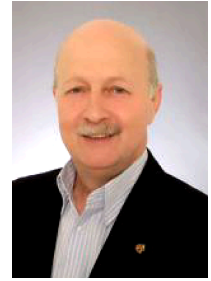




An-Najah National University
College of Engineering & Information Technologies
Department of Mgmt. Info. Systems.
IT-IS Risk Mgmt. 10676320



"التفنن في إتقان استخدام الأدوات هو سرّ التميّز
والعكس هو إلغاء للعقل"

Competency Based Education CBE
Community Project Based Learning

"Sometimes you win & Sometimes you learn"

Instructor: Maher Y. Arafat

Class meetings: 11:00-12:30 & 12:30-2:00

Zoom meetings: TBA

Facebook Group: MYA Risk

IS Risk Mgmt. 10676 321

The course aims to increase students' understanding/competency in the following 3 topics:

1- Principles of Risk Mgmt. and Guidelines. دليل إدارة المخاطر.

- ما هو مفهوم - طرق - اهداف - انواع - ادوات - معوقات - إدارة المخاطر

Why to manage risks?

- How to manage risks?
- Identification, Eval. Treatment of risks?
- Current issues in risk management.

2- IS/IT Risks. المخاطر التي تتعرض لها أنظم

S/H/P/D/N ة المعلومات في المؤسسة

3- Risk Info. System. نظام معلومات لإدارة المخاطر

- Why is it becoming more important to manage risk, especially Info. Systems Risk
-

To create an ordered path through the chaos of a fast-paced, constantly changing environment to achieve business success. You are expected to construct your knowledge to be able to apply and put your knowledge into practice (ACTION).

- 1- Business objectives→ "Maximum Utilization of Available Resources"

- 2- Effective and Efficient risk management programs lead to knowledge and control of risks facing the organizations. The risk management process involves **Identification** of risks and associated potential costs, **Analysis** of the causes of risk of financial loss, determination of various strategies to **Treat** risk,
- 1- selection of strategies appropriate to the goals and objectives of the business,
- 2- Implementation of the selected strategies,
- 3- Monitoring of results.

Resilient organizations are Adjusting and adapting to external and internal forces, and crisis or disaster management are incorporated in the corporate risk management process. An effective risk management program will achieve objectives, reduce losses, and improve financial performance and employee morale.

Course Expected Outcomes:

The Course Learning Outcomes are what you should be able to DO by the end of this course if you participate fully in learning activities and successfully complete the assessment items and you will be able to:

- See appropriate tools to identify, analyze and understand risks, and establish response plans.
- Analyze stakeholders and how their needs, expectations and relationship to the organization affect the organizational risks.
- Concisely put forward your views on organizational imperatives for the risk management process. This relates to the Risk Management Process and develops strategies for responding to risk events.
- Establish procedures for effectively monitoring and controlling risk. **"KSAVE"**

MIS Program Learning Outcomes		This course learning outcomes	Course Assessment Item
1	Knowledge	Explain the assumptions of standard approaches to enterprise to manage DIGITAL RISK.	- In class/meeting discussions. - Individual presentations - Assignments - Quizzes - Project - Final Exam
2	Skills,	Use the basic data gathering and analytical tools and statistics to acquire risk measurement	
3	Attitude اهتمام حب	Appreciate the importance of RM to develop and build and maintain strategic org. advantages	
4	Values, Teamwork	- Construct written work which is logically and professionally presented. - Communicate ideas in a succinct and clear manner. - Work collaboratively to complete a task	
5	Ethics, social & environment responsibility	Not specifically addressed in this course.	
			Not assessed specifically

Major topics, and outline

Risk Management Planning

- Key concepts and terminologies.
- Components of a risk management plan, RM Process.

- Relationship of risk management to the project life cycle.
- Organizational impact of good/bad risk assessment.
- Applying risk management throughout the project lifecycle.
- Roles and responsibilities.

Risk Identification

- Opportunities and threats
- Categories, major sources and types of risk
- Information gathering techniques ... brainstorming, interviews, risk checklist
- Identification tools and process ... Risk registers template, Risk Breakdown Structure (RBS), Risk Checklist.

