



Open Life Science

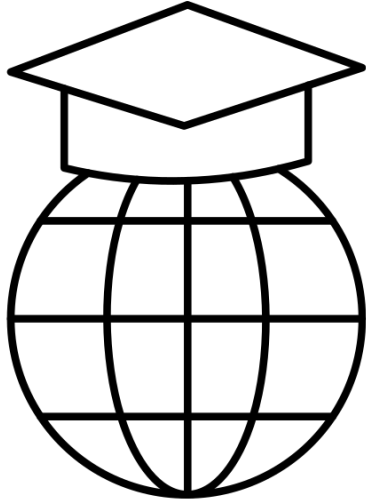
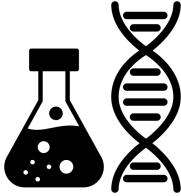
Open secrets to finding your path

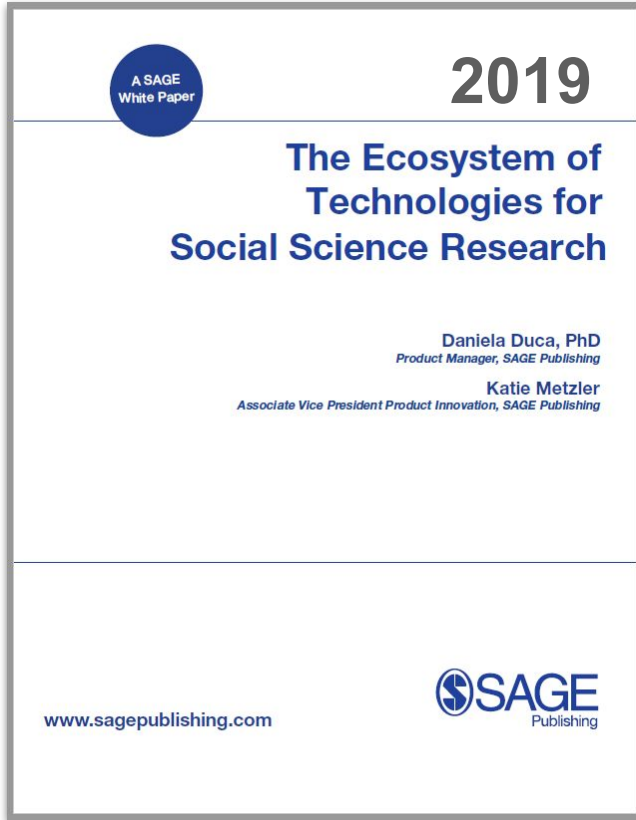
A woman with dark hair pulled back, wearing yellow sunglasses and a grey zip-up hoodie, is taking a selfie. She is smiling and has her right arm extended. A yellow bicycle is parked on the sidewalk behind her. The background shows a waterfront park with a city skyline across the water under a clear blue sky.

Daniela Duca

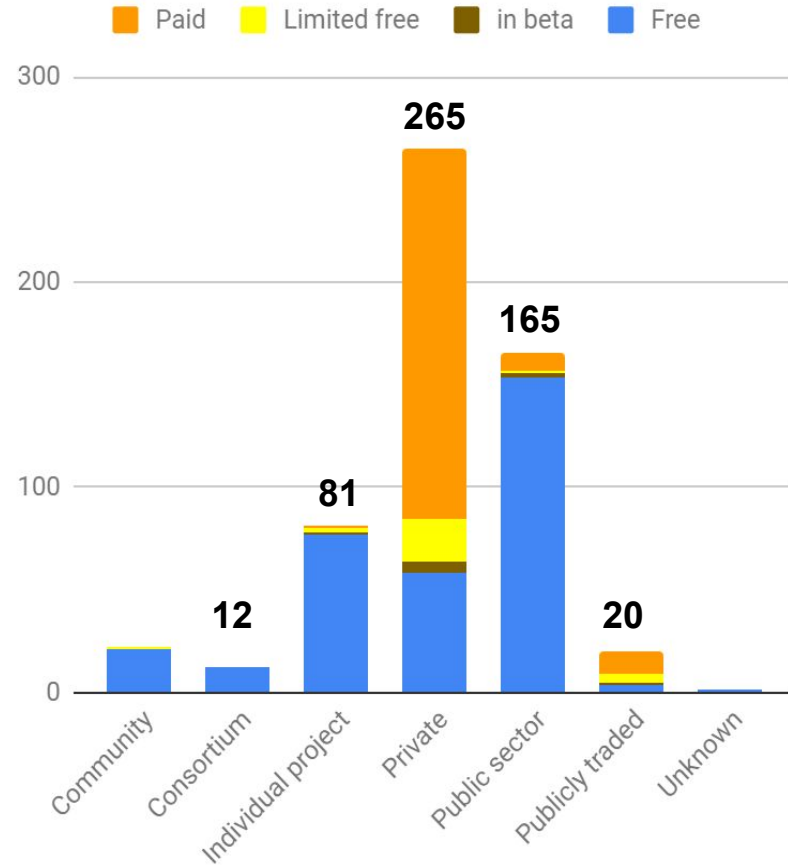
Head of Product
Innovation, SAGE
Artist
Innovation consultant
with Exponential
Organizations
Research Software
Fundors' Forum WG

