



AGENDA

Marketing & Communications

- Talking Points About Your Academic Programs
- General Talking Points for the University
- Introduction of Marq

Undergraduate Admissions

- Top 3 Ways to Collaborate with Admissions
- Upcoming On-Campus Recruitment Events
- Best Practices for Academic Meetings During Tours
- College Fairs: ArkACRAO Rules & Partnering With Admissions
- Application Update
- Top 3 Steps for Students

Financial Aid & Scholarships

- Affordability: Net Price
- Half-off Scholarship





TELLING YOUR STORY

- 1. Keep It Short 30 to 60 seconds
- 2. Keep It Fun Unique experiences, fun partnerships, engaging activities
- 3. Keep It Positive Highlight the excitement and the caring people. Not the areas we're still working on.
- 4. Keep Money in the Conversation Pell grant means students can have tuition covered; ½ Off; Departmental Scholarships; Reductions in total price
- 5. Share the Secret Sauce People, Programs, and Place



FOUR MAJOR MESSAGES

EVERYTHING SHOULD RELATE





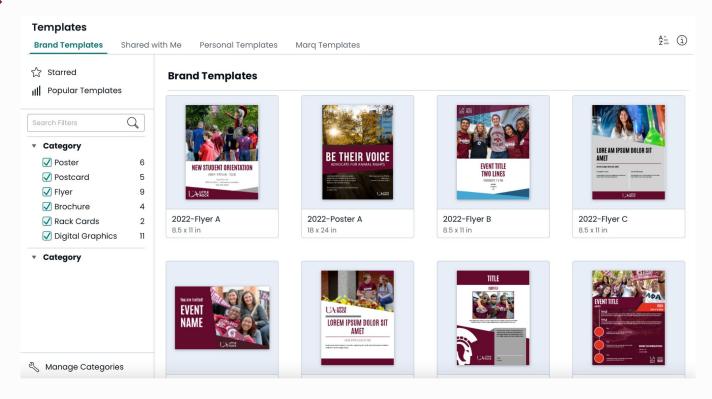
BRAND THEMES

- 1. UA Little Rock believes our primary role is supporting the whole student, so that every student succeeds, graduates and positively impacts our communities.
- 2. Trojans excel at innovation: trying new approaches, forging unique partnerships, and looking for creative solutions is part of how we serve our students and our state.
- 3. Our university commits to serving the greater good and to give our all. Trojans are leaders—in our classrooms and communities.
- 4. UA Little Rock is an economic driver in the region. We pursue research and partnerships, supporting local communities and industries.





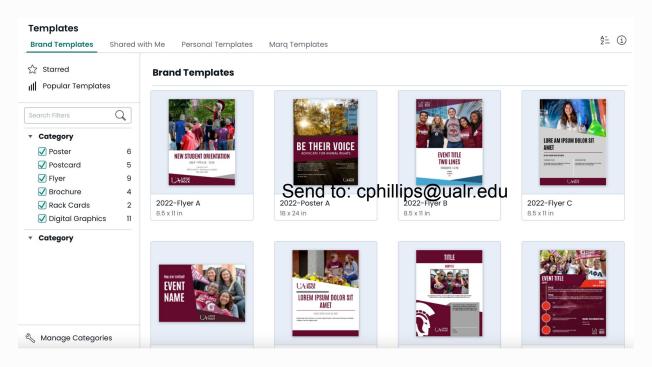
MARQ





MARQ

Email Carrie Phillips to request access



https://app.marq.com





Thought Leaders and Experts

- 1. Monthly commentaries key issues and months
 - a. Social work month
 - b. First-Generation month
- 2. Big stories about internships, partnerships, affordability pathways
 - a. Teacher residencies
 - b. Computer Science Pathways
 - c. Stem training for students and community
 - d. New research equipment (Charlie)
- 3. Visual Content in your areas
 - a. Nerd Night
 - b. VAA Sale
 - c. Nursing simulation news
- 4. Experts on Topics
 - a. AEDI
 - b. Public Affairs



