### **B1 - Business Interactions Around the World - LESSON PLANNING**

Student: Jorge Armando Vea Classes per week: 1-2 Position: Marketing field

Level: B1

Curriculum: BUSINESS INTERACTIONS B1 - Curriculum

Current week:

Decompress: 09/09 Eka

Off curriculum: Sep 6, 2025 Bernardo. We talked about a presentation

Please do the decompress session next class

**Here's the template:** Needs analysis/Decompress template

Notes on Client (Changes on new curriculum, suggestions, needs another curriculum, etc.):

Remember to notify your leader when decompress is completed, or contact directly with Jaime via Slack

#### Week 1 - Dubai

Aims:

Date/teacher: 09/12 Eka

Lesson 1: Finding lodging

and places to visit.

• Grammar: Give arguments

 Client is able to explain which places he/she wants to visit and why with

arguments

 https://fs.blog/the-t en-golden-rules-of-ar gument/

Comments/ Suggestions for next lesson:

Date/teacher:

Lesson 2: Managing a team remotely (strategies)	Grammar: Modals – should, would, must, may, can & could	Client is able to explain different team managing strategies using modals	<ul> <li>https://www.indeed. com/career-advice/r esumes-cover-letters /team-management- skill</li> </ul>
Comments/ Suggestions for ne	xt lesson:		

Date/teacher:			
Lesson 3: Designing strategies for time difference situations	Grammar: Conditionals	Client is able to think about hypothetical situations and their solution	<ul> <li>https://englishwithat wist.com/2017/02/0 2/business-grammar- how-to-use-the-four- english-conditional-t enses-in-business/</li> </ul>
Comments/ Suggestions for ne	ext lesson:		

Week 2 - Belgium				
Aims:				
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS	
Date/teacher:				
Lesson 4: Location (what do you know about Belgium)	Grammar: Would like to	Client talks about what he/she knows and what he/she would like to know	• English Gram	

Date/teacher:			
Lesson 5: Complaints and putting limits	Grammar: Want, need and would like	Client is able to establish limits in a polite manner	<ul><li>https://www.howto money.com/needs-vs -wants/</li></ul>
Comments/ Suggestions for ne	xt lesson:		

Date/teacher:			
Lesson 6: Work friendships in Belgium	Grammar: Past tenses	Client is able to talk about past experiences and relationships	<ul> <li>https://englishpost.o rg/past-experiences- examples/#past-expe riences-exercise</li> </ul>
Comments/ Suggestions for ne	ext lesson:		

Week 3 - San Diego Aims:				
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS	
Date/teacher:				
Lesson 7: Best place vs worst place to live in San Diego	Grammar: Comparatives & superlatives	Client is able to     evaluate different options     and choose the best and the     worst	<ul> <li>https://viancep2012. files.wordpress.com/ 2012/06/we-can-do-i t-comparatives.pdf</li> </ul>	

Date/teacher:			

Lesson 8: Problem solving in the workplace	Grammar:	Client is able to think about different scenarios and a possible solution	<ul> <li>https://www.english- grammar.at/workshe ets/if_clauses/if004. pdf</li> </ul>
Comments/ Suggestions for ne	xt lesson:		

Date/teacher:			
Lesson 9: Managing up(how you manage your manager) Dealing with difficult boss	<ul> <li>GrammarFormal speech:</li> </ul>	Client learns new formal vocabulary and is now able to give a more formal speech	<ul> <li>https://dictionary.ca mbridge.org/gramm ar/british-grammar/f ormal-and-informal-l anguage</li> </ul>
Comments/ Suggestions for nex	t lesson:		

Week 4 - Bangkok Aims:				
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS	
Date/teacher:				
Lesson 10: Look for the best food in Bangkok	Grammar: Will & going to for predictions	Client is able to explain his/her plans	• WILL vs. GOIN	
Comments/ Suggestions for ne	xt lesson:			

Date/teacher:			
Lesson 11: Negotiation and persuasion (how to)	Grammar: Connecting words – addition & illustration	Client uses connecting words when negotiating and persuading	<ul> <li>https://englishstu dyhere.com/wp-co ntent/uploads/201 8/08/Transitions-</li> </ul>

		Words-addition.pn g
Comments/ Suggestions for nex	kt lesson:	

Date/teacher:			
Lesson 12: Let's find a business in Bangkok	Grammar: Wants & needs from partners	<ul> <li>Client listens to the wants and needs from the counterpart when negotiating to reach an agreement</li> </ul>	<ul> <li>https://online.hbs. edu/blog/post/ne gotiation-skills</li> </ul>
Comments/ Suggestions for n	ext lesson:		

Week 5 - Cape Town			
Aims:			
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS

Date/teacher:			
Lesson 13: Let's discuss the inequality in Cape town	<ul> <li>Grammar:</li> <li>Connection words –</li> <li>comparison</li> </ul>	<ul> <li>Client evaluates the inequality and jit's possible causes</li> </ul>	<ul> <li>https://www.inves topedia.com/term s/i/income-inequal ity.asp</li> </ul>
Comments/ Suggestions for next	t lesson:		