Risk Assessment & Analysis

- The assessment process for identified risk.
- Quantitative and qualitative tools and techniques
- Risk identification and filtering
- Risk probability & Impact
- Prioritizing risks

Risk Response (Treatment) Development

- Response Plans, actions and strategies

Risk Monitoring and Control

- Tools and process for tracking, monitoring and control
- Monitoring existing risks and execution of risk plans.
- Maintenance of the risk management plan
- Reassessing risk
- RM as a team activity

Relevant Standards and study Guide-lines:

- You are required to provide and secure your learning requirements in an online and distance learning environment (Laptop, Mobile, Power, and Internet Access); Therefore, there will be no excuses during quizzes for power down and no Internet services.
- Late assignment submission will not be accepted unless the requirements relating to "Special. Consideration" apply and will not be evaluated equivalently.
- Online quizzes and assignments will be posted on the course on NNU Moodle System.

Overview of Learning Resources

Learners are expected to expand on the subject matter provided as lecture and on Zoom meetings notes. This will take the form of accessing various external and internal resources,

such as the library, Moodle system and on the Internet. Appropriate references, to be accessed from the NNU library or elsewhere, will be used in this course. The Internet will be the most important source for academic, technical and white papers and you will be required to use it as a learning resource on a regular basis.

- Principles and Guidelines. Australia & New Zealand: Standards Australia. (2019) **AS/NZS ISO 31000:2009 Risk Management** -. [Standards New Zealand Link](#)
- A Guide to the Project Management Body of Knowledge. Pennsylvania, USA: Project Management Institute (6th Edition). (2019).
- RM Guide for IT Systems - National Institute of Standards and Technology.
- **Managing Risk In Information Systems (Information Systems Security & Assurance) 2nd Edition by Darril Gibson (Author)**

Group & Individual Presentation

The presentations are intended to develop your skills in research and your ability to concisely and coherently present your ideas. The list of possible topics will be provided via the course web page. They are intended to be part of achieving learning objectives (Skills)

Grading will consider:

- · Has the topic been adequately covered? (i.e. have you accurately addressed the topic?)
- · Thought given to how best to answer the topic (i.e. how can I best communicate with other students?)
- · Flow of the answer (i.e. do the ideas flow properly?)
- · Originality of ideas (i.e. has the student thought through the issues or just regurgitated the class discussion/notes/text book?)

Grades Breakdown Structure:

Assessment	Percent of Grade
- Quizzes & Tests (Dates & Time are specified in the road-map)	10%
- Learning Log (Digital Portfolio)	0%
- Homework & Assignments	10%
- Attendance & Active Participation	10%
- MidTerm	30%
- Projects & Presentation	20%
- Final Examination	20%
A = 90–100 B = 80–89 C = 70–79 D = 60–69 F = 59 & less	

*Note: **No make-ups** for tests or quizzes.*

Overview of Assessment

- Quizzes
- RM Group Project Evaluation (6th week, 10th week, 14th week)
- Online Written Assignments
- Group & Individual Presentation (14th week)
- Final Exam (16th week)
- The community partner assessment criteria: %10 if applicable in this class

Please find the forms in the following class online link.

- The Learning e-Journal : if applicable
Learners are encouraged to write their thoughts, ideas, and to document their reflections on this learning experience.
- Peer Evaluation: if applicable Please find the forms in the following class online link

Extra Credit for distinction and Excellence:

Extra credits are given to learners starting new discussion topics and are actively participating in the online discussions' forums. Bringing new and creative ideas.

Attendance Policy

Students are required to attend all class meetings. Excused absences may be granted for officially organized and documented university events, or documented illness/family emergency. Excused or unexcused, all students are liable for any missed work or work not turned in on time.

