

U.S. Ski & Snowboard SuperTour Events Request For Proposal



Background:

The SuperTour Cross Country race series is a vital component of U.S. Ski & Snowboard's development program, providing top-level competition at key cross country centers, and providing a proving ground for club athletes with aspirations of qualifying for the U.S. Ski Team and competing on the FIS World Cup circuit, FIS World Championships, and the Olympic Winter Games.

Theoretical SuperTour/National Championship Calendar:

Period I: Two weekends in December

- Weekend #1- 2-3 races including 1 sprint
- Weekend #2- 2-3 races including 1 sprint

Period II: include January U.S. National Champion plus potentially 1 additional SuperTour weekend

- U.S. Nationals Soldier Hollow: 3 National Championship events + 1 SuperTour Sprint
- Weekend after nationals in a similar location?- 2-3 races including 1 sprint

Period III: Two weekends in mid to late February

- Weekend #1- 2-3 races including 1 sprint
- Weekend #2- 2-3 races including 1 sprint

Period IV: March U.S. National Championships

- U.S. Spring Nationals- 3 National Championship events + 1 SuperTour distance race (1 NC Sprint, 1 NC 30/50km, 1 NC Mixed Club Relay, & 1 SuperTour)

U.S. SKI AND SNOWBOARD RIGHTS:

Marketing

- Provide official U.S. Ski & Snowboard SuperTour logo(s)
- Provide official U.S. Ski & Snowboard SuperTour, Coaching and Officials Bibs to the organizer. (Organizer will pay for shipping bibs back to U.S. Ski & Snowboard) if needed. Organizer to make request at least 4 weeks prior to event.

Venue and Competition

- Provide U.S. Ski & Snowboard contact to work with organizer to coordinate overall event.
- Provide FIS and U.S. Ski & Snowboard sanction.
- Provide general liability insurance for at least \$1 million.
- Provide a \$2,500 advertising package value to be used by the venue in the live/recorded program and 25% of on-course camera view signage inventory (only applies to SuperTour venues being live-broadcast).
- Reimburse SuperTour organizer up to 50% of the prize money after the conclusion of the U.S. SuperTour season. (Reimbursement is contingent upon selling a minimum of 1,100 annual Pay-Per-View memberships within the 2020-2021 SuperTour season. A commensurate smaller percentage reimbursement will occur if less than 1,100 Pay-Per-View memberships are sold. Such reimbursement to SuperTour organizer will happen at or before May 1st, 2021)

SUPERTOUR HOST SITE RIGHTS:

Marketing

- Right to sell site and sponsor identification on bibs, print and broadcast material, start/finish signs or structures, awards stand, fencing, banners and flagging (all sales must be approved by U.S. Ski & Snowboard). Organizer agrees not to grant any sponsorship in connection with the Event without the prior written approval of U.S. Ski & Snowboard.
- Include official U.S. Ski & Snowboard SuperTour logo on all printed and promotional materials, including competition bibs
- Provide official event website.

Revenue Opportunities

- Event merchandise rights (subject to a U.S. Ski & Snowboard Royalty Agreement)
- Collection of entry fee, not to exceed \$45.00 for a single race.
- Late fees cannot be charged until 1 week before the first race and cannot exceed \$10 per race.



SUPERTOUR HOST SITE VENUE AND INFRASTRUCTURE:

Venue and Competition

- Provide high quality competition venues and facilities (according to FIS homologation standards).
- Have separate Organizing and Competition committees and volunteers
 - Organizing Committee includes: Chief of Competition, Assistant Chief of Competition, Competition Secretary, Chief of Course, Chief of Stadium, Chief of Timing, Chief of Medical
 - Competition Committee includes: Competition Secretary, Chief of Course, Chief of timekeeping and data processing, Chief of Stadium, Chief of control and competition security, and other officials as necessary
 - Further information on roles can be reviewed in the FIS ICR
 - Array of volunteers- approximately 30-70 volunteers per race day (take care of your volunteers)
- Conduct the competitions under FIS and U.S. Ski & Snowboard competition rules.
- Provide all necessary fencing to secure the event and finish areas.



SUPERTOUR HOST SITE VENUE AND INFRASTRUCTURE (CONT):

- Provide warming area and changing rooms for teams and competitors.
- Coordinate invitations and team registration
- Complimentary entries for athletes ranked in the top-4 of the current overall U.S. Ski & Snowboard SuperTour ranking. Pre-determined (and agreed upon) SuperTour events will also provide complimentary entries for athletes ranked in the top-4 of the current overall Canadian NorAm ranking.



SUPERTOUR HOST SITE VENUE AND INFRASTRUCTURE (CONT):

