



How to Handle Success

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LEVERAGING PEOPLE FOR TOMORROW...

What is Success

Success is all about winning ...



What is Success

- Success means accomplishment of an Aim, Objective, Goal or Purpose
- Success can be achievement of an action within a specified period of time within a specified parameter.
- Success can be expanded to encompass an entire project or be restricted to a single component of a project or task. It can be achieved within the workplace or in an individual personal life.
- In other words success means achieving Personal, Financial or Career goals.

Every Individual Define Success in His/her own way

Success means Wealth

Success means Love

Success means Fame

Success means Family

Success means Good Health

Success means Good Peace of Mind

Success means Satisfaction & so on

Achieving Success is easier but sustaining/handling success is much more scary, daunting & nightmare....

How to be Successful in life...

See your Goal

Understand the obstacles

Create a positive mental picture

Clear your mind of self doubt

Embrace the challenge

Stay on track

Show the world you can do it

Just getting off the ground takes up 80% of the rocket fuel...

Business, New venture or any New Project is exactly the same.

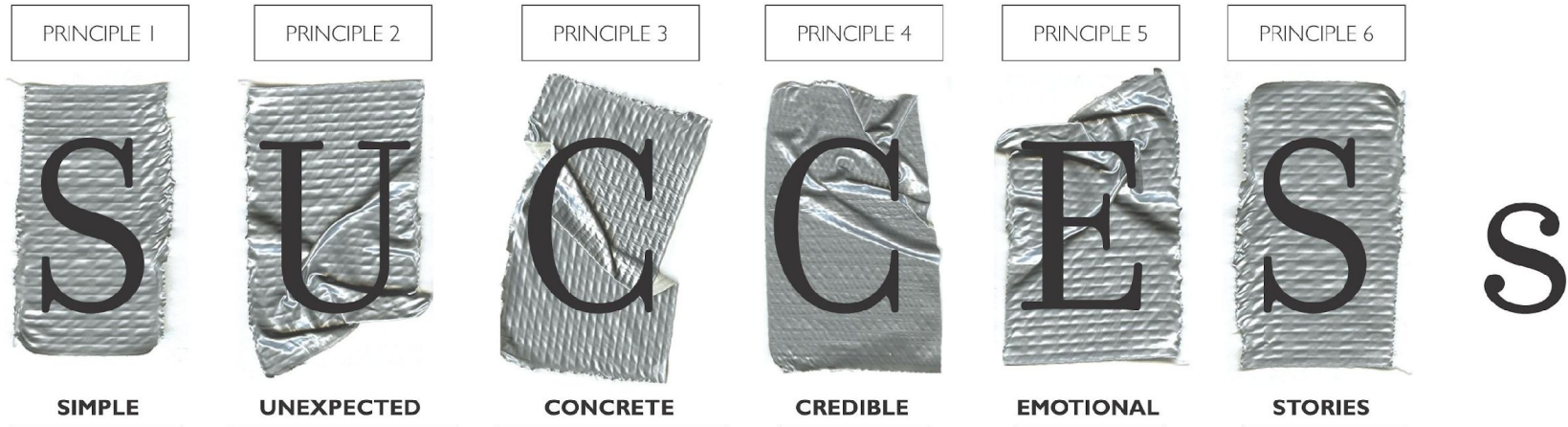
Desire for Success ...

- Desire for RICHES
- Desire for Power & Control
- Desire for Growth
- Desire for Happiness
- Desire for Pleasure



The way to success is not easy BUT it's the journey you will enjoy the most...

Success Model



Triangular Success Model ...



Circle of Success...



Success is converting Ideas to Outcome..



Success Mantras ...



- Set your Goals – be clear where you want to go
- Get Focused & be Ambitious
- Work on Ideas & techniques
- Follow 80::20 principle
- Work Smartly & take action
- Build Self Confidence & Self Esteem
- Trust Relationships – Get right people in..
- Keep Learning new things
- Manage your fears, believe in self

Success Mantras ...

- Stay away from negative pulls
- Take responsibility of your actions
- Take control of your mind & emotions
- Keep your plan B & C with you..
- Be open for Mid - Course corrections & Re – adjustments
- Never give up Attitude – practice & experiment time & again
- Find your Coach/Mentor – ask help
- Think about What & How



Success start...When you say I will do it



Tips to handle Success...

- Don't Tell everything to everyone
- Follow your beliefs & value system
- Always remember your bad time/failures
- Be humble & respectful to others, control on emotions & feelings. Don't allow success to get into your head
- Don't let numbers to dictate you away from happiness
- Combine Gratitude with Vision
- Save success for the rainy day. Let it last & breathe
- Do the things which you always wanted to do in life
- Indulge deeply
- Don't take things granted, any thing can go wrong

Sustaining Success ...

- Have a Strong Vision
- Ability to connect with Stakeholders
- Ability to keep your team (Key People) engaged & intact
- Continuous Learning & Improvement
- Inner Stability, Strength & Simplicity
- Leverage the Core Strengths, be persistent
- Agility & Adaptability
- Innovate & Promote Creativity
- Keep an eye on Trends
- Recognize the importance of Cost & Benefits of making a commitment

Few Successful Indians

- Narendra Modi/Amit Shah/Shashi Tharoor /Yogi Adityanath
- Kailash Satyarthi/Amartya Sen
- Sharukh Khan/Salman Khan/Aamir Khan/Amitabh Bachchan /Kapil Sharma
- Baba Ramdev /Sri Sri Ravi Shankar
- Sachin Tendulkar/Virat Kohli/Mary Kom/MS Dhoni/Saina Nehwal
- Sundar Pichai/Vishal Sikka/Satya Nadella/Indra Nooyi/Chanda Kochar/Nandan Nilekani
- A R Rahman/Arjit Singh
- Mukesh Ambani/Sachin & Binny Bansal/ Anil Agarwal/Anil Ambani/Rahul Bhatia /Aziz Premji/ Kiran M Shaw/Pawan Munjal/Sunil Bharti Mittal/Lakshmi Mittal/Ratan Tata/Kumar Manglam Birla

Characteristics of Successful People...

1. They never try –they do by setting goals, sacrificing & celebrating small wins along the way
2. They leverage everything – highly successful people have unique ability to make use of every bit of their human experience
3. They give more than they take
4. They conquer hearts – It's all about relationships
5. They give up – what doesn't work, they discard and try something else quickly
6. They are “A” students.. they study LIFE; learn from mistakes they read & study other people's problems' they are curious.

Steps to Real Success...

The 7 Steps to Real Success:

1. Find your best Destination
2. Get the right Direction
3. Begin your Action
4. Strive for acceleration
5. Have positive reaction
6. Don't stop until completion
7. Once complete, start duplication

Easy Steps Involved for achieving success

- By Brian Tracy

The Single act alone can change the whole direction

1. Decide what you want....
2. Write it down...
3. Set a Deadline....
4. Make a list
5. Organize your list
6. Take Action
7. Do something every day to achieve...

In nutshell...

The 10 Steps for Achieving Success: Jesse Torres

- Set Goals
- Don't Fear Failure
- Take Risks
- Don't Stop Learning
- Do not Settle
- Live a Balanced life
- Seek a Mentor
- Shut up & listen
- Network
- Carry a Note Book for records...knowledge/learning/experiences

Success ...is achieving Goals/Targets



Success ...is to get to DRIVER SEAT





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