



Welcome to the Maximum One Realty Mentoring Program!!

As a Mentee, here is a basic outline of what you can expect to cover during the program:

- An overall view of how real estate works
- What are your goals and what do you want to accomplish
- Basic business planning and how to achieve your financial goals
- Reviewing Maximum One Tech Tools and systems that we offer
- Recommended real estate videos for you to watch and classes to take.
- Working with sellers from listing agreement to closing
- Assisting you from negotiating to “under contract”
- Closing with a buyer from brokerage agreement to closing
- How to get paid at Maximum One

We are very excited that you are starting this new journey in real estate. You will forever be learning and be exposed to new systems and tools. If you keep a hunger and a desire to grow and learn there is no level that you cannot achieve.

We agree that every transaction is different and they might come with challenges creating urgency in the middle of the night, however let's try to keep all mentorship meetings and communications during business hours.

By signing this letter, you agree to the following:

1. 60/40 Commission Split with Mentor on your 1st (3) Transactions and the MX1 fee from your 60% based on your Plan.
2. Watch Orientation Video before your first meeting with the mentor.

We are excited to have you as a part of the Maximum One Executives group!

Agent's Signature

Date

Mentor's Signature

Date