Whether you want to simply share this with a few people you care for, build a nice residual extra stream of income or you want to create wealth, this is for you.

Don't try to reinvent the wheel. Keep it simple and keep it duplicatable by following the ThisIsIt Team program. Lifewave is the FASTEST growing company within the industry in the **world!** Within Lifewave, we are on the biggest and fastest growing team (This Is It Team) created by Steve and Gina Merritt.

The Business Building site <a href="www.ThisIsItTeam.com">www.ThisIsItTeam.com</a> is the **#1** thing you should go through for building your business. The <a href="www.ThisIsItInfo.com">www.ThisIsItInfo.com</a> is the **#1** site you use when sharing the X39 patch.

#### STEP 1

- Get connected!
  - On this We Believe Team website, add yourself to the This Is It FB page and Youtube page under Success Tools
  - o Talk to your Sponsor or your upline on what you'd like Lifewave to do for you
    - If they are unavailable, **Josh Holdaway (Presidential Director)** 314-315-3635

#### STEP 2

- Make a list and schedule a Launch Party with your sponsor, your upline or host yourself
  - Go through your phone and make a list of people who need this for health or wealth like you.
  - See link on this website for (Things to Say to Prospects)
  - Schedule this for your house or a zoom and invite your upline to host
  - If you need to host yourself, do the following:
    - Download presentation slides from the ThisIsItTeam site from the 3 lines and go to DOWNLOADS. You can also use our team slides on this We Believe Team website under Deeper Dive then Show the presentation yourself.
    - OR- Have people over and watch a live Zoom (Schedule listed on this website).
    - OR- Have people over and watch a recorded Zoom (ThisIsIt YouTube) or our recommended ones on this We Believe Team website under Top Picked X39 Presentations.
  - Goal is to go MANAGER in 30 days or less (2 people on your RIGHT AND 2 people on your LEFT)
  - You can also connect people to your upline via 3 way call or zoom and get them signed up like you potentially were.
  - You can even do a 1 to 1 with someone. Look through <u>www.ThisIsItInfo.com</u> with them, then select one of our Top Picked X39 Presentations to watch. Afterwards, sign them up! (Could it be any easier?!)

#### STEP 3

### • Go to the ThisIsItTeam site (Under Success Tools on this site)

- Start at the beginning (left side) and go through all training videos including compensation videos.
- Most guestions about the business will be answered on that site.
- If you bought a \$500k Subway franchise, you would read the business binder cover to cover because of your investment and the potential reward. Treat this website the same way because that's what it is, but it's FREE!

### STEP 4

# • Plug in to the events

- The schedule of events is on this **We Believe Team** website
- Monday and Wednesday Zooms
  - Watch and send new prospects to. Hosted by Presidential Directors & Senior Presidential Directors on the This Is It Team.
  - It's a great practice to keep watching these because you'll pick up new things every time and it will help you if/when you present the same material.

## Thursday IN PERSON and LIVE STREAMED St Louis meeting

- This is our team (We Believe Team) hosted by Josh Holdaway and other leaders.
- If you're IN the St Louis area, it's a GREAT decision to attend every Thursday and bring guests as it gets exciting!
- Saturday Training Zooms (MOST IMPORTANT!)
  - Hosted by Presidential Directors & Senior Presidential Directors on the This Is It Team.
  - These are INCREDIBLE trainings that will do amazing things for the growth of you and your teams business
  - Unavailable to watch? It's uploaded to the This Is It Team YouTube channel 1 hour after broadcasting so you can watch afterwards.

### STEP 5

#### • Connect your new Brand Partner to this website

• We've created this site to make things simple and duplicatable