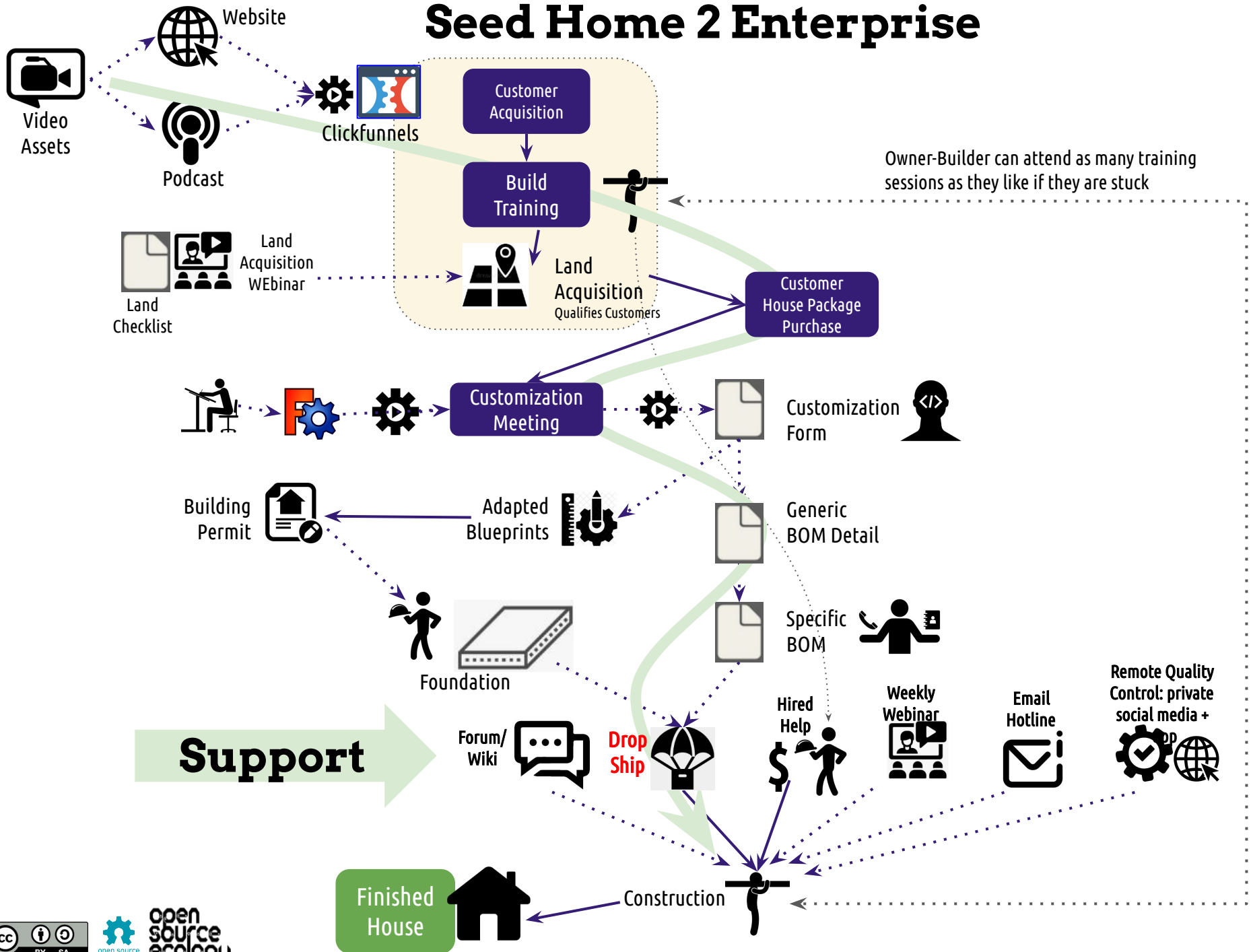


# Seed Home 2 Enterprise



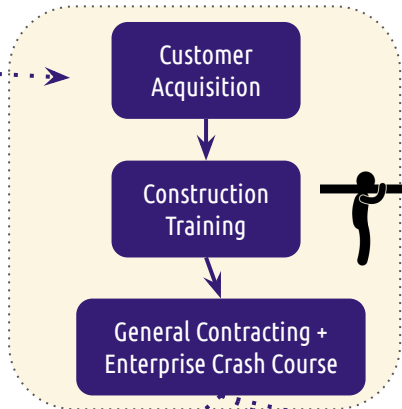
# Seed Home 2 Enterprise Track



Video Assets



Clickfunnels Site

