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What is happening:

Why it is happening:

A description of what is happening.

I adjust the type size to be larger if the text is short.

Importantly a summary conclusion of why it is happening.

Without this 'why' it hard to take action on the 'what'.

Hypothesis Board

Hypothesis

We've seen:

We think this is because:

Hypothesis

We've seen:

We think this is because:

So if we:

We should see:

So if we:

We should see:

Insight

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Why it is happening:

Hypothesis

Problem We have seen / we believe:	Evidence We think this is because:	
Customers have to wait whilst staff find their bags. Customers are given incomplete orders which leads to unnecessary return visits.	Staff can't easily find the customer's prescription. The customer has arrived prior to dispensing (too early). The customer has multiple bags or prescriptions that our store colleague is not aware of.	
Solution So if we:	Measures We should see:	
Clearly show how many prescriptions a customers has in the system, the number of bags and location on the shelves.	 Staff more easily locate bags. Reduced wait times in store. Reduced incomplete orders Bags on the shelf for less time. Reduced phone calls into store. 	

Problem We have seen / we believe:	Evidence We think this is because:	
Customers visit or phone our stores before their repeat prescription is ready for collection (or delivery). This wastes customer time and the time of our store colleagues.	Customers do not know or can not remember when their prescription medication is due for collection.	
Solution So if we:	Measures We should see:	
Provide our customers with an accurate repeat collection date and notify our customers when their medication is ready.	A reduction in the number of customers that call or visit the store before their prescription is due or has been dispensed. Reduction in the time bags sit on shelves waiting to be collected.	

Observation

A description of something we've Seen

Objectives & Key Results

The objective is the high-level ambition or aspiration.

The key result is how we measure the objective.



Achievable and measurable goal for the next sprint

