



Company Profile

Please complete electronically.

Contact details

Name of company: _____

Office address: _____

P.O. Box: _____

Town and postal code: _____

Country: _____

Shareholder(s): _____

Contact person: _____

Telephone: _____

Mobile: _____

E-mail: _____

Website: _____

Social Media: _____

Company details

What services and/or
products do you
offer?

Who are your clients?

Legal form of your company: _____

Year of foundation: _____

Thereof number of employees part of the youth
(under 30 years old): _____

Thereof number of employees with Bachelor's
degree: _____

Total number of full-time employees:
Thereof number of employees with Master's
degree:
Thereof number of female employees:

Number of external IT professionals (freelancers)

available: _____

Is your company

partly or fully

owned by the

Number of partner companies available:

state?

No Yes. Please specify: _____

Does your company have any majority shareholder/investors from
foreign countries?

No Yes. Please specify: _____

Has your company already participated in a project by other development cooperation organizations?

(e.g. CBI, GIZ, ITC, World Bank, USAID, COLEAD, OTGS, UNIDO, EU, AFD, ...)

No Yes. Please specify: Project

Organization: _____

Year(s): _____

:

Total sales turnover per year:

< € 100'000

€ to 250'000

100'000

€ 250'000 to 1'000'000

> € 1'000'000

Marketing tools

Does your company have any public Git repositories?

No Yes. Please show the URL link: _____

Do you have any pitch decks?

No Yes. Please attach or provide URL: _____

Are you already doing business with international organizations?

No Yes

% of sales turnover from international activities: _____

Are you a member of a sector-specific association?



No Yes. Please provide URL:



Export activities

Where do you sell your services to?

- Domestic market, % of turnover
- East African markets, % of turnover
- Other African markets, % of turnover
- USA, % of turnover
- Europe directly, % of turnover
- Germany directly % of turnover

How many direct clients do you have in Germany? _____

How many direct clients do you have in other European countries? _____

Are you already doing business with international organizations?

No Yes

% of sales turnover from international activities: _____

Are you a member of a sector-specific association?



No Yes. Please provide URL:



ICT Events in Europe

Have you participated in any European forum?

No Yes.

URL:

Certifications

What certifications does your company hold?

Are you planning any further certification?

Name:

Position:

Date

Signature & Stamp



Please return this form to:

Katharina.hartmann@sequa.de and Lasse.lohmann@sequa.de

and/or the person who has provided you with this form.