


00:10:53 KeishaMarie Douglas: Good morning everyone!

00:11:14 KeishaMarie Douglas: Yes mamam it does Jackie!

00:11:25 Jackie Roby(she/her): Reacted to "Yes mamam it does Ja..." with 

00:12:18 Pamela Sams: Pamela Sams, Jackson Sams Wealth Strategies,  
<https://www.linkedin.com/in/PamelaSams> Signature Talk: Women, Wealth and Well-Being

00:12:44 Wendy / Blog:YourHelpfulWendy / Florida: Bonjour everyone!!! Let's connect:  
<https://www.linkedin.com/in/wendyabdulmesih/> and  
<https://www.instagram.com/yourhelpfulwendy>

00:13:01 Jackie Roby(she/her): Jackie Roby, Mindset Coach helping people who have been abused shift from self-doubt to self-empowerment long after crisis. Signature Talk: Quiet the Self-Doubt Monster <https://www.linkedin.com/in/jackie-roby/>

00:13:37 Lil - CEO GWN Publishing LLC: GWN Publishing/Virtual Creatives.com  
Center of Influence Community  
We ghostwrite, edit, and publish books, coach writers, create websites and marketing materials for authors, speakers, and small businesses. We also specialize in producing powerful anthologies.


Connect with me:  
<https://linktr.ee/ghostwritersnetwork>  
<https://calendly.com/liltheghost>  
<https://www.linkedin.com/in/lil-barcaski-957b5323/>  
<https://centerofinfluencecommunity.com/>

00:13:39 Kat- Oxygen Coaching: Go to Lil's author roundtable on thursdays!!!! It is SOOO good!!!!


00:13:45 Pooja Arshanapally: Pooja Arshanapally - I help authors with repurposing their books content for bigger impact - Connect with me here: <https://www.linkedin.com/in/pooja-arshanapally/>

00:13:51 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Good morning all! I help business professionals and job seekers get a bigger slice of the LinkedIn pie. My signature talk is on "How to Optimize LinkedIn to Support Your Brand & Generate Leads."

Let's connect on LinkedIn: <https://www.linkedin.com/in/brendameller> (click MORE to invite me to connect and mention Innovation Women)

00:13:54 Cait Donovan: Reacted to "Go to Lil's author r..." with 

00:13:55 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: I'm hosting a few Innovation Women members on my upcoming LinkedIn LIVE / podcast. You're invited to join us to listen in or watch the playback: Tue., February 6, 2024 at 12:05 pm ET: Dr. Sarah Glova on "How Completely Normal People Do Big F\*cking Things". RSVP and watch here:  
<https://www.linkedin.com/events/7138900947463725056/comments/>

00:14:01 Jackie Roby(she/her): Reacted to "Go to Lil's author r..." with 

00:14:03 Lil - CEO GWN Publishing LLC: Replying to "Go to Lil's author r..."

Yes, more fun than a barrel of writers LOL

00:14:17 KeishaMarie Douglas: That's right! I have a wear red post scheduled for my FB groups.

00:14:47 Gayle Gruenberg: Gayle Gruenberg, CPO-CD, CVOP

Chief Executive Organizer

Let's Get Organized, LLC

201-613-2733

[www.LGOrganized.com](http://www.LGOrganized.com)

LinkedIn: <https://www.linkedin.com/in/gaylegruenberglgo>

My new book, *Get the Big O: Organized! 7 Steps to Achieving Calm, Clarity, and Control*, is now available at <https://lgorganized.com/get-the-big-o-organized/> (interactive PDF) and in e-book form on Amazon.

Schedule a Get Acquainted Call: <https://calendly.com/gaylelgo/getacquainted>

00:14:52 Kat- Oxygen Coaching: The OFFICIAL @Cait Donovan !!!!!

00:14:54 Tosca DiMatteo: Hello all I'm a Leadership and Career Coach and keynote speaker on Inner Critics.

You can reach me here:

LinkedIn: <https://www.linkedin.com/in/toscadimatteo/>

Instagram: <https://www.instagram.com/toscadimatteo/>

Website: <https://toscadimatteo.com/work-with-me/>

00:14:57 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Since Tosca mentioned it... Link to buy an autographed copy of my book "Social Media Pie: How to Enjoy a Bigger Slice of LinkedIn"

<https://www.mellermarketing.com/socialmediapiethebook>

Or, buy it on Amazon at <https://www.amazon.com/dp/1947345222>

00:14:58 Cait Donovan: Reacted to "The OFFICIAL @Cait D..." with 

00:15:04 Tosca DiMatteo: Reacted to "Since Tosca mentione..." with 

00:15:05 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "Hello all I'm a Lead..."

thank you for the lovely shout out!

00:15:07 Gayle Gruenberg: Love her voice!

00:15:08 KeishaMarie Douglas: @Cait Donovan 🥰

00:15:10 Cait Donovan: Genein!!!! YAY!!!

00:15:14 Cait Donovan: Reacted to "@Cait Donovan 🥰" with ❤️

00:15:16 Kim Groshek: Hi @Genein Letford, Intercultural Creativity®, good to see you.

00:15:34 Genein Letford, Intercultural Creativity®: Good to see everyone!!! I hope you are ALL shining bright!!!

00:15:42 KeishaMarie Douglas: @Genein Letford, Intercultural Creativity® glad to have you here.

00:15:55 Tosca DiMatteo:Replying to "Hello all I'm a Lead..."

My pleasure - I get so much value from your content!

00:16:39 Cait Donovan: Replying to "Gayle Gruenberg, CPO..."

Book title is just.... perfect.

00:16:56 Cait Donovan: Got some OG's in the house today!

00:17:03 KeishaMarie Douglas: Yayeeeee @Robbie Samuels - (he/him) Philadelphia, PA USA ❤️

00:17:04 Kat- Oxygen Coaching: Reacted to "Got some OG's in the..." with ❤️

00:17:07 Tosca DiMatteo:Reacted to "Got some OG's in the..." with 🙌

00:17:16 Tosca DiMatteo:Replying to "Got some OG's in the..."

Good to see you!

00:17:45 Gayle Gruenberg: Replying to "Gayle Gruenberg, CPO..."

@Cait Donovan THANK YOU!

00:17:52 Robbie Samuels - (he/him) Philadelphia, PA USA:RAISE HAND may be under More button if your Zoom window is narrow. Otherwise, it's to the right of the Reactions button.

00:18:07 Genein Letford, Intercultural Creativity®: You are creative!!

I'm so excited to help you grow! I speak and train at companies on the unique concept of Prismatic Leadership, Intercultural Creativity@ (which is the integration of creative thinking development and inclusion/bias training) and NeuroSomatic Creativity® :)


Keep doing great work! Stay connected!


Genein Letford


CAFFEstrategies.com


Genein@CAFFEstrategies.com

<https://www.linkedin.com/in/genein-letford-m-ed-b17b9973/>

00:18:07 Cait Donovan: Reacted to "@Cait Donovan THANK ..." with 

00:18:24 Robbie Samuels - (he/him) Philadelphia, PA USA:Reacted to "Yayeeee @Robbie Sam..." with 

00:18:31 Robbie Samuels - (he/him) Philadelphia, PA USA:Reacted to "Got some OG's in the..." with 

00:18:34 Robbie Samuels - (he/him) Philadelphia, PA USA:Reacted to "Got some OG's in the..." with 

00:18:35 Frieda Y Lin,beautifulskinforslifebyfrieda: Frieda Y Lin

[frieda@beautifulskinforslifebyfrieda.com](mailto:frieda@beautifulskinforslifebyfrieda.com)

561-578-7109

I help you achieve healthy, youthful skin the Microbiome-Friendly way!

