

Annex A: Workato's Advanced Digital Solutions (ADS) Programme

Overview of Workato's ADS

Workato is partnering with the Infocomm Media Development Authority (IMDA) and key ecosystem players to help make work easier and faster for businesses in Singapore. Specifically SMEs, which make up 99% of total enterprises in Singapore.

SMEs that qualify for IMDA's Advanced Digital Solutions (ADS) programme can get 1-year free access to an enterprise-grade digital automation and integration solution powered by Workato, via Workato's network of ecosystem partners. In so doing, SMEs can integrate different applications and automate business workflows to jumpstart business growth and productivity.

SMEs can also get plugged into Workato's network of ecosystem partners, to enhance their product offerings, recruit new talent, access 1-1 digital advisory and implement new solutions.

Eligibility Criteria

Interested businesses have to meet the following criteria:

- Registered, operating and taxable in Singapore
- Have 30% or more Local Shareholding, based on ordinary shares held directly or indirectly by Singaporeans/Singapore Permanent Residents
- Have a Group Annual Sales Turnover of S\$100 million or less, OR a Group Employment Size of 200 employees or less
- Currently using, or planning to use, a solution or product offered by Workato's network of ecosystem partners

Participation Process for Interested SMEs

1. Indicate interest. Fill in a short form at <https://discover.workato.com/ads/p/2>.
2. Get connected with one of Workato's ecosystem partners. Based on the SME's business needs, Workato will connect the SME with a suitable Ecosystem Partner.
3. Start of digital automation and integration journey. After being matched to a suitable Ecosystem Partner, the SME can start to streamline business processes and supercharge its productivity with the help of Workato's Ecosystem Partner(s).