TOP 3 WAYS TO COLLABORATE WITH ADMISSIONS

EXPECT MORE

UNIVERSITY OF ARKANSAS AT LITTLE ROCK



TOP 3 WAYS TO COLLABORATE

#1: COMMUNICATE PROGRAM UPDATES

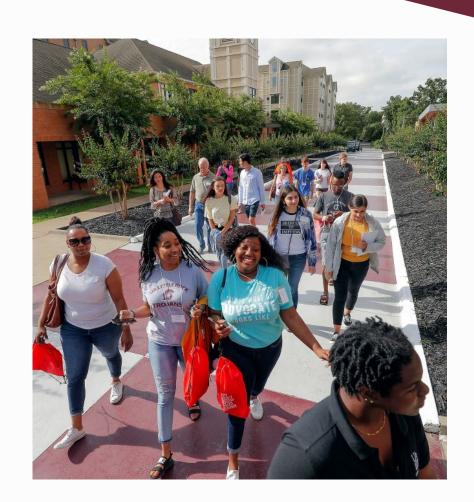
- Establish student expectations for the admissions and program application process
- Admissions staff can better promote your program

#2: REQUEST A RECRUITER

- Having an event? Request a recruiter to attend
- If unavailable, we can provide materials
- URL: <u>ualr.edu/admissions/request-a-recruiter</u>

#3: PARTICIPATE IN A RECRUITMENT EVENT OR CAMPUS TOURS

 People join people, so connect with prospective students during events and tours





UPCOMING ON-CAMPUS RECRUITMENT EVENTS

View All Tours & Events: <u>ualr.edu/tours</u>

EXPECT MORE

UNIVERSITY OF ARKANSAS AT LITTLE ROCK



WEDNESDAY, NOV. 8, 9:30-2 P.M.

Academic Expo,
Afternoon Tent/Tables,
Pop-up Activities, Volunteer
ualr.edu/admissions/
discover-campus-sign-up