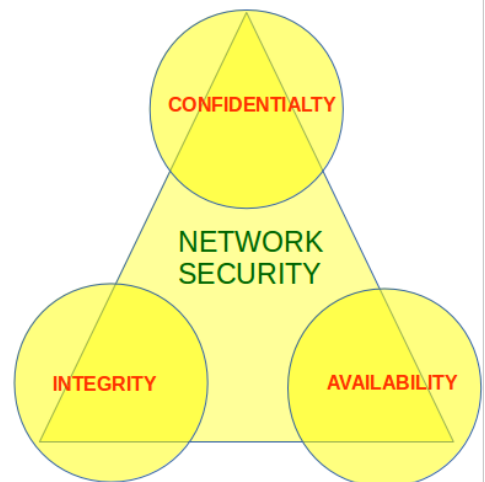
Plagiarism Statement

Plagiarism is the use of someone else's words or ideas as your own without giving appropriate credit or without the person's consent to use his or her words or ideas without acknowledgement. Ask questions if you do not understand what plagiarism is. The consequences of plagiarism are severe; they can include a failing grade.

CIA Security Model

The **CIA** (Confidentiality, Integrity, and Availability) Triad

Before :
During :
After :



Activities breakdown structure:

The learners will work individually and collaboratively in two parallel tracks, the class meetings theoretical work, and practical work as the Community Based Project (CBP). Work pace may vary in speed, depending on our performance in class and in community projects.

Time line

Week	Theoretical Activities		Practical Activities
Week 1 Sept 10	Getting Started: <ul style="list-style-type: none"> • Creating FB Work Groups. Google Drives, • Introducing the course on Moodle. • Introducing CBL 		<ul style="list-style-type: none"> • Discussing CBL and agreeing on the course requirement to build learner's commitment and future engagement. • Work on finding community partners committed to CBL • Guest Speaker:
Week 2 Sept 17	<ul style="list-style-type: none"> • Introducing Risk Mgmt. • Definition What is a Hazard? • What is a Risk? • Types of Risks. 		<ul style="list-style-type: none"> • Class discussions & presentation, including FB discussions. • Quiz1 Sat. Sept. 24st @ 7:00 • Visits to coordinate with CP, if possible. • Forming Project's team members.
Week 3 Sept 24	<ul style="list-style-type: none"> • A Risk Mgmt. Principles & Guidelines Australia-New Zealand. 		<ul style="list-style-type: none"> • Class discussions & presentation, including FB discussions, • Agreeing & Selected local business model as CP and presented as examples. • Online Written Assignments-1. Types of Risk
Week 4 Oct. 1	<ul style="list-style-type: none"> • A Risk Mgmt. Guide Australia-New Zealand. Cont. 		<ul style="list-style-type: none"> • Class discussions & presentation, including FB discussions. • Work on your Digital Learning Portfolio. • Participation in poster sessions, if applicable.
Week 5 Oct. 8	<ul style="list-style-type: none"> • Rational Decision-Making Model طوفان الاقصى 		<ul style="list-style-type: none"> • Class discussions & presentation

			<ul style="list-style-type: none"> Group Project Eval-1 team will present their CP case. Quiz-2
Week 6 Oct 15	<ul style="list-style-type: none"> IT Risk Mgmt. Before, During & After Reducing IT Risk 		<ul style="list-style-type: none"> Class discussions, team will present their CP project as a case. Work on your Digital Learning Portfolio Online Written Assignments-2.
Week 7 Oct 22	<ul style="list-style-type: none"> Bus. Continuity Plan. Before ضمان استمرارية العمل Disaster Recovery. After التعافي من الكوارث 		<ul style="list-style-type: none"> Class discussions and presentation, including FB discussions Group Project Eval-2 team will present their CP as a case. Quiz-3
Week 8 Oct. 29			
Week 9 Nov 5	<p>MEATA</p> <ul style="list-style-type: none"> Mitigate, Reduce the Risk. Eliminate the Risk. Avoid the Risk. Transfer the Risk. Accept the Risk 		<ul style="list-style-type: none"> Class discussions and presentation, including FB discussions Online Written Assignments-3.
Week 10 Nov 12			
Week 11 Nov 19	<p>P2P R2R Risk Mgmt. Model.</p> <ul style="list-style-type: none"> Data Backup Policy? <ul style="list-style-type: none"> VMWare ... AWS Amazon Web Services GCP Google Cloud Platform Google Drive: تزامن، تخزين و مشاركة One Drive 		
Week 12 Nov 26	<p>Network Risk: What needs to be done to prevent network risk?</p>	<p>رغد AI سما AI</p>	
	<p>Software Risk: what needs to be done to prevent it</p>	<p>دانا سهاد</p>	
	<p>Hardware Risk: what needs to be done to prevent it</p>	<p>مهند محمود</p>	
	<p>People Persware: what needs to be done to prevent it.</p>	<p>نغم</p>	
	<p>Data Risk: What needs to be done to prevent it.</p>		