Date/teacher:			
Lesson 14: How do you organise yourself?	Grammar: Sequencers	<ul> <li>Client talks about his/her routines</li> </ul>	<ul> <li>https://www.netla nguages.com/platf orm/nocache_202</li> </ul>

	when organising himself/herself	303151602/shared /grammar/5cohlin k.htm
Comments/ Suggestions for next lesson:		

Date/teacher:			
Lesson 15: Some good organizational tactics for the workplace	<ul> <li>Grammar: Modals         <ul> <li>(advice) –</li> <li>should/must &amp;</li> <li>shouldn't/mustn't</li> </ul> </li> </ul>	<ul> <li>Client is able to give advice or establish rules to help someone else or himself/herself organise better</li> </ul>	<ul> <li>https://www.learn english-online.com /grammar/tests/sh ouldmust.html</li> </ul>
Comments/ Suggestions for nex	tt lesson:		

Topic 6 - Tokyo			
Aims:			
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS

Date/teacher:			
Lesson 16: Why is Tokyo so stressed?	Grammar: Intensifiers	<ul> <li>Client uses         <ul> <li>intensifiers to</li> <li>express exaggerated</li> <li>feelings</li> </ul> </li> </ul>	<ul> <li>https://clasejosea ngel.wordpress.co m/2017/02/13/int ensifiers/</li> </ul>
Comments/ Suggestions for n	ext lesson:		

Date/teacher:			
Lesson 17: Work under pressure; handling stress	<ul> <li>Grammar: Past tenses</li> </ul>	Client explains how he/she manages stress	<ul> <li>https://www.ment alhealth.org.uk/ex plore-mental-healt</li> </ul>

		h/publications/ho w-manage-and-re duce-stress
Comments/ Suggestions for nex	xt lesson:	

Date/teacher:				
Lesson 18: What were your worst stress moments	Grammar: F tense	uture	Client tells what were his/here worst stress moments and predicts if he/she will have moments like those in the future	<ul> <li>https://my.clevela ndclinic.org/health /treatments/6409- stress-managemen t-and-emotional-h ealth</li> </ul>
Comments/ Suggestions for ne	xt lesson:	•		

Topic 7 - China					
Aims:					
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS		

Date/teacher:			
Lesson 19: How did China become such an economic power?	Grammar: WH questions in the past	Client is able to formulate and answer questions in the past	<ul> <li>https://englishaca demy101.com/wh- questions-in-the-p ast-simple-tense/</li> </ul>
Comments/ Suggestions for n	ext lesson:		

Date/teacher:

Lesson 20: Let's analyze some data from China	<ul><li>Grammar: Numbers</li><li>&amp; graphics</li></ul>	<ul> <li>Client is now able to explain by himself/herself a graph and knows some vocabulary related to it</li> </ul>	<ul> <li>https://academic- englishuk.com/des cribing-graphs/</li> </ul>
Comments/ Suggestions for ne	xt lesson:		

Date/teacher:	vate/teacher:				
Lesson 21: Can you reflect the analysis to your own company?	Grammar: Future tenses	<ul> <li>Client is able to predict future results by analyzing current and past results</li> </ul>	<ul> <li>https://learnenglish .britishcouncil.org/ skills/writing/b1-wri ting/describing-cha rts</li> </ul>		
Comments/ Suggestions for next lesson:					

Week 8 - Review						
Aims: Review previous lessons						
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS			

Date/teacher:			
Lesson 22:	• Content from week 1-3	<ul> <li>Client is able to remember the topics discussed during those weeks</li> </ul>	
Comments/ Suggesti	ons for next lesson:	•	

Date/teacher:			
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Lesson 23:	• Content from week 4-5	<ul> <li>Client is able to remember the topics discussed during those weeks</li> </ul>	
Comments/ Suggestions for nex	xt lesson:		

Lesson 25: Final speaking evaluation -
Date/consultant:
Observations:
Next curriculum (learner's path):

### Student: Jorge Armando Vea Classes per week: 1-2 Position: Marketing field

Level: B1

Curriculum: Intermediate Business - Curriculum

Current week: 8-8

Decompress: 2/20/25 Dowse		
Here's the template:	alysis/Decompress template	

Notes on Client (Changes on new curriculum, suggestions, needs another curriculum, etc.):

Remember to notify your leader when decompress is completed, or contact directly with Jaime via Slack

### Week 1 - Recruitment

Aims:

TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS

Date/teacher: Feb. 25th Brian				
Lesson 1: Minimum vs. preferred qualifications	Grammar: Gerund vs infinitives	Client is able to know when to use gerunds and when to use infinitives	-	https://promova.co m/english-grammar/ gerund-vs-infinitive-i n-english

Comments/ Suggestions for next lesson:

Date/teacher: Feb. 27th Brian			
Lesson 2: Writing job descriptions	Grammar: Royal order of adjectives	Client is able to apply the adjective order when writing a job description,	- https://www.wright. edu/human-resource s/writing-an-effectiv e-job-description

Date/teacher: March 1rst 2025	Karen Mar. 4th Brian		
Lesson 3: Diversity, equity and inclusion	Grammar:  Pronunciation: final -ed	Client is able to pronounce the ed sounds correctly	<ul> <li>https://www.gramm ar.cl/english/pronunc iation-ed.htm</li> </ul>

