

3 Simple Keys to Success

Timeless principles for success in life no matter your age, passion, job or calling. Simple - not easy.

1. Work hard

*Life offers few **guarantees**, but generally the **harder and longer** you work, the more likely you will **succeed**. - William Harley (Harley Davidson)*

a. Self-starter

- i. Take initiative and get started. Often times the hardest part of getting started is the first step. Life and work is sometimes hard and complex, but those who get started and lean in typically have a self-starter personality.
- ii. Watch for excuses. There are infinite amount of reasons you will come up with for not starting. The couch may be calling. The bed is really warm and comfy.

b. Snaps and stories are more about the results not the process.

- i. If you want to be like _____, are you willing to do what they do?
- ii. Ignore your feelings - Count backwards 5-4-3-2-1 go.

c. Grit

- i. Perseverance - failure is certain
- ii. Quit out of strength not out of weakness

2. Learn

*I am always ready to **learn** although I don't always like being **taught**. - Winston Churchill*

a. Mentors

- i. *Example of Mungor* - Find someone who is outstanding in _____ and learn from their process
- ii. In person, online, books, podcasts, etc.

b. Feedback

- i. It is not always openly given. You can't wait for it - ask for it
- ii. Responsibility - Stop blaming others and be an owner
- iii. Willingness to change

c. Self awareness

- i. Your greatest strength will be your greatest weakness
 1. Have self awareness of what will cause derailers with your relationship with Him
- ii. Learn how you are wired
 1. Personality type, Strengths, Spiritual Gifts

3. Serve

*Everybody can be **great**, because everybody can **serve**. Martin Luther King, Jr.*

a. Attitude - **Happy to Do It (Randy Draper story)**

- i. You will not start as the CEO...get in, get started, and serve your way up.

b. Opportunities are EVERYWHERE

- i. Look around, and where can you contribute. **Start now.**