

2017 PRODUCTION

Contingency Companies plus Progressive and Hochheim

January 2017

	Ark Assurance	Becton	Birchwell-Rias	Ervin	First Service	Fraser	Galloway	Goen & Goen	Gus Bates	Hutcherson	Jones & Associates	KRP	Leibbater	Marshall Young	Mayo	McDonald & Westendorff	Parkins	Sawyer	Sims-Petm	Stamford	Walker-Solomon	Willingham	COMPANY TOTALS	PRODUCTION GOAL	OVER/UNDER		
Allied/Nationwide	\$36,706.00				\$90,300.00	\$20,867.00	\$15,842.00	\$657.00	\$154,577.00				\$22,000.00	\$1,526.00			\$56,445.00	\$90,041.00		\$183,868.00	\$9,494.00	\$10,816.00	\$66,739.00	\$277,739.00	\$277,739.00	\$69,739.00	
Allstate		\$600.00	\$948.00		\$102,230.00	\$20,867.00	\$15,842.00	\$657.00										\$19,485.00	\$12,636.00		\$21,214.00	\$9,494.00	\$10,816.00	\$277,739.00	\$277,739.00	\$69,739.00	
C.N.A.									\$32,630.00											\$2,236.00				\$26,668.00	\$26,668.00	\$43,668.00	
C.N.A. Surety	\$510.00			\$327.00	\$368.00	\$4,734.00	\$4,375.00	\$300.00					\$1,785.00		\$3,121.00	\$3,828.00	\$1,690.00	\$2,020.00	\$11,501.00		\$2,411.00	\$1,167.00		\$32,226.00	\$32,226.00	\$13,226.00	
Chubb		\$1,038.00			\$18,963.00	\$31,651.00		\$26,308.00							\$12,354.00	\$14,074.00	\$2,948.00	\$1,365.00						\$193,000.00	\$193,000.00	\$103,000.00	
Columbia	\$29,534.00				\$23,992.00	\$12,065.00		\$1,036.00	\$4,396.00		\$3,234.00				\$1,317.00		\$3,115.00				\$50,835.00	\$1,905.00	\$600.00	\$133,019.00	\$133,019.00	\$133,019.00	
Foremost	\$6,438.00	\$1,276.00		\$1,556.00	\$1,172.00	\$169.00	\$11,063.00	\$2,026.00		\$825.00	\$891.00			\$4,097.00		\$1,734.00	\$2,374.00	\$571.00			\$308.00	\$1,216.00		\$35,716.00	\$35,716.00	\$35,716.00	
Guobene	\$11,000.00	\$44,515.00			\$81,713.00			\$29,000.00						\$8,800.00	\$12,252.00			\$14,050.00				\$388.00		\$203,487.00	\$203,487.00	\$203,487.00	
Harford CL	\$9,410.00	\$6,079.00			\$4,219.00	\$35,656.00	-\$549.00	\$82,739.00	\$3,805.00	\$2,143.00	\$18,363.00			\$25,262.00		\$2,541.00		\$17,323.00				\$1,273.00		\$211,264.00	\$211,264.00	\$211,264.00	
Harford PL	\$4,052.00	\$440.00			\$1,556.00		\$5,030.00	\$3,751.00			\$3,315.00			\$5,000.00	\$2,110.00		\$2,890.00	\$6,415.00	\$7,663.00	\$9,790.00				\$52,973.00	\$52,973.00	\$52,973.00	
Hochheim	\$639.00		\$101,989.00		\$151,855.00	\$67,364.00	\$12,447.00		\$106,910.00	\$40,276.00				-\$1,361.00				\$20,361.00					\$51,857.00	\$502,743.00	\$502,743.00	\$606,743.00	
Liberty Mutual CL (Hefco)	\$47,524.00			\$30,062.00	\$34,495.00	\$34,034.00	\$20,096.00	\$12,372.00	\$10,211.00	\$10,216.00	\$20,933.00	\$4,607.00		\$24,533.00		\$4,425.00	\$15,769.00	\$2,027.00	\$11,169.00	\$74,565.00	\$48,106.00			\$444,893.00	\$444,893.00	\$444,893.00	
Liberty Mutual PL (Hefco)	\$79,439.00	\$40,280.00	\$20,318.00	\$23,867.00	\$170,233.00	\$53,862.00	\$101,743.00	\$38,374.00	\$6,802.00	\$30,289.00	\$53,209.00	\$24,912.00		\$41,635.00	\$30,839.00	\$36,626.00	\$76,013.00	\$84,062.00	\$13,062.00	\$164,631.00	\$33,708.00	\$12,954.00	\$1,786,956.00	\$1,786,956.00	\$1,786,956.00		
