

	January	February	March	April	May	June	July	August	September	October	November	December
2015	\$44,762	\$62,182	\$16,439	\$34,102	\$56,477	\$28,513	\$89,522	\$79,284	\$12,160	\$40,525	\$87,248	\$15,066
2016	\$42,328	\$53,959	\$35,825	\$12,584	\$90,932	\$82,387	\$18,311	\$35,136	\$31,258	\$67,741	\$82,810	\$35,188
2017	\$40,220	\$23,662	\$66,452	\$39,035	\$31,278	\$82,071	\$97,453	\$56,167	\$22,642	\$53,124	\$81,131	\$23,547
2018	\$21,342	\$12,384	\$83,203	\$87,978	\$45,707	\$14,121	\$74,787	\$76,255	\$48,918	\$94,154	\$81,506	\$70,976
2019	\$10,424	\$62,973	\$15,723	\$14,017	\$46,868	\$71,491	\$64,399	\$50,108	\$14,125	\$22,146	\$42,382	\$52,586
2020	\$65,586	\$92,512	\$12,458	\$64,895	\$30,911	\$37,308	\$32,791	\$95,724	\$45,432	\$68,809	\$20,845	\$91,896
2021	\$71,777	\$92,452	\$15,907	\$87,576	\$20,765	\$44,533	\$35,807	\$34,518	\$83,113	\$49,154	\$81,687	\$68,771
2022	\$57,813	\$15,815	\$30,312	\$21,869	\$27,727	\$10,688	\$86,678	\$65,393	\$99,335	\$69,499	\$31,234	\$51,140
2023	\$21,707	\$99,464	\$69,028	\$87,918	\$90,134	\$57,117	\$11,762	\$26,221	\$66,418	\$37,987	\$59,941	\$43,542
2024 (Forecast)	\$42,626	\$66,123	\$14,861	\$95,702	\$65,314	\$86,788	\$98,811	\$48,046	\$66,922	\$97,845	\$50,865	\$14,949
2025 (Forecast)	\$62,610	\$32,039	\$27,185	\$44,011	\$55,404	\$27,966	\$10,582	\$17,262	\$53,255	\$73,285	\$94,308	\$13,442
2026 (Forecast)	\$16,704	\$72,240	\$37,044	\$56,164	\$58,449	\$21,842	\$62,422	\$83,903	\$19,198	\$62,700	\$51,221	\$12,998

Product	January	February	March	April	May	June	July	August	September	October	November	December
Shampoo	\$1,542.00	\$1,241.00	\$1,113.00	\$1,721.00	\$1,841.00	\$1,844.00	\$1,645.00	\$1,442.00	\$1,245.00	\$1,674.00	\$1,324.00	\$1,247.00
Conditioner	\$1,079.40	\$1,365.10	\$1,469.16	\$2,271.72	\$2,430.12	\$2,434.08	\$2,171.40	\$1,903.44	\$1,643.40	\$2,209.68	\$1,747.68	\$1,646.04
Soap	\$647.64	\$955.57	\$2,130.28	\$3,293.99	\$3,523.67	\$3,529.42	\$3,148.53	\$2,759.99	\$2,382.93	\$3,204.04	\$2,534.14	\$2,386.76
Shower Gel	\$777.17	\$382.23	\$1,491.20	\$2,305.80	\$2,466.57	\$2,470.59	\$2,203.97	\$1,931.99	\$1,668.05	\$2,242.83	\$1,773.90	\$1,670.73
Toothpaste	\$1,088.04	\$458.67	\$894.72	\$1,383.48	\$1,479.94	\$1,482.35	\$1,322.38	\$1,159.19	\$1,000.83	\$1,345.70	\$1,064.34	\$1,002.44
Shaving Gel	\$870.43	\$596.28	\$715.77	\$1,106.78	\$1,183.95	\$1,185.88	\$1,057.91	\$927.36	\$800.66	\$1,076.56	\$851.47	\$801.95
Perfume	\$1,827.90	\$1,192.55	\$1,538.92	\$2,379.58	\$1,478.23	\$2,549.65	\$2,274.50	\$1,993.82	\$1,721.43	\$2,314.60	\$1,830.66	\$1,724.19
Cologne	\$1,809.62	\$1,037.52	\$1,892.87	\$2,926.88	\$1,425.02	\$3,136.07	\$2,797.63	\$2,452.39	\$2,117.36	\$2,846.95	\$2,251.71	\$2,120.76
Face Wash	\$995.29	\$830.02	\$1,855.01	\$2,868.35	\$2,011.01	\$3,073.35	\$2,741.68	\$2,403.35	\$2,075.01	\$2,790.01	\$2,206.68	\$2,078.34
Mouth Wash	\$607.13	\$581.01	\$1,261.41	\$1,950.48	\$2,086.48	\$2,089.88	\$1,864.34	\$1,634.27	\$1,411.01	\$1,897.21	\$1,500.54	\$1,413.27
Kids Toothpaste	\$667.84	\$505.48	\$1,513.69	\$2,340.57	\$2,503.77	\$2,507.85	\$2,237.21	\$1,961.13	\$1,693.21	\$2,276.65	\$1,800.65	\$1,695.93
Bubble Bath	\$934.98	\$566.14	\$1,967.79	\$3,042.74	\$3,254.90	\$3,260.21	\$2,908.37	\$2,549.47	\$2,201.17	\$2,959.65	\$2,340.84	\$2,204.71

