

1. Landed a client with a deal of 1k
2. Sending the money
3. Discussing payment and platform
4. Agreement and deal
5. Responding and demolishing final objections
6. I dont know what the prospect will say here
7. Pitching discovering project
8. Transition to the clients website, email etc
9. Get to know them, ask questions about themselves and tell about myself
10. Introducing myself
11. Waiting for lead to join call
12. Getting ready have notebook to take notes
13. Go back to the bootcamp and take out questions to asks
14. Prepare questions on what to ask them
15. Prospects choses day for call
16. I send an instgram calendy link to book a call
17. I dont know what to tell the client to book a call
18. Unknow to what happens here when client sees video
19. Send video loom video intro and analyses
20. Come up with an offer and ideas to help
21. Build rapport - Unknow how to build rapport
22. Unknow to what to say the first message
23. Look at the account and followings, posts