Comments/ Suggestions for next lesson: OFF TOPIC, PLEASE TEACH THIS LESSON BEFORE YOU START WEEK 2

Aims:			
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS
Date/teacher: March 6th, Mar	isol /March 25th Mildred		
Lesson 4: Preparing for the interview	Grammar: Word order: questions	Client is able to make questions during an interview	- https://hbr.org/2022/ /11/10-common-job interview-questions- and-how-to-answer- hem
Comments/ Suggestions for ne		AND IT WAS A SPEAKING CLASS CO	OMPLETELY- PLEASE NEXT
CONSULTANT TEACH THE LESS	ON		

Date/teacher: March 27th, Mar	risol		
Lesson 5: Conducting the interview	Grammar: Past tense	Client is able to ask for a background to a candidate	- https://www.youtub e.com/watch?v=Hkv 8LeyQ22w&t=6s
Comments/ Suggestions for ne	xt lesson:		

Date/teacher: March 28th, Karen DNH - April 7, 25/Tere (DNH) - April 8, 25/Tere			
Lesson 6: Dos and don'ts - Tone & delivery	Grammar:  Pronunciation: rising and falling intonation	Client is able to explain rules to someone	<ul> <li>https://dictionary.ca mbridge.org/us/gra mmar/british-gramm ar/intonation</li> </ul>

Week 3 -	<b>Extending the Offer</b>
Aims:	

TOPIC & CONTENT LANGUAGE	E FOCUS PRODUCTION	MATERIALS / SKILLS
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Date/teacher: April 12th Marisol DNH Apr. 15th Brian			
Lesson 7: Making a job offer on the phone	Grammar: Word order: negative form	Client is able to use the negative forms when making job offers	- https://resources.wo rkable.com/tutorial/ making-job-offer-can didate

Comments/ Suggestions for next lesson:

Date/teacher: Apr. 16th Brian			
Lesson 8: Salary negotiation	Grammar: Modals for requests and offers	Client is able to politely negotiate and offer	<ul> <li>https://learnenglis h.britishcouncil.org /grammar/english- grammar-reference /modal-verbs</li> </ul>

Date/teacher: April 29th, Maris	ol		
Lesson 9: Explaining the benefits package	<ul> <li>Grammar:         Pronunciation: content         vs. function words     </li> </ul>	<ul> <li>Client is able to emphasize the most important details when explaining henefits</li> </ul>	- https://thesoundofe nglish.org/content-fu nction-words/

Week 4	- Onboarding	&	<b>Training</b>
Aime:			

TOPIC & CONTENT LANGUA	GE FOCUS PRODUCTION	MATERIALS / SKILLS
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Date/teacher: May 6th, Marisol DNH 2 may 2025 Karen DNH

Lesson 10: Reviewing company policies (time off, dress code, etc.)

• Grammar: Pronoun usage

• Client is able to review company policies and write a dress code according to that

- https://www.indeed. com/career-advice/c areer-development/ dress-code-policy

Comments/ Suggestions for next lesson:

Date/teacher: May 29, 25/Tere

Lesson 11: Preparing for the new hire's first day

• Grammar: Present perfect vs. past

• Client is able to guide a freshman through the first day of work

 https://continuing studies.uvic.ca/elc /studyzone/410/gr ammar/ppvpast/

Comments/ Suggestions for next lesson:

Date/teacher: May 10th, 2025 Marce

Lesson 12: Shadowing a colleague

Grammar:
 Pronunciation: linking, especially with contractions

 Client is able to shadow a colleague in a task.  https://www.inves topedia.com/term s/s/shadowing.asp

Week 5 - Programs, Usage, Application Aims:			
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS

Date/teacher: Jun 13, 2025 Ber	rnardo		
Lesson 13: Systems in a workplace	<ul> <li>Grammar: Gerunds (used) for + verb + ing</li> </ul>	Client is able to explain hierarchy in the workplace	<ul> <li>https://www.inde ed.com/hire/c/inf o/what-is-a-chain- of-command-in-th e-workplace</li> </ul>
Comments/ Suggestions for next lesson:			

Date/teacher: June 23rd Ja	nred		
Lesson 14: Technology	Grammar: Infinitive (designed) to + infinitive	<ul> <li>Client is able to talk about technology that he or she uses while working</li> </ul>	<ul> <li>https://blog.vanta gecircle.com/tech nology-in-the-wor kplace/</li> </ul>
Comments/ Suggestions fo	or next lesson:		

Date/teacher: 06/24 Eka			
Lesson 15: Common programs/apps for your job	<ul> <li>Grammar:         <ul> <li>Vocabulary, Adjectives</li> <li>and Adverbs.</li> <li>Conditionals</li> </ul> </li> </ul>	<ul> <li>Client is able to use helpful apps for his/her job</li> </ul>	<ul> <li>https://learnenglis h.britishcouncil.or g/grammar/b1-b2- grammar/conditio nals-zero-first-seco nd</li> </ul>
Comments/ Suggestions for ne	oxt lesson.		

Week 6 - Project Management			
Aims:			
TOPIC & CONTENT LANGUAGE FOCUS PRODUCTION MATERIALS / SKILLS			

Date/teacher: July 16th Jared July 11th Jared DNH July 10th, Alejandro
July 2nd, Edgar OFF CURRICULUM
June 28th, Edgar DNH
July 7, Ivan DNH

Lesson 16: When a project is assigned, How do you recruit a team?

