

Location: Bangalore/Mumbai/NCR

Reporting To: Company Lead

About us

Investopad helps investment firms identify the next generation of startup leaders in the technology world. Every day, we interact with some of the smartest people in the country who are in the early stages of building on big-vision ideas.

We leverage these initiatives to identify leaders (individuals & startups), develop their skills/network & create commercial opportunities for those that demonstrate potential:

- Capital Partnerships: we advise angel investors and firms on early-stage investing opportunities
- Market development: we help startups find customers and strategic advisors
- Career development: Finding the right growth opportunities for deserving talent
- Cowork: An environment of like-minded entrepreneurs who are building in isolation, together.

Why we're hiring

We have been experimenting with an idea, and we're planning to launch a new initiative that takes it to the next level: *Forums*¹.

A large part of what we do is identify high-potential individuals and help develop their learning, network and opportunities. We do this best by enabling peer interaction. Specifically, *Forums* is our initiative to build highly-curated communities of people with specialised expertise or interests (e.g. data science, product management, IoT, building for rural india, etc.).

We have done this in an informal manner so far – WhatsApp groups, offline meetups, etc.. We kept the bar high and we involve only individuals that we believe will contribute meaningfully to creating the most important technology companies of tomorrow.

Today, we find that the relationships we helped create are incredibly valuable for these individuals. These people have helped each other hire, start companies together, review products, call out business strategies and gone on to become founders of some prolific companies.

Given the growing quality of talent and breadth of our network, we believe we can have a greater impact by structuring this activity and building many such communities – across domains and at a greater scale.

We're looking for a leader for *Forums*.

¹ We don't like the name either; so maybe if you join us, a new name can be the first order of business!

About the role

Building (and being an active part of) such communities brings the opportunity to engage meaningfully with entrepreneurs as they lay the foundations to make their vision into a reality.

This role covers 3 main responsibilities:

1. Leading *Forums*

Forums will be yours to lead execution on. You will be fully responsible for making it a success.

We will shape the strategy together, but it will be your initiative to run successfully. You will be responsible for:

- Building relationships with members and ensuring high-value debate in communities
- Hiring and managing team members in order to grow *Forums*
- Liaising with our platform team to identify talented operators from different areas of expertise
- Execute on a strategy that leverages the community for sustainable growth
- Sharing knowledge gathered in these communities with the firm

2. Sourcing and screening talent for *Forums*

You will leverage your network to source high-potential talent in the technology world. For this, you are expected to spend the majority of your time outside the office engaging such people.

You will assess whether these individuals are capable of building or contributing meaningfully to promising tech startups and using Investopad's capabilities to help create opportunities for them.

3. Sourcing and screening startups for investment opportunities

You will leverage your network to source high-potential tech startups. For this, you are expected to spend the majority of your time outside the office engaging with founders.

You will lead our engagement with startups that fit your areas of expertise. Over time, we expect you will develop the skill of better understanding startup investment opportunities. You will be a key part of the team assessing startups and building recommendations for our partner investors.

We want to hear from you if you:

1. Are well-versed in tech and endlessly curious.
2. Can hold your own in conversations about a wide range of technology trends.
3. Have a tendency to dig deep on obscure ideas.
4. Excel at learning from others.
5. Have a track record of bringing people together and amplifying the exchange of ideas
6. Are always finding ways to introduce people for mutual benefit.
7. Love spending time with entrepreneurs and discussing businesses.
8. Are a community builder and conversation starter. You make new connections everywhere you go.
9. Have a strong network in, and understanding of, the Indian tech startup ecosystem.
10. Have started clubs at university, or you run a meetup or moderate a subreddit.
11. Are super organised.

Next steps²

1. Step One

If this sounds interesting, find us, and email us with examples where you tick the above (as applicable).

2. Step Two

We'll have a quick chat on the phone.

3. Step Three

We'll send you some more preliminary information if relevant.

4. Step Four

We do a video call or in-person meeting to align on an understanding of the responsibilities.

5. Step Five

We give you an assignment. We decide if we like your work.

6. Step Six

You meet the whole team. You decide if you like us. We decide if we like you.

7. Step Seven

[This.](#)

² All the latest fads are 7-step programs so we had to drag this out.