

**VOICEMAIL:**

Hey, \_\_\_\_\_(name), this is \_\_\_\_\_(your name) with the child safety division of American Income, this call is regarding the child safety kit you requested a little while ago. Just need to verify some information so we can issue you your child safety kits.

We are wrapping up the service period for these kits and you are one of the last ones I need to speak with so we can get this out to you.

I'm also going to shoot you a text, as that seems to yield a better response from most people since a lot of people are at work right now. Now **this is very important and time sensitive so please give me a call or text back as soon as you get this.**

My phone number is \_\_\_\_\_(number), once again that is \_\_\_\_\_(number). Thank you, look forward to speaking with you soon.

**Child Safe Kit Phone Presentation**

Hey \_\_\_\_\_ this is \_\_\_\_\_ with the child safe division of globe life, we're the ones handling the no-cost child safe kits that you requested through \_\_\_\_\_! Does that ring a bell? **(social media – Facebook or something)**

Okay, it looks like you requested \_\_\_ of the kits is that correct? Awesome! I need to confirm we have your information correct so we can get this processed. So, you have your address as \_\_\_\_\_, and your email is \_\_\_\_\_, and this phone ## I'm calling you on is a good ## to reach you?

So like it said, the kits are at no cost and have been endorsed by the police through our company so my job is to go over the program with you, make sure you have the kits, and understand how they work. Does that make sense?

We've been doing these appointments virtual through zoom. Are you familiar with zoom? Great, are you single or married? Okay, what time do you (and your spouse) typically get off work?

Okay I have availability between, \_\_\_\_\_ or \_\_\_\_\_ which works best for you (and your spouse). What would be a good email to schedule you in? Okay great, in the meantime you'll be receiving an email regarding the meeting information and in the email you'll click on the zoom link and it will take you right to the meeting.

Do me a favor & grab a pen and a piece of paper I'm going to have you write down some information. (My name, number, phone ##, date & time, "CHILD SAFE KITS MEETING").

**SOLIDIFY!!!**

One last thing – like I mentioned earlier, there are so many of you guys and only one of me. Since my schedule fills up very quickly, the worst thing that can happen is if someone does not show up for their appointment. I have a lot of people to service prior to the end of the month and cannot be sitting at my desk doing nothing if you were to miss our appointment. So, you are POSITIVE you will be available at this time, right? Great, I will need to give you the quick version so I can move to the next member in a timely manner.

If my schedule gets a little backed up, I will send you a text to let you know! Just promise you will not forget about me, because I promise I will not forget about you. Thank you, \_\_\_\_\_ (name). I look forward to speaking with you and \_\_\_\_\_ (spouse) later!