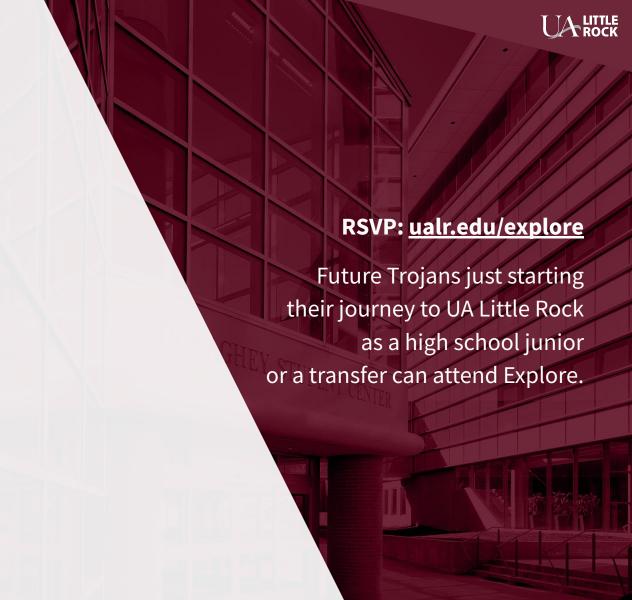




SATURDAY, FEB. 10, 2024

Expo

Email Brooke Magallanes





THURSDAY, MARCH 7, 2024

Expo, Teach Sample Classes Email Brooke Magallanes





Friday, April 19, 2024

Expo

Email Brooke Magallanes





BEST PRACTICES FOR ACADEMIC MEETINGS DURING TOURS

EXPECT MORE

NIVERSITY OF ARKANSAS AT LITTLE ROCK



BEST PRACTICES

Scheduling

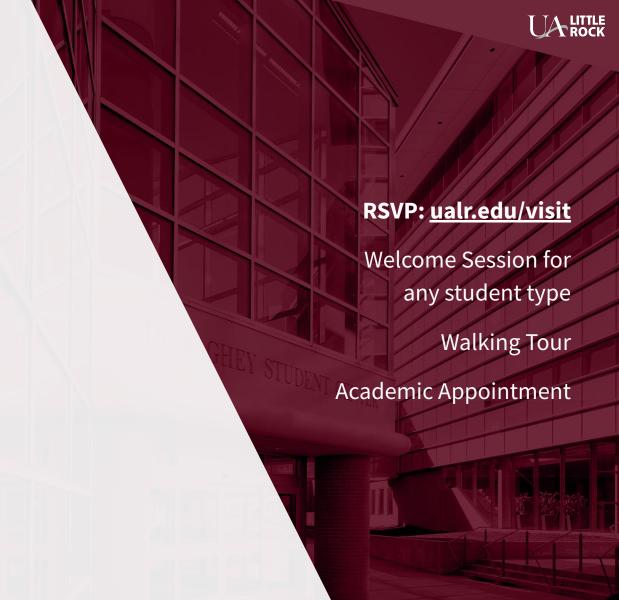
- Schedule for 11:45 am-12:15 pm
 - o May run late, gives you enough time to talk
- In-person scheduling only
 - Virtual is not an option for academic meetings after tours
- Cancellations
 - Notifications via Google Calendar event and GChat

Questions or Concerns

- Let India know if there are overall questions or concerns before or after tours
 - On tour days, the admissions counselor hosting will be added to the Google Calendar event



WEEKDAYS, 10 A.M. TO NOON



TRANSFER FRIDAY

RSVP: ualr.edu/visit

for Transfer Students

Academic Appointment

Walking Tour

Welcome Session created

EVERY OTHER FRIDAY, 10 A.M. TO NOON

Next tour date: Tomorrow

SATURDAY SPOTLIGHT

3RD SATURDAY, 10 A.M. TO NOON

Next tour date: Nov. 15





BY REQUEST

Group of 10 or more





COLLEGE FAIRS: Arkacrao Rules & Partnering With Admissions

EXPECT MORE

NIVERSITY OF ARKANSAS AT LITTLE ROCK



COLLEGE FAIRS

ArkACRAO Rules

- Only talk positively about other institutions
- Do not promise admission, scholarship, aid
- Be courteous of college fair hosts:
 - Notify the host well in advance if you can/cannot attend
 - Arrive early
 - Check-in with the host
 - Remain in your designated area the entire length of the scheduled event
- Avoid utilizing students
- Stick to the area behind your table
- Promo items can include printed materials and brochures
 - o Good: Plastic branded bags, pencils and pens
 - o Bad: All other promotional items, give-always

Undergraduate Admissions Requests

- Let Admissions know you're attending-we'll save tables near us
 - Jeremy Laxton, <u>jelaxton@ualr.edu</u>
 - Cancelling? Please CC Jeremy in your host notification
- Registration for free college fairs has changed–Jeremy will need to register your office or department
- Send students to the Admissions table after your conversation



FALL COLLEGE FAIRS (HIGH SCHOOLS)

