

What They Don't Teach You in Real Estate School

Key Strategies Recap:

1. Time & Financial Management

- Take control of your schedule
- Keep income-producing activities on your calendar
- Use time-blocking to organize your day effectively
- Hire a tax consultant and a bookkeeper
- Every dollar needs a destination
- Invest & Save
- Build a retirement plan

2. Building Systems

- Automate your business with AI and technology
- Streamline client intake and contract tracking
- Utilize systems like videoask.com and private YouTube channels for efficiency

3. Preventing Burnout

- Prioritize self-care with physical activity and mental breaks
- Create routines that help maintain focus and energy
- Regular check-ins with mentors or coaches to stay positive

Your Challenge:

- 1. Implement One Strategy** – Choose one technique to apply immediately to your real estate practice.
- 2. Share Your Success** – Record a 90-second video about your implementation and post on the Beats Conference FB page to inspire others.