

Overall Data Average		Key Performance Indicators																																				
Category	Value	Target	Actual	Variance	Percentage	Standard	Min	Max	Q1	Q3	Q4	Q5	Q6	Q7	Q8	Q9	Q10	Q11	Q12	Q13	Q14	Q15	Q16	Q17	Q18	Q19	Q20	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	
Revenue	\$2,100,000	\$2,000,000	\$2,150,000	\$50,000	2.5%	\$2,000,000	\$1,500,000	\$2,500,000	\$1,800,000	\$2,200,000	\$1,900,000	\$2,300,000	\$2,050,000	\$2,150,000	\$2,100,000	\$2,080,000	\$2,120,000	\$2,060,000	\$2,140,000	\$2,090,000	\$2,130,000	\$2,070,000	\$2,110,000	\$2,050,000	\$2,160,000	\$2,040,000	\$2,170,000	\$2,030,000	\$2,180,000	\$2,020,000	\$2,190,000	\$2,010,000	\$2,200,000	\$2,000,000	\$2,210,000	\$1,990,000	\$2,220,000	
Profit	\$450,000	\$400,000	\$475,000	\$75,000	18.75%	\$400,000	\$300,000	\$500,000	\$350,000	\$450,000	\$380,000	\$480,000	\$420,000	\$460,000	\$410,000	\$440,000	\$390,000	\$430,000	\$400,000	\$420,000	\$380,000	\$410,000	\$370,000	\$430,000	\$360,000	\$440,000	\$350,000	\$450,000	\$340,000	\$460,000	\$330,000	\$470,000	\$320,000	\$480,000	\$310,000	\$490,000	\$300,000	\$500,000
Customer Sat	4.5	4.2	4.6	0.4	9.5%	4.2	3.8	4.8	4.0	4.4	4.1	4.5	4.3	4.6	4.2	4.4	4.1	4.3	4.0	4.2	3.9	4.1	3.8	4.3	3.7	4.4	3.6	4.5	3.5	4.6	3.4	4.7	3.3	4.8	3.2	4.9	3.1	5.0
Employee Prod	85%	80%	88%	8%	10%	80%	75%	90%	82%	86%	81%	89%	84%	87%	83%	85%	80%	88%	79%	86%	81%	84%	78%	91%	77%	83%	76%	87%	75%	82%	74%	89%	73%	85%	72%	92%	71%	93%
Market Share	12.5%	10%	14%	4%	40%	10%	8%	15%	11%	13%	10%	14%	12%	13%	11%	12%	9%	14%	10%	11%	8%	13%	9%	15%	8%	16%	7%	17%	6%	18%	5%	19%	4%	20%	3%	21%	2%	22%
Operational Cost	\$1,650,000	\$1,600,000	\$1,700,000	\$100,000	6.25%	\$1,600,000	\$1,400,000	\$1,800,000	\$1,500,000	\$1,700,000	\$1,600,000	\$1,850,000	\$1,550,000	\$1,680,000	\$1,620,000	\$1,650,000	\$1,580,000	\$1,670,000	\$1,610,000	\$1,640,000	\$1,590,000	\$1,660,000	\$1,600,000	\$1,690,000	\$1,570,000	\$1,710,000	\$1,560,000	\$1,720,000	\$1,550,000	\$1,730,000	\$1,540,000	\$1,740,000	\$1,530,000	\$1,750,000	\$1,520,000	\$1,760,000	\$1,510,000	\$1,770,000
Compliance Score	95%	90%	98%	8%	9%	90%	85%	95%	92%	96%	91%	97%	94%	95%	93%	94%	90%	96%	89%	93%	91%	92%	88%	94%	87%	95%	86%	96%	85%	97%	84%	98%	83%	99%	82%	100%	81%	100%
Supply Chain Reliability	90%	85%	95%	10%	11.76%	85%	80%	90%	82%	88%	81%	92%	86%	89%	83%	87%	80%	91%	84%	86%	79%	88%	81%	93%	78%	94%	77%	95%	76%	96%	75%	97%	74%	98%	73%	99%	72%	100%

Day #	Location (Country)	Date	Amount Spent	Running Total	Cumulative Daily Average
1	USA	1/24/2023	\$11.20	\$11.20	\$11.20
2	Japan	1/25/2023	\$23.44	\$34.64	\$17.32
3	Japan	1/26/2023	\$67.63	\$102.27	\$34.09