Week 13 Dec 3	<ul style="list-style-type: none"> • Responding to IT Incident • IT Risk Mgmt. Check-list. 		<ul style="list-style-type: none"> • Class discussions and presentation, including FB discussions
Week 14 Dec 10	<ul style="list-style-type: none"> • Group Projects Presentations • Finals • End of the course workshop if applicable 		<ul style="list-style-type: none"> • Final CP Group Project Eval-3, team & individual evaluation.
Week 15 Dec 17			
Week 16 Dec 24			Final Exam

Decision Making (ProActive RM Reactive)

- **IrRational Model in DM** easy way to make decisions
- **Rational Decision Making** context evaluation (Internal & External info) Information *
 - *Attributes (Related, Accurate, From, Time ... Quality info.)
 - 1- Decision Based on the **Consequences** العواقب
 - 2- Decision Based on the **Appropriateness** الملائمة الأنسب

Decision Making Process:

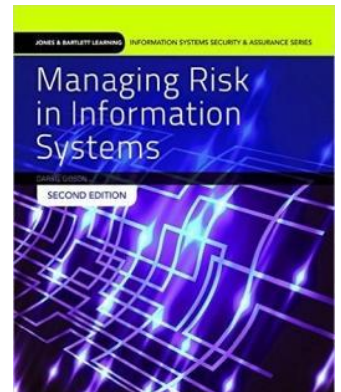
1. Situation, Context Analysis, (To Be able to identify the Problem/Opportunity)
2. Gather & Analyzing Data Internal & External
3. Come up with a set of Alternative Solutions
4. Selecting the right alternative: Optimum (Max. & Min.)
5. Take a Decision.
6. Monitoring, Evaluation & Control your Actions.

More Resources:

Managing Risk In Information Systems (Information Systems Security & Assurance) 2nd Edition by Darril Gibson (Author)

ISBN-13: 978-1284055955

ISBN-10: 1284055957



PART OF THE JONES & BARTLETT LEARNING INFORMATION SYSTEMS SECURITY & ASSURANCE SERIES Revised and updated with the latest data in the field, the Second Edition of Managing Risk in Information Systems provides a comprehensive overview of the SSCP® Risk, Response, and Recovery Domain in addition to providing a thorough overview of risk management and its implications on IT infrastructures and compliance. Written by industry experts, and using a wealth of examples and exercises, this book incorporates hands-on activities to walk the reader through the fundamentals of risk management, strategies and approaches for mitigating risk, and the anatomy of how to create a plan that reduces risk. Instructor's Material for Managing Risk in Information Systems include: PowerPoint Lecture Slides Instructor's Guide Course Syllabus Quiz & Exam Questions Case Scenarios/Handouts

IT Risk: Turning Business Threats into Competitive Advantage

[Google Books](#), [Amazon](#)

by [George Westerman](#) (Author), [Richard Hunter](#) (Author)

Are you exposing your business to IT risk, and leaving profit opportunities on the table? You might be if you are managing your IT risk using more traditional approaches. *IT Risk*, a new book based on research conducted by MIT's Center for Information Systems Research and Gartner, Inc., helps companies focus on the most pressing risks and **leverage the upside that comes with vigilance**. (الفوائد المترتبة عندما تكون متيقظاً)

Traditionally, managers have grouped technology risk and funding into silos. **IT Risk outlines a new model for integrated risk management**, which identifies three core areas you can develop to eliminate the problems that **silos strategies** create. The authors also offer specific ways to make the most of your new found advantage. And because IT risk is the responsibility of all senior executives, not just CIOs this book describes the tools and practices in language that general managers can understand and use.