Connect with me on LinkedIn

<https://www.linkedin.com/in/friedalin>

00:18:42 Christina (she/her) Farinacci-Roberts: Hi All! I am Christina Farinacci-Roberts, a veteran educator (former NYCDOE high school principal) turned founder of an award winning education & equity consultancy who exceeded my highest principal salary in my first full year of business.

I guide executives, educators and entrepreneurs to strengthen strategy, catalyze culture and optimize operations to achieve greater individual and collective flourishing.

I advise thought leaders and industry experts on how to create a more scalable, sustainable and satisfying biz that monetizes their Zones of Joy, Genius, Impact & Income by leveraging their intellectual capital rather than their human capital.

I also support senior executive leaders to integrate Wellness, Inclusion, Diversity & Equity to improve organizational growth, impact and prosperity.

00:18:47 Christina (she/her) Farinacci-Roberts: Would LOVE to connect with you below:

<https://www.linkedin.com/in/christinafarinacci>

<https://www.instagram.com/gracegritandglory/>

<https://linktr.ee/gracegritandglory>

<https://prodigious-writer-172.ck.page/5a0f23c32c>

<https://prodigious-writer-172.ck.page/products/fortuneframework-5dc-evergreen>

<https://open.spotify.com/episode/4bgHHbqCkGCWWlUGUpSrBd?si=7Vsv1lYoQyaVEIA132q1mg>

00:19:09 Annette Richmond | Content Marketing Strategist: Reacted to "Since Tosca mentione..." with ❤️

00:19:29 Kim Groshek: So glad to meet you, would love to connect with you ..

<https://www.linkedin.com/in/kgroshek/>

00:19:30 Christina (she/her) Farinacci-Roberts: I also help folks to create a media kit. Here's mine:

00:19:43 Leslie Saul: Hi everyone! I'm Leslie Saul, architect and interior designer, fully moved into our new office and working full steam ahead! text or call me at 781-266-7900

00:20:04 Annette Richmond | Content Marketing Strategist: Replying to "Since Tosca mentione..."

Social Media Pie is an excellent resource, highly recommend.

00:20:33 Suzanne Tregenza Moore: Hi all,

I am specifically looking to connect with others who serve nonfiction authors in some way, I'm working on a giveaway event that will support nonfiction authors this coming spring and would love to see if it is a fit for you. Book a call with me if desired! <https://stregenza.kartra.com/calendar/virtualcoffee>

00:20:44 KeishaMarie Douglas: I am a 16-year USAF veteran with an online tribe for active-duty and veteran women as they transition out of the military and back into civilian life. I would love to chat with female service members or spouses of service members who recently separated. Have them email me at [keisha@keishamarieonline.com](mailto:keisha@keishamarieonline.com) or connect with me on LinkedIn:

<https://linkedin.com/in/keishamarie-douglas-mba-970291a2> or connect with me on FB/IG

@KeishaMarieDouglas

00:20:45 Gayle Gruenberg: Reacted to "Hi all,

I am speci..." with ❤️

00:21:20 Natasha Welcome: Hello Everyone! I am Natasha Welcome, I help School Leaders, CEOs, and managers eradicate their frustration when working with multilingual students or staff. I am excited because I am going to a UN Summit soon to join in the discussion about UN SDGs. My niche is SDG 4 -Quality Education. I speak and consult in the language diversity space. Feel free to connect at 646 972 8014 OR <https://www.linkedin.com/in/natasha-welcome-m-ed-12355020a/>

00:22:08 Leslie Saul: That's helpful, Cait

00:22:14 Cait Donovan: Reacted to "That's helpful, Cait" with ❤️

00:22:33 Carol Ann Lloyd: I help leaders who want to follow Abraham Lincoln, the Beatles, and Taylor Swift in being inspired to be the top of their industry and THE leader not just for a moment but for all time! I'd love to connect: <https://www.linkedin.com/in/carolannlloyd/>

00:22:58 Annette Richmond | Content Marketing Strategist: Good morning, I help coaches, consultants, and entrepreneurs develop the tools, strategies, and confidence to make content marketing part of their growth strategy. If video is on your "to-do" list download my Social Media Video Cheat Sheet <https://blackdogmarketingstrategies.mykajabi.com/pl/2148186120>

00:23:44 Cait Donovan: Great feedback @Tosca DiMatteo

00:24:25 Cait Donovan: Also fab feedback @Robbie Samuels - (he/him) Philadelphia, PA USA

00:24:36 Tosca DiMatteo: Reacted to "Great feedback @Tosc..." with 🙏

00:24:46 Robbie Samuels - (he/him) Philadelphia, PA USA: Reacted to "Also fab feedback @R..." with ❤️

00:24:49 Dr. Sandra Lewis: Reacted to "Also fab feedback @R..." with 👍

00:25:05 Cait Donovan: Back up outfits! LOL Yes.

00:25:09 Tosca DiMatteo: Reacted to "Also fab feedback @R..." with ❤️

00:25:09 Amanda Russo: @Bobbie Carlton THAT JUST HAPPENED TO ME YESTERDAY

00:25:10 Annette Richmond | Content Marketing Strategist: When I spoke at a conference in September, I partnered with speakers I knew to video each other speaking

00:25:12 KeishaMarie Douglas: Reacted to "Also fab feedback @R..." with 😊

00:25:19 Tosca DiMatteo: Reacted to "When I spoke at a co..." with 👍

00:25:25 Cait Donovan: Reacted to "When I spoke at a co..." with 👍

00:25:26 Kat- Oxygen Coaching: BE NICE TO YOURSELF! Lol we all have those outfits!

00:25:29 Leslie Saul: Of course! Great advice Bobbie

00:25:34 Tosca DiMatteo: Reacted to "BE NICE TO YOURSELF!..." with 🤔

00:25:37 Phoebe Sahlas: Innovation Women would LOVE to tag and feature you on our social platforms for International Women's Day in March! If you would like to participate, here's the link (it should take less than 3 minutes)! 📄 ↷

International Women's Day AnswerStage prompt link: <https://answerstage.app/qcode/BFQ3VJ>

00:25:38 Naomi @naomi\_authentically: Reacted to "When I spoke at a co..." with 👍

00:25:39 Robbie Samuels - (he/him) Philadelphia, PA USA: I had my collar flipped up and no one told me! I wish there had been a mirror right before we went on stage.

00:25:49 Kat- Oxygen Coaching: Reacted to "I had my collar flip..." with 👍

00:25:51 Lisa Smith, CPQC, EFT, MHT: look at the back of your head, too! sometimes it looks bad and when you turn around, people see it.

00:25:54 Pamela Sams, Financial Advisor for Women: Reacted to "I had my collar flip..." with 👍

00:25:56 Kat- Oxygen Coaching: Reacted to "look at the back of ..." with 👍

00:26:04 Pamela Sams, Financial Advisor for Women: Reacted to "look at the back of ..." with 👍

00:26:15 Kat- Oxygen Coaching: loom

00:26:19 Jackie Roby(she/her): Replying to "I had my collar flip..."

