

Saline Rowing Board Meeting
Zoom Virtual Meeting
February 7, 2022
7:00 P.M.

○ President – Scott Orwig
○ Vice President – Gina DeCaro
○ Secretary – Amy Nixon
○ Treasurer – Dennis Ward
○ Equipment Manager – Eric Thomas
○ Member-at-Large – Asha Burtell
○ Fundraising Coordinator – Jessica Corn

MEMBERSHIP COMMENTS/QUESTIONS

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APPROVAL OF PREVIOUS MINUTES

- [January Meeting Minutes](#)
 - Approved

CAPTAINS REPORT AND QUESTIONS

- The team is doing well.
- The weightlifting workouts are improving. Middle school team members have been able to join as well which has increased attendance. Team members who are not conditioning are planning to return.

COMMITTEE INFORMATION

- **Website (Orwig)**
 - Dennis, Eric, and Gina have access.
 - Dennis updated the dues page. He also added Busch's information to the fundraising page.
- **Food Committee**
 - The committee is planning to meet and finalize the menu.
 - The Food Trailer Towing document has been updated.
 - We are unable to use direct invoicing for food purchases.
- **Rent-A-Rower**

- We received the dues for the Fall Craft Fair. The Spring Craft Fair is on March 18, 2023. Gina has a sign up for that to be sent out closer to the date.
- We can make Rent-A-Rower credit available for the Spring Craft Fair.
- **Clothing**
 - Dexter has been non-responsive regarding orders. They have not responded to contact on January 1 and 24 and February 7, 2023. Due to the lack of contact, we may need to look for a new vendor.

COACH REPORT: Coach Molly

- Things are going well. Eight athletes attended the first 2 K this weekend. Hopefully, that number will improve. Approximately 15 athletes attended the 3 by 2,500 yesterday.
- There have also been additional participants who may join the team.
- The middle school attendance has been good.
- U.S. Rowing's membership dues increased from \$400 to \$500.
- We have to show we are insured by our school district so we do not have to buy outside insurance.
- The Midwest Scholastic Association also has dues of \$161, based on last year's team numbers.
- The State Rowing Association of Michigan's dues are usually about \$3 per rower. That will come into play at the May 20, 2023 state regatta.
- Coach Fiske asks for the PowerPoint to be updated.
- The Hungry Eagle Erg regatta is on March 4, 2023.
- There is a coach meeting this weekend.
- The guidelines for practice carpooling need to be determined. We would like to have consistency regarding with whom team members ride. Drivers need to have better communication from team members if they will not be attending practice. The expectations could be added to the carpooling authorization form.
- For the March 1, 2023 meeting, we should have stations for carpooling, U.S. Rowing membership, Big Teams, uniforms, Give Us a 10, and GroupMe.
- The team photo is March 16, 2023 at 2:30. It is for high school team members only.

TREASURER REPORT: Dennis Ward

- The balance as of February 3, 2023 = \$25861.07.
 - Season Details / Budget at end of file
- The Website Dues Page was updated with Spring '23 Dues information.
- Revtrak has Give Us a 10 Fundraiser, Spring Dues, and Spring Food links active.
- The Rent-A-Rower Credit Amounts are up to date. We need to reach out to families this month for the Spring Season disposition.

- We can offer Spring Craft Show Rent-A-Rower Credit for Spring Dues to encourage participation.
- 2022 Coach Salaries:
 - Spring '22
 - Dave = \$6526.11 Gross + \$2218.88 Cost = \$8744.99 Total to Crew
 - Michael Pettit = \$5220.86 Gross + \$887.55 Cost = \$6108.41 Total to Crew
 - Molly = \$3666.80 Gross + \$623.36 Cost = \$4290.16 Total to Crew
 - Sean = \$2121.99 Gross + \$360.74 Cost = \$2482.73 Total to Crew
 - Fall '22:
 - Molly = \$4125.15 Gross + \$1402.55 Cost = \$5527.70 Total to Crew
 - Sean = \$2546.39 Gross + \$432.89 Cost = \$2979.28 Total to Crew
 - Dave = Volunteer (Fall only)
 - Spring to Fall increase in Gross
 - Molly = 12.5%
 - Sean = 20%
 - Annual Inflation Rate as of December 2022 was 6.5%

-Coach Fiske proposes bumping up a step of approximately \$500 per Coach except for Coach Fiske who will be at step 5.5 versus step 8.

-Using the current estimates, we would be at \$6,700 less after the season. Traditionally, we try to stay above \$10,000.

-For the coming seasons, we need to grow the team and fundraise to increase revenue.