Named a top-ten managerial book of 2007 by *CIO Insight* mag

Digital Learning Portfolio / Log URL Notes
Section 1 /56

12028560	الاء أيمن حسن صراوي	
12116492	امجد خالد عبدالرؤوف تلي	
12028419	امواج خضر محمد البحر	
12010561	اميره وهيب محمود قراريه	
12010306	امين سليم مأمون النابلسي	
12112474	ايات محمد حمدان لامي	
12028359	ايه المعتز بالله موسى عوده	
12112791	ايه سامي هاني معاني	
12010176	ايه فهمي عبد دويكات	
12116217	بتول عصام محمد شولي	1
12028471	بتول محمد أحمد ابو عيشه	
12010461	بهاء عائد ابراهيم جبر	
12029981	تالا امجد صدقي عرموش	
12010915	تسبيح باسل محمود دويكات	
11820421	تسنيم نمر عبد العزيز نعيم	0

- 12113528 [حلا فريد حافظ الشكعة](#)
- 12028925 [حوراء عبد القادر محمد ترايبي](#)
- 12112896 [دانه سامر محمود نجار](#)
- 12010634 [رؤى امجد جميل شيخ ابراهيم](#)
- 12010396 [رزان فواز فتحي منصور](#)
- 12011125 [رشا محمد رفيق شقيقات](#)
- 12028866 [رغد نايف احمد عوده](#)
- 12029210 [رند جواد احمد صبحه](#)
- 12010325 [رنين علاء محمد ابو ترايبي](#)
- 12010206 [زينة محمود ابوبكر](#)
- 12010446 [ساره مازن عبد الله عوده](#)
- 12011471 [ساميه رزق احمد ابوحنيش](#)
- 11923519 [سرين لؤي نعيم ياسين](#)
- 11717536 [سما سمير صبري فوله](#)
- 12010460 [شهد اياد شوكت سيف](#)
- 12113098 [شهد برهان نواف ابو زنت](#)
- 12029254 [شيماء هشام صبري حنني](#)

12113557	<u>عايده مهندر روجي سايج</u>	
12029433	<u>عبير عبد الرؤوف محمد ابو غضيب</u>	
12112503	<u>علي بسام عبد القادر ابو نعمة</u>	
11923476	<u>عهد عايد صدقي يامين</u>	
12029873	<u>غزل مهدي احمد ابو زهرة</u>	
11926421	<u>غفران محمود عبد اشنتية</u>	
12028091	<u>لارا عقل محمد صلاح</u>	
11819190	<u>محمد باسم مصباح طاهر</u>	
12011018	<u>محمد نور رفيق محمد طنبور</u>	
12028243	<u>مريم سامح سليمان كردي</u>	
12029534	<u>مي عبد العزيز رايق نابلسي</u>	
12028513	<u>مييار فؤاد يوسف عوده</u>	
11925408	<u>ميس عودة عبد الخافر الديك</u>	0
12029214	<u>ميسم اسامه حاتم صبري</u>	0
12028364	<u>نانسي اسامه محمد فولد</u>	
12010113	<u>ندين يوسف عبد الرحيم ابو ليلي</u>	
12112200	<u>نفين حاتم أحمد الحجه</u>	

12029466	<u>نور محمود هاني سعادة</u>	
12112992	<u>نور الهدى عبد الحكيم حسين</u> <u>صوالحه</u>	
12010808	<u>نيرفانا</u>	
12010651	<u>هيه رياض غازي رفاعي</u>	0
12113350	<u>هديل ناجح عازي دراوشه</u>	
11925015	<u>ياسمين عزيز نادر علاونة</u>	
12028792	<u>ياسمين فؤاد جمال عاشور</u>	0
12039083	<u>يزيد كامل عادل زهران</u>	

Section 2/17 9h-10h

12011229	<u>امل رمضان عليان ابوداود</u> اياد محمد فهد جوده	
12043009	<u>براء عمر احمد عنترى</u>	0
12011169	<u>جودت خالد محمد دجاني</u>	
11927380	<u>خالد راند احمد زين</u>	1 0
12115767	<u>دارين عبد الله حسين وشاحي</u>	
11926243	دانه جمال موسى نجار	0 0
11926614	<u>رحيق محمود محمد قصى</u>	