4	Japan	1/27/2023	\$65.48	\$167.75	\$41.94
5	Japan	1/28/2023	\$104.15	\$271.90	\$54.38
6	Japan	1/29/2023	\$90.91	\$362.81	\$60.47
7	Japan	1/30/2023	\$284.66	\$647.47	\$92.50
8	Japan	1/31/2023	\$108.16	\$755.63	\$94.45
9	Japan	2/1/2023	\$107.62	\$863.25	\$95.92
10	Japan	2/2/2023	\$121.91	\$985.16	\$98.52
11	Japan	2/3/2023	\$117.18	\$1,102.34	\$100.21
12	Japan	2/4/2023	\$114.41	\$1,216.75	\$101.40
13	Japan	2/5/2023	\$127.43	\$1,344.18	\$103.40
14	Japan	2/6/2023	\$131.91	\$1,476.09	\$105.44
15	Malaysia	2/7/2023	\$179.57	\$1,655.66	\$110.38
16	Malaysia	2/8/2023	\$85.17	\$1,740.83	\$108.80
17	Malaysia	2/9/2023	\$81.03	\$1,821.86	\$107.17
18	Malaysia	2/10/2023	\$95.16	\$1,917.02	\$106.50
19	Malaysia	2/11/2023	\$115.91	\$2,032.93	\$107.00
20	Singapore	2/12/2023	\$113.98	\$2,146.91	\$107.35
21	Singapore	2/13/2023	\$65.24	\$2,212.15	\$105.34
22	Singapore	2/14/2023	\$112.27	\$2,324.42	\$105.66
23	Singapore	2/15/2023	\$72.51	\$2,396.93	\$104.21
24	Thailand	2/16/2023	\$471.95	\$2,868.88	\$119.54
25	Thailand	2/17/2023	\$78.21	\$2,947.09	\$117.88
26	Thailand	2/18/2023	\$143.13	\$3,090.22	\$118.85
27	Thailand	2/19/2023	\$103.18	\$3,193.40	\$118.27
28	Thailand	2/20/2023	\$107.47	\$3,300.87	\$117.89
29	Thailand	2/21/2023	\$181.36	\$3,482.23	\$120.08
30	Thailand	2/22/2023	\$109.53	\$3,591.76	\$119.73
31	Thailand	2/23/2023	\$93.96	\$3,685.72	\$118.89
32	Thailand	2/24/2023	\$76.07	\$3,761.79	\$117.56
33	Thailand	2/25/2023	\$84.05	\$3,845.84	\$116.54
34	Thailand	2/26/2023	\$123.10	\$3,968.94	\$116.73
35	Thailand	2/27/2023	\$88.37	\$4,057.31	\$115.92
36	Thailand	2/28/2023	\$124.69	\$4,182.00	\$116.17
37	Thailand	3/1/2023	\$83.46	\$4,265.46	\$115.28
38	Thailand	3/2/2023	\$68.24	\$4,333.70	\$114.04
39	Thailand	3/3/2023	\$39.95	\$4,373.65	\$112.14
40	Vietnam	3/4/2023	\$346.88	\$4,720.53	\$118.01
41	Vietnam	3/5/2023	\$84.93	\$4,805.46	\$117.21
42	Vietnam	3/6/2023	\$92.43	\$4,897.89	\$116.62
43	Vietnam	3/7/2023	\$64.24	\$4,962.13	\$115.40
44	Vietnam	3/8/2023	\$186.59	\$5,148.72	\$117.02
45	Vietnam	3/9/2023	\$67.85	\$5,216.57	\$115.92
46	Vietnam	3/10/2023	\$107.78	\$5,324.35	\$115.75
47	Vietnam	3/11/2023	\$74.02	\$5,398.37	\$114.86

48	Vietnam	3/12/2023	\$240.16	\$5,638.53	\$117.47
49	Vietnam	3/13/2023	\$56.74	\$5,695.27	\$116.23
50	Vietnam	3/14/2023	\$85.43	\$5,780.70	\$115.61
51	Vietnam	3/15/2023	\$60.81	\$5,841.51	\$114.54
52	Vietnam	3/16/2023	\$97.72	\$5,939.23	\$114.22
53	India	3/17/2023	\$251.87	\$6,191.10	\$116.81
54	India	3/18/2023	\$34.19	\$6,225.29	\$115.28
55	India	3/19/2023	\$64.90	\$6,290.19	\$114.37
56	India	3/20/2023	\$45.77	\$6,335.96	\$113.14
57	India	3/21/2023	\$94.88	\$6,430.84	\$112.82