Well that just shows the character of people in the room 🤔

00:26:20 Robbie Samuels - (he/him) Philadelphia, PA USA: Loom or Zoom clips

00:26:38 Naomi @naomi\_authentically: Hey all! So sorry I missed the intros but happy to be here! ❤️

00:26:39 Pamela Sams, Financial Advisor for Women: I like Loom and just starting using Zoom clips

00:26:40 Kat- Oxygen Coaching: Videos are great but close captio them

00:26:43 Kimberly Adams Tufts: Good morning everyone. I help faculty women get promoted and land opportunities without sacrificing their personal relationships, health or wealth.  
<https://www.linkedin.com/in/kimberly-adams-tufts-katwellnesskoaching/>

00:26:44 Jackie Roby(she/her): Reacted to "look at the back of ..." with ❤️

00:27:06 Traca Savadogo: Reacted to "Videos are great but..." with ❤️

00:27:26 Naomi @naomi\_authentically: There is a cool platform called Bonjoro that allows you to send video message to clients, leads, etc by email!

00:27:36 kellycolon: Hello everyone! I'm Kelly, and I wear many hats as a professor, speaker, coach, advisor, and advocate dedicated to the neurodiversity movement. My work centers on supporting individuals, families, and students as they navigate their personal journeys, embracing and celebrating their cognitive diversity. Whether it's through education, consultancy, or advocacy, my goal is to empower those I work with to recognize their unique strengths and navigate the challenges they may face. I'm here to share insights, offer support, and collaborate with all of you in fostering a more inclusive and understanding environment for neurodivergent individuals.

00:27:50 kellycolon: Beyond supporting individuals, families, and students on their unique journeys, my passion extends to helping organizations, institutions, and the design community understand and embrace cognitive diversity. My aim? To spearhead the creation of a more neuroinclusive future. Through education, advocacy, and consultancy, I work to empower and inspire, encouraging environments where neurodivergent individuals can thrive.

00:28:24 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: FYI - I created a free downloadable LinkedIn checklist, including "LinkedIn for Speakers" offering quick tips to support your speaking business thru your LinkedIn profile and activities:  
<https://www.mellermarketing.com/linkedin-for-speakers>

00:28:34 kellycolon: [www.linkedin.com/in/workplacekellycolon](http://www.linkedin.com/in/workplacekellycolon)

00:28:39 Bobbie Carlton: Anastasia Lipske uses <https://www.screencastify.com/>

00:28:42 Jennifer Buchholz: Bomb bomb and story prompt

00:28:47 Amy C. Horner, CPA, MBA | True Nine: My name is Amy. I'm a Change Enthusiast, Business Strategy Consultant, Keynote Speaker, and Podcast Host.

I guide professionals through change by helping them envision, create, and navigate a plan that leads to a successful future.

I'd love to connect: <https://www.linkedin.com/in/amyhorner/>

00:28:57 Naomi @naomi\_authentically: There is a cool platform called Bonjoro that allows you to send video message to clients, leads, etc by email!

00:29:25 Naomi @naomi\_authentically: No downloading necessary. And it has a chat box next to it for comments / feedback etc

00:29:30 Leslie Saul: please put that GIF in the chat

00:29:39 KeishaMarie Douglas: BombBomb is an option as well.

00:30:09 alison young • blissful hiker: hi everyone! I'm alison young, also known as Blissful Hiker. I am a professional backpacker and reinvention expert. We have a saying in the hiking world, "hike your own hike" I help people "hike their own hike" - reinvent themselves - and find the right path for their life! Let's connect! <https://www.linkedin.com/in/alison-young-blissful-productions/>

00:30:17 Kimberly Adams Tufts: Reacted to "Videos are great but..." with ❤️

00:30:18 Cait Donovan: Reacted to "hi everyone! I'm ali..." with 🍀

00:30:22 Kimberly Adams Tufts: Reacted to "There is a cool plat..." with ❤️

00:31:05 Naomi @naomi\_authentically: Deliverability is a great point! Thanks!

00:31:09 Lisa Smith, CPQC, EFT, MHT: you can use bitly to create short links and track clicks

00:31:13 Leslie Saul: does anyone know the expected open rate for large mailings?

00:31:13 Nancie Steinberg: Good morning-our very own Brenda Meller was featured in this NY Post article I pitched to the career reporter. Check it out:  
<https://nypost.com/2024/01/28/lifestyle/these-free-online-tools-can-widen-your-network-and-source-jobs/>

00:31:20 Tosca DiMatteo: Reacted to "Good morning-our ver..." with ❤️

00:31:25 Carol Ann Lloyd: Reacted to "Good morning-our ver..." with ❤️

00:31:27 Jackie Roby(she/her): Reacted to "Good morning-our ver..." with 🍀

00:31:29 Bobbie Carlton: Replying to "www.linkedin.com/in/..."

if you add the https:// to your link, it makes it clickable

00:31:31 Pamela Sams, Financial Advisor for Women: Replying to "BombBomb is an optio..."

I like it too.

00:31:43 alison young • blissful hiker: yay!

00:31:45 Traca Savadogo: I love Robbie's tip about calling out how long the video is. 30 second video to say hello.

00:31:50 Naomi @naomi\_authentically: YAYYYY!!!!!!

00:31:50 Tosca DiMatteo: Reacted to "I love Robbie's tip ..." with 👍

00:31:51 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "www.linkedin.com/in/..." with 👍

00:31:53 Naomi @naomi\_authentically: Reacted to "I love Robbie's tip ..." with 👍

00:31:55 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "if you add the https..." with 👍

00:32:08 Robbie Samuels - (he/him) Philadelphia, PA USA: Replying to "you can use bitly to..."

Yes, and bit.ly has been marked as spam by a lot of email providers making it less useful. Unfortunately. If you have a Wordpress site, the Prettylinks plug-in is great and the free version is all you need.

00:32:37 Wendy / Blog:YourHelpfulWendy / Florida: Let's connect:  
<https://www.linkedin.com/in/wendyabdulmesih/> and  
<https://www.instagram.com/yourhelpfulwendy>

00:32:44 Jackie Roby(she/her): Reacted to "Yes, and bit.ly has ..." with 👍

00:32:54 Traca Savadogo:Replying to "you can use bitly to..."

OMG! At the places I've worked, you couldn't open links like that. We had regular trainings about not opening unknown links.

00:33:04 Wendy / Blog:YourHelpfulWendy / Florida: Reacted to "There is a cool plat..." with ❤️

00:33:14 Kimberly Adams Tufts: Reacted to "Good morning-our ver..." with ❤️

00:33:31 Kimberly Adams Tufts: Reacted to "I love Robbie's tip ..." with ❤️🔥

00:33:41 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "www.linkedin.com/in/..."

ZOOM TIP: if you update your Zoom the link doesn't need http:// BUT don't assume folks have updated (yet). By this fall, we will all have the newer version when Zoom forces a quarterly update.

00:33:49 Valerie Perlowitz: Reacted to "Good morning-our ver..." with ❤️

00:34:07 Robbie Samuels - (he/him) Philadelphia, PA USA:Reacted to "I love Robbie's tip ..." with ❤️🔥

00:34:27 Robbie Samuels - (he/him) Philadelphia, PA USA:Reacted to "Deliverability is a ..." with 👍

00:35:05 Carol Williams - UnScatterMe.com: Reacted to "Book title is just....." with ❤️

00:35:49 Bobbie Carlton: That's awesome - I love the name for it! A chart of responsibilities.

00:35:50 Kat- Oxygen Coaching: If you are interested in an accountability group for MOVEMENT & HEALTHY EATING for the month of February (it's a short month, we can do this!) I am going to put together a FB GROUP (maybe a text group even though I hate them) based on a ton of requests!

If you would like to be included, please send a DM to me before 2/4 and I will add you!

-30 min of purposeful movement EVERY DAY, and good food choices! You don't have to be a client, this is just for fun and maybe a little networking!

00:35:56 Kat- Oxygen Coaching: Reacted to "That's awesome - I l..." with 👍

00:36:00 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Make sure your nonrefundable deposit covers the cost of your airfare. You don't need to tell them that you are doing this.