Notes	Booth Cost	Date	Time	Name of Fair	Address	School Contact	Contact Email	Contact Phone #	Recruiter Attending	Recruiter RSVP	Art RSVP
		10/9/2	3 10am - 12pm	ASMSA	200 Whittington Ave Hot Springs N	Bret Vallun	vallunb@asmsa.org	501-622-5129	Curtis Sebren	~	~
Registration Link - h	ttp \$75 before 9/11	10/9/2	3 5pm - 7pm	LR Independent (Central AR Private)	2801 South University Ave Little R	Whitney Smotherman	wsmotherman@mtstmary.edu		Charlene Kirk		
	\$60	10/10/2	3 9am -12pm	PCSSD	2801 South University Ave Little R	LaJuana Green	Igreen@pcssd.org	501-804-9682	Charlene Kirk	~	~
Date Change	\$25	10/10/2	3 2pm - 4pm	North Little Rock HS	201 W 22nd St North Little Rock,	Linda Harper	harperl@nlrsd.org		Charlene Kirk	\checkmark	
	\$60	10/10/2	3 6pm - 8:30pm	LRSD	2801 South University Ave Little R	Tory Smith	tory.smith@lrsd.org		Charlene Kirk	\checkmark	~
	\$30	10/11/2	3 8:30am - 12pm	Faulkner County	2300 Prince St Conway, AR 72034	4 Maggie Martin	martinma@conwayschools.net	501-450-4881	Jeff Andrews	\checkmark	\checkmark
		10/12/2	3 8am - 10:30am	Cabot HS	401 N Lincoln St Cabot, AR 72023	Nicole Gatewood	nicole.gatewood@cps.k12.ar.us		Jeff Andrews	~	~
	\$50	10/16/2	3 8:30am - 1pm	Arkansas State University	217 Olympic Dr Jonesboro, AR 72	Courtney Sears	csears@astate.edu	870-680-8226	Briana Graham	\checkmark	
		10/16/2	3 9am - 11am	Henderson State University		Christopher Gardner	gardenc@hsu.edu		Curtis Sebren	~	~
		10/17/2	3 9am - 11am	Piggott HS	533 E Main St Piggott, AR 72454	Amber Harrell	amber.harrell@piggottschools.net	870-589-3815	Briana Graham	$\overline{}$	
		10/17/2	3 8:30am - 10am	Searcy HS	301 N Ella Searcy, AR 72143	Julia Roddy	jroddy@searcyschools.org	501-278-2243	Jeff Andrews	\checkmark	
		10/17/2	3 8:30am - 12:30pm	South Central - SAU Tech	6415 S Spellman Rd East Camde	r Bailey Carl	admisofc@sautech.edu	870-574-4458	Curtis Sebren	$\overline{}$	
		10/17/2	3 6:30pm - 8pm	Columbia County		Jill Callicott	jcallicott@magnoliaschools.net		Curtis Sebren	\checkmark	
		10/18/2	3 8:15am - 12pm	ASU Beebe	1000 W Iowa St Beebe, AR 72012	Tyler Bittle	tdbittle@asub.edu	501-882-8860	Jeff Andrews	\checkmark	✓
		10/18/2	3 9am - 11am	Union County	311 S West Ave El Dorado, AR 71	Heath Waldrop	hwaldrop@southark.edu	870-864-7111	Curtis Sebren	~	
		10/18/2	3 10am - 12pm	Wynne HS	800 E Jackson Ave Wynne, AR 72	Chris Davis	cdavis@wynneschools.net		Ty Jones	\checkmark	
		10/19/2	3 8am - 10:30am	Greene County Tech HS	5413 West Kingshighway Paragou	Breta Dean	breta.dean@gctsd.k12.ar.us	870-236-61 1 3	Briana Graham	~	
		10/19/2	3 12:30pm - 3pm	Paragould HS	1701 W Court St Paragould, AR 7	Stacey Horn	shorn@paragouldschools.net	870-240-2271	Briana Graham	\checkmark	
		10/19/2	3 8:30am - 12pm	UA Hope-Texarkana	2500 S Main St Hope, AR 71801	Jennifer Cunninghan	jennifer.wright@uaht.edu	870-722-8228	Curtis Sebren	~	
		10/20/2	3 9am - 10:45am	ASU Newport	7648 Victory Blvd Newport, AR 72	Kevin Pearce	kevin_pearce@asun.edu	870-512-7744	Briana Graham	\checkmark	
		10/23/2	3 8:30am - 10:45am	Batesville Southside HS		Lisa Rich	lisa.rich@southsideschoools.org		Briana Graham	~	
		10/23/2	3 12pm - 2:30pm	Batesville HS		Courtney Wallace	cwallace@gobsd1.org		Briana Graham	\checkmark	
		10/23/2	3 9am - 12pm	UA Cossatot	128 E Main Lockesburg, AR 7184	Suzanne Ward	sward@cccua.edu	870-474-1403	Curtis Sebren	~	
		10/24/2	3 9am - 11am	Ozarka College	218 College Dr Melbourne, AR 72	Mckenzie Jackson	mckenzie.jackson@ozarka.edu	870-368-2013	Briana Graham	\checkmark	
		10/24/2	3 12:30pm - 2:30pm	Mountain Home HS	500 Bomber Blvd Mountain Home	, Whitney Rodgers	wrodgers@mhbombers.com	208-587-2570	Madi Linsenbardt	~	
		10/24/2	3 12:30pm - 2:30pm	UA Rich Mountain	1100 College Dr Mena, AR 71953	Wendy McDaniel	wmcdaniel@uarichmountain.edu	479-394-7622	Curtis Sebren	$\overline{}$	
		10/25/2	3 9am - 10:30am	Williams Baptist University	56 McClellan Dr Walnut Ridge, AF	Rachel Steele	rsteele@williamsbu.edu	870-579-4122	Briana Graham	~	
		10/26/2	3 9am - 12pm	Arkansas Northeastern College	2501 S Division St Blytheville, AR	Nikki Brown	nbrown@smail.anc.edu	870-762-3190	Briana Graham	✓	
		10/26/2	3 5:30pm - 7:30pm	Academies of West Memphis	503 W. Broadway St West Memph	LaTarsha Johnson	lcjohnson@wmsd.net	870-735-7880	Ty Jones	~	