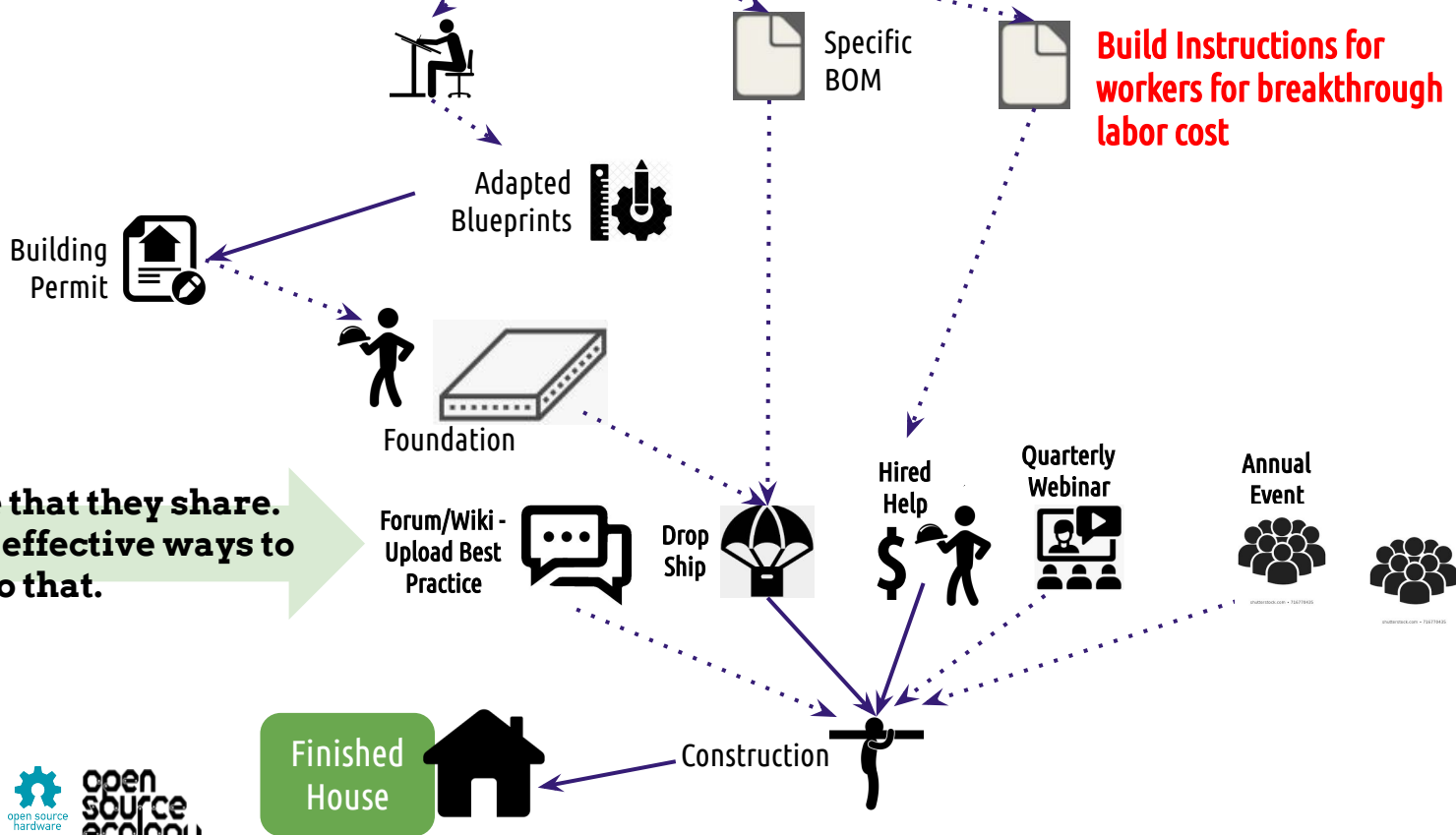


## Collaborate on Open Source Architecture and Rebuild the World

Build the future that you want to live in.

Solar, off-grid option as standard.

National avg is \$50k for 7kW.