58	India	3/22/2023	\$83.09	\$6,513.93	\$112.31
59	India	3/23/2023	\$85.98	\$6,599.91	\$111.86
60	India	3/24/2023	\$14.33	\$6,614.24	\$110.24
61	India	3/25/2023	\$38.11	\$6,652.35	\$109.05
62	India	3/26/2023	\$72.00	\$6,724.35	\$108.46
63	India	3/27/2023	\$60.57	\$6,784.92	\$107.70
64	India	3/28/2023	\$37.54	\$6,822.46	\$106.60
65	UAE	3/29/2023	\$534.93	\$7,357.39	\$113.19
66	UAE	3/30/2023	\$105.62	\$7,463.01	\$113.08
67	UAE	3/31/2023	\$72.38	\$7,535.39	\$112.47
68	UAE	4/1/2023	\$67.10	\$7,602.49	\$111.80
69	UAE	4/2/2023	\$110.02	\$7,712.51	\$111.78
70	Cyprus	4/3/2023	\$276.31	\$7,988.82	\$114.13
71	Cyprus	4/4/2023	\$139.02	\$8,127.84	\$114.48
72	Cyprus	4/5/2023	\$148.84	\$8,276.68	\$114.95
73	Cyprus	4/6/2023	\$162.33	\$8,439.01	\$115.60
74	Cyprus	4/7/2023	\$132.39	\$8,571.40	\$115.83
75	Cyprus	4/8/2023	\$104.39	\$8,675.79	\$115.68
76	Cyprus	4/9/2023	\$132.61	\$8,808.40	\$115.90
77	Cyprus	4/10/2023	\$115.53	\$8,923.93	\$115.90
78	Cyprus	4/11/2023	\$122.45	\$9,046.38	\$115.98
79	Poland	4/12/2023	\$524.58	\$9,570.96	\$121.15
80	Poland	4/13/2023	\$66.39	\$9,637.35	\$120.47
81	Poland	4/14/2023	\$106.40	\$9,743.75	\$120.29
82	Poland	4/15/2023	\$49.44	\$9,793.19	\$119.43
83	Poland	4/16/2023	\$89.20	\$9,882.39	\$119.06
84	Poland	4/17/2023	\$120.08	\$10,002.47	\$119.08
85	Poland	4/18/2023	\$96.30	\$10,098.77	\$118.81
86	Poland	4/19/2023	\$97.21	\$10,195.98	\$118.56
87	Poland	4/20/2023	\$83.93	\$10,279.91	\$118.16
88	Poland	4/21/2023	\$192.05	\$10,471.96	\$119.00
89	Poland	4/22/2023	\$127.97	\$10,599.93	\$119.10
90	Poland	4/23/2023	\$113.57	\$10,713.50	\$119.04
91	Poland	4/24/2023	\$126.10	\$10,839.60	\$119.12
92	Sweden	4/25/2023	\$249.58	\$11,089.18	\$120.53
93	Sweden	4/26/2023	\$66.13	\$11,155.31	\$119.95
94	Sweden	4/27/2023	\$69.59	\$11,224.90	\$119.41
95	Sweden	4/28/2023	\$73.07	\$11,297.97	\$118.93
96	Denmark	4/29/2023	\$133.09	\$11,431.06	\$119.07

97	Denmark	4/30/2023	\$150.62	\$11,581.68	\$119.40
98	Denmark	5/1/2023	\$87.20	\$11,668.88	\$119.07
99	Croatia	5/2/2023	\$341.09	\$12,009.97	\$121.31
100	Croatia	5/3/2023	\$100.26	\$12,110.23	\$121.10
101	Croatia	5/4/2023	\$74.23	\$12,184.46	\$120.64
102	Croatia	5/5/2023	\$80.47	\$12,264.93	\$120.24
103	Croatia	5/6/2023	\$135.00	\$12,399.93	\$120.39
104	Croatia	5/7/2023	\$93.81	\$12,493.74	\$120.13
105	Croatia	5/8/2023	\$105.83	\$12,599.57	\$120.00
106	Croatia	5/9/2023	\$124.58	\$12,724.15	\$120.04
107	Italy	5/10/2023	\$290.67	\$13,014.82	\$121.63
108	Italy	5/11/2023	\$72.48	\$13,087.30	\$121.18
109	Italy	5/12/2023	\$95.07	\$13,182.37	\$120.94
110	Italy	5/13/2023	\$125.68	\$13,308.05	\$120.98
111	Italy	5/14/2023	\$59.07	\$13,367.12	\$120.42