• Grammar: Gerunds and infinitives

• Client is able to choose team members according to the task

• Client is able to choose team members according to the task

Comments/ Suggestions for next lesson: Client was late, was in a car and had to disconnect early so we requested just to have a conversation focus class.

### Date/teacher:

Jul 19, 2025 Bernardo - we had a phone conversation, so we couldn't see the topic, since he was driving. July 17th Jared DNH Spoke to client over the phone/

Lesson 17: Agile Project Management	Grammar: Order of adjectives	<ul> <li>Client is able to manage a project</li> </ul>	<ul> <li>https://business.a dobe.com/blog/ba sics/steps-to-mana ge-project#researc h-your-project-and -identify-a-purpos</li> </ul>
			e

Date/teacher: July 22nd Jared			
Lesson 18: Managing projects from start to finish	Grammar:  Pronunciation: final -ed and final -s sounds	<ul> <li>Client is able to execute projects</li> </ul>	<ul> <li>https://www.usabi lity.gov/what-and- why/project-mana gement.html</li> </ul>

## Week 7 -Research Aims: TOPIC & CONTENT LANGUAGE FOCUS PRODUCTION MATERIALS / SKILLS

Date/teacher: July 26th - Karelle :)

Lesson 19: Automation

Grammar:
Conditionals revision

• Client is able to use the conditionals

- What are co...

Date/teacher: Aug 1st Jared July 29th, Ivan <mark>DNH</mark>			
Lesson 20: Innovation	Grammar: Passive voice	<ul> <li>Client is able to talk about company innovations by using passive voice</li> </ul>	<ul> <li>https://ideascale.c om/wp-content/u ploads/2023/07/te chnology-innovati on-descriptive.jpg</li> </ul>

Date/teacher: August 19th, Iva Aug 12th Jared <mark>DNH</mark> / August 7t August 6th, Ivan			
Lesson 21: Future technology	Grammar: Future tenses	<ul> <li>Client is able to talk about the company's future plans</li> </ul>	<ul> <li>https://eslgramma r.org/future-tense/</li> </ul>

Comments/ Suggestions for next lesson: The client ask for the classes to be more focused on marketing

# Week 8 - Review Aims: Review previous lessons TOPIC & CONTENT LANGUAGE FOCUS PRODUCTION MATERIALS / SKILLS

Date/teacher: August 21st, Edgar

- Contents from Week 1-3

Comments/ Suggestions for next lesson:

Date/teacher: August 22nd, Edgar			
Lesson 23:Review	• Contents from week 4-5	Client is able to review the contents of weeks 4-5	
Comments/ Suggestions for next lesson:			

Date/teacher: September 3rd, Andreé  26 ago 2025 Karen dnh			
Lesson 24: Review	• Contents from week 6-7	Client is able to review the contents of weeks 6-7	

Client's comments about evaluation/next curriculum:

### Lesson 25: Final speaking evaluation -

Date/consultant: September 4th, Alejandro

Observations:	
Next curriculum (learner's path):	

### PROJECT MANAGEMENT LESSON PLANNING

Student: Jorge Armando Vea

Classes per week: 1-2 Position: Marketing field

Level:B1

Curriculum: B1 Project Management Curriculum

Current topic: 8-8

**Decompress**: Sep 13, 2024 Bernardo

Sep 12, 2024 Bernardo dnh

Notes on Client (Changes on new curriculum, suggestions, needs another curriculum, etc.):

Remember to notify your leader when decompress is completed, or contact directly with Jaime via Slack

### Week 1 - Professional profile

**Aims:** To adequately describe your job position, the responsibilities it involves as well as properly introduce each member of your team.

TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS	
Date/teacher: September 19th, Alejandro				
Lesson 1: Introduce yourself & describe your position	<ul> <li>Grammar: Present tense         / Sentence structure         with conjunctions</li> <li>Vocabulary: Action verbs         necessary for the         position</li> </ul>	Clients introduce themselves and describe their job	What is project management? (video)	

Date/teacher: Sep 20, Sept 20 Maja DNH	2024 Bernardo		
Lesson 2: Go over activities & responsibilities	<ul> <li>Grammar: Gerunds (for activities &amp; verbs that take gerunds)</li> <li>Vocabulary: work activities and responsibilities</li> </ul>	Clients talk about work activities and responsibilities	Linkedin profiles
Comments/ Suggestions for no	ext lesson:		
Date/teacher: Septem	ber 24 Dowse		
Lesson 3: Introduce your team members	<ul> <li>Grammar: Present         Simple and Continuous     </li> <li>Vocabulary: Adjectives</li> </ul>	Clients are able to introduce others and describe their responsibilities	https://pitchavatar.com/how -to-properly-introduce-your-t eam/
Comments/ Suggestions for no Week 2 - Your company Aims: To present a timeline	ext lesson:  of your company as well as it	ts position within the industr	y.
Week 2 - Your company		es position within the industr	y.  MATERIALS / SKILLS
Week 2 - Your company Aims: To present a timeline	e of your company as well as it  LANGUAGE FOCUS  ber 30th, Edgar		
Week 2 - Your company Aims: To present a timeline TOPIC & CONTENT  Date/teacher: Septem	e of your company as well as it  LANGUAGE FOCUS  ber 30th, Edgar		
Week 2 - Your company Aims: To present a timeline TOPIC & CONTENT  Date/teacher: Septem September 26 Dowse  Lesson 4: Describe the	• Grammar: Past continuous vs past simple/ timelines • Vocabulary: company history, time markers for the past	PRODUCTION      Client presents the timeline of their	MATERIALS / SKILLS
Week 2 - Your company Aims: To present a timeline TOPIC & CONTENT  Date/teacher: Septem September 26 Dowse  Lesson 4: Describe the evolution of your company	• Grammar: Past continuous vs past simple/ timelines • Vocabulary: company history, time markers for the past	PRODUCTION      Client presents the timeline of their	MATERIALS / SKILLS

