



Company Profile

Please complete electronically.

Contact details

Name of company:	
Office address:	
P.O. Box:	
Town and postal code:	
Country:	
Shareholder(s):	
Contact person:	
Telephone:	
Mobile:	
E-mail:	

Company details

Website:	
Social Media:	What services and/or products do you offer?

Who are your clients?

Legal form of your company:	
Year of foundation:	
Thereof number of employees part of the youth (under 30 years old):	
Thereof number of employees with Bachelor's degree:	
Total number of full-time employees:	
Thereof number of employees with Master's degree:	
Thereof number of female employees:	

Number of external IT professionals (freelancers)

available: _____ Is your company
partly or fully
owned by the



Number of partner companies available:
state?

☐ No ☐ Yes. Please specify: _____

Does your company have any majority shareholder/investors from
foreign countries?

☐ No ☐ Yes. Please specify: _____

Has your company already participated in a project by other development cooperation organizations?
(e.g. CBI, GIZ, ITC, World Bank, USAID, COLEAD, OTGS, UNIDO, EU, AFD, ...)

☐ No ☐ Yes. Please specify: Project _____ Organization: _____ Year(s): _____
: _____

Total sales turnover per year:

☐ < € 100'000 ☐ € 100'000 to 250'000

☐ € 250'000 to 1'000'000 ☐ > € 1'000'000

Marketing tools

Does your company have any public Git repositories?

☐ No ☐ Yes. Please show the URL link: _____

Do you have any pitch decks?

☐ No ☐ Yes. Please attach or provide URL: _____

Are you already doing business with international organizations?

☐ No ☐ Yes

% of sales turnover from international activities: _____

Are you a member of a sector-specific association?

☐

☐ No ☐ Yes. Please provide URL:



Export activities

Where do you sell your services to?

- | | | |
|--------------------------|------------------------|---------------|
| <input type="checkbox"/> | Domestic market, | % of turnover |
| <input type="checkbox"/> | East African markets, | % of turnover |
| <input type="checkbox"/> | Other African markets, | % of turnover |
| <input type="checkbox"/> | USA, | % of turnover |
| <input type="checkbox"/> | Europe directly, | % of turnover |
| <input type="checkbox"/> | Germany directly | % of turnover |

How many direct clients do you have in Germany? _____

How many direct clients do you have in other European countries? _____

Are you already doing business with international organizations?

☐ No ☐ Yes

% of sales turnover from international activities: _____

Are you a member of a sector-specific association?

☐

☐ No ☐ Yes. Please provide URL:



ICT Events in Europe

Have you participated in any European forum?

☐ No ☐ Yes.

URL:

Certifications

What certifications does your company hold?

Are you planning any further certification?

Name:

Position:

Date

Signature & Stamp



Please return this form to:

Katharina.hartmann@sequa.de and Lasse.lohmann@sequa.de

and/or the person who has provided you with this form.