112	Italy - USA	5/15/2023	\$229.96	\$13,597.08	\$121.40
113	USA -UK	6/26/2023	\$200.00	\$13,797.08	\$122.10
114	UK	6/27/2023	\$91.47	\$13,888.55	\$121.83
115	Romania	6/28/2023	\$285.98	\$14,174.53	\$123.26
116	Romania	6/29/2023	\$100.98	\$14,275.51	\$123.06
117	Romania	6/30/2023	\$127.10	\$14,402.61	\$123.10
118	Romania	7/1/2023	\$119.26	\$14,521.87	\$123.07
119	Romania	7/2/2023	\$120.43	\$14,642.30	\$123.04
120	Romania	7/3/2023	\$130.97	\$14,773.27	\$123.11
121	Romania	7/4/2023	\$137.29	\$14,910.56	\$123.23
122	Romania	7/5/2023	\$125.28	\$15,035.84	\$123.24
123	Romania	7/6/2023	\$98.23	\$15,134.07	\$123.04
124	Romania	7/7/2023	\$114.57	\$15,248.64	\$122.97
125	Greece	7/8/2023	\$415.38	\$15,664.02	\$125.31
126	Greece	7/9/2023	\$108.73	\$15,772.75	\$125.18
127	Greece	7/10/2023	\$143.72	\$15,916.47	\$125.33
128	Greece	7/11/2023	\$123.48	\$16,039.95	\$125.31
129	Greece	7/12/2023	\$147.36	\$16,187.31	\$125.48
130	Greece	7/13/2023	\$126.60	\$16,313.91	\$125.49
131	Georgia	7/14/2023	\$470.37	\$16,784.28	\$128.12
132	Georgia	7/15/2023	\$84.79	\$16,869.07	\$127.80
133	Georgia	7/16/2023	\$114.32	\$16,983.39	\$127.69
134	Georgia	7/17/2023	\$83.24	\$17,066.63	\$127.36
135	Georgia	7/18/2023	\$97.73	\$17,164.36	\$127.14
136	Georgia	7/19/2023	\$139.05	\$17,303.41	\$127.23
137	Georgia	7/20/2023	\$104.52	\$17,407.93	\$127.07
138	Georgia	7/21/2023	\$80.26	\$17,488.19	\$126.73
139	Georgia	7/22/2023	\$100.99	\$17,589.18	\$126.54
140	Georgia	7/23/2023	\$102.39	\$17,691.57	\$126.37
141	South Africa	7/24/2023	\$301.57	\$17,993.14	\$127.61
142	South Africa	7/25/2023	\$125.62	\$18,118.76	\$127.60
143	South Africa	7/26/2023	\$515.50	\$18,634.26	\$130.31
144	South Africa	7/27/2023	\$513.23	\$19,147.49	\$132.97
145	South Africa	7/28/2023	\$513.23	\$19,660.72	\$135.59

146	South Africa	7/29/2023	\$338.10	\$19,998.82	\$136.98
147	South Africa	7/30/2023	\$94.57	\$20,093.39	\$136.69
148	South Africa	7/31/2023	\$146.71	\$20,240.10	\$136.76
149	South Africa	8/1/2023	\$166.17	\$20,406.27	\$136.95
150	South Africa	8/2/2023	\$182.27	\$20,588.54	\$137.26
151	South Africa	8/3/2023	\$127.42	\$20,715.96	\$137.19
152	RSA-USA	8/4/2023	\$1,894.52	\$22,610.48	\$148.75
153	RSA-USA	8/5/2023	\$128.44	\$22,738.92	\$148.62
154	USA-Jordan	9/4/2023	\$198.63	\$22,937.55	\$148.95
155	Jordan	9/5/2023	\$370.51	\$23,308.06	\$150.37
156	Jordan	9/6/2023	\$107.63	\$23,415.69	\$150.10
157	Jordan	9/7/2023	\$53.33	\$23,469.02	\$149.48
158	Jordan	9/8/2023	\$110.45	\$23,579.47	\$149.24
159	Jordan	9/9/2023	\$334.30	\$23,913.77	\$150.40
160	Jordan	9/10/2023	\$301.18	\$24,214.95	\$151.34
161	Jordan	9/11/2023	\$145.88	\$24,360.83	\$151.31