00:36:08 Cait Donovan: Replying to "Make sure your nonre..."

Exactly

00:36:16 Bobbie Carlton: Reacted to "Make sure your nonre..." with 👍

00:36:16 Carol Ann Lloyd: Reacted to "Make sure your nonre..." with 👍

00:36:33 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "Exactly" with ❤️

00:36:33 Nancie Steinberg: Replying to "www.linkedin.com/in/..."

Hi Robbie, I can no longer save chats .. or can't find the 3 dots as of yesterday.. any suggestions? Or should I update?

00:36:40 alison young • blissful hiker: Reacted to "Make sure your nonre..." with 👍

00:37:01 Gayle Gruenberg: Replying to "www.linkedin.com/in/..."

@Nancie Steinberg Thank you for asking this, Nancie. I don't have them either, as of yesterday!

00:37:08 Robbie Samuels - (he/him) Philadelphia, PA USA: Replying to "www.linkedin.com/in/..."

If you updated Zoom, the ... are in the TOP RIGHT of the chat window now.

00:37:12 Kim W. Martin: Replying to "www.linkedin.com/in/..."

3 dots are on the top right now instead of bottom left.

00:37:18 Bobbie Carlton: Reacted to "ZOOM TIP: if you upd..." with 👍

00:37:19 Lena Scullard: I almost always request a 25-50% deposit to cover travel as well!

00:37:29 Nancie Steinberg: Replying to "www.linkedin.com/in/..."

OMG.. I see it now 😊

00:37:30 Annette Richmond | Content Marketing Strategist: Reacted to "Make sure your nonre..." with 👍

00:37:31 Kim W. Martin: Replying to "www.linkedin.com/in/..."

At least on my screen 😊

00:37:42 Kimberly Adams Tufts: Reacted to "I almost always requ..." with 👍

00:37:44 Kim W. Martin: Replying to "www.linkedin.com/in/..."

Yay!

00:37:51 Gayle Gruenberg: Replying to "www.linkedin.com/in/..."

@Nancie Steinberg I second the motion. Head smack!

00:37:59 Gayle Gruenberg: Replying to "www.linkedin.com/in/..."

Thank you!

00:38:02 Nancie Steinberg: Replying to "www.linkedin.com/in/..."

@Robbie Samuels - (he/him) Philadelphia, PA USA thank you

00:38:17 Traca Savadogo:What about a flat travel fee?

00:38:19 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "ZOOM TIP: if you upd..." with 👍

00:38:29 Robbie Samuels - (he/him) Philadelphia, PA USA:Reacted to "What about a flat tr..." with ❤️

00:39:03 Lena Scullard: Replying to "What about a flat tr..."

I think this is common as well. I've seen bureaus build in a flat rate for travel

00:39:05 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "Good morning-our ver..." with ❤️

00:39:06 Kat- Oxygen Coaching: Replying to "What about a flat tr..."

I think @Christina (she/her) Farinacci-Roberts Christina is right here. It is based on when it is booked.

00:39:22 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "Good morning-our ver..."

thank you for sharing this Nancie and for helping to coordinate this! YOU ROCK!!!

00:39:35 Genein Letford, Intercultural Creativity®: Don't come out swinging. LOVE IT!! 😊

00:39:37 Tosca DiMatteo: Oh I LOVE THAT - whatever helps you be your best self. Its part of what they're investing in!

00:39:38 Kim W. Martin: Reacted to "Good morning-our ver..." with ❤️

00:39:40 KeishaMarie Douglas: Reacted to "Don't come out swing..." with 😊

00:39:41 alison young • blissful hiker: Reacted to "Good morning-our ver..." with 💜

00:39:43 Bobbie Carlton: great language suggestion - traveling with a companion

00:39:45 KeishaMarie Douglas: Reacted to "Oh I LOVE THAT - wha..." with 😊

00:39:48 alison young • blissful hiker: Reacted to "Oh I LOVE THAT - wha..." with 👍

00:39:59 Dr. Sandra Lewis: Reacted to "great language sugge..." with 👍

00:40:05 Nancie Steinberg: Reacted to "I love Robbie's tip ..." with 👍

00:40:07 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "does anyone know the..."

Are you referring to emails or traditional mail?

00:40:14 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "I love Robbie's tip ..." with 👍

00:40:15 Robbie Samuels - (he/him) Philadelphia, PA USA: If you update Zoom - the three dots (...) to SAVE CHAT are now on the TOP RIGHT of the chat window.

Also, if you've updated Zoom then this will be a hyperlink: [www.linkedin.com/in/robbiesamuels](http://www.linkedin.com/in/robbiesamuels) and [linkedin.com/in/robbiesamuels](http://linkedin.com/in/robbiesamuels).

BUT not everyone has updated (yet) so for now, keep adding <http://www.linkedin.com/in/robbiesamuels>.

00:40:27 Leslie Saul: Replying to "does anyone know the..."

email blasts

00:40:28 Genein Letford, Intercultural Creativity®: I'm surprise the hotel fee would differ from 1 to 2 persons. That was never an issue with me but this is for US hotels.

00:40:31 Lena Scullard: One question I will ask during discovery before I send a quote is if they would like me to quote travel separate or give them one all inclusive number.

00:40:34 Lisa Smith, CPQC, EFT, MHT: Reacted to "If you updated Zoom,..." with 🤔

00:40:35 KeishaMarie Douglas: Reacted to "If you update Zoom -..." with 🥰

00:40:47 Nancie Steinberg: Replying to "If you are intereste..."

Great idea. interested!

00:40:50 Bobbie Carlton: Replying to "does anyone know the..."

Email often depends on industry norms

00:40:54 KeishaMarie Douglas: Reacted to "If you are intereste..." with 🥰

00:41:02 Naomi @naomi\_authentically: Such amazing tips!!!!

00:41:08 KeishaMarie Douglas: Replying to "If you are intereste..."

I wanna join @Kat- Oxygen Coaching

00:41:09 Naomi @naomi\_authentically: Please share the name of the tool!

00:41:12 Robbie Samuels - (he/him) Philadelphia, PA USA: Reacted to "@Robbie Samuels - (h..." with ❤️

00:41:16 Leslie Saul: Replying to "does anyone know the..."

We have a 38% open rate and wondering whether that is good or bad

00:41:21 Cait Donovan: Getting paid will depend on the country - but Transferwise is a good tool

00:41:24 Tosca | Five Oaks Consulting: Replying to "Please share the nam..."

Yes!

00:41:38 Lisa Smith, CPQC, EFT, MHT: Reacted to "Oh I LOVE THAT - wha..." with 👍

00:41:47 Bobbie Carlton: Replying to "does anyone know the..."

In general - pretty darn good

00:41:51 Lisa Smith, CPQC, EFT, MHT: Reacted to "Don't come out swing..." with 👍

00:41:55 Nancie Steinberg: Replying to "Good morning-our ver..."



00:41:56 Robbie Samuels - (he/him) Philadelphia, PA USA: Replying to "does anyone know the..."

Agree, 38% is good.

00:42:13 Irma Cedeño Verdon: Yay, Tosca! Congrats!

00:42:15 Gayle Gruenberg: Reacted to "Agree, 38% is good." with 👍

00:42:19 Jasmine Farmer: Reacted to "Good morning-our ver..." with ❤️

00:42:32 Kat- Oxygen Coaching: Replying to "If you are intereste..."

<https://www.facebook.com/kathleen.mcdonnellfrey> can you send me a FB message please?

00:42:34 Leslie Saul: Replying to "does anyone know the..."

thank you!!

