

Green - means we are on track or even ahead of a goal.				
Light green - means we are behind this week but its either a seasonal issue or a momentary blip and you'll be back on track next week.				
Yellow - meeans we are behind, but there's a plan in place to get back on track.				
Light red - means we're behind. We're not so far behind that we can't catch up but we don't yet have a plan for closing the gap.				
Red - means we're behind and there's no hope of catching up.				