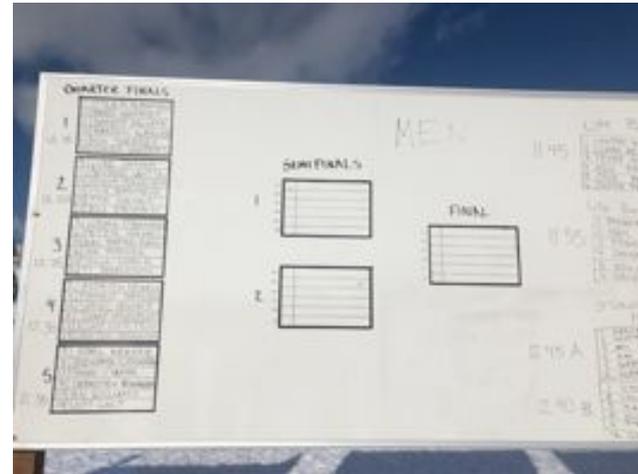
- Payment of all cash prizes required under U.S. Ski & Snowboard SuperTour regulations (or alternative plan approved by U.S. Ski & Snowboard). U.S. Ski & Snowboard SuperTour prize money equals \$3900 per day. Distribution is 1st \$750, 2nd \$500, 3rd \$250, 4th \$200, 5th \$150, 6th \$100. Payments are only to be made to competitors with an active FIS code who are on the current FIS points list.
- Organizers must follow IRS code for prize money, including sending 1099's on behalf of the US winners and withholding 30% from winners who cannot produce proof of US citizenship. Check with a CPA for current IRS rules.
- Provide at least one portable toilet within 50 yards from timing/announcer/video production area
- Provide flowers, medals and awards for awards ceremonies.
- Provide quality sound system and announcer.
- Provide competition doctor and emergency services.



SUPERTOUR HOST SITE VENUE AND INFRASTRUCTURE (CONT):

Timing Requirements

- Double check to ensure all race registrants and on-course coaches are Active members in good standing with FIS and/or U.S. Ski & Snowboard.
- Provide qualified timing and data service (cross reference U.S. Ski & Snowboard and FIS athlete codes, ensure accurate names and start list seeding, and accurate results posting).
- Provide enclosed workspace to include video timing of the sprints and Lucky Loser advanced by time.
- Post preliminary times immediately after each race
- Provide live timing information to the video production team and announcers during and immediately after the events
- Provide minimum of one intermediate time TBD with the COC/TD/live streamer
- Timing transponders required that are integrated into the photo finish camera (for example - FinishLynx - sport photo finish camera)
- Start impulses generated by gate, integrated start gun, or start sensor. Finish impulses generated by photocell or timing camera.
- Provide official posted results to the O.C, T.D., and US Ski & Snowboard no later than the following day of the event
- Provide official posted results and start lists in both hardcopy and digital spreadsheet formats



SUPERTOUR HOST SITE VENUE AND INFRASTRUCTURE (CONT):

Broadcasting requirement (Only Applies to SuperTours being Live-Broadcast)

- Provide heated space nearby start/finish area (15 square meters) or room to park 36-ft truck within 25 meters of the start/finish area
- Provide dedicated internet hard connection with minimum upload speed of 10 mbs
- Ensure a dedicated Wifi usage of the 5GHz frequency
- No Wifi equipment should be operated in the area on the 5GHz frequency
- Provide Power - Two (2) - 110V, 20 AMP on a dedicated circuit
- Set up areas of camera placement including: 2 at the start, 3 at the finish, and along the course TBD with COC/TD
- Provide one volunteer to assist with post race interviews with top finishers
- Provide lodging and meals to video production crew (max 4 people) during the event, no more than two (2) days prior the event for set-up and no more than one (1) day after the event for take-down.

SUPERTOUR HOST SITE VENUE AND INFRASTRUCTURE (CONT):

Facilities & Lodging

- Provide heated waxing facilities with ample power for wax irons for Teams and U.S. Ski & Snowboard suppliers.
- Provide facilities and personnel for Registration Room, Team Captains Meeting Room, and Jury Room that meet FIS standards.
- Provide adequate venue parking for all guests.
- Provide housing for broadcasting and timing staff - up to but not to exceed six (6) ppl for the number of events days + one prep day
- Provide staff housing – lodging should be in the host hotel lodging (if feasible) or nearby the venue that is 3 star rated or better:
 - Two double occupancy rooms for *live broadcasters* (Only Applies to SuperTours being Live-Broadcast)
 - One double occupancy room for *timers*

SUPERTOUR HOST SITE VENUE AND INFRASTRUCTURE (CONT):

Accreditation

- Provide complimentary trail access for all accredited athletes, coaches, officials, press, sponsors and VIP guests.
- Provide industry accreditation for U.S. Ski & Snowboard Pool Suppliers.

Fees

- Payment of U.S. Ski & Snowboard and FIS sanction fees (\$500 flat fee for all U.S. Ski & Snowboard SuperTour events held at the same site). No Headtax fees need to be paid.

Jury Expenses

- The appointed Technical Delegate and Technical Delegate Assistant have the right to reimbursement of travel expenses (including, but not limited to, airfare, baggage fees, car rental or IRS standard mileage rate, airport transfers, airport parking, and highway tolls). Millage rates should not exceed the cost of economy airfare.
- Lodging and meals must be provided for the TD and TDA. Lodging must be within 45-minute drive from the competition venue and include separate beds if the jury members of the same sex and separate rooms if they are of opposite sex. Any meals not provided will be reimbursed at the GSA Per Diem Rate for the location of the lodging.
- The TD and TDA have the right to a Daily Fee of \$100 for travel days, training days, and competition days. Normally the TD and TDA will arrive on the first training day in time to inspect the courses and prepare for a TCM. Earlier arrival can be arranged by mutual agreement of the TD and OC based on the circumstance. It should also be agreed if one jury member or both are needed for early arrival.

Additional Resources

FIS ICR- https://assets.fis-ski.com/image/upload/v1574757894/fis-prod/assets/ICR_CrossCountry_2019clean.pdf

Other FIS information: <https://www.fis-ski.com/en/inside-fis/document-library/cross-country-documents>

Links for Nordic Officials: <https://usskiandsnowboard.org/sport-development/officials-development/nordic-officials-judges>