12114410	<u>سماء زياد حافظ عبد الجواد</u>	0	0
12029577	<u>سهاد عساف شفيق عطوي</u>	1	0
11926575	<u>شيماء ماجد احمد زيد</u>	0	0
12010303	<u>صهيب خالد علي بكر</u>	0	0
11926322	<u>عبد الله حسنى سليمان شريف</u>		0
11927316	<u>محمد راند فهمي طبيب</u>	0	0
12144376	<u>محمود معزوز هاشم شهاب</u>		0
11823002	مهنا خالد محمد زيدان	0	0
12028986	<u>نعم ناظم احمد عثمان</u>		
11927146	نهاده عبد الفتاح رشدي حنون	0	0

Community-Based Group Projects: Fall 2023-2024

Project No	Project Title: Project Members: embed your Google Folder URL and share with me at arafatmy@najah.edu	Evaluation			Group Presentation Date
1	<u>Doctor Coffee (RM & SM)</u> Alaa sarawi الألاء Aya dwaikat آيه Tasbeeh dweikat تسبيح Amal ramadan امل				Tue. Dec. 19 9:00-9:30
2	<u>Nedcom</u> RM & SM 1-Nervana نيرفانا 2-ghazal Abu Zahra غزل 3-Lara Aqel Salah لارا 4-maryam Kurdi مريم				Tue. Dec. 19 9:30-10:00
3	<u>Palestine Islamic Bank (RM & SM)</u> -Shaimaa Hisham -Sara Mazen				Tue. Dec. 19 10:00-10:30
4	<u>Mada IS'P</u> RM&SM تاجيل 1-Baha Jaber R 2- Mona Hindia S 3- Nosiba Zibun S				Mon. Dec. 25 1:00-1:30
5	<u>Reach</u> RM&SM 1-Mayar odeh RS 2-Nadeen abulaila RS 3-Mai nabulsi R 4-Hawra Turabi RS				Thu. Dec. 21 9:00-9:30
6	RM & SM <u>coffee الطريق</u> 1-sama foleh SR --- -0.5= 2-tasneem naeem SR --- = 3-dareen weshahi SR ---- -0.5 4-rasha shqeqat R ---- = 5-khaled zaben SR ---- -1 6- Dania Hattab S ---- +1				Thu. Dec. 21 9:30-10:00

7	<u>Ezz Al-Muslimani company.</u> RM&SM Ayat Lami Niveen haji Noor Saadeh				Thu. Dec. 21 10:00-10:30
8	<u>Hardee's Restaurant</u> RM&SM 1-Batool Abu Aisheh RS 2-Razan Mansour RS 3-Abeer Abu Ghadib RS 4-Tala Armoush R 5- Sara Jaber S 6- Somood Abu Alhayt S				Thu. Dec. 21 10:30-11:00
9	<u>Trust insurance company.</u> RM&SM Naghham Othman نغم S Jawdat Dajani جودت S Raghad Odeh رغد R Yasmine Ashour ياسمين R Hiba Rifai هبة رفاعي R				Sun. Dec. 24 9:00-9:30
10	<u>Golden Old City Hotel</u> 1. Rahiq Hadeel 2. Abdallah Suhad				Sun. Dec. 24 9:30-10:00
11	<u>Showfix Multimedia</u> 1-Amin Nabulsi 2-Yazeed Zahran 3-Mohammad Taher				Sun. Dec. 24 10:00-10:30
12	<u>Al-sudasia Company</u> منقول مكرر -Yasmeen Alawneh -Ahed Yameen -Mais Aldeek				
13	<u>Chicken invaders</u> Ghofran Ishtayeh Sireen Yaseen Amwaj Al Bahar13				Tue. Dec 26 9:00-9:30
14	<u>مستوصف الرحمة</u> 1-Shahd abozant شهدال ابوزنط 2-Aya maani ايه معاني				Tue. Dec 26 9:30-10:00

