Marco Morgano

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EDUCATION

The Pennsylvania State University

University Park, PA

Smeal College of Business

Aug 2020 - May 2024 Cumulative GPA: 3.51

Bachelor of Science in Supply Chain & Information Systems

Dean's List

Relevant Coursework: Demand fulfillment and distribution operations management, Strategic procurement process and supplier management, Spreadsheet-based supply chain models and Tableau data visualization, Supply chain case study evaluation and analysis, Sustainability in business practice, supply chain leadership, distribution, and analytics

WORK EXPERIENCE

Intern Oct–Dec 2024 SAP

- Conducted an in-depth competitive analysis of ERP cloud providers in midmarket whole distribution.
- Researched key providers, evaluating offerings based on features, ease of implementation, customization, vendor support and overall performance in distribution, warehousing, and logistics.
- Delivered a comprehensive report detailing strengths, weaknesses, customer success, and failures, including commonalities and actionable recommendations for improvement.
- Developed insights to assist SAP in their evaluation of ERP providers in wholesale distribution industry.

Field Operations Specialist

Summers 2021-2023

B&R Pools and Swim shop

- Optimized daily routes to enhance operational efficiency and ensure timely task completion.
- Managed inventory and application of pool chemicals, ensuring compliance with safety standards.
- Supervised and led crews of two in resolving client issues and maintaining service quality.
- Trained new team members on standard operating procedures, route optimization, attention to detail.

CERTIFICATIONS / TECHNICAL SKILLS / RECORDS OF ACHIEVEMENT

- Planning Processes in SAP IBP
- SAP Integrated Business Planning for Supply Chain
- Tools and Features in SAP IBP
- Transitioning to SAP S/4HANA for utilities
- Core Functions in SAP IBP
- Tableau Data Visualization and storyboard presentation
- Microsoft Excel Pivot Tables, Xlookup, Linear Regression, Data Optimization, Data Tables

ACTIVITIES/SKILLS/INTERESTS

PSU THON – Volunteering/Philanthropy

2024

- Selected as one of 700 dancers for Penn State's 46-hour dance marathon, benefitting cancer patients and families.
- Organized fundraising events and motivated team members, contributing to a record-breaking effort.

Pi Kappa Phi - Leadership Positions

2021-2024

Thon Chair (2023/2024), Intramural Chair (2022)

- Raised over \$76,000 for THON as an organization, including personally raising \$4,400. Result-Oriented.
- Coordinated intramural sports engagement, including managing schedule, creating teams, and communicating with members to ensure maximum participation for over 90 active Fraternity members for 8 different sports.

Skills and Qualities

Microsoft Office – Excel, PowerPoint, Word. Committed, verbal and written communication skills, team player.