

# OpenTeams Press Kit

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**General inquiries:** [connect@openteams.com](mailto:connect@openteams.com)

## Who We Are

Welcome to OpenTeams—where AI isn't a mystery box, but a tool you control. We're not here to sell you off-the-shelf software and call it a day. We're AI architects, building open source solutions that put you in the driver's seat. Our mission? To empower organizations and enterprises with transparent, customizable AI that scales with ambition and respects your ownership—of data, code, and outcomes.

What sets us apart:

- **Your Data, Your Rules:** We don't harvest it; we build around it.
- **No Black Boxes:** Clean, adaptable code you can see and shape.
- **Safer by Design:** Open source beats closed code—thousands of eyes catch flaws fast, unlike hidden proprietary bugs you can't fix.
- **Open Source Muscle:** We maintain and contribute to the projects fueling the AI revolution.
- **Cost-Smart Scaling:** Save big and grow bigger with our approach.
- **Ethics First:** Safe, fair AI you can trust. Trusted by titans like Google, Meta, and Amazon, we bring battle-tested innovation to the table—delivered with the flexibility of open source and the reliability of a partner who gets it.

We believe the best work of 40M+ open source contributors will always be superior to the work of a handful of people. Software and people are best when we're open.

If you want to go fast, go alone. If you want to go far, go together.

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## OpenTeams Leadership

[Travis Oliphant](#): Founder, President & Chief AI Architect

### 200 words

Dr. Oliphant has a Ph.D. in Biomedical Engineering from the Mayo Clinic, and M.S. and B.S. degrees in Electrical Engineering (and Math) from Brigham Young University. Travis has worked

extensively with Python for numerical and scientific programming since 1997, and was the primary developer of the NumPy package and the author of the definitive Guide to NumPy. He is also the primary founding author of the SciPy package and creator of the Numba project. He has also been an organizing influence in the creation of Conda, Dask, JupyterLab, and Nebari. During his academic career, he has worked in the fields of satellite remote sensing, Magnetic Resonance Imaging (MRI), ultrasound, elastography, and general inverse problems as an Assistant Professor of Electrical and Computer Engineering at Brigham Young University from 2001 to 2007. He has worked with the Global 2000 since 1997 in many areas involving science, industry, and computation including laser scattering off of semiconductors, sparse matrix calculations for search engines, mesh transformations for fluid dynamics, real-time risk calculations, real-time trading algorithms, AI model development, open-source library development, and many other projects. Dr. Oliphant was a leader at Enthought from 2007 until 2011 and then founded Anaconda in 2012, serving as its founding CEO until 2017. Travis founded Quansight in 2018, Quansight Initiate in 2019, and OpenTeams in 2019. He currently serves as President of OpenTeams and CEO of Quansight as well as Head of Product for Zyphra, an open-source AI foundation model company. He is passionate about connecting open-source communities with companies particularly around AI and scientific computing. He is deeply interested in finding sustainable patterns for aligning incentives to enable global cooperation and prosperity.



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[Joe Merrill](#): CEO

**200 Words**



Joe Merrill is a seasoned leader with decades of experience across diplomacy, venture capital, technology, and education. Currently the CEO of OpenTeams, he works alongside Travis Oliphant to build core software powering modern AI. OpenTeams collaborates with Meta on PyTorch, develops Nebari to link neural network models to data lakes, and supports open-source projects like TensorFlow. Their clients include Meta, Google, Nvidia, OpenAI, and Amazon.

Previously, Joe spent eight years as General Partner at SputnikATX, a venture capital fund and accelerator, delivering top-decile returns across 75 investments by “teaching nerds how to sell.” He is also an investor and board member in transformative companies like ModTechLabs and helped create a globally adopted project-based STEM curriculum as a founding board member of The STEM Academy non-profit.

Joe’s early career includes roles as a senior executive at Apollo Global and John Deere, overseeing billion-dollar portfolios and expanding business in China. As a U.S. diplomat from 1998 to 2002, he supported the economic agreements of the Dayton Peace Accords and advanced energy diplomacy in West Africa.

Holding an MBA from the University of Chicago Booth School of Business and a BA from UC Davis, Joe is passionate about helping others achieve the impossible.





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