15	National Insurance Company Rand sabha Zaina abubaker Roaa AlSheikh Shahd iyad شهد اياد شوكت سيف				Tue. Dec 26 10:00-10:30
16	Sard Chocolate Samya Abu Hanish Ayda Sayeh 10 Sama'a Abd Al-Jawad				Tue. Dec 26 10:30-11:00
17	Mart.PS تغيب 1- براء عنثري 2- اياد جوده 3- صهيب خالد 4- ميسم صبري				Tue. Dec. 26 12:30-1:00
18	BCI Samsung Palestine - مهند خالد زيدان دانه جمال نجار - نهاد حنون				Tue. Dec 26 1:00-1:300
19	Palestine Investment Bank Ali Abu Nimah Ameera Qarariah Hala Shakaa Danah Samer Najjar				Thu. Dec. 28 9:00-9:30
20	AL-Shini RM + SM 1-batool Issam Sholi R+ 2-Nour Alhuda Sawalha R+S 3-Mohammad Tanbour R+S				Thu. Dec. 28 9:30-10:00
21	Dr. Oraina Online - Mahmood Shehab محمود شهاب R				Thu. Dec. 28 10:00-10:30
22	LEO BEAUTY CENTER Raneen Turabi R Nancy Bolad R Aya Odeh R				Thu. Dec. 28 10:30-11:00
12	Company: Alsuasia Mais aldeek Ahed Yameen Yasmine Alawneh مكرر غياب				Thu. Dec. 28 12:30-1:00
24	أكاديمية الاطفال RM+SM 1- محمد طبيب R+S 2- شيماء زيد R 3- صهيب خالد S 4- نهاد حنون S				Thu. Dec 28 1:00-1:300

17	Mart.PS تغيب 1- براء عنصري 2- ايجاد جوده 3- صهيب خالد 4- ميسم صبري	0			
25 غياب	Sama Pharmaceuticals Co. امجد خالد تلي	1			



Project Rubric

Bus Plan\ - Weighted Grade Ave %50															
Wighte	1	0.1	0.07	0.08	0.1	0.1	0.1	0.1	0.1	0.1			0.1		0.05
Rate 1-3	Tot. Weight	Case Description	Vision Mission	Ext. Analysis	Internal Analysis	Context	Risk Assessm ent	R. Analysis	Evaluatio n	Treatm ent			Conclusion		Excellence

Presentation Weighted Grade %30								Lessons Learned Future Recommend %20		
1	0.05	0.1	0.15	0.2	0.2	0.15	0.15	1	0.5	C
Tot. Weight	clear, audible voice	Info. presented logical sequence	Vacbulary Tech Terms	Confedence Clear Voice	graphics tool & Visual aids	Content covered the whole subject	Over all performance	Tot. Weight	Realistic	Reflective Creativity

project No	Project Title: embed your Google Folder URL and share with me at arafatmy@najah.edu Project Members:	Evaluation			Group Presentation Date
		Wed.			
2	<u>Reach Call Center</u> 1-Abd-salam Ashoor 2- Sara M Jaber 3- Mojaheda Salem 4- Mohammad Jamhour 5- Zain Awadeh 1- Mohammad Badawi Solitaire Resto & Caffee ■ Solitaire.pdf	1			Wed Dec 7th 12:30-1:30
3	<u>بلدية نابلس</u> - Salsabeel Aslan - Shahd jimlan - Manal Khilfeh - Ammar Najjar - Shahd Hasan	0			Wed Dec 7th 12:30-1:30
7	<u>St. Luke's Hospital Nablus</u> <u>المستشفى الانجيلي</u> 1- Dalia Jaddou 2-Fadi Khoury hi-Bassam Salameh 3	0			Mon Dec 12th 12:30-1:30
16	<u>الهلال الاحمر الفلسطيني</u> -ضياء عقل	0		غياب	Mon Dec 12th 12:30-1:30
9	<u>Factory-X</u> 1- Mohamed Agbaria 2- Amal Mohammed	1			Wed Dec 14th 12:30-1:30
10	■ Hijjawi company 1.Hiba Shtayeh 2.Doha Mousa 3.Manar Odeh	0			Wed Dec 14th 12:30-1:30