00:42:41 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "If you update Zoom -..."

I updated my zoom this week (and just checked and it says I have the latest version) but only your 3rd link is clickable.

00:43:04 Margie Traxler, Grain Free Mama's: Replying to "does anyone know the..."

17-28% is considered a good open rate.

00:43:15 Kat- Oxygen Coaching: Better to not know!!!! AMEN @Cait Donovan you are more likely to ask better questions if you are less informed! 80/20 rule

00:43:27 Tosca DiMatteo: Reacted to "Better to not know!!..." with ❤️

00:43:27 Dr. Sandra Lewis: Reacted to "In general - pretty ..." with 👍

00:43:28 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "😊" with ❤️

00:43:29 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "If you update Zoom -..."

Hmm... they all are clickable on my end and my Club members said the same last Friday.

00:43:40 Gayle Gruenberg: Sorry - I may have zoned a moment, but do you all know about Talkadot??

00:43:53 Tosca DiMatteo:Thank you!

00:43:59 Cait Donovan: Replying to "Sorry - I may have z..."

I think most of us do!

00:44:07 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "Sorry - I may have z..."

Yup, they are a partner/affiliate.

00:44:08 Cait Donovan: Reacted to "Thank you!" with 😊

00:44:09 Lena Scullard: Reacted to "Thank you!" with ❤️

00:44:09 Bobbie Carlton: Replying to "Sorry - I may have z..."

YES! We're big fans!

00:44:14 Gayle Gruenberg: Replying to "Sorry - I may have z..."

Cool. I'm a newbie, so I'm still learning.

00:44:21 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "Sorry - I may have z..."

A great tool.

00:44:24 Cait Donovan: Reacted to "Better to not know!!..." with 💚

00:44:31 Annette Richmond | Content Marketing Strategist: Reacted to "Good morning-our ver..." with ❤️

00:44:45 Joanna (Hoffschneider) Kozlowski: The Culture Map by Erin Meyer is fascinating. She has an online tool (paid, but very reasonable) to map the differences between differing cultural norms. <https://erinmeyer.com/books/the-culture-map/>

00:44:51 KeishaMarie Douglas: I am connected to Sarasota, I can keep my eye out.

00:45:09 Nancie Steinberg: Reacted to "If you update Zoom -..." with 🥰

00:45:17 Dr. Sandra Lewis: Replying to "Sorry - I may have z..."

It's a great tool @Gayle Gruenberg

00:45:24 Natasha Welcome: Replying to "Good morning-our ver..."

Great!

00:45:25 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "If you update Zoom -..."

Is this the same version of zoom you are referring to?

00:45:41 Allison Lane: is anyone here a StoryBrand certified guide?

00:45:51 Nancie Steinberg: Replying to "If you update Zoom -..."

What is the 3rd link?

00:46:09 Traca Savadogo: Reacted to "The Culture Map by E..." with 👍

00:46:11 Robbie Samuels - (he/him) Philadelphia, PA USA: Replying to "If you update Zoom -..."

The third link has http:// in front of it.

00:46:16 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "If you update Zoom -..."

He has shown 3 versions of his LinkedIn URL above. Only the 3rd one has https

00:46:22 Tosca DiMatteo: Replying to "is anyone here a Sto..."

I know someone who is, but they aren't part of IW

00:46:28 Annette Richmond | Content Marketing Strategist: Replying to "If you are intereste..."

I'm interested, accountability is always helpful

00:46:39 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "If you update Zoom -..."

@Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit what's funny is I'm "up to date" with 5.17.5 - I'm on a Mac. What are you on?

00:46:45 Allison Lane: Reacted to "I know someone who i..." with ❤️

00:46:48 Kimberly Adams Tufts: Replying to "If you update Zoom -..."

My three dots ae still at the bottom right after reactions etc.

00:46:56 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "If you update Zoom -..."

@Robbie Samuels - (he/him) Philadelphia, PA USA PC

00:47:14 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "If you update Zoom -..."

@Kimberly Adams Tufts then you are not on the latest version of Zoom. That's when it moves to the top right.

00:47:18 Robbie Samuels - (he/him) Philadelphia, PA USA:Reacted to "@Robbie Samuels - (h..." with 👍

00:47:40 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "If you update Zoom -..."

@Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit Zoom ... on top right on a PC after the update?

00:47:51 Leslie Saul: Leslie@lesliesaul.com, lesliesaulmobile@gmail.com, 781-266-7900 mobile

00:47:52 Nancie Steinberg: Good morning from NYC. I work in healthcare comms specializing in PR/Media Relations-extensive experience in pharma/biotech/healthcare companies. Enjoy learning from all of you fabulous speakers. Happy to connect and share my network  
<https://www.linkedin.com/in/nanciesteinberg>

00:47:58      Natasha Welcome:      Replying to "does anyone know the..."

Interested

00:48:05      Christina (she/her) Farinacci-Roberts:      Replying to "is anyone here a Sto..."

I am not, but I'm curious what you want that person for...(I do SOME similar type of work and might be a good alternative 😊)

00:48:11      Genein Letford, Intercultural Creativity®:      How much do you charge for recording for the licensing fee?

00:48:15      Kat- Oxygen Coaching:      no.

00:48:29      Genein Letford, Intercultural Creativity®:      Thank you

00:48:45      Pamela Sams, Financial Advisor for Women:      Contract would have changed at that point

00:48:54      Genein Letford, Intercultural Creativity®:      Maybe have a clause in the contract to address it

00:49:03      alison young • blissful hiker:      Reacted to "Maybe have a clause ..." with 💜

00:49:30      Tosca DiMatteo:Cait droppin' gems all day long!

00:49:36      KeishaMarie Douglas:      Reacted to "Cait droppin' gems a..." with 😊

00:49:37      Traca Savadogo:Reacted to "Cait droppin' gems a..." with 🙌

00:49:38      kellycolon:      Question is... the "recording and licensing fee" for one year... so do you record via zoom and then just give them access and turn off their access after that year?

00:49:41      Pamela Sams, Financial Advisor for Women:      Reacted to "Cait droppin' gems a..." with 😊

00:49:41      Phoebe Sahlas: Reacted to "Cait droppin' gems a..." with ❤️

00:49:43      Amanda Russo: Why not just make your licensing fee a standard part of your contract to avoid this @Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit

00:49:46      KeishaMarie Douglas:      Replying to "Cait droppin' gems a..."

She's always dropping gems!

00:49:48      Nancie Steinberg:      Reacted to "Great!" with 😊

00:49:48      Wendy / Blog:YourHelpfulWendy / Florida:      Great advice!

00:49:50 alison young • blissful hiker: was he recording just for those few people out of the room?

00:49:51 Allison Lane: Replying to "is anyone here a Sto..."

I'm looking for a guide to offer a quick presentation to my VIP clients - who ALL need help to DO the development. I only provide guidance for THEM to DO it.

00:49:59 Cait Donovan: Reacted to "Cait droppin' gems a..." with 🥰

00:49:59 Wendy / Blog:YourHelpfulWendy / Florida: You guys are so amazing, thank you!

00:50:11 Allison Lane: I love the Kat and Cait love!

00:50:15 Cait Donovan: Reacted to "I love the Kat and C..." with 🥰

00:50:17 KeishaMarie Douglas: Reacted to "I love the Kat and C..." with 🥰

00:50:17 Pamela Sams, Financial Advisor for Women: Reacted to "I love the Kat and C..." with 🥰

00:50:19 Carol Ann Lloyd: Reacted to "I love the Kat and C..." with 👍

00:50:22 Chitra Rochlani-Speaker, Author, Coach, Warrior: Thank you to everyone who answered my question. I have to jump off for another meeting but here a little more about me:

I'm a wellness coach, medium and author of the bestselling book The Warrior Mindset.