Comments/ Suggestions for ne	ext lesson:		
Date/teacher: 10/10 E 10/08 Eka (OFF CURR)	ka		
Lesson 6: Explain the relation with suppliers & clients	<ul> <li>Grammar: Modal verbs (possibilities &amp; requests)</li> <li>Vocabulary:work relationships</li> </ul>	Clients talks about the relationships at work	Modal verbs exercises
Comments/ Suggestions for ne	ext lesson:		
10/08 Eka Class was or and help him polish the	ff curr bc we reviewed la text.	st class, next consultant	please check his writing
Week 3 - Current projects Aims: To thoroughly describe	pe present, past and future pr	ojects as well as their creation	on process.
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS
Oct 17th, Edgar OFF CU Oct 15, 2024 Bernard Lesson 7: Explain the process when you start a project		Client discussed and describes a process of starting a project	Six questions to ask before starting a big project.
Comments/ Suggestions for ne verbs. Feel free to repeat	ext lesson: Client was late an	d wanted to review previo	ous topics mainly modal
Date/teacher: October			
Lesson 8: Describe your current project	<ul> <li>Grammar: Sequencers,         Present Perfect     </li> <li>Vocabulary: adjectives,         projects     </li> </ul>	Client describes and details current projects	Good project managers vs bad managers
Comments/ Suggestions for next lesson:			
Date/teacher: October	29th, Jaime DNH Dow	se 10/31/24	
Lesson 9: Describe past & future projects	<ul> <li>Grammar: Past Simple         vs Present Perfect/         Future tense</li> <li>Vocabulary: adjectives,         projects</li> </ul>	Client details past and future projects	■ How to Write a Projec

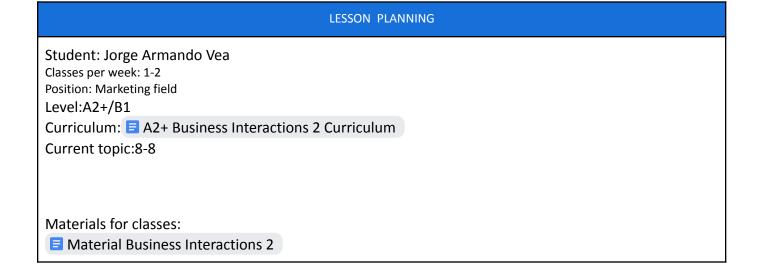
Comments/ Suggestions for next lesson:				
Week 4 - Organizational chart Aims: To describe in an accurate form the positions within a company as well as their roles.				
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS	
Date/teacher: Nov.05/	Ruth			
Lesson 10: Explain the hierarchy of your company - Who works where?	<ul><li>Conditionals (0 &amp; 1st)</li><li>Vocabulary: jobs and tasks</li></ul>	Client details the hierarchy and structure of their company	Create organizational chart	
Comments/ Suggestions for ne	ext lesson:			
Date/teacher: Nov.7/R	uth			
Lesson 11: Explain who is responsible for what or in charge of	<ul> <li>Grammar: verb +         Prepositions/ gerunds         and infinitives</li> <li>Vocabulary:         departments</li> </ul>	Client details the departments in their company and their duties	Draw the setup of your company	
Comments/ Suggestions for ne	ext lesson:			
Date/teacher: 11/12 El	ka			
Lesson 12: Compare different company structures	<ul> <li>Grammar: Comparatives &amp; superlatives</li> <li>Vocabulary: company structure</li> </ul>	Client compares     different company     structures (Alcanza vs     Coppel) - what are the     pros and cons?	Difference between startups and SMEs	
Comments/ Suggestions for ne	ext lesson:			
Week 5 - Meetings Aims: To be able to manage	all aspects related to a busin	ess meeting.		
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS	
Date/teacher: Nov 13th, Edgar DNH Nov 23th, Jaime				
Lesson 13: Scheduling & rescheduling meetings	<ul> <li>Grammar: Polite         <ul> <li>language (request &amp; phrases)/ Preposition of time</li> </ul> </li> <li>Skill: More complex question formation</li> <li>Vocabulary: meetings</li> </ul>	Client is able to schedule and reschedule appointments, discuss availability	<ul> <li>Meeting vocabulary</li> <li>Quiz meeting vocabulary</li> </ul>	

