

## How to use this template:

This is a view-only file and cannot be edited.

Create your own copy of this template to edit.

In the menu, click File > Make a copy...



## **ADVERTISING CAMPAIGN TEMPLATE**

## Try Smartsheet for FREE

Enter data in non-shaded / white cells, only.

| TOTAL IMPRESSIONS NEEDED in Campaign to Reach Goal | TOTAL IMPRESSIONS | OVER (UNDER)<br>GOAL | TOTAL<br>RESPONSE RATE | CONVERSION<br>RATE OF TOTAL<br>RESPONSES | TOTAL NO. OF<br>RESPONSES | TOTAL NO. OF<br>CONVERSIONS | TOTAL<br>COST | COST PER<br>IMPRESSION | COST PER<br>RESPONSE | COST PER<br>CONVERSIO |
|--|-------------------|----------------------|------------------------|--|---------------------------|-----------------------------|---------------|------------------------|----------------------|-----------------------|
| 0  | 0                 | 0                    |                        |  | 0                         | 0                           | \$ -          |                        |                      |                       |

| MEDIA TYPE            | IMPRESSIONS  ESTIMATED NO. OF IMPRESSIONS | COSTS                  |                                 | RESPONSE & CONVERSION      |   | PROJECTED OUTCOME   |                       | COST PROJECTIONS |                        |                      |                        |  |
|-----------------------|---|------------------------|---------------------------------|----------------------------|---|---------------------|-----------------------|------------------|------------------------|----------------------|------------------------|--|
|                       |   | COST PER<br>IMPRESSION | FIXED COST<br>FOR THIS<br>MEDIA | ESTIMATED<br>RESPONSE RATE | EST. % OF RESPONDERS<br>THAT WILL CONVERT | NO. OF<br>RESPONSES | NO. OF<br>CONVERSIONS | TOTAL            | COST PER<br>IMPRESSION | COST PER<br>RESPONSE | COST PER<br>CONVERSION |  |
| SOCIAL MEDIA          |   |                        |                                 |                            |   |                     |                       |                  |                        |                      |                        |  |
| Platform A            | 0   | \$ -                   | \$ -                            | 0.00%                      | 0.00%                                     | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Platform B            | 0   | \$ -                   | \$ -                            | 0.00%                      | 0.00%                                     | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Platform C            |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Platform D            |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| TELEMARKETING         |   |                        |                                 |                            |   |                     |                       | \$ -             |                        |                      |                        |  |
| Outbound calling      |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Inbound call handling |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| ONLINE                |   |                        |                                 |                            |   |                     |                       | \$ -             |                        |                      |                        |  |
| Email campaigns       |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Organic search        |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Blogs                 |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Paid search           |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Webinars              |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| EVENTS                |   |                        |                                 |                            |   |                     |                       | \$ -             |                        |                      |                        |  |
| Event A               |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Event B               |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Event C               |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| DIRECT MAIL           |   |                        |                                 |                            |   |                     |                       | \$ -             |                        |                      |                        |  |
| Type A                |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Туре В                |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| TRADITIONAL MEDIA     |   |                        |                                 |                            |   |                     |                       | ş -              |                        |                      |                        |  |
| Print ads             |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| In-store              |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Radio                 |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |
| Television            |   |                        |                                 |                            |   | 0.0                 | 0.0                   | \$ -             |                        |                      |                        |  |

**CLICK HERE TO CREATE IN SMARTSHEET** 

Any articles, templates, or information provided by Smartsheet on the website are for reference only. While we strive to keep the information up to date and correct, we make no representations or warranties of any kind, express or implied, about the completeness, accuracy, reliability, suitability, or availability with respect to the website or the information, articles, templates, or related graphics contained on the website. Any reliance you place on such information is therefore strictly at your own risk.