Live Oak Insurance																											
MetLife	\$16,180.00	\$141.00						\$2,992.00			\$6,172.00	\$27,623.00	\$220.00	\$21,869.00		\$9,147.00								\$84,373.00	\$84,373.00	\$84,373.00	
National American	\$24,944.00				\$222,054.00													\$211,024.00			\$18,691.00	\$3,445.00		\$478,108.00	\$478,108.00	\$478,108.00	
National Loyalty	\$8,576.00			\$1,694.00	\$56,380.00	\$4,028.00		\$10,245.00				\$3,346.00	\$932.00	\$4,316.00		\$1,477.00	\$1,359.00	\$5,537.00	\$380.00	\$3,986.00	\$1,165.00			\$102,449.00	\$102,449.00	\$102,449.00	
Progressive	\$2,598.00	\$13,879.00	\$20,020.00	\$12,763.00	\$185,180.00	\$40,540.00	\$35,136.00	\$2,854.00	\$2,896.00	\$16,863.00	\$29,234.00		\$11,762.00	\$27,230.00	\$11,495.00	\$4,315.00	\$94,989.00	\$9,343.00	\$5,130.00	\$17,499.00	\$2,763.00		\$620,391.00	\$620,391.00	\$620,391.00		
State Auto	\$17,246.00	\$10,559.00	\$45,313.00	\$2,794.00	\$212,493.00	\$8,816.00	\$21,795.00	\$25,265.00	\$5,447.00	\$279.00		\$42,525.00	\$26,509.00	\$18,279.00	\$9,362.00	\$42,854.00	\$14,669.00	\$5,545.00	\$13,078.00	\$2,763.00		\$1,291.00	\$564,414.00	\$564,414.00	\$644,414.00		
Texas Mutual	\$36,170.00	\$655.00	\$46,600.00	\$6,990.00	\$307,648.00	\$79,897.00	\$6,840.00	-\$493.00	\$169,382.00	\$20,054.00	\$21,135.00		\$24,263.00		-\$373.00	\$149,006.00	\$25,235.00	\$162,340.00	\$2,104.00	\$32,703.00	\$14,655.00		\$1,232,970.00	\$1,232,970.00	\$1,122,970.00		
Travelers CL	\$14,326.00	\$791.00	\$-		\$79,498.00	\$5,713.00	\$10,000.00	\$703.00	\$44,407.00		\$11,425.00	\$2,064.00	\$2,177.00	\$4,065.00	\$2,716.00	\$658,169.00		\$80,026.00						\$972,507.00	\$972,507.00	\$972,507.00	
Travelers PL	\$53,796.00	\$79,328.00	\$5,984.00	\$13,178.00	\$181,566.00	\$11,794.00	\$111,000.00	\$5,082.00			\$62,907.00	\$13,195.00		\$17,062.00	\$17,967.00	\$37,708.00	\$50,000.00	\$32,064.00	\$12,437.00		\$5,450.00	\$1,663.00		\$712,255.00	\$712,255.00	\$712,255.00	
Union Standard					\$31,297.00	\$133,223.00		\$116,084.00		\$168,162.00	\$11,683.00			\$11,999.00				\$3,360.00	\$10,718.00					\$464,269.00	\$464,269.00	\$464,269.00	
United Fire				\$690.00	\$242,706.00						\$63,420.00					\$27,166.00	\$129,679.00							\$463,561.00	\$463,561.00	\$463,561.00	
Utica	\$53,737.00										\$34,697.00			\$11,429.00		\$25.00	\$16,633.00							\$116,491.00	\$116,491.00	\$116,491.00	
MEMBER TOTAL	\$463,151.00	\$376,474.00	\$247,152.00	\$126,698.00	\$2,053,662.00	\$513,396.00	\$891,406.00	\$166,153.00	\$711,708.00	\$82,814.00	\$468,616.00	\$210,414.00	\$67,409.00	\$292,943.00	\$98,061.00	\$327,443.00	\$532,233.00	\$1,818,864.00	\$91,540.00	\$684,042.00	\$196,382.00	\$102,287.00	\$3,786,167.00	\$3,786,167.00	\$3,786,167.00		