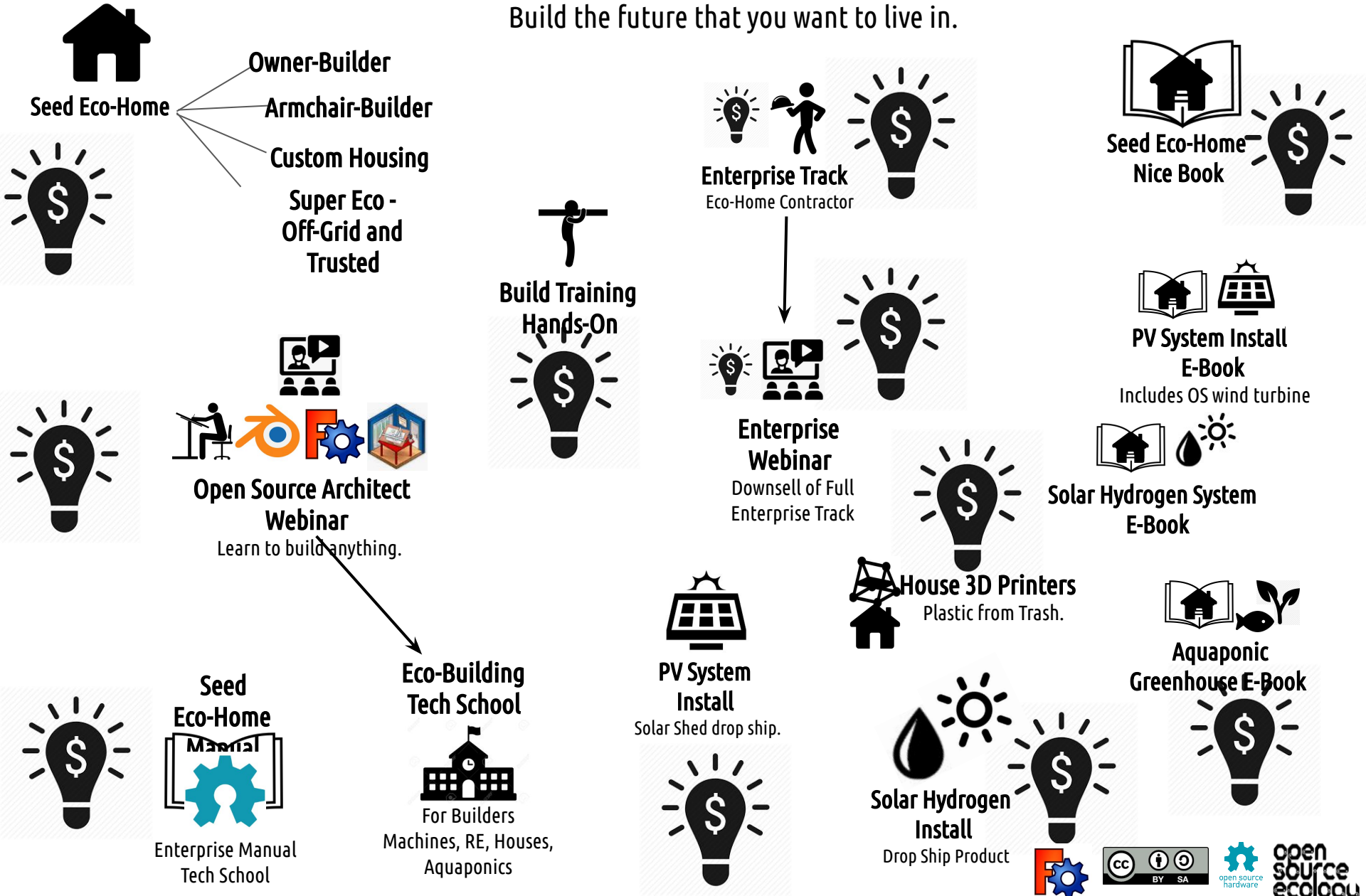
**We Require that they share. Think about effective ways to do that.**



open source ecology

# Clickfunnel: Learn Open Source Architecture and Rebuild the World

Build the future that you want to live in.

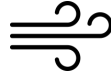


# House Components Icons

[Reference Presentation.](#)



Seed Eco-Home



Foundation



Sun



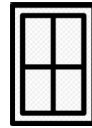
Rain



Wind



Door



Window



Construction Materials



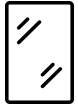
Designs



Solar Hydrogen



3D Printed Construction Materials



GLAZING



SOIL



WALLS



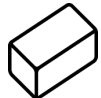
LIMESTONE



LUMBER



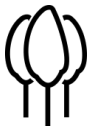
HAY



CONCRETE



PAINT



TREES



Biogas System



PV System



Aquaponic Greenhouse



open source ecology

# Visual Build Process - Seed Eco-Home 2

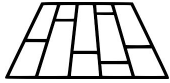
[Reference Presentation.](#)