8	NAPCO National 1. Laith AboShamat 2. Foad Baheish- 3. Mohammad Nasser- 4. Mohammed Sayeh--	1			SM Mon Dec 19th 8:00 : 8:30
11	Ministry of health 1-Ahmad Salous 2-Yasmeen Hijab 3-Ahmad Basheer 4-Farah Sheikha	0			Mon Dec 19th 12:30-1:30
12	المستشفى العربي 1- Hala Hamdan 2-Rahaf Dashoun 3-Leen Abo-asheih				Mon Dec 19th 12:30-1:30
13	NGN Palestine 1-Ali Ibrahem 2-Mahmoud Aamar 3-Abd alKareem Amer				Wed Dec 21th 12:30-1:30
14	شركة ابو موسى لتجارة السيارات كاترين شيخ ابراهيم سندس دلغ ايمان ناصر اكرم عبدالله	1			Wed Dec 21th 12:30-1:30
15	شركة التل الأخضر عز الشعبي	0			
18	Leen car for accessories car محمد حسني "محمد نايف" خلف	0			
19	Risk Management project بن ابو رشيد 4. Maram Hassan				

	Project Title: embed your Google Folder URL and share with me at arafatmy@najah.edu Project Members:		Group Presentation Date
1	 KFC Palestine - شهد شحادة B - آية عساف B		Sat. Dec. 4 2:00-2:20 14G0130
2	<u>Al-Hakim Medical Center</u> التمديد ليوم الثلاثاء -Sara Saffarini -Dania Mansour -Tala Awadeh -Diala Sarrawi	استراتيجية ومخاطر	Sat. Dec. 4 2:20-2:40 14G0130
3	<u>قدسنا</u> -لجين عامر A  -ميس نابلسي A  -تقى الحواري A 		Sat. Dec. 4 2:40-3:00 14G0130
4	<u>PopEye's شركة</u> -Enas Amer B+ -Rahaf Anabosi B+ - Hala Halboni B+ - Renad Asmar C		Sat. Dec. 4 3:00-3:20 14G0130
5	<u>Pal Gas Company.</u> - Mohammad Istatea A - Dana Najjar C - Islam Yousef C		استراتيجية ومخاطر
6	<u>سلسلة مطاعم العطوط</u> Thursday 14G140 10:00 -Lamar Awad <u>استبيان</u> -Deena Abu Zaid -Sara Shakhshir -Deena Yamin.		Tue. Dec. 7 2:00-2:20 14G0130
7	<u>دوحة الاداب الأهلية</u> -Lana abu omar B- -Lamees Assi B- -Sara abusaleh B-		استراتيجية ومخاطر Sat. Dec. 4 11G0260
8	<u>شركة الرفاعي</u> Doaa Abu Zahra		Tue. Dec. 7 2:20-2:40

	Asia Daraghmeh Maha Sha'ar Lina Sarhan		14G0130
9	شركة ابوزهرة الكترونيك التمديد ليوم الثلاثاء -يونس ابوزهرة 0000		استراتيجية ومخاطر Sat. Dec. 4 11G0260
10	Jawwal Thursday 14G140 9:30 leen dawoud Rania Mashaqi		Thursday. Dec. 9 2:40-3:00 14G0140
11	Asal Company Aya Ramadan Dania Taqtouq Duaa Qasem Ikhlas Amer		Tue. Dec. 7 3:00-3:30 14G0130
12	شركة برذرز للمقاولات -Rabeha Hanani -Sojood Edaily -Nadeen Thaer -Sara Dawabsha	1	Sat. Dec. 11 2:00-2:20 11G0130
13	شركة مكان للخدمات اللوجستية Sawsan Haisba Duaa Badrasawi Yumna Dabous		Sat. Dec. 11 2:20-2:40 11G0130
14	جنى للمفروشات معرض جنى للمفروشات / risk maram azmi balawneh C- Ibrahim Omar C-		استراتيجية ومخاطر Sat. Dec. 4 11G0260
15	Black Wok Restaurant - ملك دراغمة - شهد حبايبية		Sat. Dec. 11 2:40-3:00 11G0130
16	PALTEL كرم هيلان		Sat. Dec. 11 3:00-3:20 11G0130

17	<u>Golden Old City Hotel</u> -Hamza Najjar -Abdallah Al-Sharif - Iyad Joudeh	التمديد ليوم الثلاثاء		استراتيجية ومخاطر Sat. Dec. 4 11:00-11:30 11G0260