

Tiered Pricing for ELBC Camps

Over the past few years we have been reviewing our registration costs. On average our total camper fees cover 20% of our annual operating budget. The purpose and mission of Echo Lake Bible Camp and everything we do - all the costs to run the facilities year round- have one purpose: to provide summer programs. The remaining 80% is raised through facility rentals, donations and fundraising events. We work hard to ensure that every child who wants to attend camp has the opportunity. When we factor out the facility rental income and associated costs, we estimate that it costs close to \$500 per camper without subsidy to keep our programs running. But, with donations declining, not only at ELBC but as a national trend in charities, we are faced with an important decision: how do we continue to offer camp programs that are affordable while maintaining our facilities so that we can continue to exist for many years to come?

With that in mind, we are trying a new approach to our pricing: tiered pricing. What this means is that each registrant will have the choice of 3 tiers so that you can choose what to pay according to your budget. You choose the pricing that fits what you can afford. Regardless of which pricing option you choose, each child who attends camp will receive the same level of treatment and programming, and what you choose is of course confidential. Only essential admin staff will know what payment is chosen.

Below are the three tiers for Kids Camp as an example.

Tier 1: \$425 per camper - This price represents the closest amount to the actual cost to send a child to camp, about 85% of the actual cost.

Tier 2: \$350 per camper - This price is a partial subsidy and covers 70% of the full cost of a camper.

Tier 3: \$275 per camper – This is our standard price and covers 55% of the actual cost per camper.

Youth and Family Camp will also have tiers, please see our Registration page for details.

If these prices do not fit your budget, applications for sponsorship may be submitted. You can apply for sponsorship on your registration form.

At Echo Lake Bible Camp, we work very hard to make sure camp is safe, affordable, and fun. By choosing one of our alternative fees, you will be supporting the continued enhancements we are making to our programming, improving our infrastructure and increasing our sustainability for the future.

Thank you for your ongoing support of ELBC, where we exist to provide an atmosphere where diverse people have the opportunity to discover their part in God's story.