Startup Partnerships Intern at Apex

3-month remote internship with a startup recruiting platform for students (aka, us!)

About Apex:

Apex launched two weeks ago to help students find internships at startups. We now have over 3,000 students on our platform, and are working really hard to partner with more startups so they can bring their positions to Apex.

Why Choose this Internship:

This is an opportunity to work independently with guidance from Megan & Tyler (cofounders of Apex) and learn what it's like to start your own small business / startup. Since we have limited funding, we are compensating on a success-basis (see more below).

Primary Responsibilities:

- Identify and engage startups that have internship positions for students.
- Conduct 30-minute partnership calls with startups.
- Get startups to agree to become partners with apex!

Qualifications:

- Strong interpersonal skills & ability to work independently.
- To be successful in this role you probably (1) already know 5-10 startup founders through your own network, or (2) are a really confident and charismatic person that can quickly meet & partner with founders you've never met before.

Compensation:
- $30 for every startup partnership that you bring to us.
- Opportunities for bonuses when you hit major milestones (like bringing 5, 10, 15 startup partners to us!)

Logistics:
- First week, we'll train you on how to pitch apex to startup founders & what types of startup founders you should be targeting.
- After that, there are no set hours. It's up to you how hard you want to go!

Apply via this form: https://airtable.com/appZrot9aNd8A8JT6/shrmSTIUGfGn6E7GI