018	Bikes	C018	OR	Oregon				
SKU019	Components	C019	ID	Idaho				
SKU020	Components	C020	MO	Missouri				
SKU021	Components	C021	VT	Vermont				
SKU022	Bikes	C022	FL	Florida				
SKU023	Components	C023	NC	North Carolina				
SKU024	Bikes	C024	RI	Rhode Island				
SKU025	Components	C025	WA	Washington				
SKU026	Components	C026	TX	Texas				
SKU027	Components	C027	NV	Nevada				
SKU028	Components	C028	KY	Kentucky				
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SKU031	Components	C031	NC	North Carolina				
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SKU076	Bikes	C076	WA	Washington				



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SKU1050	Components	C156	LA	Louisiana					
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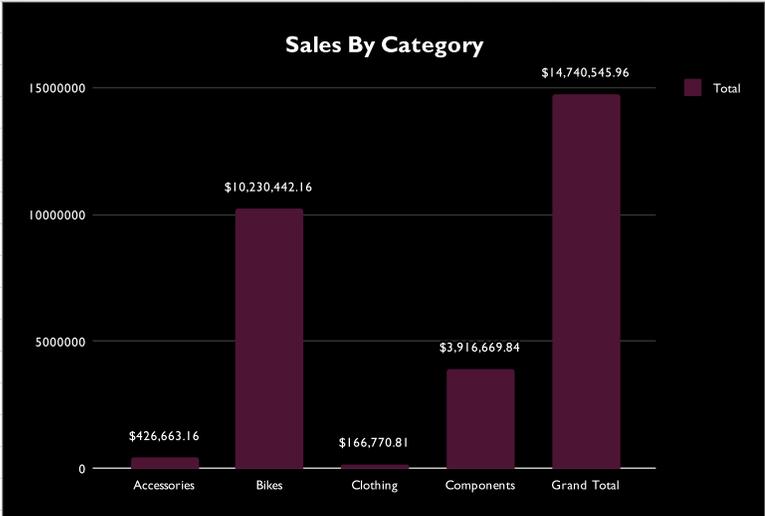








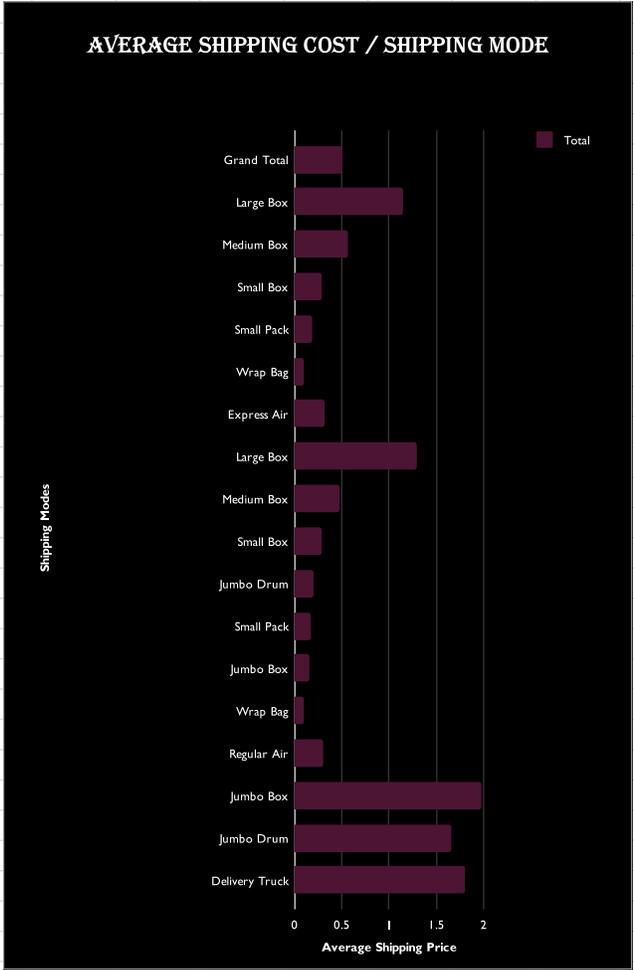
Category	Total Sales Amount
Accessories	\$426,663.16
Bikes	\$10,230,442.16
Clothing	\$166,770.81
Components	\$3,916,669.84
Grand Total	\$14,740,545.96