Retrospective



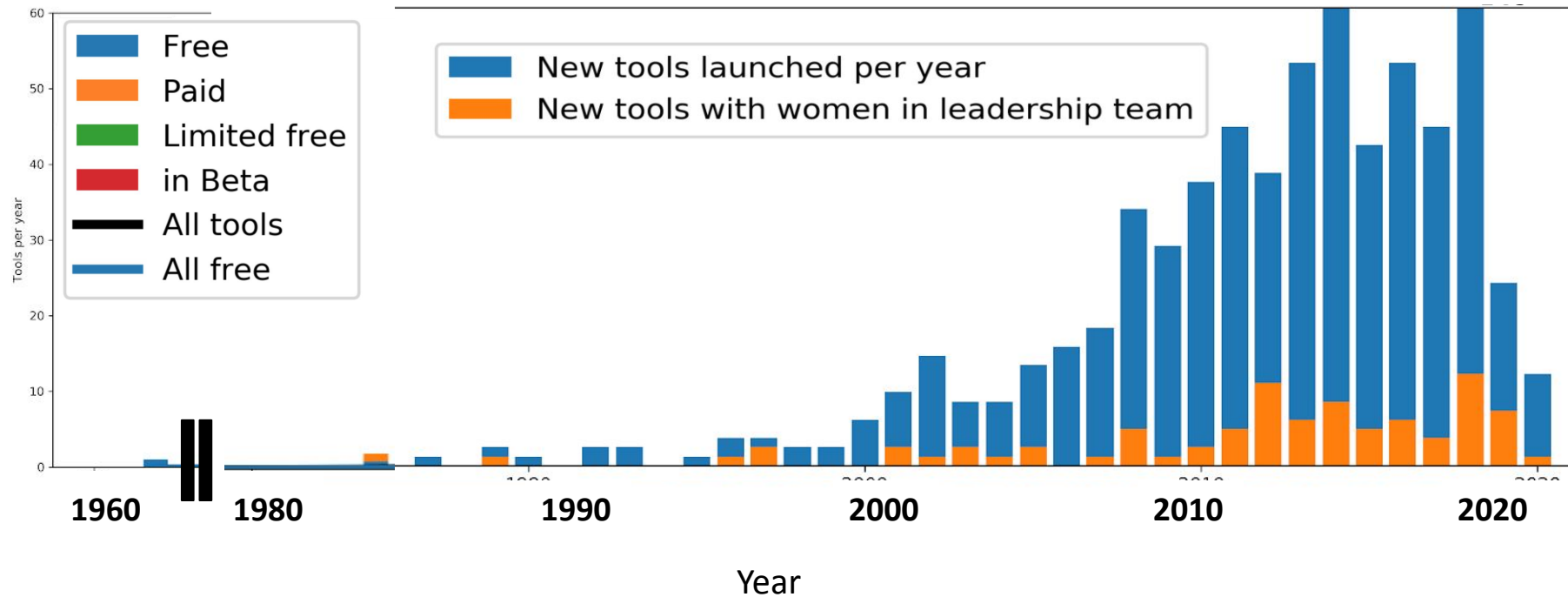


Tools by ownership and charge



Latest: bit.ly/31fGff6

Tools launched per year 1960 - 2020



Insights: successful tools

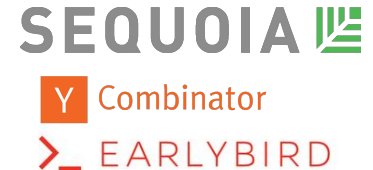
Open Source/Free

- Team or individual dedicated fully to raising funds up to \$6M
- When applicable beyond academia backed by a growing and large community
- Sell a component or comm use



Commercial

- Applicability beyond academia
- VC-backing up to \$400M
- Big brand clients
- Founding team with business background



Open secrets to finding your path:

- > learn obsessively
- > get out of your comfort zone