Comments/ Suggestions for ne	ext lesson:		
Date/teacher: Nov 27t	h,María Luisa		
Lesson 14: Preparing a meeting	<ul><li>Grammar: Phrasal verbs</li><li>Vocabulary: wants and needs</li></ul>	Client explains how they set up their meetings (wants & needs)	Article your meetings stink & what to do about it.
Comments/ Suggestions for ne	ext lesson:		
Date/teacher: Novemb	er 28, 2024 Dowse		
Lesson 15: Having a meeting	<ul> <li>Grammar: Discourse markers / WH question forms</li> <li>Skill: participating in a meeting</li> <li>Vocabulary: meetings</li> </ul>	Client role plays     participating in a     meeting	<ul> <li>Questions to ask in a meeting</li> <li>The most critical types of project management</li> </ul>
Comments/ Suggestions for ne	ext lesson:		
Week 6 - Let's hire someon	ne!		
Aims: To fully prepare the rit.  Date/teacher: 12/26 El 12/19 Eka DNH 12/17 Eka (DNH)	eeds of a new position within	n the company as well as sele	ect the proper candidate for
Aims: To fully prepare the rit.  Date/teacher: 12/26 El 12/19 Eka DNH	eeds of a new position within	n the company as well as sele	ect the proper candidate for
Aims: To fully prepare the rit.  Date/teacher: 12/26 El 12/19 Eka DNH 12/17 Eka (DNH) 12/02 Eka dnh	eeds of a new position within	Client details and describes a job vacancy	Job Description     Vocabulary     Job Description     Template
Aims: To fully prepare the rit.  Date/teacher: 12/26 El 12/19 Eka DNH 12/17 Eka (DNH) 12/02 Eka dnh Off curriculum: Dec 5, 2 Lesson 16: Minimum vs preferred qualities (write a vacancy)	• Grammar: passive voice, Royal order of adjectives • Skills: writing • Vocabulary: skills hard	Client details and describes a job vacancy	Job Description     Vocabulary     Job Description
Aims: To fully prepare the rit.  Date/teacher: 12/26 El 12/19 Eka DNH 12/17 Eka (DNH) 12/02 Eka dnh Off curriculum: Dec 5, 2 Lesson 16: Minimum vs preferred qualities (write a vacancy)	• Grammar: passive voice, Royal order of adjectives • Skills: writing • Vocabulary: skills hard and soft	Client details and describes a job vacancy	Job Description     Vocabulary     Job Description
Aims: To fully prepare the reit.  Date/teacher: 12/26 El 12/19 Eka DNH 12/17 Eka (DNH) 12/02 Eka dnh Off curriculum: Dec 5, 3 Lesson 16: Minimum vs preferred qualities (write a vacancy)  Comments/ Suggestions for ne	• Grammar: passive voice, Royal order of adjectives • Skills: writing • Vocabulary: skills hard and soft	Client details and describes a job vacancy	Job Description     Vocabulary     Job Description
Aims: To fully prepare the rit.  Date/teacher: 12/26 El 12/19 Eka DNH 12/17 Eka (DNH) 12/02 Eka dnh Off curriculum: Dec 5, 2 Lesson 16: Minimum vs preferred qualities (write a vacancy)  Comments/ Suggestions for ne Date/teacher: Dec. 15,	• Grammar: passive voice, Royal order of adjectives • Skills: writing • Vocabulary: skills hard and soft  24/Tere • Grammar: questions in passive • Vocabulary: job vacancy	Client details and describes a job vacancy  was skipped  Client asks and answers questions for a job	Job Description     Vocabulary     Job Description     Template      Inclusive Language

Lesson 18: Evaluate candidates	<ul><li>Grammar: reported speech</li><li>Vocabulary: skills</li></ul>	Client evaluates     potential candidates for     a vacancy			
Comments/ Suggestions for ne	ext lesson:				
	Week 7 Projects 2.0 - Into the deep Aims: To fully evaluate the risks and benefits of a new project.				
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS		
Date/teacher: January	9, 2025 Dowse				
Lesson 19: Managing time	<ul> <li>Grammar: Second         Conditional /         prepositions of time</li> <li>Vocabulary: time         management</li> </ul>	Clients discusses their time management and deadlines	Quiz vocab time management Time management tips		
Comments/ Suggestions connection problems a	for next lesson: Please gond we ran out of time.	o over conditionals exerc	cises. Jorge had		
Date/teacher: January	14, 2025 Dowse				
Lesson 20: Scopes and capabilities	<ul><li>Grammar: Tenses review (all)</li><li>Vocabulary: intensifiers</li></ul>	Client reflects on their scope and capabilities	Avoid this time management mistakes		
Comments/ Suggestions for ne	ext lesson:				
Date/teacher: January	16, 2025 Dowse				
Lesson 21: Risk and Result	<ul> <li>Grammar: will vs would/ conditionals review</li> <li>Vocabulary: predictions</li> </ul>	Client is able to discuss how to calculate cost, outcome and manage risks and results	How to prioritize your company's projects		
Comments/ Suggestions for next lesson:					
Topic 8 - Evaluation - Formal					
Date/teacher: January 21st, Alejandro					
Lesson 22: Evaluation prep	Content from week 1-3	Explain who is involved in your current project			
Comments/ Suggestions for next lesson: The client wanted to review conditionals in the first half of the lesson, so please feel free to review the last two activities since we didn't have the chance to work with them.					

