

Huawei Collaborates With TM R&D In Joint Innovation Efforts To Develop Next-Generation Access Technologies

*Partnership aims to enhance and capitalise on access and connectivity networks
to serve Malaysian better*

[Kuala Lumpur, Malaysia, August 12, 2014] Huawei, a leading global information and communications technology (ICT) solutions provider, today signed a Memorandum of Understanding (MoU) with Telekom Research & Development Sdn Bhd (TM R&D), a wholly owned subsidiary of Telekom Malaysia Berhad (TM), at TM Convention Center. The MoU aims to launch joint innovation efforts to co-develop next generation access technologies for both fixed-line and wireless connectivity in Malaysia.

The MoU will see Huawei and TM R&D jointly research the most suitable, customized copper access and 4G solutions for Malaysia's fixed and broadband landscapes. Through this collaboration, both parties will share research facilities and encourage knowledge transferring, as well as establish a joint lab within the TM Innovation Center, in Cyberjaya within the Multimedia Super Corridor (MSC) of Malaysia.

Dr. Gopi Kurup, Chief Executive Officer, TM R&D and Mr. Mike Wang, Chief Executive Officer of Huawei Malaysia signed the MoU, with Mr. Dato' Danapalan TP Vinggrasalam, Chairman of TM R&D and Mr. Zou Zhilei, President of Huawei Carrier Business Group, presented to witness the ceremony.

Commenting on the partnership, Mr. Mike Wang said, "Being a part of Malaysia's digital transformation has been an exciting experience for us at Huawei. TM's High Speed Broadband (HSBB) project has become a global reference point of future-oriented smart networks. By jointly developing technologies that utilize TM's existing copper wires, TM can make efficient use of resources, quickly implement bandwidth strategies, and launch additional new services, including IPTV and HDTV based on the fast broadband to score more commercial success. After achieving huge success as a fixed network operator, we are very excited to be a part of TM's transformation into a full-fledged fixed-line and mobile player. TM shares our enthusiasm for bridging the connectivity gap, enhancing Malaysia's status as an investment destination with world-class connectivity solutions, and continuously enabling the next level of 'digital life' for consumers and businesses alike, through ongoing innovation."

"Huawei shares our passion for innovation and co-development partnerships. With strong commitment from both parties, we are confident of contributing to a competitive next generation ICT infrastructure for the nation. The collaboration reflects our commitment to evolve the nation's HSBB network project and underpins the long term value of TM's current assets. We believe the next generation access technologies will further enhance our broadband user experience and TM's wireless coverage in the long run," said Dr.Gopi Kurup.

Malaysia's RM11.3 billion HSBB project was a globally-acclaimed success, in terms of the scope of the endeavour, the speed of its completion as well as its take-up rate. TM has been at the center of this transformation surpassing its commitment to the Government of Malaysia as set out in the landmark Public-Private Partnership (PPP) agreement to roll out to 1.34 million premises. Some of the achievements during this time have been historic milestones. TM not only completed the roll out the HSBB network and services in time, within cost and with the workforce motivated and intact; it is globally recognised as one of the fastest and most cost effective, given the wide scope of this ambitious endeavour. TM and Malaysia have also achieved the highest take-up rate to date by global comparison.

"Fixed-Mobile Convergence (FMC) is not only one of the most important trends in the industry but also a strategic turning point for telecom operators. Huawei has rich experience in FMC. We are willing to share our knowledge with TM, to help our customer prepare for the challenges and opportunities that the Digital Economy brings," Mike Wang concluded.

More than 75,000 members of the Huawei global team are dedicated to R&D, with Huawei investing no less than 10% of its revenue in R&D annually. Huawei first established its business in Malaysia 13 years ago, and today has 1,900 employees, 75% of which are recruited locally. Huawei currently serves all major telecom operators in Malaysia and is a key contributor to HSBB, 4G, and other ICT developments in the country.

For more information, please visit <http://www.huawei.com/my/>.

