



04.14.2023

Director of Business Development – 1099 with possibility of full-time hire

Precision Healthcare Financial Consulting is seeking a Director of Business Development on a contract basis, with an expectation of full-time hire in the future. The company is a start-up management consulting services provider in the healthcare industry, specializing in hospital and medical group spaces. The company aims to hire two additional healthcare consultants in 2023 to expand on the scope of services.

Services Provided:

The management consulting services provided include general corporate finance functions (budgeting/planning/month end close of books support/cash flow reporting, rolling forecasts), decision support services and analytics (statistic and volume KPI dashboarding/ salary, labor & productivity and benchmark reporting/AR valuations for revenue accounting and flex reporting) and Business Development & financial due diligence as well as interim or change management.

This Role:

The Director of Business Development will be responsible for overseeing the marketing and growth strategy of the company, with a focus on driving administrative, non-clinical engagements within the healthcare industry. The position will build out the pipeline to close the gap between engagements to minimize downtime. This 1099 contract role will earn 10% of all gross billable services generated by consultants. The ideal candidate will have existing relationships within the hospital and medical group sections of the healthcare industry and approximately 5-10 years of experience sourcing financial and analytic central business office roles to the healthcare industry.

Application Process:

To apply for this position, interested candidates should:

Go to <https://www.phfconsult.com/hiring> and apply directly with the “Apply Now” link.

Go to <https://www.phfconsult.com/services-provided/business-intel> to familiarize yourself with the CRM tool.

Go to “Click here for full screen.” You don’t need to be an expert, just familiarize yourself so we can make good use of our time together.