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Digital Marketing Success - What It Is Made Of



What are the important parts of digital marketing that you wouldn't want to miss?

Digital marketing can be simple to complex, depending on how the company designs it. The company can determine whether they need to add or remove some strategies should the need arises. However, there are part of digital marketing that are not and should not be easily discarded. These are the most basic but also most important parts of digital marketing.

For many businesses nowadays, having an effective digital marketing is a major plus but can also be very challenging. If a business is not able to determine well on which part of its digital marketing is really not working, then issues may arise. Here are the most important parts of digital marketing that you should think twice before making any changes.

Engaging and Sharable Content Marketing

Content marketing may seem easy for new businessmen, but it is not. A content is not just producing articles or news about your business; it is also be about being informative, engaging and sharable. It should also have keywords that will

be easier to find through search engines and will appear on organic searches.

According to a study made by business2community.com, less than 10% of their respondents say that content marketing is not helping their businesses grow. On the same study, 73% claims of having improved brand awareness and 64% on increased traffic due to their content marketing efforts. This goes to show that engaging and sharable content marketing creates better opportunities for companies.

Organized Email Marketing

Emails can become a bother to a consumer, especially when it is not sent in an orderly manner and the contents have no significance with the business. Have a schedule on the emails you will send to your consumers and remind them of how great your business is without exaggerating. Make sure that you send information that is relative to your business, products or services and will also be useful on their end.

Well-Built and Functional Website Design

Your website is the front of your business and an important component of your digital marketing strategy. Your web design should have a great and lasting impression for your clients and potential clients. Each button and link should direct your clients to where they intend to be and have the information they want to know. If any parts of your website is not working, it may cause your clients to doubt your site.

Your website should also be neat; the less clutter, the better. Remove buttons that are not necessary or place them under tabs. Place information on your homepage that are concise but still informative. Make sure you feature more of your business than other ads. Ads are great since you also get to promote other businesses, but having too many can make your site look annoying. Consumers will also feel frustrated if they accidentally click on an ad instead of a button or tab in your site.

Organic SEO

It is very gratifying to see your business on the first pages of search engine result pages. Organic SEO means your content marketing efforts paid off without any need of Pay-Per-Click ads. Organic SEO also helps you gauge the traffic to your site and the return of investment for your digital marketing efforts.

To be part of organic search category means your content is unique and your choice of keywords are mostly searched by consumers. Being included on the first pages of search results will allow your business to have more exposure to your customers and potential customers. This means bigger and better traffic and the potential of making more sales.

Mobile Marketing Ready

Making your website mobile ready allows your client or potential client to access your site even when using their smartphones or mobile phones. The use of mobile phones today is no longer just for calling or sending text messages. As technology progresses, mobile phones try to keep up by having the capability of accessing the internet and social media sites with the use of the internet.

Active Social Media

Social media has become a part of many company's digital marketing strategy. It helps them connect to a vast number of consumers in a matter of seconds. The feedback of consumers can be assessed through their posts in social media such as Twitter and Facebook.

Sharing content and answering your consumers' concerns through your social media accounts indicate how proactive you are in reaching for your consumers. In a study made by IDG or International Data Group in December 2012, 95% of consumers are using social media, with 44% indicating their purchase is affected by the product's exposure in social media. This shows how significant social media exposure is for businesses, big or small.

Efficient Analytics

Marketing analytics is a crucial part of your digital marketing strategy. This will determine your company standing, how well your digital marketing efforts are affecting your business' sales and what can be lacking on your digital marketing. An efficient analytics can help your business have a solid solution in the issues you encounter and what step you'll take next.

Having all these elements working harmoniously for your digital marketing will definitely lead your company to a better future. Start on these elements and work your way up. Invest on your digital marketing needs wisely. Getting help from professionals in digital marketing will be a better move if you need any help with your next move in your digital marketing strategy.

Company Description

We help local service providers rank on google search engine pages and on google maps. "Guesswork is the breakfast of champions," said no one ever. A successful business can only operate effectively out of known data combined with strategy. Leaving things unknown or delaying the gathering of information often costs far more out of opportunity loss. That is the real cost. Don't let this happen to you. Let our SEO ninja strategy process be your greatest asset so you can operate and grow your business based on the facts. Once we know exactly where you are, we can create a plan and strategically get you where you'd rather be. Plus, our Client Portal is accessible on any device, so you can see real-time reporting anywhere, anytime. No more operating in the dark. Get in touch with one of our experts now.

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Google Folder: https://drive.google.com/drive/folders/1mMcs67y19bxhmjWU5FL1sLQr6-4nuXzy?usp=drive_open

Recommended Resources

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Recommended Profiles

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