162	Jordan	9/12/2023	\$130.35	\$24,491.18	\$151.18
163	Turkiye	9/13/2023	\$435.55	\$24,926.73	\$152.92
164	Turkiye	9/14/2023	\$135.91	\$25,062.64	\$152.82
165	Turkiye	9/15/2023	\$124.20	\$25,186.84	\$152.65
166	Turkiye	9/16/2023	\$143.31	\$25,330.15	\$152.59
167	Turkiye	9/17/2023	\$108.66	\$25,438.81	\$152.33
168	Slovenia	9/18/2023	\$676.82	\$26,115.63	\$155.45
169	Slovenia	9/19/2023	\$171.81	\$26,287.44	\$155.55
170	Slovenia	9/20/2023	\$166.74	\$26,454.18	\$155.61
171	Slovenia	9/21/2023	\$154.45	\$26,608.63	\$155.61
172	Slovakia	9/22/2023	\$172.83	\$26,781.46	\$155.71
173	Slovakia	9/23/2023	\$137.91	\$26,919.37	\$155.60
174	Austria	9/24/2023	\$134.11	\$27,053.48	\$155.48
175	Austria	9/25/2023	\$310.48	\$27,363.96	\$156.37
176	Czech Republic	9/26/2023	\$175.99	\$27,539.95	\$156.48
177	Czech Republic	9/27/2023	\$154.08	\$27,694.03	\$156.46
178	Czech Republic	9/28/2023	\$109.33	\$27,803.36	\$156.20
179	Czech Republic	9/29/2023	\$104.56	\$27,907.92	\$155.91
180	Czech Republic	9/30/2023	\$159.12	\$28,067.04	\$155.93
181	Germany	10/1/2023	\$198.86	\$28,265.90	\$156.17
182	Germany	10/2/2023	\$319.64	\$28,585.54	\$157.06
183	Germany	10/3/2023	\$130.12	\$28,715.66	\$156.92
184	Germany	10/4/2023	\$225.17	\$28,940.83	\$157.29
185	Germany	10/5/2023	\$111.43	\$29,052.26	\$157.04
186	Poland	10/6/2023	\$635.18	\$29,687.44	\$159.61
187	Poland	10/7/2023	\$137.36	\$29,824.80	\$159.49
188	Poland	10/8/2023	\$123.55	\$29,948.35	\$159.30
189	Poland	10/9/2023	\$200.97	\$30,149.32	\$159.52
190	Poland	10/10/2023	\$156.51	\$30,305.83	\$159.50
191	Poland	10/11/2023	\$98.42	\$30,404.25	\$159.18
192	Poland	10/12/2023	\$152.46	\$30,556.71	\$159.15
193	Latvia	10/13/2023	\$233.82	\$30,790.53	\$159.54
194	Latvia	10/14/2023	\$135.65	\$30,926.18	\$159.41

195	Latvia	10/15/2023	\$118.58	\$31,044.76	\$159.20
196	Latvia	10/16/2023	\$120.17	\$31,164.93	\$159.00
197	Lithuania	10/17/2023	\$158.87	\$31,323.80	\$159.00
198	Lithuania	10/18/2023	\$111.89	\$31,435.69	\$158.77
199	Lithuania	10/19/2023	\$143.51	\$31,579.20	\$158.69
200	Lithuania	10/20/2023	\$154.93	\$31,734.13	\$158.67
201	Lithuania	10/21/2023	\$116.48	\$31,850.61	\$158.46
202	Lithuania	10/22/2023	\$151.71	\$32,002.32	\$158.43
203	Belgium	10/23/2023	\$239.98	\$32,242.30	\$158.83
204	Belgium	10/24/2023	\$227.09	\$32,469.39	\$159.16
205	Belgium	10/25/2023	\$218.86	\$32,688.25	\$159.45
206	Belgium - USA	10/26/2023	\$478.04	\$33,166.29	\$161.00

Credit Card Mile/Point Redemptions				Credit Card Annual Fees	
Credit Card Used	Points Used	\$ Amount of Redemption	Description	Card Name	Annual Fee
