

| App Category | Delivery / Taxi apps (Deliveroo, Glovo, Uber, Taxify, etc..) | Productivity & Well-being Apps (Evernote, Headspace, 8Fit, etc..) | E-commerce, Ticketing/Event Apps (Wish, BookMyShow, etc..) | Social networks & Dating (Facebook, Snapchat, Fishbrain, Tinder, Lovoo, etc..) | Casual & Mid-core Games (Clash Royal, 3-match, etc..) | Hypercasual games |
|-----------------------------|---|---|---|---|--|--|
| Acknowledgment Layer | App Open Email open/click Push notification clicked | App Open Email open/click Push notification clicked | App Open Email open/click Push notification clicked | App Open Email open/click Push notification clicked | App Open Email open/click Push notification clicked | App Open Email open/click Push notification clicked |
| Interest Layer | Search Viewing history Add address Add card Add to cart / price estimation Review previous order / ride Share app | Search Watch history (previous notes / past meditations or exercises) Edit profile (for well-being app) / edit content (for productivity apps) Share results / content Purchase Subscription Share app | Search / Browse category View product Add to basket / wish list Review product Share product Add address Add card | Add Friend Send Private Message (only if content feed available, otherwise will be counted as core action) Create group Interact with feed content (like, comment & share) View or follow profile | Create Account Invite friend / player Join guild / community Share score / game results Access shop Achievements / Quest Start game (should be counted in interest if it's not finished by the user) | Hypercasual games usually don't have many features, which make the Interest vs Conversion metric view complicated In this case, we recommend using the NB of games played as Interest vs Conversion (e.g.: if < 3 games, then it's an interest metric. if > 3 its conversion. |
| Conversion Layer | Book a ride / Order food | Finish activity (Training, note saved, meditation done) | Purchase product / ticket | If content feed available: post message If no content feed: send direct message | Completion of Full Level OR game (depending on the key mechanic) | |