

Business Unit				Financial Performance												Operational Metrics								Risk & Compliance			
Product Line	Market Segment	Sales Region	Revenue Growth	Q1 2023				Q2 2023				Q3 2023				Q4 2023				Annual Total				Compliance Score			
				Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Score	Audit	Findings	Resolution				
Electronics	Consumer	North America	15%	\$1.2M	\$0.3M	25%	120k	\$1.3M	\$0.4M	30%	130k	\$1.4M	\$0.5M	35%	140k	\$1.5M	\$0.6M	40%	150k	92	Pass	Minor	Fixed				
			12%	\$1.1M	\$0.25M	22%	110k	\$1.2M	\$0.3M	25%	120k	\$1.3M	\$0.35M	27%	130k	\$1.4M	\$0.4M	28%	140k	88	Pass	None	-				
			18%	\$1.3M	\$0.35M	27%	130k	\$1.4M	\$0.4M	28%	140k	\$1.5M	\$0.45M	30%	150k	\$1.6M	\$0.5M	31%	160k	95	Pass	Minor	Fixed				
			14%	\$1.2M	\$0.3M	25%	120k	\$1.3M	\$0.35M	27%	130k	\$1.4M	\$0.4M	28%	140k	\$1.5M	\$0.45M	30%	150k	90	Pass	Minor	Fixed				
Software	Enterprise	Europe	8%	\$2.5M	\$0.8M	32%	50k	\$2.6M	\$0.9M	34%	52k	\$2.7M	\$1.0M	37%	55k	\$2.8M	\$1.1M	39%	58k	98	Pass	None	-				
			10%	\$2.6M	\$0.85M	32%	52k	\$2.7M	\$0.9M	33%	54k	\$2.8M	\$0.95M	34%	56k	\$2.9M	\$1.0M	34%	58k	95	Pass	Minor	Fixed				
			6%	\$2.4M	\$0.75M	31%	48k	\$2.5M	\$0.8M	32%	50k	\$2.6M	\$0.85M	33%	52k	\$2.7M	\$0.9M	33%	54k	92	Pass	Minor	Fixed				
			9%	\$2.5M	\$0.8M	32%	50k	\$2.6M	\$0.85M	33%	52k	\$2.7M	\$0.9M	33%	54k	\$2.8M	\$0.95M	34%	56k	95	Pass	Minor	Fixed				
Services	Global	Asia Pacific	20%	\$0.8M	\$0.2M	25%	80k	\$0.9M	\$0.25M	27%	85k	\$1.0M	\$0.3M	30%	90k	\$1.1M	\$0.35M	32%	95k	85	Pass	Major	Open				
			18%	\$0.75M	\$0.18M	24%	75k	\$0.8M	\$0.2M	25%	80k	\$0.85M	\$0.22M	26%	85k	\$0.9M	\$0.25M	28%	90k	82	Fail	Major	Open				
			22%	\$0.9M	\$0.25M	27%	90k	\$0.95M	\$0.28M	29%	95k	\$1.0M	\$0.3M	30%	100k	\$1.05M	\$0.35M	33%	105k	90	Pass	Minor	Fixed				
			19%	\$0.85M	\$0.22M	26%	85k	\$0.9M	\$0.25M	27%	90k	\$0.95M	\$0.28M	29%	95k	\$1.0M	\$0.3M	30%	100k	88	Pass	Minor	Fixed				
Grand Total				\$10.5M	\$3.5M	33%	1.2M	\$11.2M	\$4.0M	35%	1.3M	\$12.0M	\$4.5M	37%	1.4M	\$12.8M	\$5.0M	39%	1.5M	90	Pass	Minor	Fixed				