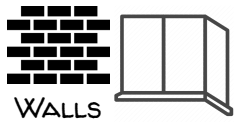
Seed Eco-Home



Foundation



Floor



WALLS



Roof



Roof Sheathing



Electrical



Plumbing



Rough Plumbing



Stairs



Carport



Patio



Kitchen Cabinets



Kitchen



Bathroom



Bedroom



Battery Bank



Breaker Panel



Landscaping



Pervious Pavement



Quick Connect Fittings



Utility Channel



Interior Trim



PV System



Aquaponic Greenhouse



Ceiling



Interior Walls



Joists



Sill Plate Detail



Self-Leveling Concrete



Interior Sheathing



Laundry Room



Insulation



Ikea Closet



Lighting



Verify



Precut



Precut



Paint



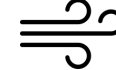
Floor Tile



Sun



GLAZING



Wind



LUMBER



CONCRETE



Biogas System



Site Grading



Construction Materials



Designs



Solar Hydrogen



3D Printed Construction Materials



Rain



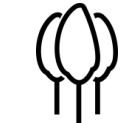
SOIL



LIMESTONE



HAY

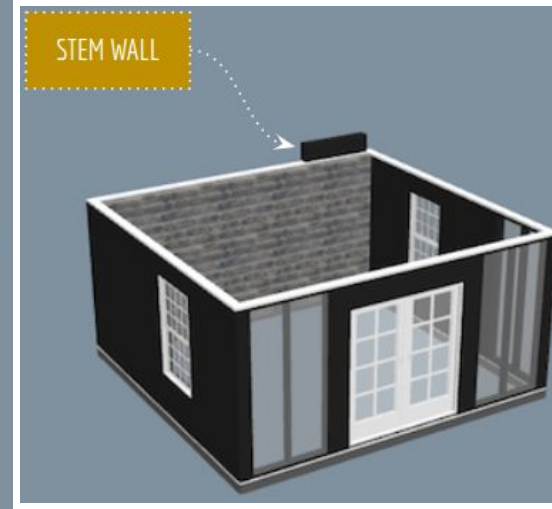
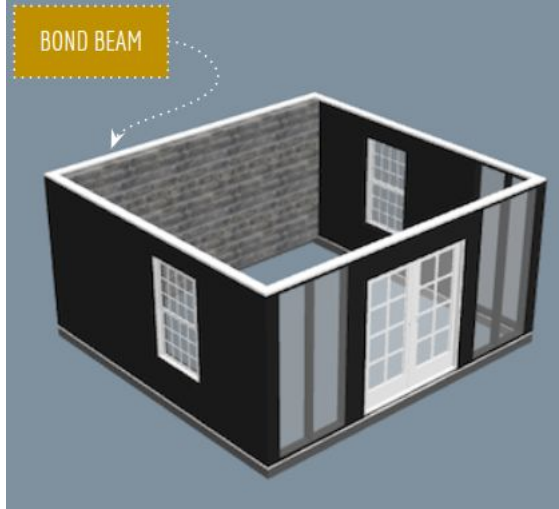
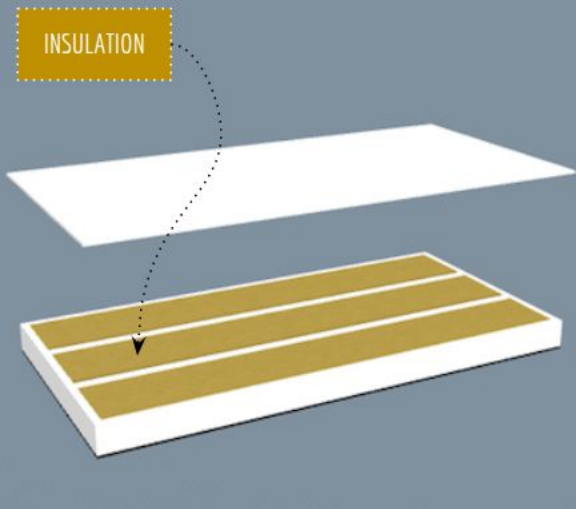
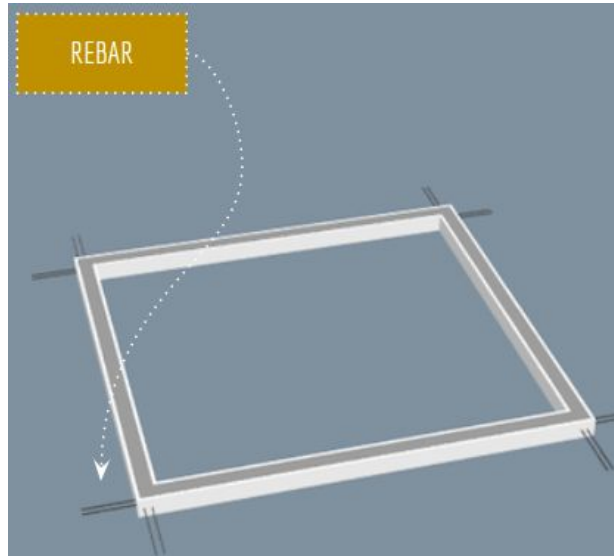


TREES



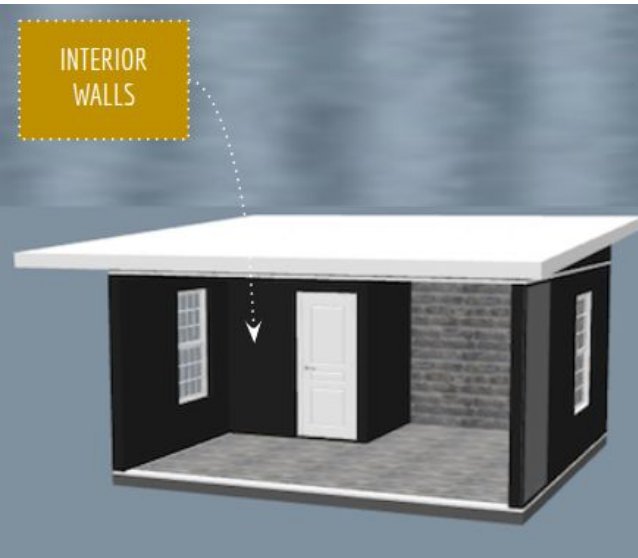
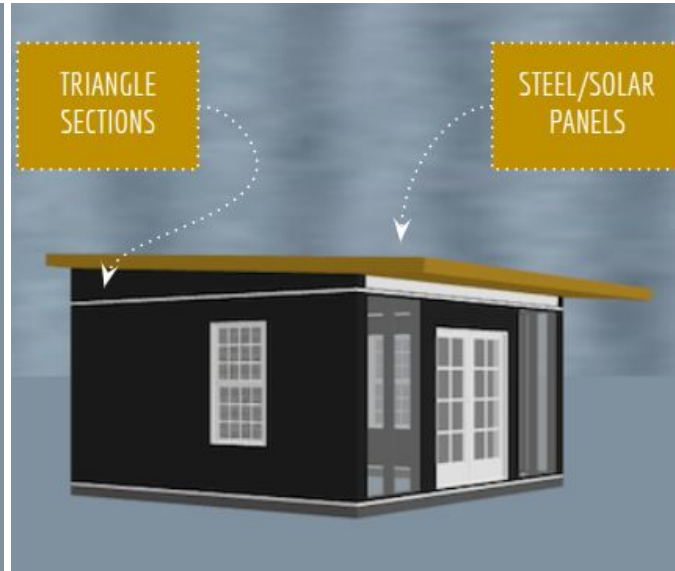
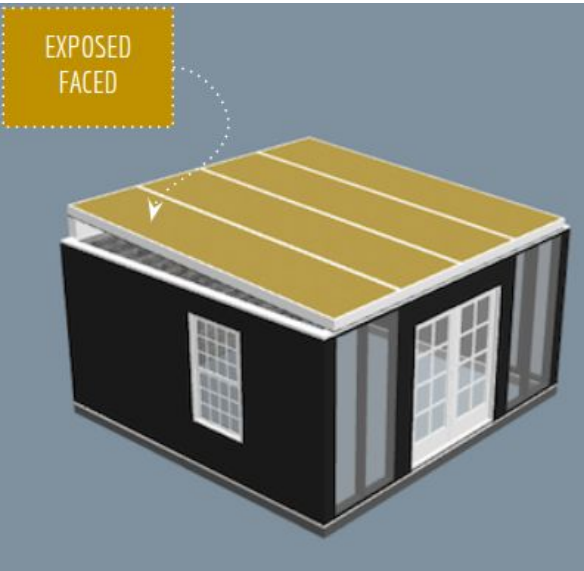
# House Components: Process Icons

