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Product Development Pugh Matrix Template

		Concepts									
		Concept A		Concept B		Concept C		Concept D		Concept E	
Selection											
Criteria	WEIGHT	Base Score	Weighted Score								
Market Demand			0		0		0		0		0
Cost to Produce			0		0		0		0		0
Time to Market			0		0		0		0		0
Profit Potential			0		0		0		0		0
Customer Needs			0		0		0		0		0
Resource Availability			0		0		0		0		0
Technical Feasibility			0		0		0		0		0
Competitive Advantage			0		0		0		0		0
Scalability			0		0		0		0		0
Risk Level			0		0		0		0		0
Total Weighted Scores		0		0		0		0		0	
Rank											
Continue?											

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Product Development Pugh Matrix Template – Example

		Concepts									
Selection		Concept A Battery Technology		Concept B Charging Infrastructure		Concept C Vehicle Range		Concept D User Interface		Concept E Sustainability	
Criteria	WEIGHT	Base Score	Weighted Score	Base Score	Weighted Score	Base Score	Weighted Score	Base Score	Weighted Score	Base Score	Weighted Score
Market Demand	10	2	20	3	30	3	30	4	40	2	20
Cost to Produce	9	2	18	5	45	4	36	5	45	4	36
Time to Market	8	3	24	1	8	2	16	3	24	1	8
Profit Potential	7	1	7	4	28	5	35	5	35	2	14
Customer Needs	6	3	18	3	18	4	24	5	30	4	24
Resource Availability	5	4	20	1	5	1	5	1	5	4	20
Technical Feasibility	4	2	8	2	8	5	20	3	12	5	20
Competitive Advantage	3	5	15	3	9	5	15	5	15	3	9
Scalability	2	4	8	3	6	3	6	2	4	2	4
Risk Level	1	1	-1	4	4	4	4	2	2	5	5
Total Weighted Scores		139		161		191		212		160	
Rank		5th		3rd		2nd		1st		4th	
Continue?		No		No		No		Yes		No	

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