# FRIDAOS TAIROU

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## **OBJECTIVE**

Highly adaptable and motivated undergraduate student, seeking a part-time role in the retail industry that will allow me to work while attending classes. Looking for an opportunity to apply my knowledge and experience in sales to a positive high energy environment.

## **SKILLS**

- Adaptability
- Teamwork
- Communication
- Problem-solving

- Customer service
- Sales & Marketing
- Organization
- Decision-making

## **EXPERIENCE**

ARAMARK - QUEENS, NY

#### Concession Stand Cashier-

JAN 2020 - SEP 2023

- Managed high-volume transactions during major league baseball games
- Provided excellent customer service in a fast-paced environment
- Collaborated with team members to ensure service during high-volume events.

#### FAMILY ENERGY - NEW YORK, NY

#### Independent Contractor-

JAN 2021- MAY 2022

- Focused on mentorship and collaboration among independent sales professionals
- Provided consultation on optimal energy plans to increase awareness of alternative energy sources
- Analyzed residential clients' energy usage patterns to present proposals on the advantages of switching energy providers

## MYBR& / MYBRAND - NEW YORK, NY

#### Field Canvasser/Intern -

SEP 2022- DEC 2022

- Utilized digital tools for daily reporting and activity tracking
- Conducted targeted outreach campaigns using multiple communication channels
- Managed and organized voter data using digital databases to identify potential supporters
- Built and maintained rapport with potential voters to successfully achieve daily outreach quota

## **EDUCATION AND PROFESSIONAL DEVELOPMENT**

BERKELEY COLLEGE Expected Graduation: JAN 2026 New York, NY