Product	January	February	March	April	May	June	July	August	September	October	November	December
Shampoo	£1,542.00	£1,241.00	£1,113.00	£1,721.00	£1,841.00	£1,844.00	£1,645.00	£1,442.00	£1,245.00	£1,674.00	£1,324.00	£1,247.00
Conditioner	£1,079.40	£1,365.10	£1,469.16	£2,271.72	£2,430.12	£2,434.08	£2,171.40	£1,903.44	£1,643.40	£2,209.68	£1,747.68	£1,646.04
Soap	£647.64	£955.57	£2,130.28	£3,293.99	£3,523.67	£3,529.42	£3,148.53	£2,759.99	£2,382.93	£3,204.04	£2,534.14	£2,386.76
Shower Gel	£777.17	£382.23	£1,491.20	£2,305.80	£2,466.57	£2,470.59	£2,203.97	£1,931.99	£1,668.05	£2,242.83	£1,773.90	£1,670.73
Toothpaste	£1,088.04	£458.67	£894.72	£1,383.48	£1,479.94	£1,482.35	£1,322.38	£1,159.19	£1,000.83	£1,345.70	£1,064.34	£1,002.44
Shaving Gel	£870.43	£596.28	£715.77	£1,106.78	£1,183.95	£1,185.88	£1,057.91	£927.36	£800.66	£1,076.56	£851.47	£801.95
Perfume	£1,827.90	£1,192.55	£1,538.92	£2,379.58	£1,478.23	£2,549.65	£2,274.50	£1,993.82	£1,721.43	£2,314.60	£1,830.66	£1,724.19
Cologne	£1,809.62	£1,037.52	£1,892.87	£2,926.88	£1,425.02	£3,136.07	£2,797.63	£2,452.39	£2,117.36	£2,846.95	£2,251.71	£2,120.76
Face Wash	£995.29	£830.02	£1,855.01	£2,868.35	£2,011.01	£3,073.35	£2,741.68	£2,403.35	£2,075.01	£2,790.01	£2,206.68	£2,078.34
Mouth Wash	£607.13	£581.01	£1,261.41	£1,950.48	£2,086.48	£2,089.88	£1,864.34	£1,634.27	£1,411.01	£1,897.21	£1,500.54	£1,413.27
Kids Toothpaste	£667.84	£505.48	£1,513.69	£2,340.57	£2,503.77	£2,507.85	£2,237.21	£1,961.13	£1,693.21	£2,276.65	£1,800.65	£1,695.93
Bubble Bath	£934.98	£566.14	£1,967.79	£3,042.74	£3,254.90	£3,260.21	£2,908.37	£2,549.47	£2,201.17	£2,959.65	£2,340.84	£2,204.71
	£12,847.43	£9,711.56	£17,843.81	£27,591.37	£25,684.68	£29,563.33	£26,372.93	£23,118.40	£19,960.06	£26,837.86	£21,226.60	£19,992.12

