KHUSHI KAILASNATH CHINNAPPALA

Bengaluru|
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WORK EXPERIENCE

Dunzo   **Bengaluru**
Finance Associate   *Feb 2023- Feb 2024*

- Individually led weekly and monthly MIS and Profit and Loss analysis to identify trends, variances, and opportunities for improvement that led to $500K in cost-saving opportunities for the company
- Co-ordinated with finance automation team to enhance the reporting requirements through system automation
- Develop and maintain P&L reports to provide accurate and timely financial information to management resulting in a 40% increase in efficiency for reporting processes
- Analyze financial data and provide insights on key performance indicators (KPIs) such as revenue, expenses, and profitability that led to a 35% increase in overall company cost control
- Collaborate with cross-functional teams to gather data and provide financial insights for decision-making purposes
- Prepare financial forecasts and models to support budgeting and planning processes
- Monitor and report on financial performance against key metrics, and recommend actions to improve performance
- Participate in ad-hoc projects related to financial analysis, forecasting, and reporting as needed
- Maintain a high level of accuracy and attention to detail while working with complex financial data
- Review the work of an external consultant of a subsidy company and identify discrepancies in their analysis
- Possess a high level of proficiency in utilizing Tableau, Google Cloud Platform (GCP), and Redash, Jira queries to extract, analyze, and visualize data effectively.

Deloitte   **Bengaluru**
Engagement Financial Advisor   *Aug 2021-Jan 2023*

- Responsible for applying project management principles to help keep work on track in accordance with Deloitte engagement economics
- Prepare budgets, forecasts, and reviewed baselines for 6 portfolios having various projects and tracked financial metrics such as revenue, cost variance analysis, and profitability
- Maintain compliance with clients' policies, perform internal financial analysis including budgeting, forecasting, and managed billing and receivables process for various projects amounting up to $9M
- Take part in the lifecycle of complex engagements including setting up, revenue recognition, monthly accounting close, and facilitating engagement closeout
- Monitored various project performances of over 6 portfolios and helped in determining improvement areas by developing key performance indicators and frequently communicated with the project team, finance department, and other principal stakeholders to keep projects on track and within the scope of cost
- Utilize standard processes for quality management and risk management
- Interact bi-weekly with managers and clients to present various analyses, discuss recommendations, and provide project financial advice

INTERNSHIP EXPERIENCE

CapNetic Consulting Group   **Bengaluru**
Finance Associate   *September 2020 - December 2020*

- Researched industry and market dynamics to understand the possibility of sourcing funding
- Worked on conducting modeling and financial analyses
- Worked on participating in writing financial reports
- Worked on monitoring the performance of portfolio companies

CRED **Bengaluru**
Intern *Aug 2019 - Sep 2020*
- Member of a team that solicited more than 30 vendors to onboard their products onto the platform thereby providing a range of products to the customers
- Procured insights from over 1000 members/customers to improvise our systems and designs
- Understood the correlation between the features and offers launched in the previous month and the efficiency of the same in terms of user engagement on the platform
- Prepared reports and insights based on the statistical tests performed, to solve a specific problem.
- Prepared solutions to decrease the churn rate, resulting in growth and retention
- Contributed to the development of new products like rent pay and investments in the app alongside product managers
- Constantly worked towards rewarding clients on the platform through various approaches

EDUCATION

INSEAD **Bengaluru**
Executive Education in Product Management
- Skills: Product Management, Product Design, Product Road-mapping, Product Strategy, Figma, Jira, Scrum, and Agile Methodologies

Centre for Management Studies, Jain University **Bengaluru**
Bachelor of Business Administration *Jun 2018 – Jun 2021*
- Aggregate CGPA- 8.3/10
- Participated and won in many inter-colleges cultural and management competitions
- Coordinated 3 events with team members bringing out 10+ companies to sponsor college fests.

Kumaran PU College, **Bengaluru**
Karnataka State Board *Jun 2016 - Apr 2018*
- Percentage - 83%

Baldwin Girls' High School **Bengaluru**
I.C.S.E *Jun 2004 - Apr 2016*
- Percentage - 87%

SKILLS & INTERESTS

Skills: Product Management, Knowledge in Financial Modeling, Analysis, Market Research, MS Office, Working knowledge of Tableau, Google Cloud Platform, and Redash, Figma, Reporting and Documentation, Communication, Flexibility, and Adaptability to the work environment

Interests: Baking, Health, and Fitness