GLEN JAMES

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MINISTRY PHILOSOPHY

My ministry philosophy is grounded in Christ's call to love one another. I strive to be his hands and feet, cultivating hope, care, and compassion for his people. My faith journey is one of service—rooted in love, truth, and grace—trusting that every outcome is in his hands and for his glory. I seek to create a safe space for healing and growth, always guided by God's timing and purpose.

PERSONAL SUMMARY

I grew up in Fort Worth and earned a BBA from the University of North Texas in 1986. After 25 years in business, God made it clear in 2010 that it was time for a life change, calling me into full-time ministry. In obedience, I sold my business and began Seminary at Dallas Theological Seminary, earning a Master of Theology in 2013. Shortly before graduation, the Lord led me to Christ Chapel Bible Church, where I served as an Associate Pastor for five years, growing in leadership and deepening my passion for ministry.

Seeking a more personal connection with God’s people, I transitioned to pastoring a small church in Graford, TX, where I spent four deeply fulfilling years at Community Church of Possum Kingdom. After sensing God’s prompting, I reflected upon my next steps in ministry. This journey has strengthened my faith and deepened my commitment to serving others with a heart fully surrendered to God's love and purpose.

EDUCATION

Dallas Theological Seminary
Master of Theology (ThM) | May 2013

University of North Texas
Bachelor of Business Administration (BBA) | December 1986

MINISTRY EXPERIENCE

2017 – 2021
Senior Pastor | Community Church of Possum Kingdom | Graford, TX

Shepherded a small congregation of 50, providing spiritual leadership, pastoral care, and administrative oversight. Conducted weekly preaching, teaching, and counseling while fostering community through small groups and digital ministry.

- Instituted online streaming, increasing accessibility and engagement for remote members.
- Developed and led small group ministries, deepening discipleship and strengthening connections within the church.
- Performed official duties at weddings, memorials, baptisms, and celebratory events.

2013 – 2017
Life Stage 4 Pastor / Internet Campus Pastor | Christ Chapel Bible Church | Fort Worth, TX

Led and nurtured a congregation of 2,200+ members in their 40s and 50s, guiding them in their faith journey and spiritual growth. Fulfilled the vision of Colossians 1:28 by loving, teaching, and equipping them to grow in Christ. Mobilized a team of leaders responsible for moderating and managing chatroom traffic and responding to all inquiries. Ministered to those with prayer requests and after sermons.

- Oversaw teaching, special events, workshops, small home groups, and other forums, allowing individual and corporate spiritual growth.
- Officiated at memorials and conducted hospital and home visitations, counseling, and disciplining.
- Created a ministry for Blended Families with children from middle school to college.
- Launched internet-based Worship Services as the ICampus Pastor, serving 2,000+ people attending through the streaming network.

MINISTRY HIGHLIGHTS

- Bear Creek Bible Church – Attended for 17 years and served as Chairman of the Deacon Board, Small Group Leader, Men's Ministry Leader, and shepherded Mexico Mission Trips.
- Pastor at LaDora Nursing Home during years at Seminary from 2010 to 2013.
- Interim Preacher at Dallas Life in 2012.
- Mission trip to Trinidad / Tobago, South America, in 2013.
- Medical Mission Trip to Jordan in 2014.
- Visited Israel in 2016, traveling to 72 sites in 10 days.

PROFESSIONAL EXPERIENCE

2023 – Present
Vice President of Sales | Ampersand Group | Keller, TX

Direct a salesforce in the printing industry, driving performance through strategic oversight and goal alignment. Develop and execute comprehensive account strategies, ensuring consistent achievement of sales targets and fostering a results-driven culture.

- Champion a salesforce of 65 team members in the printing industry.
- Expanded market reach and revenue growth, implementing targeted sales strategies and fostering strong client relationships.
- Accountable for oversight, account strategy execution, and goal attainment.

1996 – 2010
Co-Owner / Founder | RPM | Fort Worth, TX

Championed this startup to 50 employees, serving Fortune 1000 clients nationwide. Drove sales growth by expanding services and distribution channels. Built a high-performing sales and customer service team, cultivating engagement and positioning the company as a nationally recognized marketing and print distributorship.

- Opened sales offices in Fort Worth, Dallas, McKinney, and Fayetteville, AR.
- Gained 22nd ranking and earned recognition for innovative technology by a trade association.
- Achieved consistent annual growth, reaching sales of $16M.
- Executed 80% of business with Fortune 1000 companies across the US.
- Navigated the relocation of warehouse operations 4X to accommodate growth.

1986 – 1996
Sales Manager | Wallace Computer Services | Fort Worth, TX

Transformed underperforming sales districts across Texas to refocus the strategic direction of the business and establish profitability. Turned around each sales district to operate at 100% of sales projections in 12 months.

- Improved underperforming districts by mobilizing people and resources to acquire new business.
- Governed sales districts across Fort Worth, San Antonio, Houston, and Chicago.
- Received multiple promotions and moved 5 times.
- Earned Outstanding Performance Club during each engagement.
- Achieved 100% Quota Club for 9 consecutive years.

REFERENCES

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