## **EXAMPLE FUNNEL - PAID ADS**



# **Continue To Page Below**

## **Business:** 80eighty (Car Giveaway)

#### Scroll on Feed/Search:

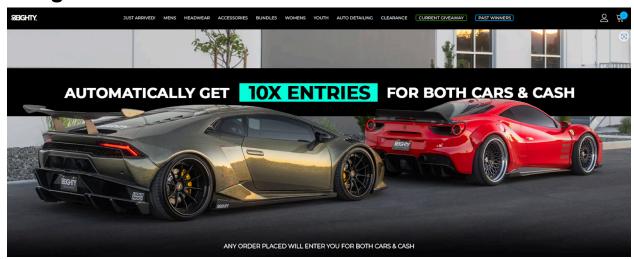
- Passively scrolling on Instagram

#### See Paid Ad:



- Initial Reaction
  - Nice and clean super car
  - Dream of owning one maybe in the future
  - Imagining myself in one feels good/satisfied/status
- Looking at the caption
  - Supercharged Lambo and they're "giving it away".
  - I have a possibility of owning this car!
  - Gold infused? I already know what it's worth!

## **Sales Page Visit:**

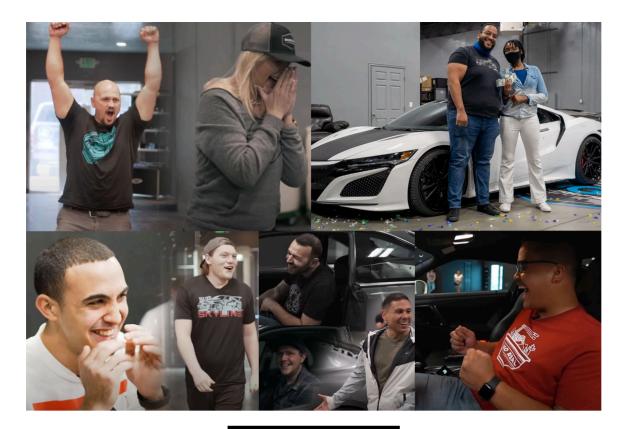


- Reaction
  - I get 10x the entries, this boosts my chances of winning one of these super cars!
- Can I trust this?

# OVER \$10,000,000 GIVEN AWAY TO OVER 72 WINNERS







SEE ALL PAST WINNERS >

- Yes, they have multiple previous winners, solidifying their credibility to deliver.
- With enough evidence and social proof, I can safely be entered in this giveaway that can possibly have a life changing experience for me.

# **Buy/CTA:**





- All I have to do is purchase something and I'll automatically be entered?
- Seems easy, and I don't lose much.