Date/teacher: January 24th, Edgar DNH Dowse 1/28/25

Lesson 23: Evaluation prep	Content from week 4-5	Explain the problems & solutions from your previous projects		
Comments/ Suggestions for ne	ext lesson:			
February 4th, Edgar O	Date/teacher:February 6th, Edgar (Client asked for an Extra review session) February 4th, Edgar OFF CURRICULLUM January 30, 2025 Dowse DNH			
Lesson 24: Evaluation prep	Content from week 6-7	Explain the KPIs of your project		
Comments/ Suggestions for ne Please feel free to use the ma		red. He wanted to just have a chat and practice conversation.		
Lesson 25: Final eval	2/18/25 Dowse			
Client's comments about evaluation/next curriculum:				
B1+ Intermediate Business				



Decompress:	
Here's the template:	■ Needs analysis/Decompress template

Notes on Client (Changes on new curriculum, suggestions, needs another curriculum, etc.):

Remember to notify your leader when decompress is completed, or contact directly with Jaime via Slack

Week 1 - Effective Communication			
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS

Date/teacher: 04/24 Eka			
Lesson 1: Analyzing general workplace communication	Grammar: -Question making -Present tenses	Client is able to make and answer questions about communication issues.	What is Effective Communication? Definition, Characterstics, Skills, Significance, Barriers - The Investors Book
Comments/ Suggestions for n	ext lesson:		

Date/teacher: 04/30 Eka			
Lesson 2: Dealing with workplace discussions	Grammar: -Reporting verbs	Client is able to discuss in a polite way.	Direct Discussion – How to Approach a Co-Worker   Managing Workplace Conflict Vancouver Island University Canada
Comments/ Suggestions fo	r next lesson:		

Date/teacher: 05/08 Eka			
Lesson 3: Agreeing and	Grammar:	Client is able to agree or disagree with	<u>Useful phrases for</u> discussions
disagreeing	-Present simple and progressive	co-workers.	<u></u>

Week	2 -	Con	stru	ctive	feed	lback
VVCCI	_	CUII	JU W	CLIVE		ADUCK

TOPIC & CONTENT LANGUAGE FOCUS PRODUCTION	MATERIALS / SKILLS
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Grammar:	The client is able to	
Lesson 4: Praising coworkers - Coordinating conjunctions co wo	e constructive feedback to workers and speak up out his/her own opinions.	The Importance of Praising Your Employees - MIBluesPerspectives

Date/teacher: May 16th, Jaime							
Lesson 5: Giving and managing compliments	Grammar  - Raising and falling intonation in statements / Would have v3	Client is able to pay compliments and respond to them at work.	■ Best Compliment				
Comments/ Suggestions for next lesson:							

Date/teacher: May 22nd, Jaim	e		
Lesson 6: Using rising and falling intonation	Grammar: - Characteristics of a pep talk	Client is able to give correct intonation lectures.	Learn the English term  11 Best Inspirational Pep Talks In Movies   ScreenRant

			https://www.johnmillen.com/blog/how-to-give-a-winning-pep-talk		
Comments/ Suggestions for next lesson:					

Week 3 - Conflict Resolution							
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS				
Date/teacher: 05/28 Eka							
	Grammar:	Client is able to     express goals and     deliverables of a project	Conflict Resolution: Definition, Process, Skills,				

deliverables of a project.

**Examples** 

Comments/ Suggestions for next lesson:

-Comparatives and

Superlatives

Lesson 7: Mediating and

reaching compromises

Date/teacher: June 5, 2024 Dowse							
Lesson 8: Solving a conflict	Grammar: -Modals -Linking words Reported speech	•	Client is able to Give opinions Agree and Disagree	Section 6. Training for Conflict Resolution.			
Comments/ Suggestions for next lesson:							

Date/teacher: 7/June Julio

Lesson 9: Giving full details	Grammar: -Modals review and reported speech	•	Client is able to give full details and report what others say	Joey doesn't share food, Friends 1080p		
Comments/ Suggestions for next lesson:						

Week 4 - Cultivating Empathy						
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS			

Date/teacher: June 12, 2024 D	lowse		
Lesson 10: Identifying emotions, complex feelings and tendencies in others	Grammar: -ed and -ing adjectives	Client is able to identify and name different emotions and describe complex feelings.	Emotions and Types of Emotional Responses

Lesson 11: Introvert vs. Extrovert spectrum  Grammar:  -Vocabulary to describe emotions  -Vocabulary to describe emotions	Date/teacher: Jun 14, 2024 Bernardo							
		-Vocabulary to describe	place themselves into the spectrum and describe what an introvert or extrovert is	Extrovert by Simon Sinek   Educational Speech				

Comments/ Suggestions for next lesson:

Date/teacher: June 15th, 2024 Bernardo

Lesson 12: Using tone to express intentions in a real life situation	Grammar: -Intonation in formal and informal contexts	Client is able to differentiate between one tone and another and also notice which one works for what	Tone Is Hard to Grasp Online. Can Tone Indicators Help?
		situation.	