Would love to connect on LinkedIn: <https://www.linkedin.com/in/fitwarriorlife/>

00:50:31 Cait Donovan: Replying to "Cait droppin' gems a..."

I live to serve folks! Plus, I love seeing people successful at business!

00:50:39 Robbie Samuels - (he/him) Philadelphia, PA USA: TONIGHT is my free #NoMoreBadZoom Virtual Happy Hour - a great place to network and our guest speaker will be briefly presenting on pitfalls to avoid as an indie author. Register: <http://www.NoMoreBadZoom.com>.

00:50:44 KeishaMarie Douglas: Replying to "I love the Kat and C..."

I would love to be on the Kat & Cait show!

00:50:45 Naomi @naomi\_authentically: I wouldn't waive it because she was super clear that there was a cost. This was a breach of boundaries. Women's payment needs to be respected.

00:50:48 Bobbie Carlton: Another option - a shorter, free recording for the people who miss it...i.e. one week

00:50:53 Leslie Saul: Replying to "Cait droppin' gems a..."



- 00:50:55 alison young • blissful hiker: Reacted to "Another option - a s..." with 👍
- 00:50:58 Naomi @naomi\_authentically: EXACTLY KAT!!!!
- 00:51:01 Robbie Samuels - (he/him) Philadelphia, PA USA: Reacted to "Another option - a s..." with 👍
- 00:51:05 Tosca DiMatteo: Reacted to "Another option - a s..." with 👍
- 00:51:11 Carol Ann Lloyd: Reacted to "I wouldnt waive it b..." with 👍
- 00:51:14 KeishaMarie Douglas: Reacted to "I live to serve folk..." with 🥰
- 00:51:17 Eden-Reneé Hayes: I'm sorry, but I wouldn't change boundaries for the promise of future business. You don't know when or if that future business will come. For the reasons that Kat just said.
- 00:51:18 Carol Ann Lloyd: Reacted to "Another option - a s..." with 👍
- 00:51:21 Naomi @naomi\_authentically: I agree. He totally bullied and patronized her in the moment
- 00:51:30 Eden-Reneé Hayes: Reacted to "I agree. He totally ..." with 👍
- 00:51:37 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "I agree. He totally ..." with 👍
- 00:51:44 Cait Donovan: Replying to "I wouldnt waive it b..."

I agree, and I wouldn't waive it without a conversation.

- 00:51:54 Lisa Smith, CPQC, EFT, MHT: exactly!
- 00:51:54 kellycolon: Excellent point
- 00:51:58 Leslie Saul: Replying to "Cait droppin' gems a..."

It's why we come every week

- 00:52:00 Traca Savadogo: Yeah, that's a douchy dude move.
- 00:52:06 Naomi @naomi\_authentically: Reacted to "Yeah, that's a douch..." with 🙄
- 00:52:14 Pamela Sams, Financial Advisor for Women: Reacted to "Yeah, that's a douch..." with 🙄
- 00:52:15 Jackie Roby(she/her): Reacted to "Yeah, that's a douch..." with 🙄

00:52:16 Cait Donovan: Reacted to "I'm sorry, but I wou..." with 👍  
00:52:19 Eden-Reneé Hayes: Reacted to "Yeah, that's a douch..." with 🙄  
00:52:21 Tosca DiMatteo: Reacted to "It's why we come eve..." with 🤔  
00:52:22 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "I agree. He totally ..."

yes! He certainly tried. I'll tell more after we hear the other advice.

00:52:26 Carol Williams - UnScatterMe.com: Reacted to "EXACTLY KAT!!!!" with 👍  
00:52:27 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "I wouldnt waive it b..." with 👍  
00:52:28 Tosca DiMatteo: Reacted to "I live to serve folk..." with ❤️  
00:52:31 Carol Ann Lloyd: Reacted to "yes! He certainly tr..." with 👍  
00:52:32 Kelly Byrnes: Right on, Kat! Since the fee had been discussed, it's an automatic billing for the \$1500. But, also, find out if it's going to be posted on their intranet site because that would be an additional fee. That level of fee should not deter additional bookings with the company.  
00:52:32 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "Yeah, that's a douch..." with 🙄  
00:52:34 Robbie Samuels - (he/him) Philadelphia, PA USA: Hey friends, I'm gifting a free 30-day Guest Pass for my Content AND Connection Club.

▸ Weekly mastermind for aspiring and thriving six-figure entrepreneurs every Friday from 5-6:30/7pm ET.

▸ Access to content I've created around networking, Zoom, business growth strategies, book launch strategies, etc.

▸ Co-working hours to have focus time on our to-do list while in a community space.

▸ Monthly business book club.

▸ Members host Office Hours to help each other.

▸ Online message board.

It's \$100/mo, but you get to check us out for 30 days for free.

<http://www.ContentANDConnectionClub.com>

00:53:06 Kimberly Adams Tufts: You always have the same price, if then you choose to decrease or discount . Ask what is your budget? My usual fee is XX dollars, I am doing it at XX for you? In the contract you don't reveal my pricing for this specific event if you refer me.

00:53:19 Kat- Oxygen Coaching: I will add, the client NEVER records for me. I will record and send to you but the client doesn't record.

00:53:30 Traca Savadogo: Reacted to "I will add, the clie..." with 🙌

00:53:47 Naomi @naomi\_authentically: Reacted to "I will add, the clie..." with 🙌

00:53:47 Eden-Reneé Hayes: Reacted to "I will add, the clie..." with 🙌

00:53:56 Valerie Perlowitz: Add a clause in your base contract  
"that in the event the talk is recorded it will be invoiced at XXX (add in your calculation for fee)" so there is no question that you will invoice them then you have the opportunity to waive if you want to

00:54:12 Lisa Smith, CPQC, EFT, MHT: Reacted to "I will add, the clie..." with 👍

00:54:17 Carol Ann Lloyd: Reacted to "Add a clause in your..." with 🙌

00:54:18 Cait Donovan: Replying to "Add a clause in your..."

This is great.

00:54:19 Kimberly Adams Tufts: Reacted to "Add a clause in your..." with ❤️

00:54:21 Eden-Reneé Hayes: Reacted to "Add a clause in your..." with 🙌

00:54:22 Chiletam: Reacted to "Add a clause in your..." with ❤️

00:54:39 Genein Letford, Intercultural Creativity®: Replying to "Add a clause in your..."

It is!

00:54:45 Robbie Samuels - (he/him) Philadelphia, PA USA: Reacted to "Add a clause in your..." with ❤️

00:54:48 Traca Savadogo: Do folks record in case they want it later?

00:54:52 Lisa Smith, CPQC, EFT, MHT: Replying to "I will add, the clie..."

absolutely! you need to be control of the recording for several reasons.

00:55:45 Tonya: Good morning

00:55:58 Cait Donovan: Replying to "I will add, the clie..."

Sometimes the client records for me as part of my payment and gives me the video footage.

00:55:59 Kat- Oxygen Coaching: Replying to "Add a clause in your..."

Do you have this at a higher rate than what you discussed originally? Ex) If previously agreed to \$1000 if done without agreement \$1500?

00:56:01 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: FYI -the recording would have been on their zoom account. I always word my contracts to say the timeframe for licensing fee and how they use it, but I'm assuming they could share it on their intranet with ALL employees.

00:56:30 Dr. Sandra Lewis: Reacted to "Add a clause in your..." with 👍

00:57:04 Kat- Oxygen Coaching: Replying to "FYI -the recording w..."