2017 PRODUCTION

Contingency Companies plus Progressive and Hochheim

February 2017

	AN Assurance	Becton	Birchdale-Ross	Ervin	First Service	Fraser	Galloway	Oom & Oom	Gus Bates	Hutcherson	James & Associates	KRP	Leibfarb	Marshall Foring	Mayo	McDonald & Wessendorf	Perkins	Sawyer	Sims-Perkins	Stamford	Walker-Solomon	Willingham	FEB TOTALS	TOTAL TO DATE	PRODUCTION GOAL	OVERUNDER		
Allied/Nationwide	\$38,882.00					\$115,519.00	\$34,420.00	\$187,588.00						\$87,694.00			\$56,445.00	\$167,067.00	\$142,783.00				\$531,136.00	\$1,528,157.00		-\$1,528,157.00		
Alstate			\$1,751.00		\$102,230.00	\$60,277.00	\$30,148.00	\$697.00				\$36,417.00	\$1,526.00					\$52,784.00	\$18,546.00		\$12,099.00	\$11,056.00	\$26,545.00	\$352,630.00	\$950,359.00		-\$950,359.00	
C.N.A.	\$6,438.00					\$14,739.00						\$53,528.00						\$64,719.00	\$5,713.00		\$6,423.00		\$726.00	\$188,366.00	\$232,953.00		-\$232,953.00	
C.N.A. Surety	\$1,254.00		\$100.00	\$427.00	\$368.00	\$4,920.00	\$6,832.00	\$747.00				\$2,227.00	\$218.00	\$5,231.00	\$3,828.00	\$1,690.00	\$2,320.00	\$13,165.00	\$120.00	\$794.00	\$1,563.00		\$45,033.00	\$94,028.00		-\$94,028.00		
Chubb		\$1,038.00	\$3,857.00			\$18,963.00	\$206,481.00		\$15,891.00			\$656.00					\$128,373.00	\$2,948.00	\$1,396.00				\$379,052.00	\$488,611.00		-\$488,611.00		
Columbia	\$77,479.00	-\$4,577.00			\$23,992.00	\$19,596.00		\$4,669.00	\$4,390.00		\$6,915.00	\$7,034.00	\$2,323.00		\$5,259.00			\$22,002.00	\$2,948.00		\$243,508.00	\$1,905.00	\$690.00	\$416,188.00	\$549,207.00		-\$549,207.00	
Forenot	\$22,387.00	\$3,619.00	\$943.00	\$3,319.00	\$1,172.00	\$6,910.00	\$16,121.00	\$6,484.00		\$825.00	\$3,266.00			\$21,982.00			\$2,448.00	\$3,998.00	\$3,847.00	\$3,449.00	\$812.00	\$1,454.00		\$102,992.00	\$138,708.00		-\$138,708.00	
Guibone	\$10,202.00	\$4,615.00			\$81,713.00	\$17,954.00	\$63,028.00	\$41,735.00						\$8,800.00	\$16,903.00			\$14,000.00						\$303,688.00	\$507,173.00		-\$507,173.00	
Hartford CL	\$20,287.00	\$91,741.00				\$8,978.00	\$7,443.00	-\$549.00	\$115,000.00	\$3,805.00	\$8,792.00	\$21,395.00		\$25,282.00		\$14,462.00		\$24,667.00						\$412,354.00	\$623,618.00		-\$623,618.00	
Hartford PL	\$11,960.00	\$1,545.00				\$9,631.00	\$6,409.00	\$172.00					\$2,883.00	\$5,000.00	\$9,241.00			\$5,009.00	\$16,386.00	\$8,913.00	\$2,143.00			\$83,552.00	\$137,535.00		-\$137,535.00	
Hochheim		\$16,180.00	\$163,856.00			\$281,684.00	\$128,613.00	\$30,213.00				\$319,084.00	\$73,187.00		\$739.00			\$165,678.00						\$112,896.00	\$1,287,110.00		-\$1,287,110.00	
Liberly Mutual CL	\$2,559.00	\$93,147.00		\$41,949.00	\$34,696.00	\$49,078.00	\$38,963.00	\$102,927.00	\$23,239.00	\$59,394.00	\$26,786.00	\$18,166.00	\$7,847.00	\$44,216.00		\$15,717.00	\$24,450.00	\$5,334.00	\$11,108.00	\$14,904.00	\$50,310.00			\$724,476.00	\$1,130,369.00		-\$1,130,369.00	