SPRING TRANSFER FAIRS

ate	Time	Name of Fair	Location	Address	School Contact	Contact Email	Recruiter Atte	n Recruiter RSVP	Art RSVP	Donaghey Scho	CHASSE	DCSTEM	CBHHS
2/12/24	10am - 12:30pm	SEARK	McGregor Hall	1900 Hazel Street Pine Bluff,	Sherri Roberts	sroberts@searks.edu	Becca Davis						
2/13/24	10am - 12:30pm	East AR CC	EACC	1700 New Castle Rd Forrest	Errin James	ejames@eacc.edu	Becca Davis						
2/14/24	10am - 12:30pm	PCCUA- Stuttgart	Foyer	2807 Hwy 165 Stuttgart, AR	Sylvia Boyd	sboyd@pccua.edu	Becca Davis						
2/15/24	9:30am - 11:30am	ASU Mid-South	Reynolds Center	2000 West Broadway West N	Stephanie Krehl	slkrehl@asumidsouth.edu	Becca Davis						
2/20/24	10am - 12:30pm	National Park	Student Center	101 College Drive Hot Spring	Katelynn Hardage	katelynn.hardage@np.edu	Becca Davis		~				
2/20/24	1:30pm - 3:30pm	ASU Three Rivers	Student Center	1 College Cir Malvern, AR 72	Brittany Malone	bmalone@asutr.edu	Becca Davis						
2/21/24 9	9am - 11am	UA Cossatot - DeQueen			Thom Copeland	tcopeland@cccua.edu	Becca Davis						
2/21/24	1pm - 3pm	UA Cossatot - Nashville			Thom Copeland	tcopeland@cccua.edu	Becca Davis						
2/22/24	10am - 12:30pm	UA Rich Mt				111 111	Becca Davis						
2/26/24 8	8:30am - 10:30am	UAHT - Texarkana		3501 U of A Way Texarkana,	Jennifer Cunningham	jennifer.wright@uaht.edu	Becca Davis						
2/26/24	12pm - 2pm	UAHT - Hope		2500 South Main Hope, AR 7	Jennifer Cunningham	jennifer.wright@uaht.edu	Becca Davis						
2/27/24	12pm - 2pm	SAU Tech	TE Building	6415 S Spellman Rd East Ca	Bailey Carl	admisofc@sautech.edu	Becca Davis						
2/28/24	11am - 1:30pm	SouthArk			Kimberly Moore	kmoore@southark.edu	Becca Davis						
2/29/24	10am - 1pm	UA PTC South	South Campus	13000 Interstate 30 Little Roo	Curt Crook	ccrook@uaptc.edu	Becca Davis						
3/5/24	9am - 11am	UACC Batesville		2005 White Drive Batesville,	Sherri Stagner	sherri.stagner@uaccb.edu	Becca Davis						
3/5/24	1pm - 3pm	Ozarka College		218 College Drive Melbourne	Bryan Jeffery	bjeffery@ozarka.edu	Becca Davis						
3/6/24	10am - 12pm	ASU Beebe		1000 W Iowa St Beebe, AR 7	Tyler Bittle	tdbittle@asub.edu	Becca Davis		~				
3/6/24	1:30pm - 3:30pm	ASU Beebe - Heber Springs		101 Rivercrest Dr Heber Spri	r Erica Killion	elkillion@asub.edu	Becca Davis						
3/7/24	10am - 1pm	UA PTC	Grand Hall	3000 West Scenic Dr North L	Deb Wittig	dwittig@uaptc.edu	Becca Davis		~				
3/12/24	10am - 1pm	NWACC		1 College Drive Bentonville, A	AR 72712	transferpathways@nwacc.	.edu						
3/12/24	10am - 12:30pm	UACC Morrilton		1537 University Blvd Morrilton	Sandra Sponer	sponer@uaccm.edu	Becca Davis						
3/13/24 8	8am - 5pm	North Arkansas College			Shay Lehn	shay.lehn@northark.edu			\checkmark				
3/14/24	10am - 1pm	ASU Mountain Home	Roller Hall	1600 South College St Moun	t Sara Anderson	sanderson@asumh.edu							
3/14/24	12pm - 2pm	PCCUA - Helena			Kimberley Johnson	kjohnson@pccua.edu	Becca Davis						





