

WANT TO JOIN OUR TEAM?
Here is everything you need to know!



First, let me say that shucking oysters and party bombing is the most fun we have ever had! We would LOVE to have you on our team. In fact, if you join our team, not only will you have access to all the training we give you, but we even have employees from home office RIGHT IN OUR private group there to answer your questions faster and better than they answer anyone else's. This is THE team you want to be on for fun and \$\$! We are the fastest growing and largest team in Reveal!

If you want to join our pearl shuckin' party bombin' team, [click here RIGHT NOW to purchase the starter kit!](#)

OYSTER SHUCKIN' PARTY BOMBIN' FAQ!



Q: How much does it cost to start?

A: It's only \$69 THIS MONTH! And you get 5 Oysters, 5 Party Bombs, 5 Grab Bags, 1 Necklace, 1 Charm Bracelet, 2 Charms, 1 Oyster Shucker, and 1 Pearl Sizer. That's a value of over \$700! (You can buy the starter kit [here](#).)

Q: Can I join if I don't live in the US?

A: At this time, we are only open in the US. Including all 50!



Q: How much will I make as a Consultant?

A: You will earn 25% commission on all personal sales of oysters AND jewelry, and that is amazeballs! As you build a team of Consultants, you also have the opportunity to earn commission on team sales. The compensation plan is below.



Kalo & Co Compensation Plan

Rank	Personal Sales	Level 1	Level 2	Level 3	Level 4	Level 5	Generation Bonus
Consultant	25%	4%					
Star Consultant	25%	6%					
Lead Consultant	25%	6%	3%				
Bronze	25%	6%	5%				
Silver	25%	6%	5%	2%			
Gold	25%	6%	5%	4%			
Platinum	25%	6%	5%	4%	1%		
Ruby	25%	6%	5%	4%	3%		
Emerald	25%	6%	5%	4%	3%	1%	
Diamond	25%	6%	5%	4%	3%	2%	
Sapphire	25%	6%	5%	4%	3%	2%	2%

Q: How do I promote to a new rank?

A: Each rank has monthly requirements for personal and team activity. The rank chart is below.





Rank Chart

Rank	PERSONAL VOLUME (PV)	ACTIVE LEGS	GROUP VOLUME (GV)	BRONZE LEGS	PLATINUM LEGS
Consultant	400				
Star Consultant	400		\$1,000		
Lead Consultant	400	1	\$1,500		
Bronze	400	2	\$2,500		
Silver	400	2	\$4,000	1	
Gold	400	3	\$7,500	2	
Platinum	400	3	\$15,000	3	
Ruby	400	4	\$20,000	3	
Emerald	400	4	\$40,000	3	1
Diamond	400	4	\$70,000	2	2
Sapphire	400	5	\$100,000	1	3

Q: How do I make money as a Consultant?

A: You sell products and oysters and receive commission as a result of your sales. You can do parties on Facebook Live, in-home parties, or vendor events. You also can make money from building a team and teaching them how to be a successful Consultant.



Q: Is it a requirement to go live on Facebook?

A: Absolutely not! You can choose to do home parties or vendor events.

Q: The [Starter Kit](#) comes with oysters, grab bags, and party bombs, but how do I get more after those are gone?

A: You will have access to a back office that allows you to fully manage your growing business. There, you will be able to replenish your stock, see how much money you've made and all sorts of cool stuff!



Q: How does it work when I use the vault?

A: The Vault feature was designed to give you a constant flow of oysters, party bombs, and grab bag stock after you sell out. It's only an additional \$5 each. This makes it affordable for everyone.

Q: Some similar companies have incredibly long turnaround times when it comes to customers receiving their orders. What's the shipping time for Kalo & Co.?

A: We currently estimate a 7-10 business day turnaround time.

Q: Consultants send the pearls back to Corporate?

A: Yes Consultants send the pearls back to Corporate, Unless the pearl is a prize for a giveaway then you have to ship it to your customer. Shipping the pearls back to Corporate allows them to monitor quality and also to ensure that packaging results in safe delivery of the pearls and other jewelry to the customer. Also, if a customer ordered jewelry with their pearl, this allows the pearl and jewelry to be packaged and shipped together.



Q: Are the pearls real?

A: Yes. The pearls in our oysters are 100% real. They are cultured freshwater pearls.

Q: Cultured? Doesn't that mean not natural, therefore not real?

A: 98% of the world's pearls are cultured pearls. Naturally occurring pearls are extremely rare. Cultured pearls are simply pearls that have been created by the oyster being naturally stimulated. A small "irritant" is placed inside the oyster, which then begins to be coated in nacre, creating the pearl after a specified amount of time.



Q: I've heard that colored pearls aren't natural, and that they're dyed and placed back in the oyster. Is that true?

A: Our pearls are most certainly not dyed. Most times, pearls are only dyed after being harvested from the oyster for the purpose of perfectly matching other pearls for a necklace or bracelet or pair of earrings. Some of the oysters themselves undergo a mineral treatment process, which influences the oysters to create pearls of different colors.



Q: Does the jewelry include mounted settings?

A: Yes. They are absolutely gorgeous! Check out everything by [clicking here](#).

Q: Is there a party plan that allows people to host a party and earn rewards?

A: Yes, we have a very generous Hostess Reward program that gives product credit and half-priced items depending on the amount of sales the hostess' party generates. You can see what that looks like below.

Kalo & Co Hostess Rewards		
Party Sales	Free Product	1/2 Price Items
\$250 - \$499	10%	1
\$500 - \$799	10%	2
\$800 - \$1199	15%	3
\$1200 +	15%	4

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