Approved Coach Salaries:

- Molly = \$4125.15 Gross + \$1402.55 Cost = \$5527.70 Total to Crew
- Sean = \$2546.39 Gross + \$432.89 Cost = \$2979.28 Total to Crew
- Dave = \$4850.75 Gross + \$1649.25 Cost = \$6500.01 Total to Crew

SPECIAL EVENTS/FUNDRAISING UPDATES: Jessica Corn

- We have email addresses for previous families to utilize for fundraising.
- The big push for Give Us at 10 will be at the parent meeting.
- We can get a picture of the boat we are planning to buy to assist with the fundraising efforts.
- Any fundraising checks should be payable to Saline Area Schools. The checks should be provided to Dennis and note to which rower they pertain.
- The rowers should meet to send out letters or emails regarding fundraising. For \$10,000, each athlete would need to raise around \$350.

EQUIPMENT: Eric Thomas

- Eric inventoried the items in the barn. He shared a folder with locker items.

DISCUSSION ITEMS:

- The revision of the By-Laws can be split into a subcommittee or a separate meeting.
- The 2020 Remaining Sponsor Gift Cards should be located.
- Publishing of the Board Minutes should be continued.

DECISION ITEMS:

- The proposed Coaches' salaries are approved.
- The proposed budget is approved with a commitment to increase fundraising and dues.
- The slide deck for the March 1, 2023 Kickoff Meeting should be updated.

CALENDAR ITEMS:

- The March 1, 2023 meeting for the team.

FUTURE BOARD MEETINGS:

- March 7, 2023
- April 4, 2023

Approved Budget:

Ongoing Profit & Loss Report Winter/Spring 2023

Reconciled Account Balance Feb 3, 2023	25,861.07				
Known Pending Items	-				
Running Account Balance	25,861.07				
	Season to Date	Budget *	Budget To Actual	Notes / Assumptions	
Operating Revenue					
Rower Dues	-	23,100.00	(23,100.00)	30 Rowers @ \$830 / -1800 RAR	
Rent A Rower Income	-	600.00	(600.00)	Spring Craft Show	
Regatta Food	-	2,000.00	(2,000.00)	10% above Spring 22 Collections	
Miscellaneous Revenue	475.00	5,000.00	(4,525.00)	Spring Fund Raiser	
Total Operating Revenue	\$ 475.00	\$ 30,700.00	\$ (30,225.00)		
Operating Expenses	Season to Date	Budget *	Budget To Actual		
Apparel, Coaches and Team	-	-	-		
Awards and Gifts	-	-	-		
Equipment	-	10,000.00	(10,000.00)	New Double	
Food & Supplies, Banquet/Parent Night	-	-	-		
Food & Supplies, Regattas	-	3,000.00	(3,000.00)	~10% above Spring 22 Spend	
Fuel	-	550.00	(550.00)		
US/Regional/State Memberships	-	661.00	(661.00)	USRA & MSRA Fees	
Insurance	-	-	-		
Mileage - Coaches	-	-	-		
Mileage Boat Trailer/Rental Car	-	210.00	(210.00)	Except Orchard Lake	
Mileage Food Trailer	-	285.00	(285.00)	0.655 / mile	
Miscellaneous Expenses	-	500.00	(500.00)	\$75 Boat Registration, \$125 Misc, \$300 Trailer Fee for Nat'l's	
Printing and Advertising	-	-	-		
Recruiting	-	-	-		
Regatta Entry Fees	-	3,500.00	(3,500.00)	Spring '22 was \$3325 incl \$275 to Skyline Nat'l Trailer Fee	
Repair and Maintenance - Boats/Trailers	-	750.00	(750.00)	Food Trailer Tires & Repair	
Repair and Maintenance - Equipment/Misc	\$309.85	750.00	(440.15)		
Revtrak Fees	-	970.00	(970.00)	30 Rowers & \$100 for Food	
Salaries Coaches	-	15,007.00	(15,007.00)		
Scholarship Set Aside	-	-	-		
Storage Fees	-	-	-		
Supplies	-	400.00	(400.00)		
Training/Certification, Coaches	\$450.00	450.00	-		
Travel and Food Fees - Coaches	-	-	-		
Truck Rental	-	310.00	(310.00)	Only Orchard Lake	
Uniforms, Team	-	-	-		
Total Operating Expenses	\$ 759.85	\$ 37,343.00	\$ (36,583.15)		
Net Income / (Loss)	\$ (284.85)	\$ (6,643.00)	\$ 6,358.15		