Row Labels	Average Shipping Cost Per Item
Delivery Truck	\$1.81
Jumbo Drum	\$1.65
Jumbo Box	\$1.98
Regular Air	\$0.30
Wrap Bag	\$0.10
Jumbo Box	\$0.16
Small Pack	\$0.16
Jumbo Drum	\$0.19
Small Box	\$0.28
Medium Box	\$0.47
Large Box	\$1.30
Express Air	\$0.31
Wrap Bag	\$0.10
Small Pack	\$0.18
Small Box	\$0.28
Medium Box	\$0.56
Large Box	\$1.15
Grand Total	\$0.50



State	Sum of Sales Amount	State	Sum of Sales Amount
Alabama	\$393,137.15	Alabama	\$393,137.15
Arizona	\$226,229.33	Arizona	\$226,229.33
California	\$451,054.14	California	\$451,054.14
Colorado	\$318,866.67	Colorado	\$318,866.67
Connecticut	\$500,715.53	Connecticut	\$500,715.53
Delaware	\$188,041.14	Delaware	\$188,041.14
Florida	\$548,641.51	Florida	\$548,641.51
Georgia	\$569,311.36	Georgia	\$569,311.36
Idaho	\$415,551.18	Idaho	\$415,551.18
Illinois	\$268,940.29	Illinois	\$268,940.29
Indiana	\$343,630.89	Indiana	\$343,630.89
Iowa	\$252,124.69	Iowa	\$252,124.69
Kansas	\$463,501.91	Kansas	\$463,501.91
Kentucky	\$298,085.66	Kentucky	\$298,085.66
Louisiana	\$274,655.72	Louisiana	\$274,655.72
Maine	\$398,643.93	Maine	\$398,643.93
Maryland	\$316,655.05	Maryland	\$316,655.05
Massachusetts	\$268,589.83	Massachusetts	\$268,589.83
Michigan	\$298,939.40	Michigan	\$298,939.40
Minnesota	\$362,333.02	Minnesota	\$362,333.02
Missouri	\$440,341.78	Missouri	\$440,341.78
Montana	\$243,411.96	Montana	\$243,411.96
Nevada	\$277,800.33	Nevada	\$277,800.33
New Hampshire	\$181,927.66	New Hampshire	\$181,927.66
New Jersey	\$270,404.87	New Jersey	\$270,404.87
New Mexico	\$573,759.91	New Mexico	\$573,759.91
New York	\$255,830.88	New York	\$255,830.88
North Carolina	\$319,702.54	North Carolina	\$319,702.54
North Dakota	\$258,621.35	North Dakota	\$258,621.35
Ohio	\$332,995.26	Ohio	\$332,995.26
Oklahoma	\$411,710.31	Oklahoma	\$411,710.31
Oregon	\$296,749.31	Oregon	\$296,749.31
Pennsylvania	\$263,217.92	Pennsylvania	\$263,217.92
Rhode Island	\$257,872.00	Rhode Island	\$257,872.00
South Carolina	\$352,855.04	South Carolina	\$352,855.04
Tennessee	\$280,150.16	Tennessee	\$280,150.16
Texas	\$268,019.69	Texas	\$268,019.69
Utah	\$397,402.58	Utah	\$397,402.58
Vermont	\$218,532.32	Vermont	\$218,532.32
Virginia	\$415,825.31	Virginia	\$415,825.31
Washington	\$410,652.63	Washington	\$410,652.63
West Virginia	\$546,707.39	West Virginia	\$546,707.39
Wisconsin	\$308,406.37	Wisconsin	\$308,406.37
Grand Total	\$14,740,545.96		

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