[Reference Presentation.](#)



# House Components: Process Icons

[Reference Presentation.](#)



# Flexible Utilities Pattern Language



Pellet  
Stove for  
Colder  
Climates



Hot Water  
Tank



Biodigester



Macerating  
Lift  
Pump



Aquaponics



Smart  
Controller



Plummin'



Air  
Admittance



Water  
Connection



Sewer  
Connection



Toilet



Kitchen  
Vent



On-Demand  
Water Heater



Shower



Sink



Superfridge



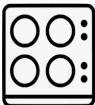
Dishwasher



PV  
panels



Fridge



Rang  
e



Washer



Dryer



Grid  
Connecton



Electrica  
l Panel



Inverter



Mini Split  
Heat Pump



Valve



Check Valve



Dishwasher





# Metrics

- Number of Sales -
  - Hackathon (\$75) - 4 videos on collaboration
  - You get a copy of the book produced



Wait



Start



Yes/No



Data Object



Dead End

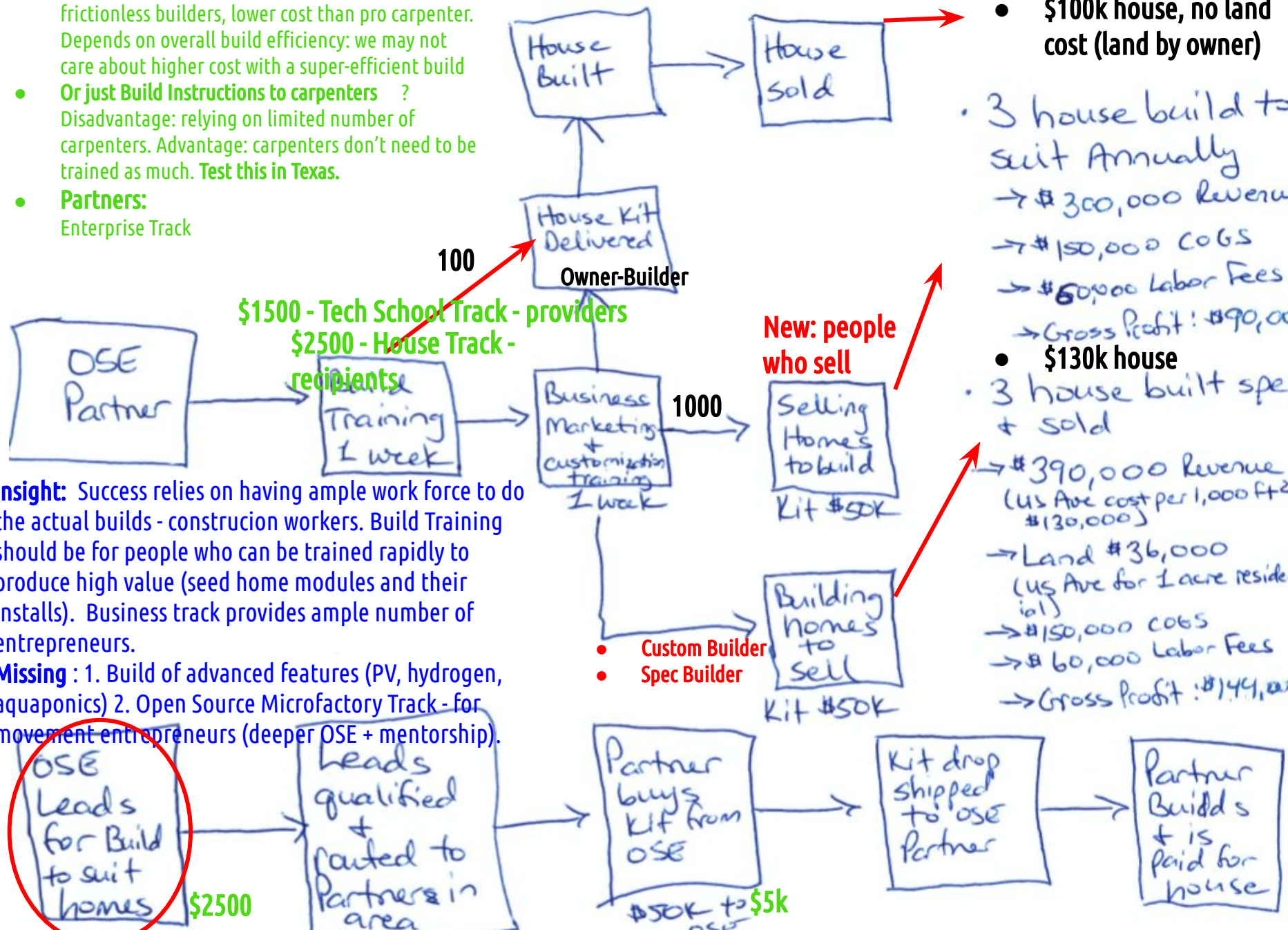


open  
source  
ecology

**Eco-Home Tech School:**

- **Simple Builders** - advantage: can be trained for frictionless builders, lower cost than pro carpenter. Depends on overall build efficiency: we may not care about higher cost with a super-efficient build
- **Or just Build Instructions to carpenters** ? Disadvantage: relying on limited number of carpenters. Advantage: carpenters don't need to be trained as much. **Test this in Texas.**
- **Partners:**  
Enterprise Track

**Model S**



- **\$100k house, no land cost (land by owner)**
- 3 house build to suit Annually  
→ \$300,000 Revenue  
→ \$150,000 COGS  
→ \$60,000 Labor Fees  
→ Gross Profit: \$90,000
- **\$130k house**
- 3 house built spec + sold  
→ \$390,000 Revenue (US Ave cost per 1,000 ft<sup>2</sup> \$130,000)  
→ Land \$36,000 (US Ave for 1 acre residential)  
→ \$150,000 COGS  
→ \$60,000 Labor Fees  
→ Gross Profit: \$144,000

**Insight:** Success relies on having ample work force to do the actual builds - construction workers. Build Training should be for people who can be trained rapidly to produce high value (seed home modules and their installs). Business track provides ample number of entrepreneurs.

**Missing :** 1. Build of advanced features (PV, hydrogen, aquaponics) 2. Open Source Microfactory Track - for movement entrepreneurs (deeper OSE + mentorship).