I host my own recordings. I think that you have to decide how often this may be an issue for you and if hosting is worth it.

00:57:18 Allison Lane: very generous!

00:57:30 Naomi @naomi\_authentically: Reacted to "yes! He certainly tr..." with 😞

00:57:37 Allison Lane: @Kimberly Adams Tufts

00:57:38 Dr. Sandra Lewis: @Kimberly Adams Tufts love the alignment with your purpose, mission, goals 🐾

00:57:43 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Replying to "FYI -the recording w..."

@Kat- Oxygen Coaching I prefer to do this as well. But in this situation, we discussed beforehand, he did not want to recorded.

00:57:46 Kimberly Adams Tufts: Reacted to "@Kat- Oxygen Coachin..." with 👍

00:57:55 Naomi @naomi\_authentically: Yeah I wouldnt even proceed. Exactly right

00:58:00 Kimberly Adams Tufts: Reacted to "I host my own record..." with 👍

00:58:10 Allison Lane: I'm feeling a need for sales conversation coaching from Margie and Kimberly and others!

00:58:16 Naomi @naomi\_authentically: Sooooo true Margie

00:58:31 Kimberly Adams Tufts: Reacted to "I'm feeling a need f.." with 😊

00:58:33 Pamela Sams, Financial Advisor for Women: Reacted to "I'm feeling a need f.." with 😊

00:58:35 Margie Traxler, Grain Free Mama's: Reacted to "I'm feeling a need f.." with 😊

00:58:35 Traca Savadogo: Reacted to "I'm feeling a need f.." with 🙌

00:58:36 Jackie Roby(she/her): Reacted to "Sooooo true Margie" with 💜

00:58:43 Robbie Samuels - (he/him) Philadelphia, PA USA: Writing a book? I am building a Biz Book Publishing Hub designed to assist entrepreneurs in navigating the complexities of writing, editing, and publishing their books.

I help entrepreneurs LAUNCH their books with a plan that builds a pipeline for new revenue based on prospects from their own network and results in 50+ Amazon reviews.

My ideal client has a manuscript that is ready to send to the editor. I'm lining up resources to help them reach that milestone.

If you're publishing a book in 2024 and would like to chat, fill out this form:  
<http://www.robbiesamuels.com/booklaunchsupport>

If your services are a match for business authors, I'd love to connect. I use a booking form to make scheduling easier and share my availability. <http://www.meetme.so/robbiesamuels>

00:58:53 Annette Richmond | Content Marketing Strategist: Replying to "FYI -the recording w..."

Does this mean that you "turn off" access at the end of the license term?

00:59:04 Margie Traxler, Grain Free Mama's: Reacted to "Sooooo true Margie" with 💜

00:59:04 Kat- Oxygen Coaching: Reacted to "Does this mean that ..." with 👍

00:59:05 Cait Donovan: Reacted to "@Kat- Oxygen Coachin..." with 👍

00:59:11 Margie Traxler, Grain Free Mama's: Reacted to "Sooooo true Margie" with 😊

00:59:11 Chitra Rochlani-Speaker, Author, Coach, Warrior:Some of you were interested in learning more about my readings as a medium on the past call. I wanted to offer anyone here who is interested a complimentary 15 min reading if you'd like to take advantage of it. I've gotten so much from this amazing group and I want to give back. 🙏🙏🙏💕

<https://www.fitwarriorlife.com/complimentaryreading>

00:59:14 Margie Traxler, Grain Free Mama's: Reacted to "I'm feeling a need f.." with 😊

00:59:33 Dr. Sandra Lewis: Reacted to "Some of you were int..." with ♥

00:59:42 Bobbie Carlton: Replying to "FYI -the recording w..."

This means you are hosting the recording

01:00:03 Eden-Reneé Hayes: There are many states where it is illegal to record without consent from all parties

01:00:11 Naomi @naomi\_authentically: Reacted to "There are many state..." with 🙌

01:00:28 Allison Lane: the GALL!

01:00:38 Gail: Interested in how AI can help you increase efficiency, get more leads or get more insights - Reach out. <https://www.linkedin.com/in/gailmartino/>

01:00:40 Pamela Sams, Financial Advisor for Women: Reacted to "There are many state..." with 🙌

01:00:44 Traca Savadogo:It's a character issue with that dude.

01:00:57 Aileen Axtmayer iphone: Reacted to "It's a character iss..." with 🙌

01:00:59 alison young • blissful hiker: Reacted to "It's a character iss..." with 😊

01:01:01 Genein Letford, Intercultural Creativity®: That one point was a great GEM for this meeting. I will update my contract NOW! I have lots of IP 😊

01:01:04 Lisa Smith, CPQC, EFT, MHT: I am very clear verbally and in contract that I am in control of recording (for several reasons), and their recording of the video is a violation of IP.

01:01:05 Kelly Byrnes: Great conversation about the recordings. Thanks for bringing that up, Brenda. Thanks for all the input, Everyone. Good stuff! Great example of the value of this Innovative group!

01:01:06 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: you all are AWESOME!!! Thanks so much. I love these calls.

01:01:11 Robbie Samuels - (he/him) Philadelphia, PA USA:Reacted to "you all are AWESOME!..." with ♥

01:01:12 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "Great conversation a..." with ❤️

01:01:15 Naomi @naomi\_authentically: Reacted to "you all are AWESOME!..." with ❤️

01:01:18 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "I am very clear verb..." with ❤️

01:01:21 Aileen Axtmayer iphone: Reacted to "you all are AWESOME!..." with ❤️

01:01:24 Naomi @naomi\_authentically: Reacted to "That one point was a..." with 🔥

01:01:28 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "That one point was a..." with ❤️

01:01:29 Carol Ann Lloyd: Reacted to "you all are AWESOME!..." with ❤️

01:01:31 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "It's a character iss..." with 🙄

01:01:33 Naomi @naomi\_authentically: Reacted to "I am very clear verb..." with ❤️

01:01:37 Brenda Meller | LinkedIn Coach & Trainer | Metro Detroit: Reacted to "the GALL!" with 😂

01:01:44 Phoebe Sahlas: Innovation Women would LOVE to tag and feature you on our social platforms for International Women's Day in March! If you would like to participate, here's the link (it should take less than 3 minutes)! 📄 ↩

International Women's Day AnswerStage prompt link: <https://answerstage.app/qcode/BFQ3VJ>

01:01:47 Genein Letford, Intercultural Creativity®: This is also why I have this IP trademarked as well

01:02:12 Genein Letford, Intercultural Creativity®: Reacted to "I am very clear verb..." with 🙌

01:02:15 Marisa Zalabak (she/her/hers): Marisa Zalabak Educational Psychologist, AI Ethicist, Climate Repair, The Digital Economist, IEEE, Transdisciplinary Collaboration, Consciousness Connector, Author, Adaptive Leadership, Equity, Dedicated Optimist <https://www.linkedin.com/in/marisazalabak/>

01:02:22 Kat- Oxygen Coaching: Reacted to "This is also why I h..." with 👍

01:02:56 Tosca DiMatteo: Speaking of visibility - I updated my LinkedIn to re-mention that I'm a part of IW (based on Brenda's webinar) and it got quite a lot of traction this week!! Though many people thought I got a new job. Haha

01:02:56 Kat- Oxygen Coaching: Aesha does!

01:03:04 Cait Donovan: Reacted to "Speaking of visibili..." with 💚

01:03:08 Jackie Roby(she/her): Reacted to "Speaking of visibili..." with 🤔  
01:03:08 alison young • blissful hiker: Reacted to "Speaking of visibili..." with 🤔  
01:03:11 alison young • blissful hiker: Reacted to "Speaking of visibili..." with 💜  
01:03:17 Lisa Smith, CPQC, EFT, MHT: Replying to "Speaking of visibili..."

