Copy Objective: An email campaign designed to convert warm leads (who previously opted in for a free guide and how to swim freestyle better) into \$29/month membership by highlighting the importance of dryland exercises in boosting strength, improving swimming performance, and increasing speed in the water.

Target Audience Research: TEMPLATE Market Research Template (TRW-Stylized) (1)

Email #1

Subject Line: How To Avoid Swimmer's Shoulder Once And For All

Body:

Hey Jack,

I'm about to share something I usually don't talk about on my socials...

Something so effective and powerful that I only share it with people who are really serious about improving their swimming.

This one tip alone has helped thousands of swimmers I've coached break their PBs over and over again, and today I'm sharing it with you...

Did you know that 80% of swimmers experience shoulder pain or injury at some point in their swimming journey?

But, what's causing it?

You might think it's a bad torso rotation or something to do with your strokes...

Actually, it's none of those, and let me explain you why...

The #1 reason swimmers end up with serious injuries that can hold them back—sometimes permanently—is a lack of something I like to call **pre-muscle mobility**.

It's not just about what you do in the pool, but what you do outside of the water that is what plays a massive role in how strong, flexible, and injury-free you'll swim.

I've had countless clients tell me they feel more powerful, more flexible, and just *better* in the water after doing something simple but game-changing...

Dryland exercises.

And I'm not the only one who believes this. Even Michael Phelps swears by it:

"It's kind of the most important thing we do now. We used to not do a lot of dryland training, but now we do. It's made a huge difference."

Tomorrow, I'll be sharing something that could transform your regular swimming.

But for now, I've also got something special for you...

The #3 most effective dryland exercises to help you maintain your pace, increase your power, and sustain your speed over longer distances.

■ How to Swim Faster - Top 3 Dryland Swimming Exercises

Talk Soon Dan