

Sr. Wedding Manager

NASHIK ,KOLKATA, DELHI

PLEASE READ ALL CRITERIA BEFORE APPLYING

BASIC CRITERIA

AGE = 33 years & above

LOCATION = Mumbai, Kolkatta , Nashik

CAN RELOCATE TO THE RESPECTIVE CITY

JOB DESCRIPTION for Sr. Wedding Sales Head

Candidate should Strictly be from Wedding/Events background having hands on decor and planning knowledge

Has 4 / 5 years experinece in client servicing and client closures

Has good communication and decor presentation skills.

Has budgeting and vendor management skills

Have excellent time management and organizational skills

Be enthusiastic & self-motivated, which means can work independently

Be able to maintain a good working relationship with people across all levels, from clients to vendors to team members

Have a positive and adaptable attitude

Be innovative and creative to distinguish your event from the competition

Be able to work as part of a team, Possess an eye for detail

Can join immediately

SALARY RANGE

■ Based on experience, work done and also keeping in mind the pandemic effect on this industry

■ Incentives applicable

■ Salary will be between 75k + based on the experience ..

Send your resumes on hr@partycruisersindia.com

For further details contact on – 9967361117 / 7304940807

Wedding Manager

NASHIK ,KOLKAT, DELHI

PLEASE READ ALL CRITERIA BEFORE APPLYING

BASIC CRITERIA

AGE = 30 years & above

LOCATION = Mumbai, Kolkatta , Nashik

CAN RELOCATE TO THE RESPECTIVE CITY

JOB DESCRIPTION for Wedding Manager

Candidate should Strictly be from Wedding/Events background having hands on decor and planning knowledge

Has 4 / 5 years experinece in client servicing and client closures

Has good communication and decor presentation skills.

Has budgeting and vendor management skills

Have excellent time management and organizational skills

Be enthusiastic & self-motivated,can work independently

Be able to maintain a good working relationship with people across all levels, from clients to vendors to team members

Have a positive and adaptable attitude

Be innovative and creative to distinguish your event from the competition

Be able to work as part of a team, Possess an eye for detail

Can join immediately

SALARY RANGE

■ Based on experience, work done and also keeping in mind the pandemic effect on this industry

■ Incentives applicable

■Salary will be between 50k and Above based on the experience ..

For further details contact on – 9967361117 / 7304940807

Corporate Events Manager / Head

PLEASE READ ALL CRITERIA BEFORE APPLYING

BASIC CRITERIA

AGE = 30 years & above

LOCATION = MUMBAI

EXPERIENCE - 5 TO 7 YEARS IN CORPORATE events / sales

JOB DESCRIPTION for Corporate Events Manager / Head

Experience in handling Corporate events

Handling Business Growth for the company in the field of Corporate Sectors

Should be able to do the costing for the corporate events

Should be able to Manage and Mine Key Accounts

Should be able to Interact with clients and build relationships with them

Should be able to Manage the Flow of Event

Should be familiar with handling Corporate Events

Should be able to Coordinate with Design, Production and Operations Team

Should be able to Oversee Step by Step Execution of the Event

Should be able to Mastermind creative ways to deliver an Innovative Solutions to Clients

Deliver and prepare sales pitches

Should be able to make presentations

Should be able to present to the clients

Should Have excellent time management and organizational skills - basically a disciplined person.

Be enthusiastic self-motivated , which means does not need a push all the time.

Be able to maintain good working relationships with people at all levels , from clients to vendors to team members.

Communication and presentation skills are a necessary trait,

Have a positive and adaptable attitude.

Be innovative and creative to distinguish your event from the competition

Have knowledge of sales, BD , marketing operations

Should be someone with excellent administrative skills

Be able to work as part of a team, Possess an eye for detail

Immediate joining

SALARY RANGE

■Based on experience and work done and also keeping in mind the pandemic effect on this industry

■Salary will be between 40k to 50k based on the experience ..

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Marketing / Growth Manager

PLEASE READ ALL CRITERIA BEFORE APPLYING

BASIC CRITERIA

AGE = 30 years & above

LOCATION = MUMBAI

Responsibilities

- Undertake daily growth / marketing tasks to ensure the functionality and coordination of the department's activities
- Support marketing team to execute various campaigns and projects to generate leads
- Conduct market research and analyze consumer rating reports/ questionnaires
- Employ marketing analytics techniques to gather important data (social media, web analytics, rankings etc.)
- Update spreadsheets, databases and inventories with statistical, financial and non-financial information
- Assist in the organizing of promotional events and traditional or digital campaigns and attend them to facilitate their success
- Prepare and deliver promotional presentations
- Conduct research to support PR planning
- Invent ways to streamline communication and plan execution
- Undertake general administrative duties
- Draft and distribute content such as newsletters and releases
- Participate in brainstorming and planning sessions
- Assist in organizing and execution of events, campaigns etc.
- Compose and post online content on the company's website and social media accounts
- Write marketing literature (brochures, press releases etc) to augment the company's presence in the market
- Communicate directly with clients and encourage trusting relationships

Requirements and skills

- Proven experience as a marketing assistant
- Proven experience as PR assistant or similar position
- Willingness to follow industry trends and current methods
- Understanding of PR and marketing concepts and practices
- An analytical mind with attention to detail
- Good understanding of office management and marketing principles
- Demonstrable ability to multi-task and adhere to deadlines
- Well-organized with a customer-oriented approach
- Good knowledge of market research techniques and databases
- Excellent knowledge of MS Office, marketing computer software and online applications (CRM tools, Online analytics, Google Adwords etc.)
- Exquisite communication and people skills
- High School diploma; BSc in Marketing, Business or relevant field is a strong advantage

SALARY RANGE

- Salary will be between 50k and above based on the experience ..

For further details contact on – 9967361117

Work Shop Manager

PLEASE READ ALL CRITERIA BEFORE APPLYING

BASIC CRITERIA

AGE = 35 years & above

LOCATION = Malad

Experience : 8-10yrs in events and Wedding

JOB DESCRIPTION for Production Manager Wedding

Has 8 - 10 years experience in the Wedding Industry in Production

Has experience in WEDDING DECOR

Has good Knowledge of Production Godown Activity

Has good communication and presentation skills.

Have excellent time management and organizational skills - A disciplined person.

Be enthusiastic & self-motivated, which means doesn't need a push all the time

Be able to maintain a good working relationship with people across all levels, from clients to vendors to team members

Have a positive and adaptable attitude

Be innovative and creative to distinguish your event from the competition

Be able to work as part of a team, Possess an eye for detail

SALARY RANGE

■Based on Industry Standards and work done and also keeping in mind the pandemic effect on this industry

■Salary will be between 50k + based on the experience ..

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