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About TM

Telekom Malaysia Berhad (TM), Malaysia's broadband champion and leading integrated information and communications group, offers a comprehensive range of communication services and solutions in broadband, data and fixed-line. As a market leader, TM is driven by stakeholder value creation in a highly competitive environment. The Group places emphasis on delivering an enhanced customer experience via continuous customer service quality improvements and innovations, whilst focusing on increased operational efficiency and productivity.

Leveraging on our extensive global connectivity, network infrastructure and collective expertise, TM is well positioned to propel Malaysia as a regional Internet hub and digital gateway for South-East Asia. TM remains steadfast in its transformation into a new generation communications provider to deliver an enhanced and integrated digital lifestyle to all Malaysians, and opening up possibilities through connection, communication and collaboration, towards our shared vision of elevating the nation into a high-income economy.

As a model corporate citizen committed to good governance and transparency, TM continues its pledge to ensure the integrity of our processes, people and reputation as well as the sustainability of our operations. Our Corporate Responsibility (CR) ethos reinforces responsible behaviour in the four main domains of the marketplace, workplace, the community and the environment. With a focus on ICT, the Group further promotes 3 major platforms i.e. education, community/nation-building and environment, through our Reaching Out programmes.

TM is also a multiple corporate awards winner, having been recognised consistently for our high standards in Corporate Governance and Corporate Responsibility. TM has most recently been honoured with the Platinum Award for the Overall Excellence Award for Most Outstanding Annual Report of the Year for National Annual Corporate Report Awards (NACRA) in 2013, as well as in 2011 and 2006, and the Industry Excellence Award for Main Board Companies under the Trade & Service category for the 17th consecutive year. In addition, TM has been awarded the Anugerah CSR Perdana Menteri for Best Workplace Practices in 2009 and 2010. TM is also the winner of the Best Sustainability Report Award (SRA) in Malaysia for 2 consecutive years at the 2013 Sustainability Reporting Awards organised by The National Centre for Sustainability Reporting (NCSR) based in Indonesia. TM was named Telecom Service Provider of the Year for the 3rd time at the 2014 Frost & Sullivan Malaysia Excellence Awards as well as the Best Broadband Service Provider of the Year for the 8th time and the Data Communications Service Provider of the Year for the 10th consecutive year.

On the regional front, TM was also recognised as the Fixed Broadband Provider of the Year award at 2013 Frost & Sullivan Asia Pacific ICT Awards again for the 2nd year running. TM was also awarded the Asia Pacific's Best Wholesale Ethernet Service Provider for two consecutive years in 2011 and 2012 by Metro Ethernet Forum for its commitment in keeping pace with global Ethernet standards. Additionally, the Company was also accorded the Best Broadband Carrier award in the 2012 Telecom Asia Awards.

For further information on TM, visit www.tm.com.my.

About TM R&D

TM R&D, a wholly owned subsidiary of Telekom Malaysia Berhad (TM) started its operation on 1st January 2001 as the R&D arm to support current and future business of TM. We have the vision to become a technology company and a leading force in the market through research, development and innovation in the Information and Communication Technology (ICT) industry. In our journey to achieve the vision, we have continuously improved our services to our customers and we are glad to inform that we managed to obtain the prestigious ISO 9001-2000 certification in October 2002.

R&D management is unique due to the unpredictable market demand for state-of-art product and services. To succeed, risk due to the rapid change in technology needs to be mitigated and the needs of a talented work-force met. To remain agile and competitive, TM R&D has adopted the TM PIP3.0 methodology to identify key initiatives to drive the vision of the organisation. TM R&D has also introduced several Knowledge Management initiatives as a framework to manage and exploit the wealth of intellectual capital within the organisation.

For further information on TM R&D, visit www.tmrnd.com.my.

About Huawei

Huawei is a leading global information and communications technology (ICT) solutions provider with the vision to enrich life through communication. Driven by customer-centric innovation and open partnerships, Huawei has established an end-to-end ICT solutions portfolio that gives our customers competitive advantages in telecom and enterprise networks, devices and cloud computing. Huawei's 150,000 employees worldwide are committed to creating maximum value for telecom operators, enterprises and consumers. Our innovative ICT solutions, products and services have been deployed in over 170 countries and regions, serving more than one third of the world's population. Founded in 1987, Huawei is a private company fully owned by its employees.

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