ALL 2024 TERMS AVAILABLE

URL: <u>APPLY.UALR.EDU</u>

Applicants can view status at status.ualr.edu

PROMO CODE: TROJAN2024

Feel free to provide students with the promo code to waive the \$40 undergraduate application fee.







TOP 3 STEPS FOR STUDENTS

#1: APPLY FOR ADMISSIONS

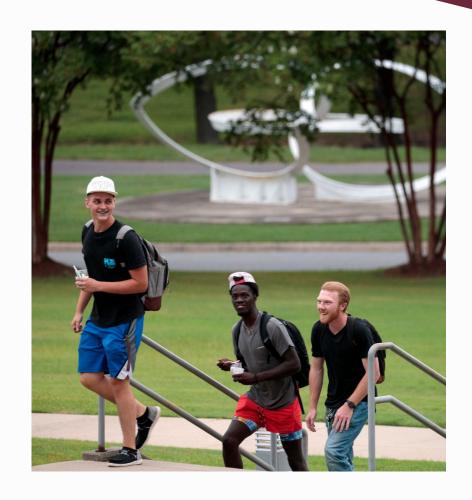
#2: SUBMIT DOCUMENTS FOR DECISION

- Official transcripts, official college entrance exam scores, immunization records, etc.
- Students can find their list when they log into the application

#3: COMPLETE FAFSA

 2024-25 FAFSA becomes available in December

DETAILS: <u>UALR.AT/QUICKGUIDE</u>

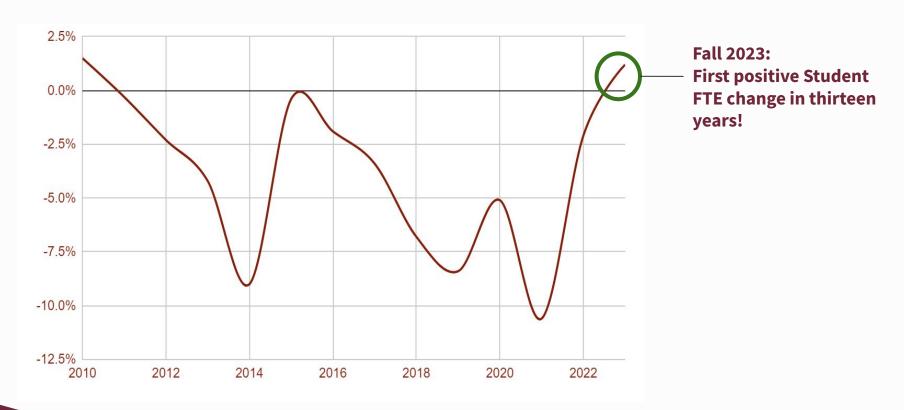






HISTORICAL STUDENT FULL-TIME EQUIVALENT (FTE)

FTE % Difference vs. Term





How much does it cost for students to attend UA Little Rock?

N	et	Pri	Ce

The average yearly price charged to first-time, full-time undergraduate students receiving student aid at an institution of higher education after deducting such aid. (Source: Integrated Post Secondary Education Data System)

2017-18	2018-19	2019-20	2020-21	2021-22
\$13,256	\$13,751	\$12,235	\$11,901	\$11,173

Net Price % Change

(The percentage change in net price from the prior academic year.)