Liberly Mutual PL	\$153,768.00	\$63,722.00	\$67,068.00	\$40,812.00	\$170,233.00	\$159,778.00	\$219,714.00	\$72,976.00	\$9,616.00	\$94,596.00	\$101,873.00	\$98,110.00		\$92,946.00	\$61,379.00	\$95,742.00	\$161,679.00	\$167,812.00	\$35,673.00	\$196,054.00	\$44,716.00	\$40,164.00		\$2,076,988.00	\$3,213,927.00		-\$3,213,927.00	
Mut.Hl	\$43,084.00	\$94.00				\$192.00	\$4,452.00				\$8,580.00	\$9,703.00	\$220.00	\$37,070.00		\$10,778.00								\$113,083.00	\$198,356.00		-\$198,356.00	
National America	\$90,507.00				\$222,004.00	\$3,983.00						\$5,725.00						\$270,410.00		\$6,096.00	\$40,273.00			\$608,098.00	\$1,087,106.00		-\$1,087,106.00	
National Lloyds	\$13,090.00			\$2,547.00	\$56,380.00	\$5,032.00		\$23,428.00		\$4,916.00		\$6,338.00	\$29,910.00	\$10,650.00	\$4,769.00	\$1,854.00	\$3,883.00	\$12,797.00	\$2,951.00	\$3,962.00	\$1,988.00			\$183,715.00	\$288,164.00		-\$288,164.00	
Progressive	\$32,217.00	\$28,598.00	\$40,522.00	\$23,421.00	\$166,180.00	\$80,105.00	\$84,248.00	\$14,885.00	\$3,748.00	\$24,766.00	\$95,260.00	\$8,382.00	\$11,782.00	\$94,073.00	\$31,315.00	\$6,477.00	\$263,367.00	\$165,335.00	\$17,021.00	\$37,023.00	\$11,472.00			\$1,260,095.00	\$1,881,386.00		-\$1,881,386.00	
State Auto	\$21,430.00	\$19,622.00	\$75,819.00	\$22,864.00	\$212,493.00	\$11,779.00	\$39,914.00	\$62,194.00	\$32,044.00	\$279.00		\$88,291.00	\$39,297.00	\$44,283.00	\$39,028.00		\$112,265.00	\$21,478.00	\$6,945.00	\$44,193.00	\$2,786.00			\$302,559.00	\$1,574,003.00		-\$1,574,003.00	
Texas Mutual	\$65,200.00	\$7,312.00	\$96,421.00	\$47,301.00	\$307,646.00	\$158,143.00	\$50,489.00	\$7,925.00	\$35,101.00	\$42,283.00	\$33,869.00	\$27,559.00		\$858.00	\$162,289.00	\$49,863.00	\$301,691.00	\$2,127.00	\$31,082.00	\$25,261.00	\$20,521.00			\$1,748,676.00	\$2,871,446.00		-\$2,871,446.00	
Travelers CL	\$62,422.00	\$440.00	\$6,289.00		\$79,498.00	\$3,239.00	\$30,000.00	\$1,820.00	\$170,094.00		\$21,514.00	\$2,064.00	\$24,629.00	\$4,065.00		\$141,300.00	\$19,100.00	\$698,509.00						\$85,132.00	\$2,368.00		-\$2,314,638.00	
Travelers PL	\$85,037.00	\$161,607.00	\$12,830.00	\$20,792.00	\$181,566.00	\$35,919.00	\$177,664.00	\$13,576.00			\$136,615.00	\$21,178.00		\$30,409.00	\$26,240.00		\$80,376.00	\$90,000.00	\$95,054.00	\$5,678.00	\$16,615.00	\$1,663.00		\$1,160,999.00	\$1,899,104.00		-\$1,899,104.00	
Union Standard					\$133,223.00		\$162,632.00		\$226,957.00	\$12,304.00				\$11,969.00				\$28,636.00	\$252,919.00	\$12,025.00				\$576,688.00	\$1,070,987.00		-\$1,070,987.00	
Unifed Fire				\$3,746.00	\$242,706.00							\$127,315.00					\$28,636.00	\$252,919.00	\$12,025.00					\$668,047.00	\$1,130,508.00		-\$1,130,508.00	
Utica	\$53,757.00											\$36,405.00		\$11,420.00			-\$25.00	\$16,633.00							\$118,199.00	\$234,690.00		-\$234,690.00
MEMBER TOTAL	\$782,839.00	\$528,415.00	\$429,194.00	\$208,978.00	\$2,053,062.00	\$1,621,991.00	\$1,328,340.00	\$444,628.00	\$1,173,244.00	\$232,368.00	\$930,194.00	\$414,280.00	\$148,091.00	\$523,610.00	\$273,360.00	\$689,717.00	\$1,135,131.00	\$2,168,982.00	\$288,754.00	\$891,109.00	\$308,514.00	\$216,376.00	\$16,940,775.00	\$26,729,962.00		-\$26,729,962.00		