OSE Leads for Build to suit homes

\$2500

Heads qualified + parted to Partners in area

Partner buys Kit from OSE

\$5k

Kit drop shipped to OSE Partner

Partner Builds + is paid for house

100

\$1500 - Tech School Track - providers  
\$2500 - House Track - recipients

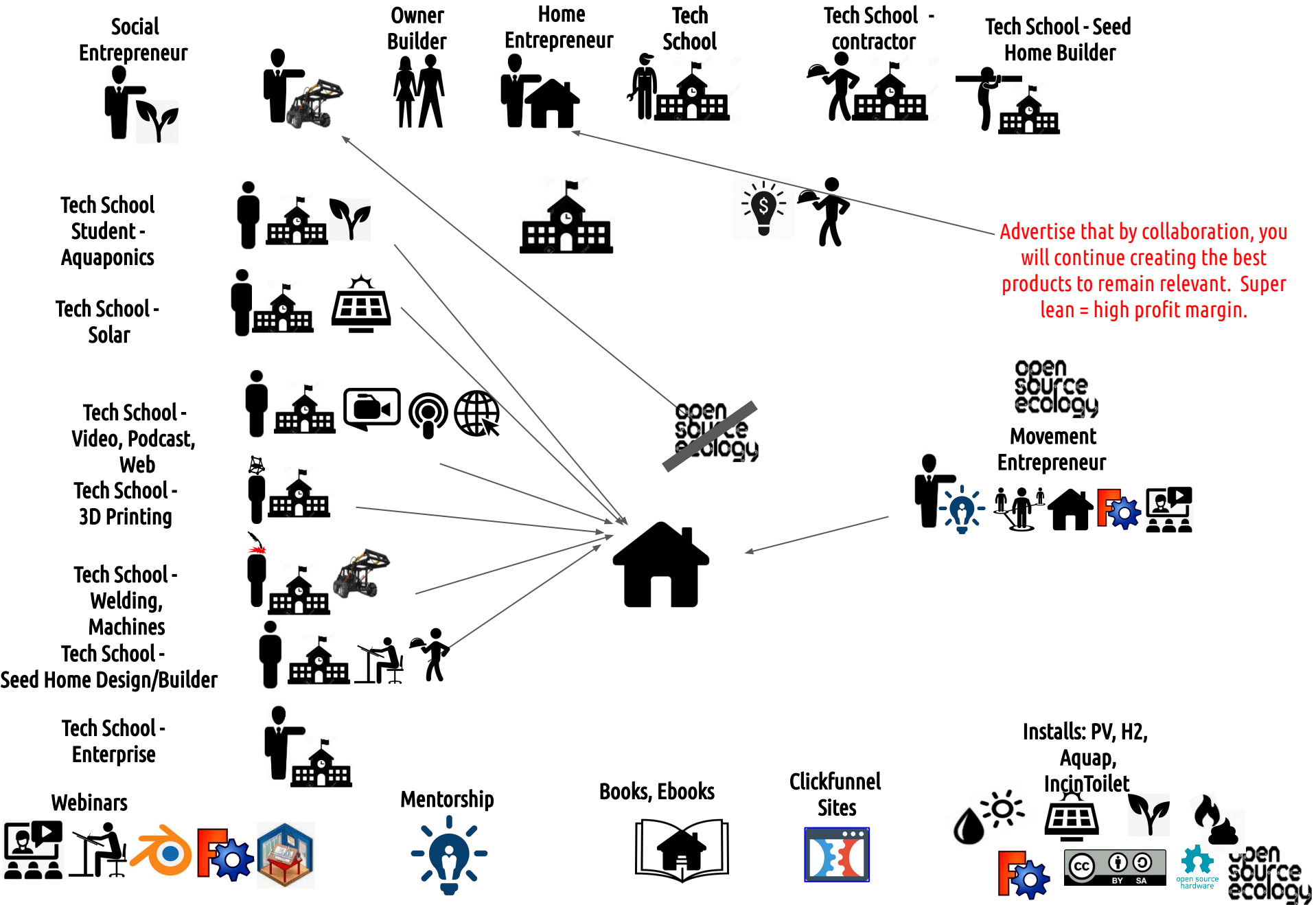
Owner-Builder

1000

New: people who sell

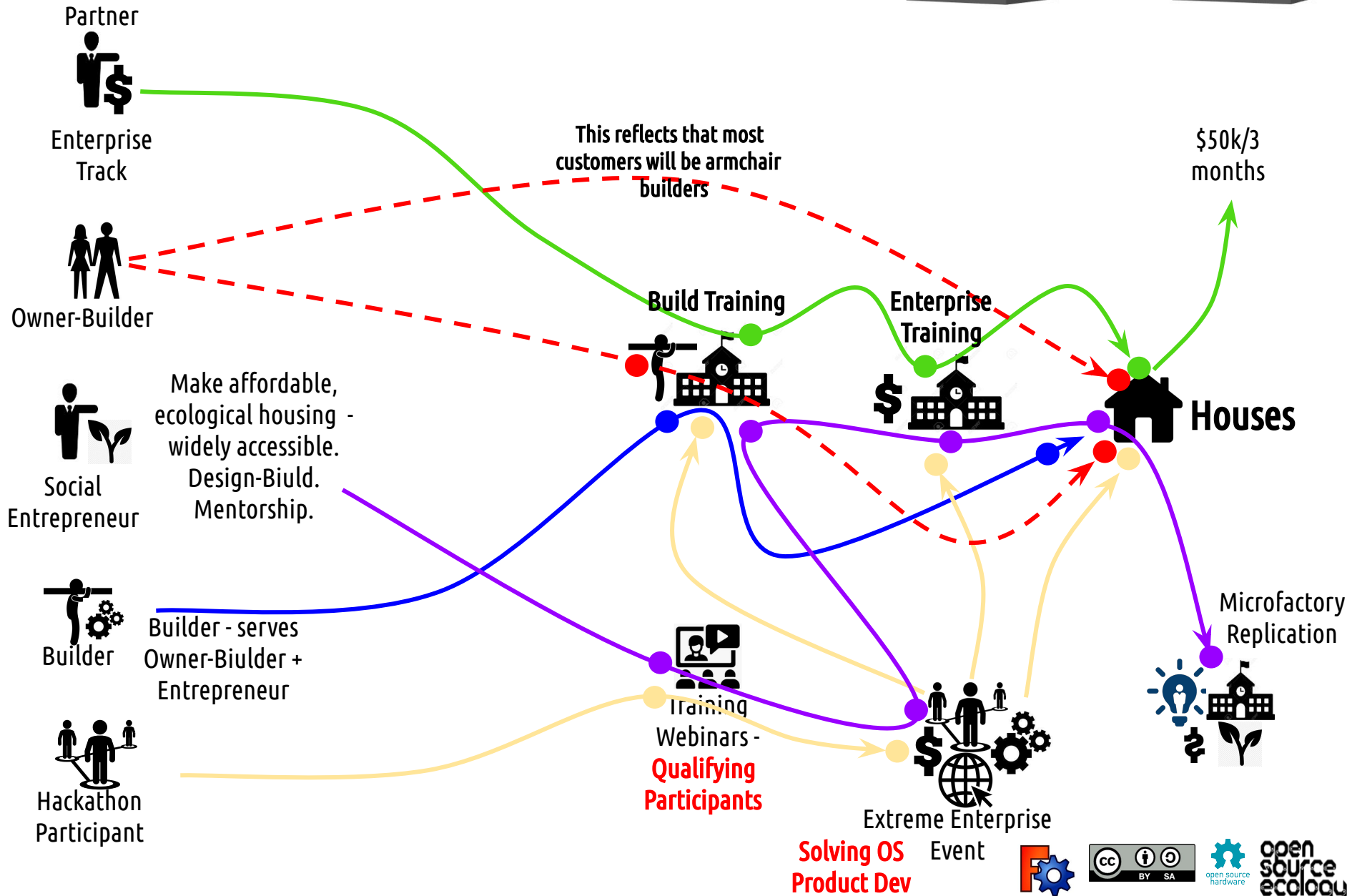
- Custom Builder
- Spec Builder

# Main Customer Profiles



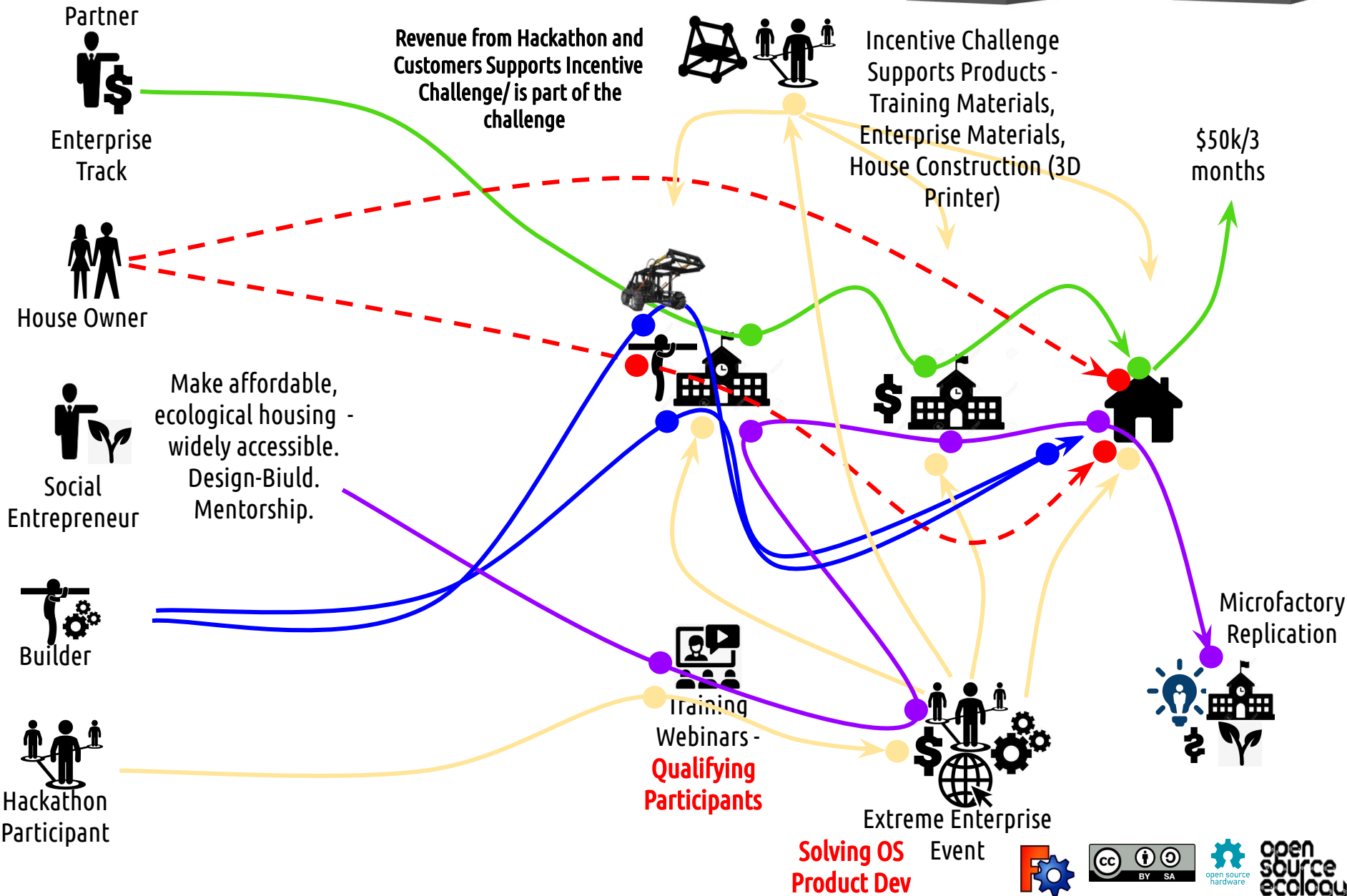


# Value Streams for Target Audiences





# Value Streams for Target Audiences



# Keys To Success



4. Rewriting rules for collaboration and product development funding via incentive challenges



1. Testing the Revenue Model of Efficient, Effective Construction



\$50k/3 months

2. Training Sufficient numbers of builders



3. Testing hackathon model of marketing





# Model

1000sf



open  
source  
ecology



# Expandability

Same building, expanded to 2250 sf







# Different Model Options

1000 sf, one or 2 floor, connected or not



**There are about  
40 different  
1000 sf  
configurations  
possible.**