2017-18	2018-19	2019-20	2020-21	2021-22
-1.1%	3.7%	-11.0%	-2.7%	-6.1%



How much does it cost for students to attend UA Little Rock?

Net Price The average yearly price charged to first-time, full-time undergraduate students receiving student aid at an institution of higher education after deducting such aid. (Source: Integrated Post Secondary Education Data System)							
2017-18	2018-19	2019-20	2020-21	2021-22			
\$13,256	\$13,751	\$12,235	\$11,901	\$11,173			
Net Price % Change (The percentage change in net price from the prior academic year.)							
2017-18	2018-19	2019-20	2020-21	2021-22			
-1.1%	3.7%	-11.0%	-2.7%	-6.1%			







How much does it cost for students to attend UA Little Rock?

Net Price

The average yearly price charged to first-time, full-time undergraduate students receiving student aid at an institution of higher education after deducting such aid. (Source: Integrated Post Secondary Education Data System)

2017-18	2018-19	2019-20	2020-21	2021-22
\$13,256	\$13,751	\$12,235	\$11,901	\$11,173*

	Net	Price	%	Chan	ge

(The percentage change in net price from the prior academic year.)

2017-18	2018-19	2019-20	2020-21	2021-22
-1.1%	3.7%	-11.0%	-2.7%	-6.1%

^{*}Making higher education more affordable at UA Little Rock than some Arkansas community colleges.



How is UA Little Rock making higher education more affordable?

Net Price

The average yearly price charged to first-time, full-time undergraduate students receiving student aid at an institution of higher education after deducting such aid. (Source: Integrated Post Secondary Education Data System)

2017-18	2018-19	2019-20	2020-21	2021-22
\$13,256	\$13,751	\$12,235	\$11,901	\$11,173*

Net Price % Change (The percentage change in net price from the prior academic year.)								
2017-18	2018-19	2019-20	2020-21	2021-22				
-1.1%	3.7%	-11.0%	-2.7%	-6.1%				

^{*}Making higher education more affordable at UA Little Rock than some Arkansas community colleges.

\$23 million in Federal Aid \$4 million in Institutional Aid \$3 million in Private Aid \$2 million in State Aid \$2 million in Total Aid



How is UA Little Rock making higher education more affordable?

Net Price

The average yearly price charged to first-time, full-time undergraduate students receiving student aid at an institution of higher education after deducting such aid. (Source: Integrated Post Secondary Education Data System)

2017-18	2018-19	2019-20	2020-21	2021-22
\$13,256	\$13,751	\$12,235	\$11,901	\$11,173*

Net Price % Change

(The percentage change in net price from the prior academic year.)

2017-18	2018-19	2019-20	2020-21	2021-22
-1.1%	3.7%	-11.0%	-2.7%	-6.1%

^{*}Making higher education more affordable at UA Little Rock than some Arkansas community colleges.

Fall 2023 Financial Aid Highlights \$23 million in Federal Aid \$4 million in Institutional Aid

\$3 million in Private Aid \$2 million in State Aid

\$32 million in Total Aid



Students have applied for 15,176 external scholarships via **Scholarship Universe** since Jan. 1, 2023.



AFFORDABILITY FOR ALL ARKANSANS

How does the Half-Off Scholarship work?

Half-Off Without PELL Grants	UA Little Rock Half-Off Arkansas Challenge \$14K Total for 4-year Degree
Half-Off With PELL Grants	UA Little Rock Half-O ff Arkansas Challenge Full PELL Grant
*If a student also receives the full Pl	\$0 Total for 4-year பந்தேத்தி), then the student will

Net Price with Half-Off							
Class	Cost	Half-Off	Challenge	TOTAL			
Freshman	\$9,529	-\$5,000	-\$1,000	\$3,529			
Sophomor	\$9,529	-\$5,000	-\$4,000	\$529			
e							
Junior	\$9,529	N/A	-\$4,000	\$5,529			
Senior	\$9,529	N/A	-\$5,000	\$4,529			
			Total	\$13,646			
	\$0*						

likely pay nothing for tuition and fees for the freshman through senior years.