Week 5 - Strengthening Relationships				
	TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS

Date/teacher: June 20th Wa	rren		
Lesson 13: Workplace relationships	Grammar: -Present perfect: life experiences	Client is able to describe work relationships.	10 Types of Workplace Relationships and How To Improve Them   Indeed.com

Date/teacher: 06/25 Eka

Client is able to give an educated point of view with the right intonation.

Grammar:

-Conditionals

Client is able to give an educated point of view with the right intonation.

Pronunciation: Want to be Polite? Learn English Intonation — Guest Post | English with a Twist

Comments/ Suggestions for next lesson:

Comments/ Suggestions for next lesson:

Date/teacher: June 27th Warren

Lesson 15: Identifying and activating mutual team member interests.

Grammar:

-Vocabulary for Persuasive expression

Client is able to communicate with coworkers to work as a team.

Successful teamwork: A case study

Topic 6 - Apology Process			
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS

Date/teacher: 07/17 Edgar

Comments/ Suggestions for next lesson:

07/09 Eka (OFF CURR) July 11th Warren (DNH)

July 3rd Warren (DNH) July 4 Maja - off curriculum please see comment and repeat topic

Lesson 16: Apologizing - formal.

Grammar:

-Modals

Client is able to apologize formally with co-workers or owner of the company.

How to say sorry at work

Comments/ Suggestions for next lesson:

July 11th, Student did not take class again material is still there ready for next consultant

JULY 9TH – OFF CURR CLASS, HE ARRIVED 30 MINUTES LATE, NEXT CONSULTANT FEEL FREE TO USE THE MATERIAL

WE DID NOT USE ANY OF THE MATERIAL - FEEL FREE TO USE IT FOR NEXT CLASS

He was 20 mins late and his computer was not working, so we had a class focused on vocabulary and practicing collocations and false synonyms in English

Date/teacher: Jul 18, 2024 Bernardo

Client is able to How to Apologize Like a Grammar: apologize to a client **Professional** Lesson 17: Apologizing to a and manage conflict -Expressing result: therefore, client for not meeting conversations. thus, so, as a result, due to, How to apologize to a expectations. etc. customer: A 3-step plan | **RingCentral** 

Comments/ Suggestions for next lesson:

Lesson 18: Writing an apology email.  • Client is able to write an email apologizing for a mistake in customer service.  • Client is able to write an email apologize to a Client (With Email Template!)   The Muse  • Example 19   The Muse  • Example 20   The Muse  • Example 20   The Muse  • Example 21   The Muse  • Example 22   The Muse  • Example 23   The Muse  • Example 24   The Muse  • Example 25   The Muse  • Example 26   The Muse  • Example 27   The Muse  • Example 28   The Muse  • Example 29   The Muse	Date/teacher: 07/23 Eka			
		•	write an email apologizing for a mistake in customer	Client (With Email Template!)   The Muse  6 excellent apology emails to send to your customers

Comments/ Suggestions for next lesson:

Topic 7 - Asking for help			
TOPIC & CONTENT	LANGUAGE FOCUS	PRODUCTION	MATERIALS / SKILLS

Date/teacher: Aug 6, 2024 B 7/25 Maja DNH	ernardo			
Lesson 19: Requesting help	Grammar:	•	Client is able to ask for help around the	https://www.themuse.co m/advice/the-right-way-to
politely to coworkers Making polite requests		office.	-ask-for-help-at-work	
Comments/ Suggestions for ne	ext lesson:	•		

Date/teacher: August 2, 2024 Dowse

Lesson 20: Offering help.  Comments/ Suggestions for ne  Date/teacher: August 8th, Jaim		Client is able to offer advice and support to other co-workers.	10 Ways To Help and Support Colleagues at Work   Indeed.com
Lesson 21: Accepting or rejecting help.	Grammar: -Passive voice: simple past and simple present	Client is able to say yes or no depending on the situation.	How to Make, Accept and Reject Offers in English-Bespeaking Blog
Comments/ Suggestions for ne	xt lesson: w <mark>ent to lesson 19 since</mark>	e it was skipped, note from Berna	ardo
Week 8 - Review Aims: Review previous lesso	ins		
TOPIC & CONTENT	LANGUAGE FOCUS	PROPULSTION	
TO TO G CONTENT	EARGOAGETOCOS	PRODUCTION	MATERIALS / SKILLS
TOTAL CONTENT	EANOGAGE FOCOS	PRODUCTION	MATERIALS / SKILLS
Date/teacher: 08/21 Eka	EARONGETOCOS	PRODUCTION	MATERIALS / SKILLS
	Review	PRODUCTION	MATERIALS / SKILLS
Date/teacher: 08/21 Eka Lesson 22: Review week	• Review	PRODUCTION	MATERIALS / SKILLS
Date/teacher: 08/21 Eka  Lesson 22: Review week 1,2&3	• Review	PRODUCTION	MATERIALS / SKILLS
Date/teacher: 08/21 Eka  Lesson 22: Review week 1,2&3	• Review	PRODUCTION	MATERIALS / SKILLS

Date/teacher: 09/02 Edgar		
Lesson 24: Review week 7&8	Review	
Client's comments about evalu	nation/next curriculum:	

Lesson 25: Final speaking evaluation
Date/consultant: 09/05 Edgar
Observations:
Next curriculum (learner's path):