SOFTWARE IMPACT ASSESSMENT		ADDITIONAL NOTES
Name of Software Being Assessed		
Name of Assessor		
Date of Assessment		
FINANCIAL INPUTS		
Gross Margin - Recurring Revenue		
Gross Margin - Services Revenue		
Headcount Benefits Cost + Tax Cost as a % of Salary		
COST INPUTS		1
Cost of Software Subscription - Annually		
Cost of Software Implementation - Upfront (By Vendor)		
Cost of Software Implementation - Internal Team (Estimated Wages)		
Cost of Software Maintenance - Annually (Estimated Wages)		
PERFORMANCE ENHANCEMENT		l
Does (alt: will) this tool improve performance in a measurable way?		
If yes, what metric do you hypothesize it will improve?		
What is the baseline value for this metric without the tool in place?		
What is the observed (alt: hypothesized) rate of relative improvement?		
Can this improvement in performance be tied to revenue in some		
way?		
If yes, how so? What is the annual recurring revenue impact of this performance		
enhancement?		
What is the annual, one-time service revenue impact of this performance enhancement?		
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EFFICIENCY INCREASES		
Does/will this tool increase efficiency in a measurable way?		
If yes, does/will it save time or increase the rate of output (or both)? If this tool saves time, who's time does/will it save?		
How many hours/month of time does/will it save?		
What is the hourly rate of this person (alt: these people)?		
If this tool increases/will increase the rate of output, what % increase		
in output does/will it provide? How many hours of work/month does/will this equal?		
What is the hourly rate of the person that does this work?		
Monthly Wage Savings - Saved Time	\$0	
Monthly Wage Savings - Increased Output	\$0	
	\$0]
IMPROVEMENT IN UNDERSTANDING	\$0	
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