I hadn't thought of that!

01:03:38 Carol Ann Lloyd: Reacted to "Speaking of visibili..." with 🙌  
01:03:39 Bobbie Carlton: Reacted to "Speaking of visibili..." with ❤️  
01:03:44 Cait Donovan: Was she the only speaker?  
01:03:51 Kat- Oxygen Coaching: Reacted to "Was she the only spe..." with 👍  
01:03:52 Cait Donovan: Was anything else part of the conference?  
01:04:15 Kimberly Adams Tufts: I'm loving this. Iron sharpening iron. 🙌👍🙌👍👉  
01:04:20 Kat- Oxygen Coaching: This is a contract question... negotiate it in the contract but be prepared to help market it and if it is horrible then that's on you aso  
01:04:22 Kimberly Adams Tufts: Reacted to "Was she the only spe..." with 👍  
01:04:22 Kat- Oxygen Coaching: also  
01:04:30 Naomi @naomi\_authentically: Reacted to "I'm loving this. Ir..." with 👉  
01:04:31 Pamela Sams, Financial Advisor for Women: Reacted to "also" with 😊  
01:04:31 Diane Darling: She was one of many - 30k at the conference.  
01:04:39 Nancie Steinberg: Reacted to "That one point was a..." with ❤️  
01:04:41 Pamela Sams, Financial Advisor for Women: Reacted to "I'm loving this. Ir..." with 👉  
01:04:45 alison young • blissful hiker: Reacted to "This is a contract q..." with 👍  
01:04:47 Cait Donovan: Replying to "She was one of many ..."


Was the charge just for her session or for the conference?

01:04:59 Diane Darling: Replying to "She was one of many ..."

Yes

01:05:13 Cait Donovan: Replying to "She was one of many ..."

Yes just for her session or Yes for the conference?

01:05:24 Nancie Steinberg: Reacted to "Speaking of visibili..." with 

01:06:14 Genein Letford, Intercultural Creativity®: Do you have an example of your MENU?  
Of questions?

01:06:26 alison young • blissful hiker: Reacted to "Do you have an examp..." with 

01:06:35 Genein Letford, Intercultural Creativity®: Reacted to "I'm loving this. Ir..." with 

01:06:36 Allison Lane: Hi everyone. I'm help women get book deals and successfully launch their books. My clients become bestsellers and award-winners. Would love to connect!  
<https://www.linkedin.com/in/allisonlanelit/>

01:06:44 Lena Scullard: My fee varies based on factors like audience size. I've been told that is odd, but it works for me.

01:06:51 Margie Traxler, Grain Free Mama's: Very insightful questions and answers - thanks!

01:07:00 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "Hi everyone. I'm hel..."

We should chat! I'm building a Biz Book Publishing Hub. [robbie@robbiesamuels.com](mailto:robbie@robbiesamuels.com)

01:07:07 Carol Williams - UnScatterMe.com: Replying to "Do you have an examp..."

Yes...I'd have to dig it up! Let's connect. I had sent you a PM but it's upthread! lol

01:07:25 Naomi @naomi\_authentically: I have to actually jet before the breakouts !! Sorryyyy everyone !!!!! Xoxoxo

01:07:31 Robbie Samuels - (he/him) Philadelphia, PA USA:Replying to "Writing a book? I am..."

@Allison Lane FYI


01:07:38 kellycolon: I have to jump I start teaching at 10



01:08:00 Carol Williams - UnScatterMe.com: Replying to "My fee varies based ..."


Personally I don't think it's odd at all. Each person has ROI. So it's completely reasonable.

01:18:57 Lena Scullard: 10 is never enough time!

01:18:58      Souligna Stone - Ignite Your S.O,U.L.:      \*\*\*\*\*

 Hi! Souligna Stone in JAX FL.

 Corporate burnout turned Brand CEO teaching business owners toxic-hustle-proof growth strategies to attract soul-aligned dream clients + convert sales!  Let's connect!  
[https://www.linkedin.com/in/souligna-stone-8818b729?utm\\_source=share&utm\\_campaign=share\\_via&utm\\_content=profile&utm\\_medium=ios\\_app](https://www.linkedin.com/in/souligna-stone-8818b729?utm_source=share&utm_campaign=share_via&utm_content=profile&utm_medium=ios_app)

 Have a deeper conversation with me! »»  
<https://calendly.com/stonemediasource/meaningful-conversation>

01:19:20      alison young • blissful hiker:      Reacted to "10 is never enough t..." with 


01:19:30      Lena Scullard:      Replying to "My fee varies based ..."



01:19:39      KeishaMarie Douglas:      Reacted to "10 is never enough t..." with 

01:20:22      Lena Scullard:      Anyone else wish they could have chosen all three?!

01:20:34      Kelly Byrnes:      I'd love to connect!  
<https://www.linkedin.com/in/kellytylerbyrnes>

01:20:39      Chiletam:      Reacted to "Anyone else wish the..." with 

01:20:44      Nancie Steinberg:      Reacted to "Anyone else wish the..." with 

01:21:07      Jessica Cumming:      Sorry I had to step away for part of a call @Kelly Byrnes, @Lil - CEO GWN Publishing LLC @Natasha Welcome I'd love to connect with you and anyone else!  
<https://www.linkedin.com/in/jessicacummingnewbeginnings/>

01:21:07      Cait Donovan:      I'm off to the races, great to see you all Speaker Friends!

01:21:16      Lil - CEO GWN Publishing LLC:      gotta jum tp tje next ,meeting have a great weekend folks

01:21:27      Kelly Byrnes:      Reacted to "Sorry I had to step ..." with 

01:21:28      KeishaMarie Douglas:      Great conversation today! Have a great weekend everyone.  
<https://linkedin.com/in/keishamarie-douglas-mba-970291a2>

01:21:35      Valerie Perlowitz:      here's my link: <https://www.linkedin.com/in/vperlowitz>

01:21:46      Lisa Smith, CPQC, EFT, Mht:      Lisa here. My business is The Coaching Center for MindTraining and Success. For 28 years, I've helped people change their habits quickly and permanently--without relying on willpower. Using simple but powerful brain-based techniques, we change the inner programs driving your behavior, so you automatically start thinking and acting in a way

that helps you look, feel, and be your very best.

For niche, I help sr.-level women leaders over 50 who feel overwhelmed, overtired, or overweight to establish a healthy, sustainable lifestyle without willpower, so they have the habits, energy, and confidence to be their best personally and professionally.

01:22:23 Tosca DiMatteo: So glad I joined today!!!! Thank you Bobbie et all!

01:22:28 Kelly Byrnes: Great time today! Thanks, Bobbie and All!

01:22:31 Eden-Reneé Hayes: Reacted to "10 is never enough t..." with 100

01:22:42 Kimberly Adams Tufts: I look forward to connecting with you all.  
<https://www.linkedin.com/in/kimberly-adams-tufts-katwellnesskoaching/>

01:22:42 alison young • blissful hiker: awesome, thanks!

01:22:43 Pamela Sams, Financial Advisor for Women: Enjoy your day!

01:22:44 Lisa Smith, CPQC, EFT, MHT: <https://www.linkedin.com/in/mindtrainingcenter/>

01:22:45 Margie Traxler, Grain Free Mama's: For anyone who wants to learn more about what I do - check out [www.grainfreemamas.com](http://www.grainfreemamas.com)

01:22:49 Awatif Yahya (She/Her/Hers): thank you