United CC Miles	35,000 United Miles	\$1,444.00	2 tickets from Pittsburgh to Tokyo	ChaseSapphire Preferred	\$95
Venture X Miles	41,500 Capital One Miles - BA Avios	\$1,114.00	2 tickets from Osaka to Kuala Lumpur	IHG	\$95
IHG Yearly Free Night	IHG Anniversary Free Night	\$196.00	Tokyo - Hotel Night	Marriott Bonvoy	\$95
Venture X Rebate	Venture X Annual Travel Rebate	\$230.30	Tokyo - Hotel Asia Center of Japan 4 night stay	United	\$95
IHG CC Points	87,000 IHG Points	\$1,088.00	4 nights - Singapore Holiday Inn	Venture	\$95
IHG CC Points	17,000 IHG Points	\$174.18	1 night Patong Holiday Inn Express	Venture X	\$395
IHG Yearly Free Night	IHG Anniversary Free Night	\$139.37	1 night Patong Holiday Inn Express	Total	\$870
Venture X Miles	31,000 Capital One Miles - Flying Blue	\$418.30	2 tickets from Hanoi to Delhi		
Chase Points	83,951 Chase Reward Points	\$1,049.39	5 nights LaLit Hotel Delhi		
Hilton CC Points	45,000 Hilton Points	\$214.86	3 nights DoubleTree Agra		
Hilton CC Points	60,000 Hilton Points	\$321.48	3 nights Hilton Jaipur		
IHG CC Points	8,000 IHG Points	\$49.83	1 night Holiday Inn Express Jaipur		
Marriott CC Points	88,000 Marriott Points	\$694.44	5 nights Residence Inn Sheikh Zayed Dubai		
Venture Miles	32,000 Capital One Miles - Aeroplan	\$1,040.72	2 tickets from Dubai to Lamaca		
United CC Miles	60,000 United Miles	\$2,612.40	2 tickets from Rome to Pittsburgh		
Venture X Miles	40,000 Capital One Miles - Choice Hotels	\$1,951.80	5 nights Clarion Isabella Rome		
Chase Points	25,000 Chase Miles - Hyatt	\$575.49	5 nights Hyatt Place Krakow		
Chase Points	20,000 Chase Miles - Hyatt	\$733.56	4 nights Hyatt Story Hotel Malmö		
Marriott CC Points	68,000 Marriott Points	\$608.20	3 nights Moxy Copenhagen		
Venture X Miles	50,000 Capital One Miles - BA Avios	\$2,788.40	2 tickets Pittsburgh to London		
IHG CC Points	28,000 IHG Points	\$281.22	1 night Holiday Inn Express Luton		
Venture X Miles	70,000 Capital One Miles - BA Avios	\$940.62	2 tickets Tbilisi to Johannesburg		
Venture X Miles	40,000 Capital One Miles - Aeroplan	\$845.48	1 ticket Washington Dulles to Amman		
United CC Miles	40,000 United Miles	\$895.60	1 ticket Washington Dulles to Amman		
Marriott CC Points	89,000 Marriott Points	\$660.58	3 nights Dead Sea Marriott		
Marriott Yearly Free Night	Marriott Anniversary Free Night	\$255.05	1 night Dead Sea Marriott		
Venture X Miles	15,000 Capital One Miles - Aeroplan	\$692.72	2 tickets to Istanbul		
Chase Points	17,000 Chase Miles - Flying Blue	\$566.50	1 ticket Brussels to DC		
Venture X Miles	17,000 Capital One Miles - Flying Blue	\$567.31	1 ticket Brussels to DC		
Total \$ Redeemed		\$23,149.80			